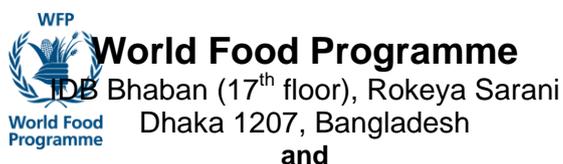


SURVEY ON FOOD SECURITY AND NUTRITION ASSESSMENT OF THE IMPACTS OF HIGH FOOD PRICE IN BANGLADESH 2008

TRADER QUESTIONNAIRE



and

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Trader Questionnaire

Questionnaire ID : _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _	
District code: _ _	Upazila code: _ _ Village/Mohalla name: _____
Urban Area, Ward# _ _ _ _	Name of the bazaar: _____
Name of the shop: _____	Owner of the Shop: _____
Cluster number: _ _ _ _ _ _	Trader questionnaire number: _ _ _ _ _ _
Type of trader: Wholesaler = 1, Retailer/Shop keeper/Petty trader = 2 _ _	
Date : _ _ _ _ _ _ / _ _ _ _ _ _ / _ _ _ _ _ _	Team Number: _ _ _ _
<small>day month year</small>	
Enumerator names : _____ / _____ Code# _ _ _ _	

Instructions to the enumerators: Visit the main market located in the selected enumeration area. If there is no market in the enumeration area, visit the market where most of the households of the enumeration area usually go to. To find out, you may want to talk to 2-3 key informants of the enumeration area (chairman, school head, civil servant...). Whence on the market, talk to a maximum of 5 traders. Select randomly 2 wholesalers and 3 retailers/shop keepers. The random selection process is based on the training received. If there is no wholesaler in the market, select 5 retailers/shop keepers. If there is less than 5 retailers/shop keepers, interview all the traders you find. If there are lots of different types of traders (e.g. cereal traders, vegetable/fruits traders, meat/poultry traders...) on the market, at least 2 cereals traders must be interviewed.

I – TOP THREE PRODUCTS SOLD

What are the top three products you are selling most frequently? (e.g., if 100 customers come to your shop, what products most of them buy?)

Commodity type		Product Code	Product name	Mark the code of the product here
Wheat	1.1.	1	High priced atta (Packet atta)	_ _
	1.2.	2	Medium priced atta	_ _
	1.3.	3	Low priced atta	_ _
	1.4.	4	Wheat flour	_ _
Rice	1.5.	5	Local rice (low quality/coarse rice)	_ _
	1.6.	6	Local rice (medium quality)	_ _
	1.7.	7	Local rice (high quality)	_ _
	1.8.	8	Imported rice (low quality/coarse rice)	_ _
	1.9.	9	Imported rice (medium quality)	_ _
	1.10.	10	Imported rice (high quality)	_ _
Dal	1.11.	11	High priced dal (Masur/Mung)	_ _
	1.12.	12	Medium priced dal (Bolder/Mashkalai/Motor)	_ _
	1.13.	13	Low priced dal (Keshari/Arhar/Anchor)	_ _
Others	1.14.	14	Potatoes	_ _
	1.15.	15	Edible oil	_ _
	1.16.	16	Milk	_ _
	1.17.	17	Egg	_ _
	1.18.	18	Sugar	_ _
	1.19.	19	Other 1 (Specify) _____	_ _
	1.20.	20	Other 2 (Specify) _____	_ _
	1.21.	21	Other 3 (Specify) _____	_ _
	1.22.	22	Other 4 (Specify) _____	_ _
	1.23.	23	Other 5 (Specify) _____	_ _

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II –PRICES OF THE TOP THREE PRODUCTS SOLD

Code of the product (Product codes are the ones selected in section 1)	Mark unit here Check carefully	At what price do you sell the product, currently?		At what price were you selling the product 6 months ago?		At what price were you selling the product 12 months ago?	
		PER UNIT (Check carefully) (in Taka)		PER UNIT (Check carefully) (in Taka)		PER UNIT (Check carefully) (in Taka)	
Product 1	____	2.77.	____	2.4.	____	2.7.	____
Product 2	____	2.78.	____	2.5.	____	2.8.	____
Product 3	____	2.79.	____	2.6.	____	2.9.	____

Code of the product (Product codes are the ones selected in section 1)	Mark unit here Check carefully	At what price do you buy the product, currently?		At what price were you buying the product 6 months ago?		At what price were you buying the product 12 months ago?	
		PER UNIT (Check carefully) (in Taka)		PER UNIT (Check carefully) (in Taka)		PER UNIT (Check carefully) (in Taka)	
Product 1	____	2.10.	____	2.13.	____	2.16.	____
Product 2	____	2.11.	____	2.14.	____	2.17.	____
Product 3	____	2.12.	____	2.15.	____	2.18.	____

For commodities whose prices have increased compared to last year, what are the main reasons of these price increases? (Don't read the reasons. Let the trader respond, unless necessary. Product codes are the ones selected in section 1. Write down the code)							
Codes of the reason	Reason	Product 1		Product 2		Product 3	
1	Increased food price at the origin (e.g. wholesaler, other trader, millers, importers, producer)	2.19.	__	2.28.	__	2.37.	__
2	Increased transportation cost	2.20.	__	2.29.	__	2.38.	__
3	Increased taxes	2.21.	__	2.30.	__	2.39.	__
4	High credit interest rate	2.22.	__	2.31.	__	2.40.	__
5	High storage and handling costs	2.23.	__	2.32.	__	2.41.	__
6	Lower availability of commodities for sale compared to households' demand	2.24.	__	2.33.	__	2.42.	__
7	Hoarding/stock holding/syndicates/cartels	2.25.	__	2.34.	__	2.43.	__
8	Increased production cost (fertilizer, fuel, seeds...)	2.26.	__	2.35.	__	2.44.	__
9	Other reason (specify) _____	2.27.	__	2.36.	__	2.45.	__

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III –SALES OF THE TOP THREE PRODUCTS

Code of the product (Product codes are the ones selected in section 1)	Mark unit here <i>Check carefully</i>	What are the average quantities you are selling in one week at the moment/ currently?		What are the average quantities you were selling in one week 6 months ago?		Before, what are the average quantities you were selling in one week during the same period of the year, USUALLY	
Product 1	____	3.1.	____	3.4.	____	3.7.	____
Product 2	____	3.2.	____	3.5.	____	3.8.	____
Product 3	____	3.3.	____	3.6.	____	3.9.	____

Has the volume of your sales increased or decreased over the last 12 months? (Product codes are the ones selected in section 1)						
Product 1	3.10.	1= Increase 2= Decrease 3=No change	____	3.13.	If increase or decrease, by how much? Use proportional pilling if needed	____ %
Product 2	3.11.	1= Increase 2= Decrease 3=No change	____	3.14.	If increase or decrease, by how much? Use proportional pilling if needed	____ %
Product 3	3.12.	1= Increase 2= Decrease 3=No change	____	3.15.	If increase or decrease, by how much? Use proportional pilling if needed	____ %

If there has been an INCREASE or a DECREASE in sales, what was the MAIN reason for this? (Don't read the list, unless necessary. Product codes are the ones selected in section 1. Write down the code)							
Codes of the reason	Reason	Product 1		Product 2		Product 3	
1	Poor harvest/Stock-building by consumers	3.16.	____	3.25.	____	3.34.	____
2	Lower prices	3.17.	____	3.26.	____	3.35.	____
3	Purchases of Institutional buyers (Government, NGO, others)	3.18.	____	3.27.	____	3.36.	____
4	Traders from other regions have come to buy	3.19.	____	3.28.	____	3.37.	____
5	Consumers relying on their own production/stocks	3.20.	____	3.29.	____	3.38.	____
6	Food assistance (including subsidized sales)	3.21.	____	3.30.	____	3.39.	____
7	Arrival of the new harvest	3.22.	____	3.31.	____	3.40.	____
8	Higher prices	3.23.	____	3.32.	____	3.41.	____
9	Other reason (specify) _____	3.24.	____	3.33.	____	3.42.	____

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3.43. Has there been a change in buying behaviour of the customers over the last 12 months?		0= No 1= Yes _ If No, go to section 4	If Yes, what is the proportion (%) of your customers that apply this behaviour?	
What type of changes in buying behaviour do you see?	3.44. People buy cheaper foods	0= No 1= Yes _	3.47.	_ %
	3.45. People buy very small quantities	0= No 1= Yes _	3.48.	_ %
	3.46. Other reason (specify) _____	0= No 1= Yes _	3.49.	_ %

IV. SOURCES AND CURRENT AVAILABILITY OF THE TOP THREE PRODUCTS

Where do you usually purchase the three main products you are selling?				
Code of the product (Product codes are the ones selected in section 1)	Currently at this period?		Usually at the same period?	
	1= Own production 2= Individual farmers 3= Cooperative / farmer associations 4= Middlemen 5= Wholesalers/Millers (excluding Importers) 6= Importers 7 = Other (specify) _____		1= Own production 2= Individual farmers 3= Cooperative / farmer associations 4= Middlemen 5= Wholesalers/Millers (excluding Importers) 6= Importers 7 = Other (specify) _____	
Product 1	4.1.	_	4.4.	_
Product 2	4.2.	_	4.5.	_
Product 3	4.3.	_	4.6.	_

How many days do your stocks last? (Product codes are the ones selected in section 1)		
Product 1	4.7.	_ _ _ days
Product 2	4.8.	_ _ _ days
Product 3	4.9.	_ _ _ days

Has the total stock level of these top three products increased or decreased, compared to: (Product codes are the ones selected in section 1)						
Six months ago?			A year ago at the same period?			
		1= Increase 2= Decrease 3=No change	_		1= Increase 2= Decrease 3=No change	_
Product 1	4.10.	1= Increase 2= Decrease 3=No change	_	4.13.	1= Increase 2= Decrease 3=No change	_
Product 2	4.11.	1= Increase 2= Decrease 3=No change	_	4.14.	1= Increase 2= Decrease 3=No change	_
Product 3	4.12.	1= Increase 2= Decrease 3=No change	_	4.15.	1= Increase 2= Decrease 3=No change	_

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What are the main causes of the changes in stock levels? (Product codes are the ones selected in section 1. Please write down the code. Don't list unless necessary)							
Code of the reason	Reason	Product 1		Product 2		Product 3	
1	Import restrictions (e.g. ban on Indian imports)	4.16.	__	4.26.	__	4.36.	__
2	Import liberalization	4.17.	__	4.27.	__	4.37.	__
3	Export restrictions	4.18.	__	4.28.	__	4.38.	__
4	Export liberalization	4.19.	__	4.29.	__	4.39.	__
5	Bumper crop	4.20.	__	4.30.	__	4.40.	__
6	Lower production locally	4.21.	__	4.31.	__	4.41.	__
7	Scarcity of credit for business	4.22.	__	4.32.	__	4.42.	__
8	Increased credit availability for business	4.23.	__	4.33.	__	4.43.	__
9	Hoarding/stock holding	4.24.	__	4.34.	__	4.44.	__
10	Other reason (specify) _____	4.25.	__	4.35.	__	4.45.	__

How easy is it for you to obtain the top three products you are selling						
Code of the product (Product codes are the ones selected in section 1)	Now/Currently? 1= Not available 2= Irregular/Less quantities than demanded 3= Available		6 months ago? 1= Not available 2= Irregular/Less quantities than demanded 3= Available		12 months ago at the same period? 1= Not available 2= Irregular/Less quantities than demanded 3= Available	
Product 1	4.46.	__	4.49.	__	4.52.	__
Product 2	4.47.	__	4.50.	__	4.53.	__
Product 3	4.48.	__	4.51.	__	4.54.	__

V. CREDIT PRACTICES

5.1.	Do you usually get credit to purchase the commodities you are selling?	0= No 1= Yes 99 = don't know	__ If No or don't know, go to 5.3
5.2.	If yes, who mainly provides you with credit?	1= Other traders providing the commodities 2= Money lenders 3= Bank, credit union, cooperative 4= NGO programme 5= Relatives 6= Other (specify) _____	__
5.3.	Have there been changes in your access to credit this year compared to last year?	1= Same 2= Less than usual 3= More than usual 4= Not applicable 5= Other reason: _____	__
5.4.	What is the current monthly interest rate for you to reimburse?	__ % per month	
5.5.	Has the interest rate changed compared to last year?	1= Same 2= Lower this year 3= Higher this year 4= Not applicable	__
5.6.	Do you give credit to people who are buying from you?	0= No 1= Yes 99 = don't know	__ If No or don't know, go to 6.1
5.7.	Have there been changes in the number of people requesting to buy on credit now compared to last year?	1= Same 2= Less are asking credit 3= More are asking credit	__

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VI – DIFFICULTIES FOR TRADING

What are your main difficulties with trade at the moment? (Please write the code. Don't list, unless necessary)		Write the code here		
Code of the difficulty	Difficulty			
1=	High cost of fuel/Cost of transportation	6.1.		
2=	High cost of commodities to purchase for sale	6.2.		
3=	Decreased/lack of credit	6.3.		
4=	Lack of capital	6.4.		
5=	Increased cost of credit/high interest rates	6.5.		
6=	Decreased / low purchasing power of people to buy commodities	6.6.		
7=	Lack of storage facilities	6.7.		
8=	Lack of transportation means	6.8.		
9=	High taxes	6.9.		
10=	Poor road conditions	6.10.		
11=	Food assistance	6.11.		
12=	Other (Specify): _____	6.12.		

VII – RESPONSE CAPACITY TO INCREASED DEMAND OF THE TOP THREE PRODUCTS

How long would it take for you to increase the volume of products you are selling the most, if demand increases? (Product codes are the ones selected in section 1)	1= Less than 2 weeks 2= between 2 and 4 weeks 3= between 1 and 2 months 4= More than 2 months 5 = Would not be able to increase supplies 6= Does not know
Product 1	7.1. __
Product 2	7.2. __
Product 3	7.3. __

VIII – FUTURE PRICE PERSPECTIVES

In your opinion, how will the prices of the top three products you are selling, evolve in the next six months? (Product codes are the ones selected in section 1)					
Product 1	8.1.	1= Increase 2= Decrease 3=No change	__	8.2.	If increase or decrease, by how much? Use proportional pilling if needed _____ %
If there will be an INCREASE or a DECREASE in prices, what is the MAIN reason for this? (fill with codes below)				8.3.	__
Product 2	8.4.	1= Increase 2= Decrease 3=No change	__	8.5.	If increase or decrease, by how much? Use proportional pilling if needed _____ %
If there will be an INCREASE or a DECREASE in prices, what is the MAIN reason for this? (fill with codes below)				8.6.	__
Product 3	8.7.	1= Increase 2= Decrease 3=No change	__	8.8.	If increase or decrease, by how much? Use proportional pilling if needed _____ %
If there will be an INCREASE or a DECREASE in prices, what is the MAIN reason for this? (fill with codes below)				8.9.	__
Codes 1= Lean season (increased households demand) 2= Food assistance (increased, including subsidized sales) 3= Good harvest (Bumper crop) 4= Poor harvest (lower production) 5= Export restrictions (reduced export volumes) 6=Export liberalization (increased export volumes) 7= Import restrictions (reduced import volumes) 8= Import liberalization (increased import volumes) 9= Other reason (specify) _____ 99=Don't know					