

CONFIDENTIAL  
FOR STATISTICAL PURPOSE ONLY

FOR OFFICE USE ONLY  
QUEST. (MI)

NAME OF ESTABLISHMENT \_\_\_\_\_

ISIC \_\_\_\_\_

SR. NO. \_\_\_\_\_

THE FEDERAL DEMOCRATIC REPUBLIC OF  
ETHIOPIA  
CENTRAL STATISTICAL AUTHORITY

ANNUAL SURVEY OF MANUFACTURING  
INDUSTRY  
(19...)

ELISE ONLY

10

NO

MANUFACTURING

TRY

( )

# SURVEY OF LARGE AND MEDIUM MANUFACTURING INDUSTRIES

## ITEM 1 - IDENTIFICATION PARTICULARS

### 1.1 ADDRESS OF THE ESTABLISHMENT

1	2	3	4	5	6	7	8
KILLIL	ZONE	WEREDA	TOWN	SUB-CITY/KEBELE	HOUSE NO.	SURVEY YEAR	
1	2	3	4	5	6	7	8
							1 9 9 5

  

9	10	11	12
ISIC NO. (FOR OFFICE USE)	REGISTERED NAME OF ESTABLISHMENT/OWNER	SR.NO.OF ESTAB. (For Office)	P.O.BOX NO.
1	2	3	4

### 1.2 ADDRESS OF HEAD OFFICE IF SEPARATE FROM FACTORY

1	2	3	4	5	6	7	8	9
KILLIL	ZONE	WEREDA	TOWN	HIGHERKEBELE	HOUSE NO.	TELEPHONE NO.	P.O.BOX NO.	
1	2	3	4	5	6	7	8	9

## ITEM 2 - BASIC INFORMATION ABOUT THE ESTABLISHMENT

<p>2.1 MAJOR PRODUCTS OF THE ESTABLISHMENT (ENUMERATE IN ORDER OF THEIR VALUE OF SALES)</p> <p>_____</p> <p>2.2 IF MULTI-ESTABLISHMENT ENTERPRISE, NUMBER OF ESTAB.</p> <p>2.3 DATE OF COMMENCEMENT OF OPERATION (IN ETHIOPIAN CALENDAR YEAR)</p> <p>2.4 DO YOU KEEP BOOKS OF ACCOUNTS? (IF YES ATTACH DETAILED STATEMENT OF ACCOUNTS)</p> <p>1. IT HAS FULL BOOK OF ACCONTS-----1</p> <p>2. IT HAS ONLY INCOME AND EXPENDITURE LIST-----2</p> <p>3. IT HAS NO ANY BOOK OF ACCOUNT-----3</p> <p>2.5 IF THE ANSWER IS YES TO 2.4 STATE ACCORDING TO WHICH CALENDAR YEAR YOUR ACCOUNTS AND BOOKS ARE BEING KEPT</p> <p>ETHIOPIAN FISCAL YEAR — (FROM JULY 1- JUNE 30 )-- =1</p> <p>ETHIOPIAN CALANDER YEAR — ( FROM SEP. 1 -PAGU) =2</p> <p>GREGORIAN CALANDER YEAR — ( FROM JAN.1-DEC : =3</p> <p>IT OTHER ,SPECIFY =4</p>	<div style="text-align: center;">1</div> <div>2.2 <input type="checkbox"/></div> <div style="text-align: center;">2</div> <div>2.3 <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/></div> <div style="text-align: center;">3</div> <div>2.4 <input type="checkbox"/></div> <div style="text-align: center;">4</div> <div>2.5 <input type="checkbox"/></div>
---	---

**2.6 TYPE OF OWNERSHIP OF THE ESTABLISHMENT**

PRIVATE/CO-OPERATIVE =1 PUBLIC =2  
PUBLIC/PRIVATE =3 % SHARE \_\_\_\_\_

**2.7 IS THE FACTORY'S OWNERSHIP TRANSFERRED FROM PUBLIC TO PRIVATE?  
( IF THE ANSWER FOR QUESTION 2.6 IS CODE 1 OR CODE 3)**

YES=1 NO=2

**2.8 IF THE ANSWER FOR 2.7 IS CODE 1 STATE THE MONTH AND YEAR OF PRIVATIZATION**

**2.9 IF THE ANSWER TO 2.6 IS CODE 1 OR 3( IF PRIVATE SHARE IS >=51%) WHAT IS THE**

LEGAL FORM OF ORGANIZATION?

INDIVIDUAL PROPRIETOR \_\_\_\_\_ =1  
PARTNERSHIP \_\_\_\_\_ =2  
SHARE COMPANY \_\_\_\_\_ =3  
PRIVATE LIMITED COMPANY \_\_\_\_\_ =4  
CO-OPERATIVE \_\_\_\_\_ =5  
JOINT VENTURE \_\_\_\_\_ =6  
OTHER (SPECIFY) \_\_\_\_\_ =7

**2.10 NUMBER OF OWNERS OF THE ESTABLISHMENT BY SEX( IF FOR # 2.9 IS ANSWERED)**

**2.11 INITIAL PAID-UP CAPITAL BY OWNERSHIP AND SEX**

1. PRIVATE ETHIOPIAN MALE BIRR \_\_\_\_\_  
2. PRIVATE ETHIOPIAN FEMALE BIRR \_\_\_\_\_  
3. PRIVATE NON-ETHIOPIAN BIRR \_\_\_\_\_  
4. PUBLIC BIRR \_\_\_\_\_  
5. OTHERS (SPECIFY) \_\_\_\_\_ BIRR \_\_\_\_\_  
6. TOTAL BIRR \_\_\_\_\_

**2.12 CURRENT( IN THE SURVEY YEAR) PAID-UP CAPITAL BY OWNERSHIP AND SEX**

1. PRIVATE ETHIOPIAN MALE BIRR \_\_\_\_\_  
2. PRIVATE ETHIOPIAN FEMALE BIRR \_\_\_\_\_  
3. PRIVATE NON-ETHIOPIAN BIRR \_\_\_\_\_  
4. PUBLIC BIRR \_\_\_\_\_  
5. OTHERS (SPECIFY) \_\_\_\_\_ BIRR \_\_\_\_\_  
6. TOTAL BIRR \_\_\_\_\_

**2.13 NUMBER OF MONTHS THE ESTABLISHMENT OPERATED  
DURING 1995 E.F.Y. (2003/2004 G.C..)**

**2.14 WHAT WERE THE THREE MAJOR PROBLEMS THAT PREVENTED  
YOU FROM OPERATING FULL YEAR (ENUMERATE IN ORDER  
OF IMPORTANCE)**

IT IS ESTABLISHED CURRENTLY =1  
SHORTAGE OF RAW MATERIALS \_\_\_\_\_ =2  
SHORTAGE OF SPARE PARTS \_\_\_\_\_ =3  
SHORTAGE OF FOREIGN EXCHANGE \_\_\_\_\_ =4  
LACK OF MARKET/CUSTOMERS \_\_\_\_\_ =5  
LACK OF WORKING CAPITAL \_\_\_\_\_ =6  
SHORTAGE OF ELECTRIC & WATER SUPPLY \_\_\_\_\_ =7  
REPEATED BREAKAGE OF MACHINERY \_\_\_\_\_ =8  
GOVERNMENT RULES & REGULATIONS \_\_\_\_\_ =9  
OTHERS (SPECIFY) \_\_\_\_\_ 10

**2.15 OWNERSHIP OF NON-RESIDENTIAL BUILDINGS**

PRIVATELY OWNED =1  
RENTED =2  
OTHERS (SPECIFY) \_\_\_\_\_ =3

**2.16 IF FOR 2.5 THE ANSWER IS CODE 1, WHAT WAS THE SOURCE OF OWNERSHIP?**

INHERITED =1 CO-CONSTRUCTED BY THE ESTABLISHMENT =3  
PROVIDED FREE =2 OTHER (SPECIFY) \_\_\_\_\_ =4

5  
2.6 ☐

6  
2.7 ☐

7  
2.8 ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

8  
2.9 ☐

9  
2.10 

MALE	FEM.	TOTAL
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

2.11  
1. 

8		10	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

  
2. 

9		11	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

  
3. 

10		12	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

  
4. 

11		13	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

  
5. 

12		14	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

  
6. 

13		15	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

2.12  
1. 

8		16	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

  
2. 

9		17	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

  
3. 

10		18	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

  
4. 

19		19	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

  
5. 

12		20	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

  
6. 

21			
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

22  
2.13 ☐ ☐

23  
2.14 ☐  
24  
☐  
25  
☐

26  
2.15 ☐

27  
2.16 ☐

### ITEM 3 - NUMBER OF PERSONS ENGAGED AND WAGES AND SALARIES

#### 3.1 NUMBER OF PERSONS ENGAGED IN 19—

SR. NO.	GENERAL OCCUPATION	NUMBER OF PERSONS ENGAGED AS OF THE LAST PAY PERIOD OF WORKING DAY IN 19----												PERSON/ MONTHS	WAGES
		MESKEREM			TAHSAS			MEGABIT			SENE				
		ETHIOPIAN			ETHIOPIAN			ETHIOPIAN			ETHIOPIAN				
		MALE	FEMALE	FOR.	MALE	FEMALE	FOR.	MALE	FEMALE	FOR.	MALE	FEMALE	FOR.		
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
1	WORKING PROPRIETORS, ACTIVE PARTNERS AND FAMILY WORKERS														
2	UN-PAID APPERENTICES														
3	ADMINISTRATIVE, TECHNICAL EMPLOYEES, CLERICAL AND OFFICE WORKERS														
4	PRODUCTION WORKERS														
5	PAID APPERENTICES														
6	SEASONAL & TEMPORARY WORKERS														
7	TOTAL														

NB :- SR.NO 3 AND 4 SHOULD INCLUDE ONLY PERMANENT EMPLOYEES

### 3.2 WAGES AND SALARIES AND OTHER EMPLOYEE BENEFITS PAID (IN BIRR) IN 19----

SR. NO.	GENERAL OCCUPATION	GROSS ANNUAL WAGES AND SALARIES PAID*				EMPLOYEES BENEFITS			ESTABLISHMENTS CONTRIBUTION ON BEHALF OF EMPLOYEE TO PENSION, LIFE AND CASUALTY INSURANCE SCHEMES	NO OF S H F T S	HRS. PER DAY	M O N T H S	NO. OF WORKERS PER SHIFT
		ETHIOPIAN		FOREIGNERS	TOTAL	COMMISSION, BONUSES PROFESSIONAL AND HARDSHIP ALLOWANCE (EXCLUDING CAR ALLOWANCE AND PERDIEM)	ACTUAL COST TO THE ESTABLISHMENT OF FOOD, LODGING, MEDI- CAL & OTHER BENEFIT PROVIDED TO EMPLOY- EES FREE OF CHARGE						
		MALE	FEMALE										
1	2	3	4	5	6=(3+4+5)	7	8	9	10	11	12	13	
1	PAID APPRENTICES												
	ADMINISTRATIVE, TECHNICAL EMPLOYEES, CLERICAL & OFF WORKERS												
2	PRODUCTION WORKERS												
3													
4	TOTAL												

\* HERE WAGES AND SALARIES FOR SEASONAL AND TEMPORARY WORKERS SHOULD BE EXCLUDED.

### 3.3 NUMBER OF PERMANENT EMPLOYEES BY BASIC SALARY GROUP\*

SR.	SEX	UNDER 75	75 AND UNDER 100	100 AND UNDER 150	150 AND UNDER 200	200 AND UNDER 250	250 AND UNDER 300	300 AND UNDER 400	400 AND UNDER 500	500 AND UNDER 700	700 AND UNDER 1000	1000 AND UNDER 1500	1500 AND UNDER 2000	2000 AND OVER	TOTAL
1	MALE														
2	FEMALE														
3	TOTAL														

\* NUMBER OF PERMANENT EMPLOYEES BY SEX & BASIC SALARY GROUP COULD BE COMPILED FROM THE PAYROLL OF LAST PERIOD OF WORKING DAY IN SENE.

**ITEM 4 - PRODUCTS AND SERVICES OF THE ESTABLISHMENT (IN BIRR) IN 19----**

#### 4.1 PRODUCTS AND BY-PRODUCTS

[illegible]

\* TOTAL SALES SHOULD INCLUDE ALL DUTIES AND INDIRECT TAXES COLLECTED, i.e., TRANSACTION, TURNOVER AND EXCISE TAXES etc..

#### 4.2 SERVICES AND OTHER RECEIPTS (IN BIRR) IN 19----

[illegible]

### ITEM 5 - VALUE OF STOCKS (IN BIRR) IN 19----

SR. NO.	STOCKS OF	BEGINNING OF THE YEAR					END OF THE YEAR					DIFFERENCE (END YEAR - BEG. YEAR)				
1	2	3					4					5 = 4 - 3				
1	FINISHED GOODS															
	SEMI-FINISHED															
2	GOODS															
3	RAW MATERIALS															
	GOODS BOUGHT AND															
4	SOLD															

### ITEM 6 - COST AND QUANTITY OF RAW MATERIALS, PARTS AND CONTAINERS USED AND PAYMENTS FOR OTHER VARIOUS EXPENSES (IN BIRR) IN 19----

#### 6.1 COST AND QUANTITY OF RAW MATERIALS, PARTS AND CONTAINERS USED (VALUE IN BIRR) IN 19----

SR. NO.	DESCRIPTION OF PRINCIPAL RAW MATERIALS, PARTS & CONTAINERS USED	U/M	RAW MATERIAL CODE	U/M CODE	LOCAL		IMPORTED		TOTAL	
					QUANTITY	VALUE	QUANTITY	VALUE	QUANTITY	VALUE
1	2	3	4	5	6	7	8	9	10=6+8	11=7+9
0 1										
0 2										
0 3										
0 4										
0 5										
0 6										
0 7										
0 8	SPARE PARTS									
0 9	AUXILIARY MATERIALS									
1 0	TOTAL									

**N.B:** ONLY THE PRINCIPAL RAW MATERIALS USED IN THE REFERENCE YEAR SHOULD BE DESCRIBED IN THE SPACES PROVIDED.  
VALUE OF PARTS & CONTAINERS USED AND OTHER NON-PRINCIPAL MATERIALS SHOULD BE INCLUDED UNDER AUXILIARY MATERIALS.



**ITEM 7 - FIXED ASSETS AND INVESTMENT (IN BIRR) IN 19----**

## 7.1 TYPE AND VALUE OF FIXED ASSETS

SR. NO.		FIXED ASSETS					
		BOOK VALUE BEGINNING OF THE YEAR	INVESTMENT.FOR PURCHASE & CAPITAL REPAIR OF FIXED ASSETS	SOLD & DISPOSED DURING THE YEAR	DEPRECIATION DURING THE YEAR*	BOOK VALUE END OF THE YEAR	
1	2	3	4	5	6	7	
1	DWELLING HOUSES						
2	NON-RESIDENTIAL BUILDINGS						
3	OTHER CONSTRUCTION & WORKS						
4	MACHINERY & EQUIPMENT						
5	VEHICLES						
6	OTHERS (OFFICE FURNITURE AND FIXTURE, etc..)						
7	TOTAL						

\* MAKE SURE THAT IN COLUMN 6 ONLY ANNUAL DEPRECIATION IS INCLUDED

## 7.2 ANNUAL INVESTMENT BY TYPE AND SOURCE

SR. NO.	SOURCE OF FINANCING	TYPE OF INVESTMENT											
		FIXED ASSETS						WORKING CAPITAL					
1	2	3						4					
1	TOTAL DOMESTIC SOURCE												
2	OWN FUND												
3	BANK LOAN												
4	OTHERS												
5	FOREIGN SOURCE												
6	TOTAL												

### 8.1 ANNUAL PRODUCTION AT FULL CAPACITY

Sr. No.	Description of Products	U/M	Product Code	U/M Code	Quantity of Product that can be produced Annually	Value of Product (at current Market Price)
1	2	3	4	5	6	7
0 1						
0 2						
0 3						
0 4						
0 5						
0 6						
0 7						
0 8						
1 9	OTHERS (BY PRODUCTS)					
1 0	TOTAL					

[illegible]

8.3 WHAT WAS THE PERCENTAGE OF THE 1995 PRODUCTION AS COMPARED TO THE FACTORY'S PRODUCTION AT FULL CAPACITY? \_\_\_\_\_ 1

8.3

--	--	--

8.4 WHAT WERE THE THREE MAJOR PROBLEMS THAT PREVENTED THE ESTABLISHMENT FROM OPERATING WITH FULL CAPACITY?

SHORTAGE OF SUPPLY OF RAW MATERIALS \_\_\_\_\_ 1

SHORTAGE OF SPARE PARTS \_\_\_\_\_ 2

GETTING MARKET/ CUSTOMERS \_\_\_\_\_ 3

SHORTAGE OF WORKING CAPITAL \_\_\_\_\_ 4

REPEATED BREAKAGE OF MACHINERY \_\_\_\_\_ 5

PROBLEMS WITH WORKERS \_\_\_\_\_ 6

GOVERNMENT RULES AND REGULATION \_\_\_\_\_ 7

OTHERS (SPECIFY) \_\_\_\_\_ 8

8.4

2

--

3

--

4

--

8.5 IF THE ANSWER TO 8.4 IS CODE 3 WHAT WAS THE REASON FOR LACK OF MARKET?

UNABLE TO COMPETE FOREIGN PRODUCT IN QUALITY =1 8.5

5

UNABLE TO COMPETE FOREIGN PRODUCT IN PRICE =2

--

UNABLE TO COMPETE LOCAL PRODUCT IN QUALITY =3

UNABLE TO COMPETE LOCAL PRODUCT IN PRICE =4

8.6 IF THE ANSWER TO 8.4 IS CODE 4, IS THE FACTORY MADE ATTEMPT TO TAKE LOAN?

YES =1

NO =2

8.6

6

--

8.7 IF THE ANSWER TO 8.6 IS CODE 1, WHAT IS THE REASON FOR NOT SOLVING THE PROBLEM?

PERMITTED LOAN WAS NOT SUFFICIENT =1.

UNABLE TO PROVIDE LOAN REQUIREMENT =2

HIGH INTEREST RATE =3

LOAN DURATION IS SHORT =4

LOAN PROCEDURE TAKES LONG TIME =5

IF OTHERS (SPECIFY) \_\_\_\_\_ =6

8.7

7

--

8.8 WHAT ARE THE THREE MAJOR PROBLEMS THAT ARE FACING THE ESTABLISHMENT AT PRESENT?

- |                                     |     |                            |
|-------------------------------------|-----|----------------------------|
| SHORTAGE OF SUPPLY OF RAW MATERIALS | =1  |                            |
| SHORTAGE OF SPARE PARTS             | =2  | 8.8 8 <input type="text"/> |
| DIFFICULT MARKET COMPETITION        | =3  | 9 <input type="text"/>     |
| GETTING MARKET/CUSTOMERS            | =4  | 10 <input type="text"/>    |
| SHORTAGE OF WORKING CAPITAL         | =5  |                            |
| FREQUENT MACHINE BREAKAGE           | =6  |                            |
| INCONVENIENT WORKING PLACE          | =7  |                            |
| PROBLEM WITH WORKERS                | =8  |                            |
| GOVERNMENT RULES AND REGULATIONS    | =9  |                            |
| NO PROBLEMS FACED                   | =10 |                            |
| IF OTHER,(SPECIFY) _____            | =11 |                            |

8.9 IS THE FACTORY FACED PROBLEMS DURING EXPORT?

YES = 1 NO = 2

11  
8.9

8.10 IF THE ANSWER TO 8.9 IS CODE 1 STATE THREE MAJOR PROBLEMS (IN ORDER OF IMPORTANCE) YOU FACED DURING EXPORT?

- \_\_\_\_\_ =1
- \_\_\_\_\_ =2
- \_\_\_\_\_ =3

8.11 IF THIS MANUFACTURING INDUSTRY USES IMPORTED RAW MATERIALS (PARTLY OR WHOLLY), WHAT IS THE MAJOR REASON FOR USING IMPORTED RAW MATERIALS?

- SHORTAGE OF RAW MATERIALS SUPPLY IN THE LOCAL MARKET \_\_\_\_\_ 1
- THE RAW MATERIALS ARE NOT FOUND LOCALLY \_\_\_\_\_ 2
- LOCAL SUPPLY IS NOT RELIABLE \_\_\_\_\_ 3
- THE QUALITY OF LOCALLY AVAILABLE RAW MATERIAL IS NOT RELIABLE \_\_\_\_\_ 4
- OTHERS /SPECIFY/ \_\_\_\_\_ 5

12  
8.11