

**CONFIDENTIAL
FOR STATISTICAL USE ONLY**

**FOR OFFICE USE ONLY
QUEST. (MI) _____**

NAME OF ESTABLISHMENT _____

ISIC _____

SR. NO. _____

**THE FEDERAL DEMOCRATIC REPUBLIC OF
ETHIOPIA
CENTRAL STATISTICAL AUTHORITY**

**ANNUAL SURVEY OF MANUFACTURING
INDUSTRY
(19....)**

SURVEY OF LARGE AND MEDIUM MANUFACTURING INDUSTRIES

ITEM 1 - IDENTIFICATION PARTICULARS

1.1 ADDRESS OF THE ESTABLISHMENT

1	2	3	4	5	6	7	8
KILLIL	ZONE	WEREDA	TOWN	HIGHER	KEBELE	HOUSE NO.	QUES. L. M.
9	10				11		12
ISIC NO. (FOR OFFICE USE)	REGISTERED NAME OF ESTABLISHMENT/OWNER				SR.NO.OF ESTAB. (For Office)		TELEPHONE NO.

1.2 ADDRESS OF HEAD OFFICE IF SEPARATE FROM FACTORY

1	2	3	4	5	6	7	8	9
KILLIL	ZONE	WEREDA	TOWN	HIGHER	KEBELE	HOUSE NO.	TELEPHONE NO.	P.O.BOX NO.

ITEM 2 - BASIC INFORMATION ABOUT THE ESTABLISHMENT

<p>2.1 MAJOR PRODUCTS OF THE ESTABLISHMENT (ENUMERATE IN ORDER OF THEIR VALUE OF SALES)</p> <p>_____</p> <p>2.2 IF MULTI-ESTABLISHMENT ENTERPRISE, NUMBER OF ESTAB.</p> <p>2.3 DATE OF COMMENCEMENT OF OPERATION (IN ETHIOPIAN CALENDAR YEAR)</p> <p>2.4 DO YOU KEEP BOOKS OF ACCOUNTS? YES =1 NO =2 (IF YES ATTACH DETAILED STATEMENT OF ACCOUNTS)</p> <p>2.5 IF THE ANSWER IS YES TO 2.4 STATE ACCORDING TO WHICH CALENDAR YEAR YOUR ACCOUNTS AND BOOKS ARE BEING KEPT</p> <p>ETHIOPIAN FISCAL YEAR ----- (YEAR ENDING JULY 7) =1</p> <p>ETHIOPIAN CALENDAR YEAR (YEAR ENDING SEPT. 10) =2</p> <p>GREGORIAN CALENDAR YEAR (YEAR ENDING DEC. 31) =3</p> <p>OTHERS (SPECIFY) _____ =4</p>	<div style="text-align: center;">1</div> <div>2.2 <input style="width: 20px; height: 20px;" type="text"/></div> <div style="text-align: center;">2</div> <div>2.3 <input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/></div> <div style="text-align: center;">3</div> <div>2.4 <input style="width: 20px; height: 20px;" type="text"/></div> <div style="text-align: center;">4</div> <div>2.5 <input style="width: 20px; height: 20px;" type="text"/></div>
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2.6 TYPE OF OWNERSHIP

PRIVATE/CO-OPERATIVE = 1 PUBLIC = 2
PUBLIC/PRIVATE = 3 % SHARE _____

2.7 IF THE ANSWER TO 2.7 IS CODE 1 WHAT IS THE LEGAL FORM OF ORGANIZATION?

INDIVIDUAL PROPRIETOR ----- = 1
PARTNERSHIP ----- = 2
SHARE COMPANY ----- = 3
PRIVATE LIMITED COMPANY ----- = 4
CO-OPERATIVE ----- = 5
OTHER (SPECIFY) _____ = 6

2.8 NUMBER OF OWNERS OF THE ESTABLISHMENT BY SEX

2.9 INITIAL PAID-UP CAPITAL BY OWNERSHIP AND SEX

1. ETHIOPIAN MALE BIRR _____
2. ETHIOPIAN FEMALE BIRR _____
3. NON-ETHIOPIAN BIRR _____
4. PUBLIC BIRR _____
5. OTHERS (SPECIFY) _____ BIRR _____
6. TOTAL BIRR _____

2.10 NUMBER OF MONTHS THE ESTABLISHMENT OPERATED DURING 1992 E.F.Y. (1999/2000 G.C..)

2.11 WHAT WERE THE THREE MAJOR PROBLEMS THAT PREVENTED YOU FROM OPERATING FULL YEAR (ENUMERATE IN ORDER OF IMPORTANCE)

SHORTAGE OF RAW MATERIALS ----- = 1
SHORTAGE OF SPARE PARTS ----- = 2
SHORTAGE OF FOREIGN EXCHANGE ----- = 3
GETTING MARKET/CUSTOMERS ----- = 4
LACK OF WORKING CAPITAL ----- = 5
SHORTAGE OF ELECTRIC & WATER SUPPLY ----- = 6
REPEATED BREAKAGE OF MACHINERY ----- = 7
GOVERNMENT RULES & REGULATIONS ----- = 8
OTHERS (SPECIFY) _____ = 9

2.12 OWNERSHIP OF NON-RESIDENTIAL BUILDINGS

PRIVATELY OWNED = 1
RENTED = 2
OTHERS (SPECIFY) = 3 _____

2.13 IF PRIVATELY OWNED, WHAT WAS THE SOURCE OF OWNERSHIP?

INHERITED = 1 CONSTRUCTED BY THE EST. = 3
PROVIDED FREE = 2 OTHER (SPECIFY) _____ = 4

5
2.6 ☐6
2.7 ☐7
2.8

MALE	FEM.	TOTAL
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

2.9
8
1. ☐☐☐☐☐☐
9
2. ☐☐☐☐☐☐
10
3. ☐☐☐☐☐☐
11
4. ☐☐☐☐☐☐
12
5. ☐☐☐☐☐☐
13
6. ☐☐☐☐☐☐14
2.10 ☐☐15
2.11 ☐16
☐
17
☐18
2.12 ☐19
2.13 ☐

ITEM 3 - NUMBER OF PERSONS ENGAGED AND WAGES AND SALARIES

3.1 NUMBER OF PERSONS ENGAGED IN 19----

SR. NO.	GENERAL OCCUPATION	NUMBER OF PERSONS ENGAGED AS OF THE LAST PAY PERIOD OF WORKING DAY IN 19----												PERSON/ MONTHS	WAGES
		MESKEREM			TAHSAS			MEGABIT			SENE				
		ETHIOPIAN		FOR.	ETHIOPIAN		FOR.	ETHIOPIAN		FOR.	ETHIOPIAN		FOR.		
		MALE	FEMALE		MALE	FEMALE		MALE	FEMALE		MALE	FEMALE			
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
1	UN-PAID WORKING PROPRIETORS, ACTIVE PARTNERS AND FAMILY WORKERS														
2	UN-PAID APPERENTICES														
3	ADMINISTRATIVE, TECHNICAL EMPLOYEES, CLERICAL AND OFFICE WORKERS														
4	PRODUCTION WORKERS														
5	PAID APPERENTICES														
6	SEASONAL & TEMPORARY WORKERS														
7	TOTAL														

NB :- SR.NO 3 AND 4 SHOULD INCLUDE ONLY PERMANENT EMPLOYEES

3.2 WAGES AND SALARIES AND OTHER EMPLOYEE BENEFITS PAID (IN BIRR) IN 19----

SR. NO.	GENERAL OCCUPATION	GROSS ANNUAL WAGES AND SALARIES PAID*				EMPLOYEES BENEFITS		ESTABLISHMENTS CONTRIBUTION ON BEHALF OF EMPLOYEES TO PENSION, LIFE AND CASUALTY INSURANCE SCHEMES	NO. OF S H I F T S	HRS. PER DAY	M O N T H S	NO. OF WORKERS PER SHIFT
		ETHIOPIAN		FOREIGNERS	TOTAL	COMMISSION, BONUSES, PROFESSIONAL AND HARDSHIP ALLOWANCES (EXCLUDING CAR ALLOWANCE AND PERDIEM)	ACTUAL COST TO THE ESTABLISHMENT OF FOOD, LODGING, MEDI- CAL & OTHER BENEFITS PROVIDED TO EMPLOY- EES FREE OF CHARGE					
		MALE	FEMALE									
1	2	3	4	5	6 = (3 + 4 + 5)	7	8	9	10	11	12	13
1	PAID APPRENTICES											
2	ADMINISTRATIVE, TECHNICAL EMPLOYEES, CLERICAL & OFF. WORKERS											
3	PRODUCTION WORKERS											
4	TOTAL											

* HERE WAGES AND SALARIES FOR SEASONAL AND TEMPORARY WORKERS SHOULD BE EXCLUDED.

3.3 NUMBER OF PERMANENT EMPLOYEES BY BASIC SALARY GROUP*

SR. NO.	SEX	UNDER 75	75 AND UNDER 105	105 AND UNDER 150	150 AND UNDER 200	200 AND UNDER 250	250 AND UNDER 300	300 AND UNDER 400	400 AND UNDER 500	500 AND UNDER 700	700 AND UNDER 1000	1000 AND UNDER 1500	1500 AND UNDER 2000	2000 AND OVER	TOTAL
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
1	MALE														
2	FEMALE														
3	TOTAL														

* NUMBER OF PERMANENT EMPLOYEES BY SEX & BASIC SALARY GROUP COULD BE COMPILED FROM THE PAYROLL OF LAST PERIOD OF WORKING DAY IN SENE.

ITEM 4 - PRODUCTS AND SERVICES OF THE ESTABLISHMENT (IN BIRR) IN 19----

4.1 PRODUCTS AND BY-PRODUCTS

[illegible]

▪ TOTAL SALES SHOULD INCLUDE ALL DUTIES AND INDIRECT TAXES COLLECTED, i.e., TRANSACTION, TURNOVER AND EXCISE TAXES etc..

4.2 SERVICES AND OTHER RECEIPTS (IN BIRR) IN 19----

[illegible]

ITEM 5 - VALUE OF STOCKS (IN BIRR) IN 19----

SR. NO.	STOCKS OF	BEGINNING OF THE YEAR	END OF THE YEAR	DIFFERENCE (END YEAR - BEG. YEAR)
1	2	3	4	5 = 4-3
1	FINISHED GOODS			
	SEMI-FINISHED			
2	GOODS			
3	RAW MATERIALS			

ITEM 6 - COST AND QUANTITY OF RAW MATERIALS, PARTS AND CONTAINERS USED AND PAYMENTS FOR OTHER VARIOUS EXPENSES (IN BIRR) IN 19----

6.1 COST AND QUANTITY OF RAW MATERIALS, PARTS AND CONTAINERS USED (VALUE IN BIRR) IN 19----

SR. NO.	DESCRIPTION OF PRINCIPAL RAW MATERIALS, PARTS & CONTAINERS USED	U/M	RAW MATERIAL CODE	U/M CODE	LOCAL		IMPORTED		TOTAL	
					QUANTITY	VALUE	QUANTITY	VALUE	QUANTITY	VALUE
1	2	3	4	5	6	7	8	9	10 = 6 + 8	11 = 7 + 9
0 1										
0 2										
0 3										
0 4										
0 5										
0 6										
0 7										
0 8	SPARE PARTS									
0 9	AUXILIARY MATERIALS									
1 0	TOTAL									

N.B: ONLY THE PRINCIPAL RAW MATERIALS USED IN THE REFERENCE YEAR SHOULD BE DESCRIBED IN THE SPACES PROVIDED.
VALUE OF PARTS & CONTAINERS USED AND OTHER NON-PRINCIPAL MATERIALS SHOULD BE INCLUDED UNDER AUXILIARY MATERIALS.

6.2 OTHER INDUSTRIAL COSTS (VALUE IN BIRR) IN 19----

SR. NO.	TYPE	U/M	UNIT CODE	QUANTITY	VALUE OF FUEL & LUBRICATING OIL*	ELECTRICITY		WOOD AND CHARCOAL FOR ENERGY	OTHER EXPENSES				TOTAL
						(KWH) CONSUMED	VALUE		WATER CONSUMED	COST OF CONTRACT WORK DONE BY OTHERS FOR THIS ESTAB.	COST OF GOODS BOUGHT AND RESOLD	COST OF REPAIR & MAIN- TENANCE WORK DONE BY OTHERS FOR THE ESTAB..	
1	2	3	4	5	6	7	8	9	10	11	12	13	14 = 6 + 8 + 9 + 10 + 12 + 13
1	FUEL OIL												
2	DIESEL FUEL OIL												
3	OTHERS (SPECIFY)												
4	a.												
5	b.												
6	c.												
7	d.												
7	TOTAL												

* PLEASE DO NOT INCLUDE HERE FUEL FOR TRANSPORT

6.3 OTHER NON-INDUSTRIAL EXPENSES (IN BIRR) IN 19----

SR. NO.	LICENSE FEE	ADVERTISING	STATIONARY, TELE- PHONE & MAILING EXPENSES	PAYMENTS FOR ACCOUNTING, LEGAL COMMISSION, etc..	TRANSPORT COST	INTEREST PAID	BANK CHARGES	DIVIDENDS PAID	RENT PAYABLE FOR RENTAL OF STRUCTURES AND EQUIPMENT	INSURANCE PREMIUM ON PROPERTY	OTHERS
1	2	3	4	5	6	7	8	9	10	11	12
1											

TOTAL
13 = (2+3+4+...+10+12)

6.4 TAXES PAID (IN BIRR) IN 19----

SR. NO.	INDIRECT TAXES PAID**	INCOME TAX PAID ON PROFIT	TOTAL
1	2	3	4
1			

** DUTIES AND INDIRECT TAXES COLLECTED, i.e., TRANSACTION, TURNOVER AND EXCISE TAX etc.

ITEM 7 - FIXED ASSETS AND INVESTMENT (IN BIRR) IN 19----

7.1 TYPE AND VALUE OF FIXED ASSETS

SR. NO.		FIXED ASSETS											
		BOOK VALUE BEGINNING OF THE YEAR	INVESTMENT FOR PURCHASE & CAPITAL REPAIR OF FIXED ASSETS				SOLD & DISPOSED DURING THE YEAR	DEPRECIATION DURING THE YEAR*	BOOK VALUE END OF THE YEAR				
1	2	3	4				5	6	7				
1	DWELLING HOUSES												
2	NON-RESIDENTIAL BUILDINGS												
3	OTHER CONSTRUCTION & WORKS												
4	MACHINERY & EQUIPMENT												
5	VEHICLES												
6	OTHERS (OFFICE FURNITURE AND FIXTURE, etc..)												
7	TOTAL												

* MAKE SURE THAT IN COLUMN 6 ONLY ANNUAL DEPRECIATION IS INCLUDED

7.2 ANNUAL INVESTMENT BY TYPE AND SOURCE

SR. NO.	SOURCE OF FINANCING	TYPE OF INVESTMENT									
		FIXED ASSETS					WORKING CAPITAL				
1	2	3					4				
1	TOTAL DOMESTIC SOURCE										
2	OWN FUND										
3	BANK LOAN										
4	OTHERS										
5	FOREIGN SOURCE										
6	TOTAL										

8.1 ANNUAL PRODUCTION AT FULL CAPACITY

8.2 ESTIMATED VALUE AND QUANTITY OF RAW MATERIALS NEEDED, AT FULL CAPACITY

[illegible]

**8.3 WHAT WERE THE THREE MAJOR PROBLEMS THAT PREVENTED
THE ESTABLISHMENT FROM OPERATING WITH FULL CAPACITY**

		CODE
SHORTAGE OF SUPPLY OF RAW MATERIALS	= 1	
SHORTAGE OF SPARE PARTS	= 2	1 <input type="checkbox"/>
GETTING MARKET/CUSTOMERS	= 3	2 <input type="checkbox"/>
LACK OF CREDIT FROM BANKS AND OTHER SOURCES	= 4	3 <input type="checkbox"/>
LACK OF FOREIGN EXCHANGE	= 5	
LACK OF TECHNICAL KNOW HOW	= 6	
OTHERS (SPECIFY) _____	= 7	

**8.4 WHAT ARE THE THREE MAJOR PROBLEMS THAT ARE FACING
THE ESTABLISHMENT AT PRESENT**

		CODE
SHORTAGE OF SUPPLY OF RAW MATERIALS	= 1	
SHORTAGE OF SPARE PARTS	= 2	
DIFFICULT MARKET COMPETITION	= 3	1 <input type="checkbox"/>
GETTING MARKET/CUSTOMERS	= 4	2 <input type="checkbox"/>
SHORTAGE OF WORKING CAPITAL	= 5	
FREQUENT MACHINE BREAKAGE	= 6	
INCONVENIENT WORKING PLACE	= 7	
PROBLEMS WITH WORKERS	= 8	
GOVERNMENT RULES & REGULATION	= 9	3 <input type="checkbox"/>
NO PROBLEMS FACED	= 10	
OTHERS (SPECIFY) _____	= 11	