

**CONFIDENTIAL
FOR STATISTICAL USE ONLY**

**FOR OFFICE USE ONLY
QUEST. (MI) _____**

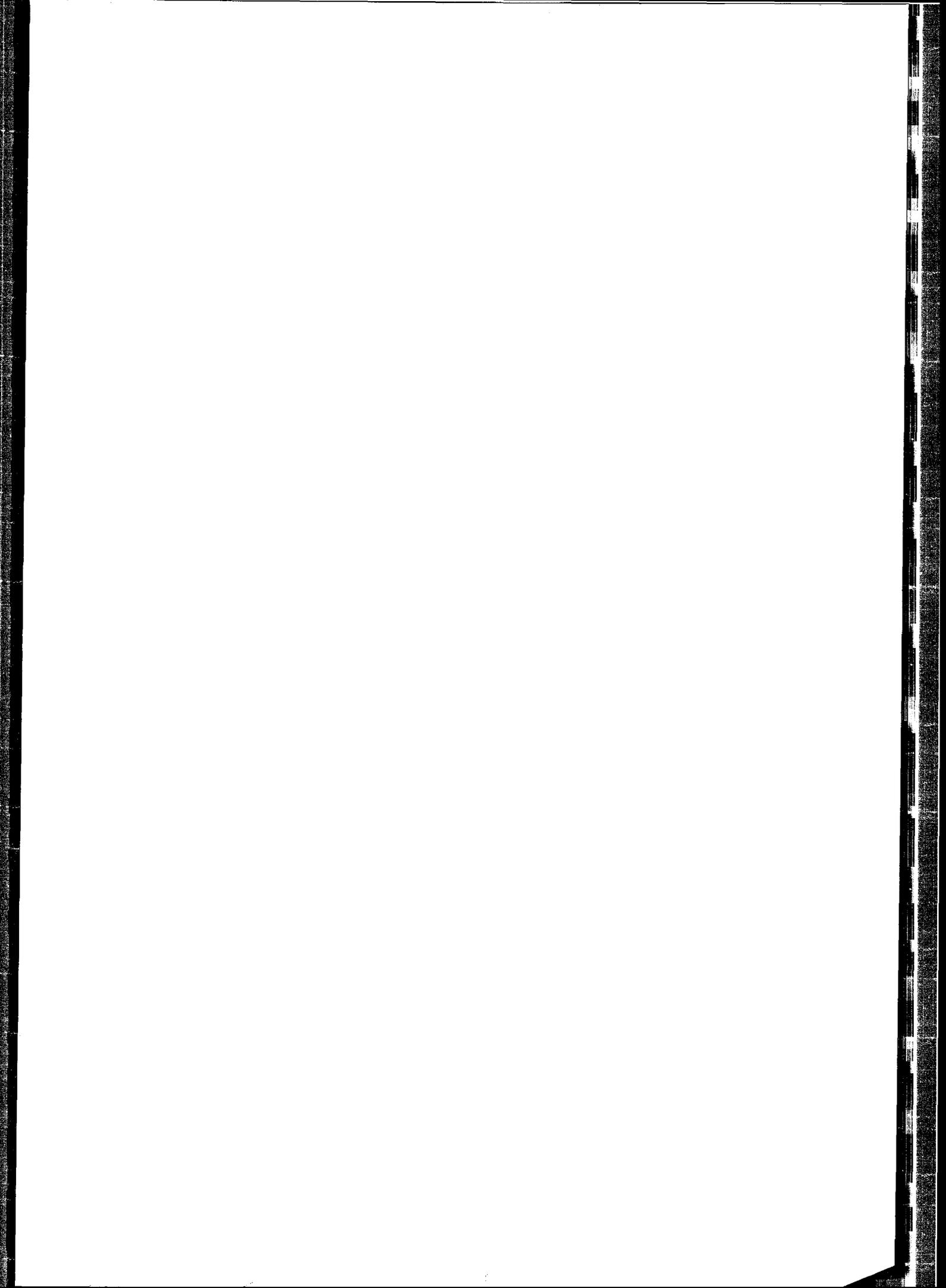
NAME OF ESTABLISHMENT _____

ISIC _____

SR. NO _____

**THE FEDERAL DEMOCRATIC REPUBLIC OF
ETHIOPIA
CENTRAL STATISTICAL AUTHORITY**

**ANNUAL SURVEY OF MANUFACTURING
INDUSTRY
(19.....)**





SURVEY OF LARGE AND MEDIUM MANUFACTURING INDUSTRIES

ITEM 1 - IDENTIFICATION PARTICULARS

1.1 ADDRESS OF THE ESTABLISHMENT

1	2	3	4	5	6	7	8
KILLIL	ZONE	WEREDA	TOWN	HIGHER	KEBELE	HOUSE NO.	QUES. L. M.

9	10	11	12
ISIC NO. (FOR OFFICE USE)	REGISTERED NAME OF ESTABLISHMENT/OWNER	SR.NO.OF ESTAB. (For Office)	TELEPHONE NO.

1.2 ADDRESS OF HEAD OFFICE IF SEPARATE FROM FACTORY

1	2	3	4	5	6	7	8	9
KILLIL	ZONE	WEREDA	TOWN	HIGHER	KEBELE	HOUSE NO.	TELEPHONE NO.	P.O.BOX NO.

ITEM 2 - BASIC INFORMATION ABOUT THE ESTABLISHMENT

<p>2.1 MAJOR PRODUCTS OF THE ESTABLISHMENT (ENUMERATE IN ORDER OF THEIR VALUE OF SALES)</p> <p>_____</p> <p>2.2 IF MULTI-ESTABLISHMENT ENTERPRISE, NUMBER OF ESTAB. _____</p> <p>2.3 DATE OF COMMENCEMENT OF OPERATION (IN ETHIOPIAN CALENDAR YEAR) _____</p> <p>2.4 DO YOU KEEP BOOKS OF ACCOUNTS? YES =1 NO =2 (IF YES PLEASE ATTACH DETAILED STATEMENT OF ACCOUNTS)</p> <p>2.5 IF THE ANSWER IS YES TO 2.4 STATE ACCORDING TO WHICH CALENDAR YEAR YOUR ACCOUNTS AND BOOKS ARE BEING KEPT</p> <p style="margin-left: 20px;">ETHIOPIAN FISCAL YEAR — (YEAR ENDING JULY 7) =1</p> <p style="margin-left: 20px;">ETHIOPIAN CALENDAR YEAR (YEAR ENDING SEPT. 10) =2</p> <p style="margin-left: 20px;">GREGORIAN CALENDAR YEAR (YEAR ENDING DEC. 31) =3</p> <p style="margin-left: 20px;">OTHERS (SPECIFY) =4</p> <p>2.6 TYPE OF OWNERSHIP OF THE ESTABLISHMENT</p> <p style="margin-left: 20px;">PRIVATE/CO-OPERATIVE =1 PUBLIC =2</p> <p style="margin-left: 20px;">PUBLIC/PRIVATE =3 % SHARE _____</p> <p>2.7 IS THE FACTORY'S OWNERSHIP TRANSFERRED FROM PUBLIC TO PRIVATE? YES=1 NO=2</p>	<p style="text-align: center;">1</p> <p>2.2 <input type="checkbox"/></p> <p style="text-align: center;">2</p> <p>2.3 <input style="width: 100%;" type="text"/></p> <p style="text-align: center;">3</p> <p>2.4 <input type="checkbox"/></p> <p style="text-align: center;">4</p> <p>2.5 <input type="checkbox"/></p> <p style="text-align: center;">5</p> <p>2.6 <input type="checkbox"/></p> <p style="text-align: center;">6</p> <p>2.7 <input type="checkbox"/></p>
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2.8 IF THE ANSWER TO 2.7 IS CODE 1 WHEN WAS THE TRANSFER OF OWNERSHIP FROM PUBLIC TO PRIVATE OCCURRED? _____

2.8

7						

2.9 IF THE ANSWER TO 2.6 IS CODE 1 WHAT IS THE LEGAL FORM OF ORGANIZATION?

- INDIVIDUAL PROPRIETOR _____ =1
- PARTNERSHIP _____ =2
- SHARE COMPANY _____ =3
- PRIVATE LIMITED COMPANY _____ =4
- CO-OPERATIVE _____ =5
- OTHER (SPECIFY) _____ =6

2.9

9	

2.10 NUMBER OF OWNERS OF THE ESTABLISHMENT BY SEX MALE FEMALE _____

2.10

9						
MALE	FEMALE	TOTAL				

2.11 INITIAL PAID-UP CAPITAL BY OWNERSHIP AND SEX

- 1. PRIVATE ETHIOPIAN MALE BIRR _____
- 2. PRIVATE ETHIOPIAN FEMALE BIRR _____
- 3. PRIVATE NON-ETHIOPIAN BIRR _____
- 4. PUBLIC BIRR _____
- 5. OTHERS (SPECIFY) BIRR _____
- 6. TOTAL BIRR _____

2.11

10									
11									
12									
13									
14									
15									

2.12 CURRENT PAID-UP CAPITAL BY OWNERSHIP AND SEX

- 1. PRIVATE ETHIOPIAN MALE BIRR _____
- 2. PRIVATE ETHIOPIAN FEMALE BIRR _____
- 3. PRIVATE NON-ETHIOPIAN BIRR _____
- 4. PUBLIC BIRR _____
- 5. OTHERS (SPECIFY) BIRR _____
- 6. TOTAL BIRR _____

2.12

16									
17									
18									
19									
20									
21									

2.13 NUMBER OF MONTHS THE ESTABLISHMENT OPERATED DURING 1994 E.F.Y. (2001/02 G.C..) _____

2.13

22	

2.14 WHAT WERE THE THREE MAJOR PROBLEMS THAT PREVENTED YOU FROM OPERATING FULL YEAR (ENUMERATE IN ORDER OF IMPORTANCE)

- SHORTAGE OF RAW MATERIALS _____ =1
- SHORTAGE OF SPARE PARTS _____ =2
- SHORTAGE OF FOREIGN EXCHANGE _____ =3
- GETTING MARKET/CUSTOMERS _____ =4
- LACK OF WORKING CAPITAL _____ =5
- SHORTAGE OF ELECTRIC & WATER SUPPLY _____ =6
- REPEATED BREAKAGE OF MACHINERY _____ =7
- GOVERNMENT RULES & REGULATIONS _____ =8
- OTHERS (SPECIFY) _____ =9

2.14

23	

2.15 OWNERSHIP OF NON-RESIDENTIAL BUILDINGS

- PRIVATELY OWNED =1
- RENTED =2
- OTHERS (SPECIFY) =3

2.15

24	

2.16 IF PRIVATELY OWNED, WHAT WAS THE SOURCE OF OWNERSHIP?

- INHERITED =1 COCONSTRUCTED BY THE EST. =3
- PROVIDED FREE =2 OTHER (SPECIFY) =4

2.16

25	

2.15

26	

2.16

27	

3.1 NUMBER OF PERSONS ENGAGED IN 19---

SR. NO.	GENERAL OCCUPATION	NUMBER OF PERSONS ENGAGED AS OF THE LAST PAY PERIOD OF WORKING DAY IN 19---												PERSON/ MONTHS	WAGES	
		MESKEREM			TAHSAS			MEGABIT			SENE					
		ETHIOPIAN			ETHIOPIAN			ETHIOPIAN			ETHIOPIAN					
		MALE	FEMALE	FOR.	MALE	FEMALE	FOR.	MALE	FEMALE	FOR.	MALE	FEMALE	FOR.			
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	
1	WORKING PROPRIETORS, ACTIVE PARTNERS AND FAMILY WORKERS															
2	UN-PAID APPRENTICES															
3	ADMINISTRATIVE, TECHNICAL EMPLOYEES, CLERICAL AND OFFICE WORKERS															
4	PRODUCTION WORKERS															
5	PAID APPRENTICES															
6	SEASONAL & TEMPORARY WORKERS															
7	TOTAL															

ITEM 3.2. WAGES AND SALARIES AND OTHER EMPLOYEE BENEFITS PAID (IN BIRR) IN 19----

SR. NO.	GENERAL OCCUPATION	GROSS ANNUAL WAGES AND SALARIES PAID*				EMPLOYEES BENEFITS		ESTABLISHMENTS CONTRIBUTION ON BEHALF OF EMPLOYEES TO PENSION, LIFE AND CASUALTY INSURANCE SCHEMES	NO. OF S H I F T S	HRS. PER DAY	M O N T H S	NO. OF WORKERS PER SHIFT
		ETHIOPIAN		FOREIGNERS	TOTAL	COMMISSION, BONUSES, PROFESSIONAL AND HARDSHIP ALLOWANCES (EXCLUDING CAR ALLOWANCE AND PERDIEM)	ACTUAL COST TO THE ESTABLISHMENT OF FOOD, LODGING, MEDICAL & OTHER BENEFITS PROVIDED TO EMPLOYEES FREE OF CHARGE					
		MALE	FEMALE									
1	2	3	4	5	6=(3+4+5)	7	8	9	10	11	12	13
1	PAID APPRENTICES											
	ADMINISTRATIVE, TECHNICAL EMPLOYEES, CLERICAL & OFF. WORKERS											
2												
3	PRODUCTION WORKERS											
4	TOTAL											

* HERE WAGES AND SALARIES FOR SEASONAL AND TEMPORARY WORKERS SHOULD BE EXCLUDED.

ITEM 3.3 NUMBER OF PERMANENT EMPLOYEES BY BASIC SALARY GROUP*

SR. NO.	SEX	UNDER 75	75 AND UNDER 105	105 AND UNDER 150	150 AND UNDER 200	200 AND UNDER 250	250 AND UNDER 300	300 AND UNDER 400	400 AND UNDER 500	500 AND UNDER 700	700 AND UNDER 1000	1000 AND UNDER 1500	1500 AND UNDER 2000	2000 AND OVER	TOTAL
		3	4	5	6	7	8	9	10	11	12	13	14	15	16
1	MALE														
2	FEMALE														
3	TOTAL														

* NUMBER OF PERMANENT EMPLOYEES BY SEX & BASIC SALARY GROUP COULD BE COMPILED FROM THE PAYROLL OF LAST PERIOD OF WORKING DAY IN SENE.

ITEM 4 - PRODUCTS AND SERVICES OF THE ESTABLISHMENT (IN BIRR) IN 19----

4.1 PRODUCTS AND BY-PRODUCTS

SR. NO.	DESCRIPTION OF PRODUCTS AND BY-PRODUCTS	UNIT OF MEAS.	PRODUCT CODE	U/M CODE	AVERAGE SALES PRICE PER UNIT (EX-FACTORY)	QUANTITY PRODUCED	VALUE OF PRODUCTION (EX-FACTORY)	TOTAL SALES*		OF WHICH EXPORT	
								QUANTITY	VALUE	QUANTITY	VALUE
1	2	3	4	5	6	7	8	9	10	11	12
0 1											
0 2											
0 3											
0 4											
0 5											
0 6											
0 7											
0 8											
0 9 OTHERS											
1 0 TOTAL											

* TOTAL SALES SHOULD INCLUDE ALL DUTIES AND INDIRECT TAXES COLLECTED, i.e., TRANSACTION, TURNOVER AND EXCISE TAXES etc..

4.2 SERVICES AND OTHER RECEIPTS (IN BIRR) IN 19----

SR. NO.	VALUE OF CONTRACT WORK DONE FOR OTHER ON THEIR MATERIALS (EXCLUDING REPAIR & MAINTENANCE)	RECEIPT FOR REPAIR AND MAINTENANCE WORK DONE FOR OTHERS	RECEIPTS OF PRODUCTS BOUGHT AND RESOLD WITHOUT FURTHER PROCESSING	VALUE OF CAPITAL GOODS PRODUCED BY OWN EMPLOYEES AND MATERIALS FOR OWN USE	OTHER RECEIPTS					TOTAL
					INTEREST RECEIVED	RENTAL INCOME FROM LEASE OF MACHINERY & EQUIP.	INSURANCE CLAIMS	SUBSIDY	OTHER INCOME	
1	2	3	4	5	6	7	8	9	10	11=(2+3+4+...8+10)
1										

6.2 OTHER INDUSTRIAL COSTS (VALUE IN BIRR) IN 19----

SR. NO.	TYPE	U/M	UNIT CODE	QUANTITY	VALUE OF FUEL & LUBRICATING OIL*	ELECTRICITY		WOOD AND CHARCOAL FOR ENERGY	OTHER EXPENSES				TOTAL
						(KWH) CONSUMED	VALUE		WATER CONSUMED	COST OF CONTRACT WORK DONE BY OTHERS FOR THIS ESTAB.	COST OF GOODS BOUGHT AND RESOLD	COST OF REPAIR & MAINTENANCE WORK DONE BY OTHERS FOR THE ESTAB.	
1	2	3	4	5	6	7	8	9	10	11	12	13	
1	FUEL OIL												
2	DIESEL FUEL OIL												
3	OTHERS(SPECIFY)												
3 a.													
4 b.													
5 c.													
6 d.													
7	TOTAL												

* PLEASE DO NOT INCLUDE HERE FUEL FOR TRANSPORT

6.3 OTHER NON-INDUSTRIAL EXPENSES (IN BIRR) IN 19----

SR. NO.	LICENSE FEE	ADVERTISING	STATIONARY, TELEPHONE & MAILING EXPENSES	PAYMENTS FOR ACCOUNTING, LEGAL COMMISSION, etc.	TRANSPORT COST	INTEREST PAID	BANK CHARGES	DIVIDENDS PAID	RENT PAYABLE FOR RENTAL OF STRUCTURES AND EQUIPMENT	INSURANCE PREMIUM ON PROPERTY	AMORTIZATION
1	2	3	4	5	6	7	8	9	10	11	12
1											

OTHERS	TOTAL
13	14 = (2+3+4+...+10+12)

6.4 TAXES PAID (IN BIRR) IN 19----

SR. NO.	INDIRECT TAXES PAID**	INCOME TAX PAID ON PROFIT	TOTAL
1	2	3	4
1			

**SHOULD INCLUDE SALES AND EXCISE TAXES.

ITEM 7 - FIXED ASSETS AND INVESTMENT (IN BIRR) IN 19----

7.1 TYPE AND VALUE OF FIXED ASSETS

SR. NO.		FIXED ASSETS				
		BOOK VALUE BEGINNING OF THE YEAR	INVESTMENT FOR PURCHASE & CAPITAL REPAIR OF FIXED ASSETS	SOLD & DISPOSED DURING THE YEAR	DEPRECIATION DURING THE YEAR*	BOOK VALUE END OF THE YEAR
1	2	3	4	5	6	7
1	DWELLING HOUSES					
2	NON-RESIDENTIAL BUILDINGS					
3	OTHER CONSTRUCTION & WORKS					
4	MACHINERY & EQUIPMENT					
5	VEHICLES					
6	OTHERS (OFFICE FURNITURE AND FIXTURE, etc.)					
7	TOTAL					

* MAKE SURE THAT IN COLUMN 6 ONLY ANNUAL DEPRECIATION IS INCLUDED

7.2 ANNUAL INVESTMENT BY TYPE AND SOURCE

SR. NO.	SOURCE OF FINANCING	TYPE OF INVESTMENT	
		FIXED ASSETS	WORKING CAPITAL
1	2	3	4
1	TOTAL DOMESTIC SOURCE		
2	OWN FUND		
3	BANK LOAN		
4	OTHERS		
5	FOREIGN SOURCE		
6	TOTAL		

ITEM 8 - YEARLY FULL CAPACITY

8.1 ANNUAL PRODUCTION AT FULL CAPACITY

SR. NO.	DESCRIPTION OF PRODUCTS	U/M	PRODUCT CODE	U/M CODE	QUANTITY OF PRODUCT THAT CAN BE PRODUCED ANNUALLY	VALUE OF PRODUCT (AT CURRENT MARKET PRICE)
1	2	3	4	5	6	7
0 1						
0 2						
0 3						
0 4						
0 5						
0 6						
0 7						
0 8						
1 9	OTHERS (BY PRODUCTS)					
1 0	TOTAL					

8.2 ESTIMATED VALUE AND QUANTITY OF RAW MATERIALS NEEDED, AT FULL CAPACITY

SR. NO.	TYPE OF RAW MATERIALS	U/M	RAW MAT.		LOCAL				IMPORTED		TOTAL		
			MAT. CODE	U/M CODE	QUANTITY		VALUE (AT MARKET PRICE)		QUANTITY		VALUE (AT MARKET PRICE)		
					6	7	8	9	10	11			
1													
2													
3													
4													
5													
6	OTHERS												
7	TOTAL												

8.3	WHAT IS THE PERCENTAGE OF THE 1994 PRODUCTION AS COMPARED TO THE FACTORY'S PRODUCTION AT FULL CAPACITY? _____	8.3	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
8.4	WHAT WERE THE THREE MAJOR PROBLEMS THAT PREVENTED THE ESTABLISHMENT FROM OPERATING WITH FULL CAPACITY	8.4	<input type="text"/>
	SHORTAGE OF SUPPLY OF RAW MATERIALS =1		<input type="text"/>
	SHORTAGE OF SPARE PARTS =2		<input type="text"/>
	GETTING MARKET/CUSTOMERS =3		<input type="text"/>
	SHORTAGE OF WORKING CAPITAL =4		<input type="text"/>
	REPEATED BREAKAGE OF MACHINERY =5		<input type="text"/>
	PROBLEMS WITH WORKERS =6		<input type="text"/>
	GOVERNMENT RULES & REGULATION =7		<input type="text"/>
	OTHERS (SPECIFY) =8		<input type="text"/>
8.5	IF THE ANSWER TO 8.4 IS CODE 3 WHAT WAS THE REASON FOR LACK OF MARKET?	8.5	<input type="text"/>
	UNABLE TO COMPETE FOREIGN PRODUCT IN QUALITY =1		<input type="text"/>
	UNABLE TO COMPETE FOREIGN PRODUCT IN PRICE =2		<input type="text"/>
	UNABLE TO COMPETE LOCAL PRODUCT IN QUALITY =3		<input type="text"/>
	UNABLE TO COMPETE LOCAL PRODUCT IN PRICE =4		<input type="text"/>
8.6	IF THE ANSWER TO 8.4 IS CODE 4 IS THE FACTORY MADE ATTEMPT TO TAKE LOAN?	8.6	<input type="text"/>
	YES =1 NO =2		<input type="text"/>
8.7	IF THE ANSWER TO 8.6 IS CODE 1 WHAT IS THE REASON FOR NOT SOLVING THE PROBLEM?	8.7	<input type="text"/>
	PERMITTED LOAN WAS NOT SUFFICIENT =1		<input type="text"/>
	UNABLE TO PROVIDE LOAN REQUIRMENT =2		<input type="text"/>
	HIGH INTEREST RATE =3		<input type="text"/>
	LOAN DURATION IS SHORT =4		<input type="text"/>
	LOAN PROCEDURE TAKES LONG TIME =5		<input type="text"/>
	OTHERS /SPECIFY/ _____ =6		<input type="text"/>
8.8	WHAT ARE THE THREE MAJOR PROBLEMS THAT ARE FACING THE ESTABLISHMENT AT PRESENT	8.8	<input type="text"/>
	SHORTAGE OF SUPPLY OF RAW MATERIALS =1		<input type="text"/>
	SHORTAGE OF SPARE PARTS =2		<input type="text"/>
	DIFFICULT MARKET COMPETITION =3		<input type="text"/>
	GETTING MARKET/CUSTOMERS =4		<input type="text"/>
	SHORTAGE OF WORKING CAPITAL =5		<input type="text"/>
	FREQUENT MACHINE BREAKAGE =6		<input type="text"/>
	INCONVENIENT WORKING PLACE =7		<input type="text"/>
	PROBLEMS WITH WORKERS =8		<input type="text"/>
	GOVERNMENT RULES & REGULATION =9		<input type="text"/>
	NO PROBLEMS FACED =10		<input type="text"/>
	OTHERS (SPECIFY) =11		<input type="text"/>
8.9	IS THE FACTORY FACED PROBLEM DURING EXPORT ?	8.9	<input type="text"/>
	YES =1 NO =2		<input type="text"/>
8.10	IF THE ANSWER TO 8.9 IS CODE 1 STATE THERE MAJER PROBLEMS (IN ORDER OF IMPORTATANCE) YOU FACED DURING EXPORT	8.10	<input type="text"/>
	_____ =1		<input type="text"/>
	_____ =2		<input type="text"/>
	_____ =3		<input type="text"/>

ITEM 9 - REMARKS

ITEM 10 - NAME OF PERSON TO CONTACT REGARDING THIS REPORT

I CERTIFY THAT THE PRECEDING INFORMATION IS COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE.

NAME _____	TITLE _____
SIGNATURE _____	TEL. NO. _____
DATE _____	OFFICIAL SEAL _____

ITEM 11 - NAME OF ENUMERATOR AND SUPERVISOR

NAME OF ENUMERATOR _____	SIGNATURE _____	DATE _____
NAME OF SUPERVISOR _____	SIGNATURE _____	DATE _____
HEAD OF STATISTICS (BRANCH OFF.) _____	SIGNATURE _____	DATE _____