## SCREEN 1:A. IDENTIFYING INFORMATION

| A. IDENTIFYING INFORMATION Label | *This is the interview file for: [select CONCAT(R_name,' (',R_RID,')') from rRespondent where R_RID=current.RID]* |
|---|---|

| A. IDENTIFYING INFORMATION Q.1<br>**confirm**                    **Respondent** | *Double check and confirm that you are using the correct interview:*<br>(1)Yes,(2)No |
|---|---|
| A. IDENTIFYING INFORMATION Q.2<br>**HS1Q9**                      **Respondent** | *Enumerator* |
| A. IDENTIFYING INFORMATION Q.3<br>**HS1Q11**                     **Respondent** | *Time and date of 1st interview attempt* |
| A. IDENTIFYING INFORMATION Q.4<br>**HS1Q13**                     **Respondent**<br>Enable if :current.HS1Q12 not in (1, 5) | *Time and date of 2nd interview attempt* |
| A. IDENTIFYING INFORMATION Q.5<br>**HS1Q15**                     **Respondent**<br>Enable if :current.HS1Q14 not in (1, 5) | *Time and date of 3rd interview attempt* |

## SCREEN 1.1:Consent

| Consent Label | *My name is [HS1Q9]. I am from Economic Development Initiatives. I am collecting data for a research study to see how the lives of business women in Tanzania are affected by the process of economic change. You have been chosen to be a participant in this study since you participated in an earlier round of this survey. We expect that the results from this survey will help design better programs to meet the needs of business people in Tanzania.*<br><br>*Because many parts of your lives are likely to have been affected by economic change, if you agree to participate in this study we will ask you many detailed questions about such things as who lives in your household, the education and health of you, your children and others in the household, employment and sources of income, your assets and your business.*<br><br>*If you choose to take the survey, you are free to refuse to answer any of the questions that may make you uncomfortable and you also have the option to end the interview at anytime. You can stop me at anytime to clarify the questions or ask me to repeat something if you don't understand. We realize that your time is valuable and that it may not be easy for you to devote this much time to our survey. We would like you to know that your participation is greatly appreciated and is extremely valuable to the success of our efforts to develop better policies and* |
|---|---|

| Consent Label | *procedures to improve the lives of Tanzanians and people in other low-income countries.* |
| --- | --- |
| | *Your participation in this study will not affect you in anyway as the study is solely for research purposes. The answers you provide will be stored securely in the offices of EDI and confidentiality will be maintained at all times. Your name and any other identifying information will be accessible only to the researchers and will never appear in any sort of report that might be published. Your individual information will not be shared with Mkwuba or TGT or the government of Tanzania.* |
| | *Your decision to participate or not participate will not affect you. You can contact the research organization that has hired us to conduct this survey at the address below with any problems or questions you may have:* |
| | *P.O. Box 393* |
| | *Kibeta* |
| | *Bukoba* |
| | *Kagera Region* |
| | *Tanzania* |
| | *Tel: +255 (0)28 2220059* |
| | *Email: info@edi-africa.com* |
| | *Your participation in this study is completely voluntary. We are very grateful if you participate.* |

| Consent Q.1 | *Is it okay for me to go ahead?* |
| --- | --- |
| **Consent**          **Respondent** | (1)Yes,(2)No |

**END SCREEN  1.1:Consent**

| A. IDENTIFYING INFORMATION Label | ***Residence address:*** |
| --- | --- |
| | ***[SELECT CONCAT('District: ',R_Rdistdesc,'*** |
| | ***Street name: ', R_Rstrnme, '*** |
| | ***House number: ', R_Rhnum,'*** |
| | ***Landmark: ', R_Rlndmrk, '*** |
| | ***Place: ', R_Rplace) FROM rRespondent WHERE R_RID=current.RID]*** |

| A. IDENTIFYING INFORMATION Q.6 | *Does the respondent still live at the above address?* |
| --- | --- |
| **HS1_addcrt**          **Respondent** | (1)Yes,(2)No |

| A. IDENTIFYING INFORMATION Q.7 | *Why has the respondent moved?* |
| --- | --- |
| **HS1_rsnmvd**          **Respondent**<br>Enable if :current.HS1_addcrt=2 | (1)Original address was wrong,(2)Entire household moved for her business,(3)Entire household moved for other reason,(4)Respondent left - divorce/separation,(5)Respondent left - spouse died,(6)Respondent left her business,(7)Respondent left - got married,(-96)Other (Specify) |

| A. IDENTIFYING INFORMATION Q.8 | District ID |
|---|---|
| **HS1Q2**                     **Respondent**<br>Enable if :current.HS1_addcrt=2 | (1)Kinondoni,(2)Ilala,(3)Temeke,(4)Kibaha |

| A. IDENTIFYING INFORMATION Q.9 | *Ward Name* |
|---|---|
| **HS1Q3**                     **Respondent**<br>Enable if :current.HS1_addcrt=2 | |

| A. IDENTIFYING INFORMATION Q.10 | *Address* |
|---|---|
| **HS1Q5**                     **Respondent**<br>Enable if :current.HS1_addcrt=2 | |

| A. IDENTIFYING INFORMATION Q.11 | *Landmark* |
|---|---|
| **HS1_lndmrk**                **Respondent**<br>Enable if :current.HS1_addcrt=2 | |

| A. IDENTIFYING INFORMATION Label | ***Business address:***<br>***[SELECT CONCAT('District: ',R_Bdistdesc,'***<br>***Street name: ', R_Bstrnme, '***<br>***House number: ', R_Bhnum,'***<br>***Landmark: ', R_Blndmrk, '***<br>***New location: ', R_Blocnew) FROM rRespondent***<br>***WHERE R_RID=current.RID]*** |
|---|---|

| A. IDENTIFYING INFORMATION Q.12 | *Is the MKUBWA business still at above address?* |
|---|---|
| **HS1_Baddcrt**               **Respondent** | (1)Yes,(2)No |

| A. IDENTIFYING INFORMATION Q.13 | *District:* |
|---|---|
| **HS1_Bdistr**                **Respondent**<br>Enable if :current.HS1_Baddcrt=2 | (1)Kinondoni,(2)Ilala,(3)Temeke,(4)Kibaha |

| A. IDENTIFYING INFORMATION Q.14 | *Ward* |
|---|---|
| **HS1_ward**                  **Respondent**<br>Enable if :current.HS1_Baddcrt=2 | |

| A. IDENTIFYING INFORMATION Q.15 | *Address* |
|---|---|
| **HS1_Badd**                  **Respondent**<br>Enable if :current.HS1_Baddcrt=2 | |

| A. IDENTIFYING INFORMATION Q.16 | *Landmark* |
|---|---|
| **HS1_Blndmrk**               **Respondent**<br>Enable if :current.HS1_Baddcrt=2 | |

| A. IDENTIFYING INFORMATION Label | ***Phone numbers:***<br>***[SELECT CONCAT('Mobile old: ',R_cellold,'***<br>***Mobile updated: ', R_cellupdtd, '***<br>***Mobile alternative: ', R_cellalt) FROM***<br>***rRespondent WHERE R_RID=current.RID]*** |
|---|---|

| | |
|---|---|
| A. IDENTIFYING INFORMATION Q.17<br>**HS1_cellcrt**                **Respondent** | *Are above mobile phone number still correct?*<br>(1)Yes,(2)No |
| A. IDENTIFYING INFORMATION Q.18<br>**HS1Q7**                **Respondent**<br>Enable if :current.HS1_cellcrt=2 | *Mobile number of primary respondent* |
| A. IDENTIFYING INFORMATION Q.19<br>**HS1Q8**                **Respondent**<br>Enable if :current.HS1_cellcrt=2 | *Mobile alternative (Mobile number of someone else who will be able to find respondent)* |

**END SCREEN  1:A. IDENTIFYING INFORMATION**

**SCREEN 2:B. ROSTER**

| | |
|---|---|
| B. ROSTER Label | *All questions should be posed to the female entrepreneur, so she is giving information about other family members. Make a complete list of all individuals who normally live and eat their meals together in this household, starting with the head of household. In order to make a comprehensive list of household members, use the following probe questions:*<br><br>*First, ask names of all the members of your immediate (nuclear) family who normally live and eat their meals together here. Write down names, sex, and relationship to household head.*<br>*Then, ask names of any other persons related to you or other household members who normally live and eat their meals together here.*<br>*Also ask other persons who are not here now but normally live and eat their meals here. For example, household members studying elsewhere or traveling*<br>*Then, ask names of any other persons not related to you or other household members, but who normally live and eat their meals together here, such as live-in servants.* |

**START ROSTER 2.1:Household roster**

| | |
|---|---|
| [HIDDEN]Household roster<br>**HS2_memberid_old**        **HHMember** | *original person identifier* |
| [HIDDEN]Household roster<br>**HS2_memberid**        **HHMember** | *household member identifier (respondent=1) - hidden* |
| [HIDDEN]Household roster<br>**HS2Q1_hidden**        **HHMember** | *hidden* |
| [HIDDEN]Household roster<br>**HS2Q2_hidden**        **HHMember** | *hidden* |
| [HIDDEN]Household roster<br>**HS2Q3_hidden**        **HHMember** | *hidden* |

| Household roster Q.1 | | First Name |
|---|---|---|
| **HS2Q1** | **HHMember** | |

| Household roster Q.2 | | Last Name |
|---|---|---|
| **HS2Q2** | **HHMember** | |

| Household roster Q.3 | | Gender |
|---|---|---|
| **HS2Q3** | **HHMember** | (1)Male,(2)Female |

| Household roster Q.4 | | Currently living in HH? |
|---|---|---|
| **HS2_mbrshp** | **HHMember** | (1)Yes,(2)No |
| Enable if :current.HS2_memberid IS NOT NULL | | |

| Household roster Q.5 | | Why is (NAME) no longer a member? |
|---|---|---|
| **HS2_rsnlft** | **HHMember** | (1)Left,(2)Passed away,(3)Stayed in previous household,(-96)Other (specify) |
| Enable if :current.HS2_mbrshp=2 | | |

## SCREEN 2.1.1:B1. DETAILS

| B1. DETAILS Label | | *[HS2Q1] [HS2Q2]* |
|---|---|---|

| B1. DETAILS Q.1 | | Why has **[HS2Q1] [HS2Q2]** joined the HH since two years ago? |
|---|---|---|
| **HS2_rsnjn** | **HHMember** | (1)New child,(2)Respondent moved to new HH,(3)Was not recorded in first survey,(-96)Other (Specify) |
| Enable if :current.HS2_memberid IS NULL | | |

| B1. DETAILS Q.2 | | Relationship to household head |
|---|---|---|
| **HS2Q6** | **HHMember** | (1)Household head,(2)Spouse,(31)Son,(32)Daughter,(41)Step Son,(42)Step Daughter,(51)Sister,(52)Brother,(61)Grandson,(62)Granddaughter,(71)Father,(72)Mother,(81) Niece,(82)Nephew,(91)Brother-in-law,(92)Sister-in-law,(101)Father-in-law,(102)Mother-in-law,(111)Live-in-servant (male),(12)Live-in-servant (female),(-96)Other Specify |

| B1. DETAILS Label | | Date of birth |
|---|---|---|

| B1. DETAILS Q.3 | | MONTH of birth |
|---|---|---|
| **HS2Q4m** | **HHMember** | (1)January,(2)February,(3)March,(4)April,(5)May,(6)June,(7)July,(8)August,(9)September, (10)October,(11)November,(12)December,(-99)Don't Know |

| B1. DETAILS Q.4 | | YEAR of birth. *-99 Don't know* |
|---|---|---|
| **HS2Q4y** | **HHMember** | |

| B1. DETAILS Label | | Age |
|---|---|---|

| B1. DETAILS Q.5 | | YEARS *If less than one year, write 0 and record in months,* |
|---|---|---|
| **HS2Q5y** | **HHMember** | |

| B1. DETAILS Q.6 | | MONTHS |
|---|---|---|
| **HS2Q5m** | **HHMember** | |
| Enable if :current.HS2Q5y=0 | | |

| B1. DETAILS Label | | > |
|---|---|---|

**B1. DETAILS Q.7**

**HS2Q7**                          **HHMember**

*Relationship to the respondent*

(2)Spouse,(31)Son,(32)Daughter,(41)Step Son,(42)Step Daughter,(51)Sister,(52)Brother,(61)Grandson,(62)Granddaughter,(71)Father,(72)Mother,(81) Niece,(82)Nephew,(91)Brother-in-law,(92)Sister-in-law,(101)Father-in-law,(102)Mother-in-law,(111)Live-in-servant (male),(112)Live-in-servant (female),(12)Respondent,(-96)Other Specify

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**B1. DETAILS Q.8**

**HS2Q8**                          **HHMember**

*In the last 12 months, how many cumulative months has [HS2Q1] [HS2Q2] been away from the household?*

---

**B1. DETAILS Q.9**

**HS2Q9_1**                        **HHMember**

Enable if :current.HS2Q5y>=5

*[HS2Q1] [HS2Q2]'s main occupation in last 12 months? SECTOR*

(1)Agriculture, Horticulture, and Animal Husbandry,(2)Manufacturing/processing,(3)Construction,(4)Trading / Sales,(5)Other Services,(6)Transport and storage,(7)Government and politics,(8)Organization,(9)In school / student,(10)Not working,(-96)Other (specify)

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**B1. DETAILS Q.10**

**HS2Q9_2**                        **HHMember**

Enable if :current.HS2Q9_1 not in (-96, 9, 10)

*SPECIFY DETAIL*

---

**B1. DETAILS Label**

>

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**B1. DETAILS Q.11**

**HS2Q10**                         **HHMember**

Enable if :current.HS2Q5y>=12

*[HS2Q1] [HS2Q2]'s marital status*

(1)Monogamous, married,(2)Polygamous,  married,(3)Living together,(4)Separated,(5)Divorced,(6)Never married,(7)Widow

---

**B1. DETAILS Q.12**

**HS2Q12**                         **HHMember**

Enable if :current.HS2Q10 IN (1,2, 3)

*Who is [HS2Q1] [HS2Q2]'s spouse/partner*

---

END SCREEN  2.1.1:B1. DETAILS

END ROSTER 2.1:Household roster

END SCREEN  2:B. ROSTER

**SCREEN 3:H. HOUSEHOLD**

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**H. HOUSEHOLD Label**

*Throughout the entire questionnaire use the following response codes. For text and number questions write response code into question answer, for dropdown, radio button and tick box questions write into comment.*
*-96 Other Specify*
*-97 Refused/no answer*
*-98 N/A (Does not apply)*
*-99 Don't Know*

---

**H. HOUSEHOLD Q.1**

**INTLOC_hh**                      **Respondent**

*INTERVIEW LOCATION - HOUSEHOLD*

(1)Respondent home,(2)Respondent enterprise,(3)Centralised interview,(-96)Other (specify)

**SCREEN 3.1:H1. PERSONAL AND FAMILY HISTORY**

| H1. PERSONAL AND FAMILY HISTORY Q.1 | *Do you currently have a spouse/partner?* |
|---|---|
| **HS3_spouse**      **Respondent** | (1)Yes,(2)No |

| H1. PERSONAL AND FAMILY HISTORY Label | ***Since when have you been with your spouse/partner?*** |
|---|---|

| H1. PERSONAL AND FAMILY HISTORY Q.2 | *Month* |
|---|---|
| **HS3_relStart_mm**      **Respondent** <br> Enable if :current.HS3_spouse=1 | (1)January,(2)February,(3)March,(4)April,(5)May,(6)June,(7)July,(8)August,(9)September,(10)October,(11)November,(12)December,(-99)Don't Know |

| H1. PERSONAL AND FAMILY HISTORY Q.3 | *Year* |
|---|---|
| **HS3_relStart_yyyy**      **Respondent** <br> Enable if :current.HS3_spouse=1 | |

| H1. PERSONAL AND FAMILY HISTORY Label | > |
|---|---|

| H1. PERSONAL AND FAMILY HISTORY Q.4 | *Have you ever had a spouse/partner before?* <br> *If currently with a spouse/partner, this refers to any **previous** relationship.* |
|---|---|
| **HS2_previouslyMarried**      **Respondent** <br><br> [Go To [Skip_marriages] if:current.HS2_previouslyMarried = 2] | (1)Yes,(2)No |

| H1. PERSONAL AND FAMILY HISTORY Q.5 | *How many?* |
|---|---|
| **HS2_timesMarried**      **Respondent** | |

| H1. PERSONAL AND FAMILY HISTORY Q.6 | *Have any of these previous marriages/partnerships ended in divorce/separation?* |
|---|---|
| **HS2_endedDivorce**      **Respondent** | (1)Yes,(2)No |

| H1. PERSONAL AND FAMILY HISTORY Q.7 | *Have any of these marriages/partnerships ended because your spouse died?* |
|---|---|
| **HS2_partnerDied**      **Respondent** | (1)Yes,(2)No |

| H1. PERSONAL AND FAMILY HISTORY Q.8 | *How many children do you have living elsewhere not from your current partner?* |
|---|---|
| **HS2_otherChildren**      **Respondent** | |

| [HIDDEN]H1. PERSONAL AND FAMILY HISTORY | *Skip* |
|---|---|
| **Skip_marriages**      **Respondent** | |

END SCREEN 3.1:H1. PERSONAL AND FAMILY HISTORY

**SCREEN 3.2:H2. EDUCATION**

| H2. EDUCATION Label | *This section is only asked for household members 5 years or older.* |
|---|---|

START ROSTER 3.2.1:Education

| Education Label | *[HS2Q1] [HS2Q2] ([HS2Q5y])* |
|---|---|

| Education Q.1 **HS4Q5** HHMember | *(NAME)'s highest level of schooling completed?* (0)Didn't go to school,(1)Pre-school or less,(2)Standard 1,(3)Standard 2,(4)Standard 3,(5)Standard 4,(6)Standard 5,(7)Standard 6,(8)Standard 7,(9)Standard 8,(10)Form 1,(11)Form 2,(12)Form 3,(13)Form 4,(131)Form 4 with certificate,(14)Completed O levels,(15)Form 5,(16)Form 6,(161)Form 6 with certificate,(17)Completed A levels,(18)Tertiary – Vocational,(19)Tertiary - Diploma,(20)Tertiary – Bachelor's,(27)Tertiary – Post-graduate,(28)Adult education only |
|---|---|
| Education Q.2 **HS4Q7** HHMember | *In the last 12 months, how many months has (NAME) been attending school?* |

**SCREEN 3.2.1.1:H2A. Education Details**

| H2A. Education Details Q.1 **HS4Q8** HHMember | *Is [HS2Q1] [HS2Q2] currently in school or taking courses? Attendance level > 75%* (1)Yes,(2)No |
|---|---|
| H2A. Education Details Q.2 **HS4Q9** HHMember Enable if :current.HS4Q8=1 | *What level of schooling is [HS2Q1] [HS2Q2] currently attending?* (0)Didn't go to school,(1)Pre-school or less,(2)Standard 1,(3)Standard 2,(4)Standard 3,(5)Standard 4,(6)Standard 5,(7)Standard 6,(8)Standard 7,(9)Standard 8,(10)Form 1,(11)Form 2,(12)Form 3,(13)Form 4,(131)Form 4 with certificate,(14)Completed O levels,(15)Form 5,(16)Form 6,(161)Form 6 with certificate,(17)Completed A levels,(18)Tertiary – Vocational,(19)Tertiary - Diploma,(20)Tertiary – Bachelor's,(27)Tertiary – Post-graduate,(28)Adult education only |
| H2A. Education Details Q.3 **HS4Q11** HHMember | *Who owned the school that [HS2Q1] [HS2Q2] last attended or who owns the school that they currently attend?* (1)Local government,(2)Central government,(3)Local trust,(4)International trust,(5)Religious-boarding,(6)Religious-day,(7)Charitable-boarding,(8)Charitable-day,(9)Private-boarding,(10)Private-day,(12)NGO,(-99)Don't know,(-96)Other Specify |
| H2A. Education Details Q.4 **HS4_hoursInSchool** HHMember Enable if :current.HS4Q8=1 and (current.HS4Q11 not in (5, 7, 9)) | *How many hours did [HS2Q1] [HS2Q2] spend in school during the last seven days?* |
| H2A. Education Details Q.5 **HS4_holiday** HHMember Enable if :current.HS4Q8=1 | *Was there a holiday for [HS2Q1] [HS2Q2]'s school last week?* (1)Yes,(2)No |

END SCREEN  3.2.1.1:H2A. Education Details

END ROSTER 3.2.1:Education

END SCREEN  3.2:H2. EDUCATION

**SCREEN 3.3:H3. EMPLOYMENT**

| | |
|---|---|
| H3. EMPLOYMENT Label | *Choose main work activity by time spent on activity. Full time means 40 or more hours per week when working. Part time work is anything less than 40 hours per week when working. Temporary or casual labor refers to a situation in which an individual does not have a guarantee (written or implicit) of work in the future. Often, these workers are hired for a single day, week, or month.* |

**START ROSTER 3.3.1:Employment**

| | |
|---|---|
| Employment Label | ***[HS2Q1] [HS2Q2]*** *([HS2Q5y])* |

| | | |
|---|---|---|
| Employment Q.1<br>**HS5AQ5** | **HHMember** | *In the last 12 months, at any time did NAME do work of any type for pay, profit, barter, or home use (consumption)?*<br>(1)Yes,(2)No |

**SCREEN 3.3.1.1:H3A. PAID WORK**

| | | |
|---|---|---|
| H3A. PAID WORK Q.1<br>**HS5AQ6_1** | **HHMember** | *What was **[HS2Q1] [HS2Q2]**'s main work activity in the past 12 months? SECTOR*<br>(1)Agriculture, Horticulture, and Animal Husbandry,(2)Manufacturing/processing,(3)Construction,(4)Trading / Sales,(5)Other Services,(6)Transport and storage,(7)Government and politics,(8)Organization,(-96)Other (specify) |
| H3A. PAID WORK Q.2<br>**HS5AQ6_2**<br>Enable if :current.HS5AQ6_1!=-96 | **HHMember** | *SPECIFY DETAIL* |
| H3A. PAID WORK Q.3<br>**HS5AQ7** | **HHMember** | *How many months in the past 12 months was **[HS2Q1] [HS2Q2]** working on this activity?* |
| H3A. PAID WORK Q.4<br>**HS5AQ8** | **HHMember** | *What best describes the frequency of **[HS2Q1] [HS2Q2]**'s main work activity?*<br>(1)Full-time, permanent job when working,(2)Full-time casual/temporary labor when working,(3)Part-time labor when working |
| H3A. PAID WORK Q.5<br>**HS5AQ9** | **HHMember** | *How was **[HS2Q1] [HS2Q2]** primarily paid for this activity?*<br>(1)Wage or salary, in cash,(2)Piece rate, in cash,(3)Wage or salary, in kind,(4)Piece rate, in kind,(-95)Self-employed with no fixed salary,(-98)Unpaid,(-99)Don't know |
| H3A. PAID WORK Q.6<br>**HS5AQ11**<br>Enable if :current.HS5AQ9 not in (-95, -98) | **HHMember** | *How much did **[HS2Q1] [HS2Q2]** earn from this activity in the last 12 months? Estimate in-kind payments.*<br>*-99 Don't know.* |
| H3A. PAID WORK Q.7<br>**HS5AQ12** | **HHMember** | *On average, how many hours per day was **[HS2Q1] [HS2Q2]** spending on this activity in the last 12 months in the months that **[HS2Q1] [HS2Q2]** was engaged in this activity?* |

| | | |
|---|---|---|
| H3A. PAID WORK Q.8 | | How far away from the residence is *[HS2Q1] [HS2Q2]'s primary work location for this activity?* |
| **HS5AQ13** | **HHMember** | *-98 No specific work location / mobile work location* |

| | | |
|---|---|---|
| H3A. PAID WORK Q.9 | | *Unit* |
| **HS5AQ13_unit** | **HHMember** | (1)Meters,(2)Kilometers |
| Enable if :current.HS5AQ13>0 | | |

| | | |
|---|---|---|
| H3A. PAID WORK Q.10 | | *How long does it take [HS2Q1] [HS2Q2] to reach this work location using the usual means of transport?* |
| **HS5AQ14** | **HHMember** | *Code in minutes.* |

| | | |
|---|---|---|
| H3A. PAID WORK Q.11 | | *Was [HS2Q1] [HS2Q2] working on this same activity in the last 1 month?* |
| **HS5AQ15** | **HHMember** | (1)Yes,(2)No |

| | | |
|---|---|---|
| H3A. PAID WORK Q.12 | | *What was [HS2Q1] [HS2Q2]'s primary work activity in the last 1 month?* |
| **HS5AQ16_1** | **HHMember** | *SECTOR* |
| Enable if :current.HS5AQ15=2 | | (1)Agriculture, Horticulture, and Animal Husbandry,(2)Manufacturing/processing,(3)Construction,(4)Trading / Sales,(5)Other Services,(6)Transport and storage,(7)Government and politics,(8)Organization,(-96)Other (specify) |

| | | |
|---|---|---|
| H3A. PAID WORK Q.13 | | *SPECIFY DETAIL* |
| **HS5AQ16_2** | **HHMember** | |
| Enable if :current.HS5AQ16_1!=-96 | | |

| | | |
|---|---|---|
| H3A. PAID WORK Q.14 | | *How much did [HS2Q1] [HS2Q2] earn last month from his/her main work activity?* |
| **HS5AQ17** | **HHMember** | *Estimate in-kind payments.* |
| | | *-99 Don't know* |

| | | |
|---|---|---|
| H3A. PAID WORK Q.15 | | *How much did [HS2Q1] [HS2Q2] make from all other income-generating activities last month?* |
| **HS5AQ18** | **HHMember** | *This should include any rental income earned and self-employment income* |

**END SCREEN  3.3.1.1:H3A. PAID WORK**

| | | |
|---|---|---|
| Employment Q.2 | | *Does NAME operate his/her own business (Is NAME self-employed)?* |
| **HS5AQ23** | **HHMember** | (1)Yes,(2)No |

**SCREEN 3.3.1.2:H3B. OWN BUSINESS / SELF-EMPLOYED**

| | | |
|---|---|---|
| H3B. OWN BUSINESS / SELF-EMPLOYED Q.1 | | *Is this [HS2Q1] [HS2Q2]'s main work activity listed under paid work ([HS5AQ6_1], [HS5AQ6_2])?* |
| **HS5AQ24** | **HHMember** | (1)Yes,(2)No |

| H3B. OWN BUSINESS / SELF-EMPLOYED Q.2 | *What is the nature of [HS2Q1] [HS2Q2]'s main business activity? SECTOR* |
|---|---|
| **HS5AQ25_1**      **HHMember**<br>Enable if :current.HS5AQ24=2 | (1)Agriculture, Horticulture, and Animal Husbandry,(2)Manufacturing/processing,(3)Construction,(4)Trading / Sales,(5)Other Services,(6)Transport and storage,(7)Government and politics,(8)Organization,(-96)Other (specify) |

| H3B. OWN BUSINESS / SELF-EMPLOYED Q.3 | *SPECIFY DETAIL* |
|---|---|
| **HS5AQ25_2**      **HHMember**<br>Enable if :current.HS5AQ24=2 and current.HS5AQ25_1!=-96 | |

| H3B. OWN BUSINESS / SELF-EMPLOYED Q.4 | *Where does [HS2Q1] [HS2Q2] operate this business?* |
|---|---|
| **HS5AQ26**      **HHMember** | (1)Within own or business partner's home, with special business space,(2)Within own or business partner's home, without special business space,(3)Separate structure adjacent to own or business partner's house,(4)Stand-alone permanent building, non-residential,(5)Room in a permanent building, non-residential,(6)Fixed stall/kiosk in market,(7)Vehicle, cart, temporary stall in market,(8)Fixed stall/kiosk in street,(9)Vehicle, cart, temporary stall in street,(10)Fairs, exhibitions,(11)Other temporary structure,(12)Construction site,(13)Clients' homes,(-99)Don't know |

| H3B. OWN BUSINESS / SELF-EMPLOYED Q.5 | *Does anyone else in the household co-own [HS2Q1] [HS2Q2]'s business?* |
|---|---|
| **HS5AQ27_1**      **HHMember** | (1)Yes,(2)No |

| H3B. OWN BUSINESS / SELF-EMPLOYED Q.6 | *SPECIFY* |
|---|---|
| **HS5AQ27_2**      **HHMember**<br>Enable if :current.HS5AQ27_1=1 | |

| H3B. OWN BUSINESS / SELF-EMPLOYED Label | ***When did [HS2Q1] [HS2Q2]'s business start?*** |
|---|---|

| H3B. OWN BUSINESS / SELF-EMPLOYED Q.7 | *MONTH* |
|---|---|
| **HS5AQ28_mm**      **HHMember** | (1)January,(2)February,(3)March,(4)April,(5)May,(6)June,(7)July,(8)August,(9)September,(10)October,(11)November,(12)December,(-99)Don't Know |

| H3B. OWN BUSINESS / SELF-EMPLOYED Q.8 | *YEAR* |
|---|---|
| **HS5AQ28_yyyy**      **HHMember** | |

| H3B. OWN BUSINESS / SELF-EMPLOYED Label | > |
|---|---|

| H3B. OWN BUSINESS / SELF-EMPLOYED Q.9 | *How many full or part-time employees other than the owners does [HS2Q1] [HS2Q2]'s business have **from the household**?*<br>*Note that these do not have to be paid employees.* |
|---|---|
| **HS5AQ29**      **HHMember** | |

| H3B. OWN BUSINESS / SELF-EMPLOYED Q.10 | *How many full or part-time employees other than the owners does [HS2Q1] [HS2Q2]'s business have **from outside the household**?*<br>*Note that these do not have to be paid employees.* |
|---|---|
| **HS5AQ30**      **HHMember** | |

| H3B. OWN BUSINESS / SELF-EMPLOYED Q.11 | *What was [HS2Q1] [HS2Q2]'s total net earnings from this business in the last month?*<br>*-99 Don't know*<br>*Allow for losses* |
|---|---|
| **HS5AQ31**      **HHMember** | |

END SCREEN  3.3.1.2:H3B. OWN BUSINESS / SELF-EMPLOYED

END ROSTER 3.3.1:Employment

END SCREEN  3.3:H3. EMPLOYMENT

**SCREEN 3.4:H4. TIME USE**

| H4. TIME USE Label | *Please trace out the activities of the female respondent only on a typical weekday from the time she wakes up for a 24 hour period. Time slot will be in hours of a day (example from 8 a.m to 9 a.m). The last time slot filled in should be when the household member is sleeping. Please see below for Activity, Household and Paid Work Codes.* |
|---|---|

START ROSTER 3.4.1:Time Use Respondent

| Time Use Respondent Q.1 | *From* |
|---|---|
| **HS5BQ1_start**  TimeUse | |

| Time Use Respondent Q.2 | *Until* |
|---|---|
| **HS5BQ1_end**  TimeUse | |

| Time Use Respondent Q.3 | *Activity* |
|---|---|
| **HS5BQ1_activity**  TimeUse | (1)Housework,(2)Looking after others' daily needs (feeding, bathing, etc),(3)Looking after own daily needs,(4)Exercise,(5)Eating,(61)Working for a wage,(62)Working in own business,(63)Working in family business,(64)Working on own farm/livestock,(7)Traveling,(8)Resting,(9)Sleeping,(10)Media entertainment (TV, radio, etc),(11)Playing with children,(12)Chatting with friends,(13)Looking after children's studies,(14)Praying, going to church or mosque,(15)Drinking,(-96)Other (Specify) |

| Time Use Respondent Q.4 | *Type of housework* |
|---|---|
| **HS5BQ1_housewk**  TimeUse  Enable if :current.HS5BQ1_activity=1 | (1)Farm work,(2)Livestock,(3)Looking after kids, siblings, or the elderly.,(4)Cooking,(5)Cleaning,(6)Fetching water,(7)Non-agricultural unpaid work done outside the household,(8)Other housework |

| Time Use Respondent Q.5 | *Did you take care of children who are part of your household during this activity?* |
|---|---|
| **HS5BQ_child**  TimeUse  Enable if :(SELECT COUNT(*) FROM HHMember WHERE HS2Q5y<19 and (HS2_mbrshp=1 or HS2_mbrshp is null))>0 | (1)Yes,(2)No |

END ROSTER 3.4.1:Time Use Respondent

| H4. TIME USE Q.1 | Total time: **[SELECT IFNULL(0.25*(MAX(HS5BQ1_end)-MIN(HS5BQ1_start)),0) FROM TimeUse]** *hrs. Please confirm that you have accounted for all waking hours on a typical weekday.* |
|---|---|
| **TMEACTD**  Respondent | (1)Yes,(2)No |

| H4. TIME USE Label | *The following questions are to be asked to the respondent about other household members. Please keep the row that corresponds to the respondent blank.* |
|---|---|

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START ROSTER 3.4.2:Time Use HH members

| Time Use HH members Label | *[HS2Q1] [HS2Q2]* (*[HS2Q5y]*) |
|---|---|

**SCREEN 3.4.2.1:H4A. TIME USE DETAILS**

| H4A. TIME USE DETAILS Q.1<br>**HS5BQ3**          **HHMember** | *On a typical weekday, how many **hours per day** does **[HS2Q1] [HS2Q2]** spend outside the household?* |
|---|---|
| H4A. TIME USE DETAILS Q.2<br>**HS5BQ4**          **HHMember** | *On a typical weekday, how many hours **per day** does **[HS2Q1] [HS2Q2]** spend working outside the household?* |
| H4A. TIME USE DETAILS Q.3<br>**HS5BQ6**          **HHMember** | *On average, how many hours **per week** does **[HS2Q1] [HS2Q2]** spend working/assisting with the respondent's business* |
| H4A. TIME USE DETAILS Label | ***On average, how much time per week does [HS2Q1] [HS2Q2] spend on household chores?*** |
| H4A. TIME USE DETAILS Q.4<br>**HS5BQ5**          **HHMember** | *AMOUNT* |
| H4A. TIME USE DETAILS Q.5<br>**HS5BQ5_unit**          **HHMember** | *UNIT*<br>(1)MINUTES,(2)HOURS |

END SCREEN  3.4.2.1:H4A. TIME USE DETAILS

END ROSTER 3.4.2:Time Use HH members

END SCREEN  3.4:H4. TIME USE

**SCREEN 3.5:H5. GROUPS**

| H5. GROUPS Label | *Ask female entrepreneur about her participation in each group. Start with the first group in the list and ask Q1-Q2 (when applicable). Then move on to the next group.* |
|---|---|

START ROSTER 3.5.1:Groups

RosterContents :(1)Self-help group, non-credit related,(2)ROSCA, SACCO, or UPATU,(3)Micro-finance group,(4)School/education committee,(5)Drama, music, dance, or sport club,(6)Cooperative,(7)Burial group,(8)Religious group,(9)Ward or village committee,(10)Clan committee,(11)Political party or other political group,(12)NGO (volunteer),(13)Community mobilizer,(14)Other group 1,(15)Other group 2,(16)Other group 3

| Groups Q.1<br>**HS5CQ1**          **Groups** | *Do you participate in this type of group?*<br>(1)Yes,(2)No |
|---|---|

| Groups Q.2 | | *Specify Other* |
|---|---|---|
| **HS5CQ1_other** | **Groups** | |
| Enable if :current.GroupID in (14, 15, 16) and current.HS5CQ1=1 | | |

| Groups Q.3 | | *How often do you meet with this group?* |
|---|---|---|
| **HS5CQ3** | **Groups** | (1)Weekly,(2)Fortnightly,(3)Monthly,(4)Quarterly,(5)Semi-annually,(6)Annually |
| Enable if :current.HS5CQ1=1 | | |

**END ROSTER 3.5.1:Groups**

| H5. GROUPS Q.1 | | *In the past 12 months, have you voted in any kind of political election?* |
|---|---|---|
| **HS5CQ7** | **Respondent** | (1)Yes,(2)No |

| H5. GROUPS Q.2 | | *In the past 12 months, has your spouse/partner prevented you from attending a meeting?* |
|---|---|---|
| **HS5CQ8** | **Respondent** | (1)Yes,(2)No |
| Enable if :(select top 1 HS2Q10 from HHMember where HS2Q7=12) in (1, 2, 3) | | |

**END SCREEN 3.5:H5. GROUPS**

**SCREEN 3.6:H6. HOUSING AND ASSSETS**

| H6. HOUSING AND ASSSETS Label | *Ask female entrepreneur.* |
|---|---|

**SCREEN 3.6.1:H6A. HOUSING**

| H6A. HOUSING Q.1 | | *Ownership status of current residence?* |
|---|---|---|
| **HS6Q1** | **Respondent** | (1)Owned,(2)Rented,(3)Employer provided/subsidized,(4)Free housing, authorized,(5)Free housing, non-authorized,(-96)Other Specify |

| H6A. HOUSING Q.2 | | *Who owns the dwelling?* |
|---|---|---|
| **HS6Q2** | **Respondent** | (1)Respondent,(2)Spouse/partner,(3)Respondent and spouse/partner jointly,(4)Family member (your side),(5)Family member (spouse/partner's side),(6)Landlord,(7)Company,(8)Government,(9)Charity/religious organization,(-96)Other non-family member,(-99)Don't know |

| H6A. HOUSING Q.3 | | *What is the primary document you have that proves ownership or the right to live here?* |
|---|---|---|
| **HS6Q3** | **Respondent** | *Enumerator should code most secure form of proof. For example, if respondent has both deed and traditional right, select option 1.* |
| | | (1)Title or deed,(2)Offer of the right of occupancy,(3)Letter or allocation from government,(4)Settlement permit,(5)Traditional right of occupancy,(6)Land sale agreement,(7)Inheritance letter,(8)Lease (for renters),(9)RITA,(10)Resident's license,(-96)Other title (Specify),(12)No documentation |

| H6A. HOUSING Q.4 | | *How much is the monthly rent?* |
|---|---|---|
| **HS6Q4** | **Respondent** | *Estimate the value of any in-kind payments.* |
| Enable if :current.HS6Q1 IN (2,3) | | |

| H6A. HOUSING Q.5 | | |
|---|---|---|
| **HS6Q5** | **Respondent** | *How many habitable rooms are in the dwelling?*<br>*Do not count bathrooms, toilets, storage rooms, or garage.* |

| H6A. HOUSING Q.6 | | |
|---|---|---|
| **HS6Q6** | **Respondent** | *The walls of this dwelling are made predominantly of which material?*<br>(1)Stones,(2)Cement bricks,(3)Sun-dried bricks,(4)Baked/burnt bricks,(5)Poles and mud,(6)Timber,(7)Grass,(-96)Other (Specify) |

| H6A. HOUSING Q.7 | | |
|---|---|---|
| **HS6Q7** | **Respondent** | *The roof of this dwelling is made predominantly of which material?*<br>(1)Grass, leaves, bamboo,(2)Mud,(3)Concrete, cement,(4)Metal sheets (GCI),(5)Asbestos,(6)Tiles,(7)Tarp,(-96)Other (Specify) |

| H6A. HOUSING Q.8 | | |
|---|---|---|
| **HS6Q8** | **Respondent** | *The floor of this dwelling is made predominantly of which material?*<br>(1)Earth,(2)Concrete, cement,(3)Tile,(4)Wood,(-96)Other (Specify) |

| H6A. HOUSING Q.9 | | |
|---|---|---|
| **HS6Q9** | **Respondent** | *What is the household's main source of drinking water?*<br>(1)Rain catchments tank,(2)Private piped (tap) water in dwelling,(3)Private piped (tap) water outside dwelling,(4)Piped (tap) water from community supply (outside dwelling),(5)Vendor (person selling water),(6)Bottled water,(7)Private well, unprotected,(8)Private well, protected,(9)Public well, unprotected,(10)Public well, protected,(11)Spring, unprotected,(12)Spring, protected,(13)River, dam, lake, etc.,(-96)Other (Specify) |

| H6A. HOUSING Q.10 | | |
|---|---|---|
| **HS6Q10** | **Respondent** | *What is the household's main source of fuel/energy for cooking?*<br>(0)None,(1)Electricity,(2)Gas (Industrial),(3)Gas (Biogas),(4)Firewood,(5)Coal,(6)Candles/paraffin wax,(7)Animal dung,(8)Solar energy,(9)Kerosene/paraffin oil,(10)Charcoal,(11)Sawdust,(-96)Other (Specify) |

| H6A. HOUSING Q.11 | | |
|---|---|---|
| **HS6Q11** | **Respondent** | *What is the household's main source of fuel/energy for lighting?*<br>(0)None,(1)Electricity,(2)Gas (Industrial),(3)Gas (Biogas),(4)Firewood,(5)Coal,(6)Candles/paraffin wax,(7)Animal dung,(8)Solar energy,(9)Kerosene/paraffin oil,(10)Charcoal,(11)Sawdust,(-96)Other (Specify) |

| H6A. HOUSING Q.12 | | |
|---|---|---|
| **HS6Q12** | **Respondent** | *What is the household's main source of fuel/energy for heating/cooling?*<br>(0)None,(1)Electricity,(2)Gas (Industrial),(3)Gas (Biogas),(4)Firewood,(5)Coal,(6)Candles/paraffin wax,(7)Animal dung,(8)Solar energy,(9)Kerosene/paraffin oil,(10)Charcoal,(11)Sawdust,(-96)Other (Specify) |

| H6A. HOUSING Q.13 | | |
|---|---|---|
| **HS6Q13** | **Respondent** | *What is the household's main source of electricity?*<br>(1)None,(2)Public utility company,(3)TANESCO,(4)Community-owned/managed generator,(5)Own generator,(6)Solar panels,(7)Car/motorcycle battery,(8)Wind panel,(-96)Other Specify |

| H6A. HOUSING Q.14 | | |
|---|---|---|
| **HS6Q14** | **Respondent** | *How much monthly rent is collected from real estate other than this dwelling?*<br>*Put 0 if there is no other real estate.* |

END SCREEN  3.6.1:H6A. HOUSING

SCREEN 3.6.2:H6B. HOUSEHOLD ASSETS

| H6B. HOUSEHOLD ASSETS Label | *For each of the following items, list the quantity found in the dwelling, the value of the item if it were to be bought in its current condition, and the owner(s) of the item.*<br>*Don't Know=-99* |
|---|---|

**START ROSTER 3.6.2.1:Household Assets**

RosterContents :(1)Radio and cassette player,(2)Telephone (landline),(31)Mobile phone - respondent use only (not shared),(32)Other mobile phones in household (incl. shared),(4)Refrigerator or freezer,(5)Sewing machine,(6)Television,(7)Video/DVD player,(8)Computer,(9)Gas or electric stove,(25)Charcoal stove,(11)Iron,(12)Clock,(13)Dining table,(14)Utensils and crockery,(26)Sofa sets,(15)Chairs,(16)Sofa/couch,(17)Curtains,(18)Lamps,(191)Motor vehicles - respondent use only (not shared),(192)Other motor vehicles owned by household (incl. shared),(201)Motor cycle - respondent use only (not shared),(202)Other motor cycles in household (incl. shared),(211)Bicycle - respondent use only (not shared),(212)Other bicycles in household - (incl. shared),(22)Large livestock (e.g. cows, donkeys),(23)Medium livestock (e.g. pigs, goats),(24)Small livestock (e.g. chickens)

**Household Assets Q.1**

**HS6Q15**                    **HHAssets**

Enable if :current.AID!=14

*Quantity*
*Code 0 if none*

**Household Assets Q.2**

**HS6Q16**                    **HHAssets**

Enable if :current.HS6Q15>0 OR current.AID=14

*Value*
*Thousands*
*of shillings*

**Household Assets Q.3**

**HS6Q17_1**                  **HHAssets**

Enable if :current.HS6Q15>0 and current.AID not in (31, 191, 201, 211)

*Owner 1*

**Household Assets Q.4**

**HS6Q17_2**                  **HHAssets**

Enable if :current.AID not in (31, 191, 201, 211) and current.HS6Q17_1<>-95

*Owner 2*

**END ROSTER 3.6.2.1:Household Assets**

**END SCREEN  3.6.2:H6B. HOUSEHOLD ASSETS**

**END SCREEN  3.6:H6. HOUSING AND ASSSETS**

**SCREEN 3.7:H7. SAVING**

| H7. SAVING Label | *When applicable, the female entrepreneur should report on each member of the household. Let the respondent know that she can refer to her financial records. Please reiterate that this information is strictly confidential and will not be shared with the government, any private company, NGO, or any individual. Information from all surveyed entrepreneurs will be combined together and only averages within each geographic area and sector will be made available to MKUBWA. No one besides this survey firm will be able to match this information that you provide today with your name or any other personal identifier (such as* |
|---|---|

| H7. SAVING Label | | *your address), and therefore we will always keep this data safe and locked away.* |

| H7. SAVING Label | | ***We understand that your personal cash savings is a very private topic and that you might not want to divulge this information to anyone, even your family. Let me stress that this information will never be shared alongside your name*** |

| H7. SAVING Q.1 **HS9AQ1** | **Respondent** | *What is the value of all savings that you own **jointly with someone else**? Combine cash and non-cash savings.* |

| H7. SAVING Q.2 **HS9AQ2** | **Respondent** | *What is the approximate value of all **personal** savings that **you** have in the form of gold, land, property, or livestock? In the case of joint ownership, approximate value of respondent's share.* |

| H7. SAVING Q.3 **HS9AQ3** | **Respondent** | *How much does the rest of your household think that you currently have in personal cash savings? Personal savings are savings of the respondent alone.* |

| H7. SAVING Q.4 **HS9AQ4** [Go To [HS9AQ10] if:current.HS9AQ4 = 0] | **Respondent** | *How much personal cash savings do you have currently? No cash savings = 0* |

| H7. SAVING Q.5 **HS9AQ5** | **Respondent** | *Where do you keep most of your cash savings?* (1)Safe-keeping with self,(2)Safe-keeping in own household,(3)Safe-keeping with family/friend,(4)Safe-keeping with shop owner or employer,(5)Savings account in bank,(6)Checking account in bank,(7)ROSCA/SACCO,(8)In the village,(9)Mobile money (e.g. m-pesa),(-96)Other (Specify),(-98)No cash savings |

| H7. SAVING Q.6 **HS9AQ6** | **Respondent** | *How much interest do you earn on these savings? %: This is the ANNUAL interest rate. Code 0 if there is no interest earned on savings. Don't Know=-99* |

| H7. SAVING Q.7 **HS9AQ7** | **Respondent** | *Do you have a particular cash saving strategy?* (1)I put a fixed amount away at a regular frequency,(2)I put away whatever I don't spend at a regular frequency,(3)I put away whatever I don't spend at irregular intervals,(-96)Other (Specify) |

| H7. SAVING Q.8 **HS9AQ8** | **Respondent** | *In what month is your cash savings typically the highest?* (1)January,(2)February,(3)March,(4)April,(5)May,(6)June,(7)July,(8)August,(9)September,(10)October,(11)November,(12)December,(98)Savings constant throughout year |

| H7. SAVING Q.9 **HS9AQ9** | **Respondent** | *How much is your savings at this time of highest savings? Code in TSH* |

| H7. SAVING Q.10 | | *Do you have a savings target? What is it?* |
| **HS9AQ10** | **Respondent** | *Code in TSH. No specific goal=77* |

| H7. SAVING Q.11 | | *What is the planned use for these savings?* |
| **HS9AQ11** | **Respondent** | *Select Don't Know (-99) if No saving* |

(1)Land/property – agricultural,(2)Land/property – residential,(3)Land/property - business,(4)Agricultural inputs/equipments,(5)Business inputs/equipment,(6)Business – pay employees,(7)Housing repair or purchase,(8)Education / training,(9)Routine health expenditure,(10)Emergency health expenditure,(11)Ceremonies (weddings, funerals),(12)Vehicle purchase or repair,(13)Food,(14)Clothing,(15)Other expenditure,(16)To repay other loan,(17)Regular household support,(-96)Other (Specify),(-99)Don't know

**END SCREEN  3.7:H7. SAVING**

**SCREEN 3.8:H8. BORROWING**

| H8. BORROWING Label | *Cases are loans, not household members. Please list any loans requested by any household member. Include loans for agriculture. Probe for goods or services received on credit. Ask for loans from individuals, NGOs, MFIs, banks, business associates, family and friends (including other household members). Please assure respondents that none of this information will be disclosed to anyone, even other members of their family. We are interested in knowing about women's financial constraints, so it is important for them to list ALL loans requested, received, paid, and outstanding.* |
| | *Suggestions: Ask about all loans requested by household member and select their name and ID from the dropdown menu. Start with all loan request(s) by the respondent in the past 12 months. Start with the 1st loan and ask Q3-23, then go to the next loan.* |

| H8. BORROWING Q.1 | | *Did any household member request a loan or try to borrow money in the last 12 months?* |
| **HS9BQ1** | **Respondent** | |
| [Go To [hidden_borrowing] if:current.HS9BQ1 = 2] | | (1)Yes,(2)No |

**START ROSTER 3.8.1:Borrowing**

| Borrowing Q.1 | | *Who made the* |
| **HS9BQ3** | **LoansIn** | *loan request?* |

**SCREEN 3.8.1.1:H8A. LOAN IN DETAILS**

| H8A. LOAN IN DETAILS Label | *Loan ID: [LIID]* |

| H8A. LOAN IN DETAILS Q.1 | | *From which source* |
|---|---|---|
| **HS9BQ4** | **LoansIn** | *is the loan requested?* |
| | | (1)Household member,(2)Relative of spouse/partner,(3)Own relative,(4)Inheritance,(5)Neighbor,(6)Friend in Dar es Salaam,(7)Friend outside Dar es Salaam,(8)Someone from (NAME)'s home district,(9)Money lender,(10)Commercial Bank,(11)A saving and loan group,(12)Farmer group or cooperative,(13)MFI,(14)Self-help group or SACCO,(15)Fataki,(16)Building society,(17)Insurance company,(18)Employer,(19)Business partner,(20)Business associate,(21)Employee,(22)Grocer/local merchant/trader,(23)Village leader, politician or elder,(24)Church or religious leader,(25)NGO or charity,(26)Government/Government institution,(-96)Other (specify),(-99)Don't know |

| H8A. LOAN IN DETAILS Q.2 | | *SPECIFY GENDER* |
|---|---|---|
| **HS9BQ4_gender** | **LoansIn** | (1)Male,(2)Female |
| Enable if :current.HS9BQ4 IN (2,3,4,5,6,7,8,18,19,20,21,22,23,24) | | |

| H8A. LOAN IN DETAILS Q.3 | | *SPECIFY HOUSEHOLD MEMBER* |
|---|---|---|
| **HS9BQ4_hhmem** | **LoansIn** | |
| Enable if :current.HS9BQ4=1 | | |

| H8A. LOAN IN DETAILS Q.4 | | *Where is this loan source?* |
|---|---|---|
| **HS9BQ5** | **LoansIn** | (1)In ward,(2)Not in ward, but in district,(3)Not in district, but in Dar,(4)Not in Dar, but in Tanzania,(5)Abroad |
| Enable if :current.HS9BQ4!=1 | | |

| H8A. LOAN IN DETAILS Q.5 | | *What was the total amount requested?* |
|---|---|---|
| **HS9BQ7** | **LoansIn** | |

| H8A. LOAN IN DETAILS Q.6 | | *What was the total amount received?* |
|---|---|---|
| **HS9BQ8** | **LoansIn** | |
| [Go To [skip_loans] if:current.HS9BQ8=0] | | |

| H8A. LOAN IN DETAILS Label | | **When was the loan obtained?** |
|---|---|---|

| H8A. LOAN IN DETAILS Q.7 | | *Day* |
|---|---|---|
| **HS9BQ10_day** | **LoansIn** | (1)1,(2)2,(3)3,(4)4,(5)5,(6)6,(7)7,(8)8,(9)9,(10)10,(11)11,(12)12,(13)13,(14)14,(15)15,(16)16,(17)17,(18)18,(19)19,(20)20,(21)21,(22)22,(23)23,(24)24,(25)25,(26)26,(27)27,(28)28,(29)29,(30)30,(31)31,(-99)Don't Know |

| H8A. LOAN IN DETAILS Q.8 | | *Month* |
|---|---|---|
| **HS9BQ10_month** | **LoansIn** | (1)January,(2)February,(3)March,(4)April,(5)May,(6)June,(7)July,(8)August,(9)September,(10)October,(11)November,(12)December,(-99)Don't Know |

| H8A. LOAN IN DETAILS Q.9 | | *Year* |
|---|---|---|
| **HS9BQ10_year** | **LoansIn** | (2011)2011,(2012)2012 |

| H8A. LOAN IN DETAILS Label | | > |
|---|---|---|

| H8A. LOAN IN DETAILS Q.10 | | *What was the interest rate on the loan? PERCENT:* |
|---|---|---|
| **HS9BQ13** | **LoansIn** | *Monthly interest rate.* |
| | | *Don't know=99* |

| | | |
|---|---|---|
| **H8A. LOAN IN DETAILS Q.11**<br>**HS9BQ14**   **LoansIn** | | *How was the loan disbursed?*<br>*Note: code goods bought on credit as in-kind.*<br>(1)Cash,(2)In-kind,(3)In-cash & in-kind |

| | | |
|---|---|---|
| **H8A. LOAN IN DETAILS Q.12**<br>**HS9BQ15**   **LoansIn** | | *What kind of security or collateral was required for the loan?*<br>(1)No security or collateral required,(2)Land,(3)Livestock,(4)House or building,(5)Business asset,(6)Labor,(7)Guarantee from employer,(8)Guarantee from spouse/partner,(9)Guarantee from non-relatives,(10)Minimum balance,(-96)Other (Specify),(-99)Don't know |

| | | |
|---|---|---|
| **H8A. LOAN IN DETAILS Q.13**<br>**HS9BQ17**   **LoansIn** | | *What part of the total loan was repaid by the original due date?*<br>(1)None,(2)Small part,(3)Large part,(4)Entire amount,(98)Due date still pending |

| | | |
|---|---|---|
| **H8A. LOAN IN DETAILS Q.14**<br>**HS9BQ18**   **LoansIn**<br>Enable if :current.HS9BQ17<>4 | | *How much still has to be paid back* |

| | | |
|---|---|---|
| **H8A. LOAN IN DETAILS Q.15**<br>**HS9BQ20**   **LoansIn** | | *Estimate the value of any property, merchandise, or assets that have been seized to pay off any remaining debts incurred in the last year as a result of this loan.* |

| | | |
|---|---|---|
| **H8A. LOAN IN DETAILS Q.16**<br>**HS9BQ21**   **LoansIn** | | *Does anyone in your household or family other than you know about this loan?*<br>(1)Yes,(2)No |

| | | |
|---|---|---|
| **H8A. LOAN IN DETAILS Q.17**<br>**HS9BQ22**   **LoansIn**<br>Enable if :current.HS9BQ21=1 | | *How much would the rest of your household or family think has been borrowed under this loan?* |

| | | |
|---|---|---|
| **H8A. LOAN IN DETAILS Q.18**<br>**HS9BQ23**   **LoansIn** | | *Although you might have intended this loan to be spent in a certain way, sometimes things can get in the way. How was this loan actually spent?*<br>(1)Land/property – agricultural,(2)Land/property – residential,(3)Land/property - business,(4)Agricultural inputs/equipments,(5)Business inputs/equipment,(6)Business – pay employees,(7)Housing repair or purchase,(8)Education / training,(9)Routine health expenditure,(10)Emergency health expenditure,(11)Ceremonies (weddings, funerals),(12)Vehicle purchase or repair,(13)Food,(14)Other expenditure,(15)Clothing,(16)Cosmetics or toilettries,(17)Jewelry,(18)To repay other loan,(19)Regular household support,(-96)Other (Specify),(-99)Don't know |

| | | |
|---|---|---|
| **H8A. LOAN IN DETAILS Q.19**<br>**HS9BQ24**   **LoansIn** | | *Although one person might have taken out the loan, another person might have spent the money. Who primarily made the decisions on how this loan was spent?*<br>(1)Household member,(2)Relative of spouse/partner,(3)Own relative,(4)Inheritance,(5)Neighbor,(6)Friend in Dar es Salaam,(7)Friend outside Dar es Salaam,(8)Someone from (NAME)'s home district,(9)Money lender,(10)Commercial Bank,(11)A saving and loan group,(12)Farmer group or cooperative,(13)MFI,(14)Self-help group or SACCO,(15)Fataki,(16)Building society,(17)Insurance company,(18)Employer,(19)Business partner,(20)Business associate,(21)Employee,(22)Grocer/local merchant/trader,(23)Village leader, politician or elder,(24)Church or religious leader,(25)NGO or charity,(26)Government/Government institution,(-96)Other (specify),(-99)Don't know |

| | | |
|---|---|---|
| **H8A. LOAN IN DETAILS Q.20**<br>**HS9BQ24_hhmem**   **LoansIn**<br>Enable if :current.HS9BQ24=1 | | *Select household member* |

| | | |
|---|---|---|
| **[HIDDEN]H8A. LOAN IN DETAILS** | | *skip loans* |
| **skip_loans** | **LoansIn** | |

**END SCREEN 3.8.1.1:H8A. LOAN IN DETAILS**

**END ROSTER 3.8.1:Borrowing**

| | | |
|---|---|---|
| **H8. BORROWING Q.2** | | *Can you confirm that there were no other loans requested?* |
| **HS9B_confirm** | **Respondent** | (1)Yes,(2)No |

| | | |
|---|---|---|
| **[HIDDEN]H8. BORROWING** | | *Skip* |
| **hidden_borrowing** | **Respondent** | |

**END SCREEN 3.8:H8. BORROWING**

**SCREEN 3.9:H9. LENDING**

| | |
|---|---|
| H9. LENDING Label | *Cases are loans made to others. Include loans for agriculture. Probe for goods or services provided on credit. Ask for loans to individuals, business associates, family and friends (including other household members). Code labor lent out as an in kind loan.*<br>*Suggested method of asking questions: Ask about all loans made by any household member and select member name and ID from dropdown. Then start with loan 01, and ask Q3-Q20. Then move on to loan 02 and ask Q3-Q20, etc.* |

| | | |
|---|---|---|
| **H9. LENDING Q.1** | | *Did any household member lend out money or goods/services in the last 12 months?* |
| **HS9CQ1** | **Respondent** | (1)Yes,(2)No |
| [Go To [hidden_lending] if:current.HS9CQ1 = 2] | | |

**START ROSTER 3.9.1:Household Lending**

| | | |
|---|---|---|
| **Household Lending Q.1** | | *Who lent out the money or goods/services?* |
| **HS9CQ3** | **LoansOut** | |

**SCREEN 3.9.1.1:H9A. LOAN OUT DETAILS**

| | |
|---|---|
| H9A. LOAN OUT DETAILS Label | *Loan ID: [LOID]* |

| | | |
|---|---|---|
| **H9A. LOAN OUT DETAILS Q.1** | | *Who received the loan?* |
| **HS9CQ4** | **LoansOut** | (1)Household member,(2)Relative of spouse/partner,(3)Own relative,(4)Inheritance,(5)Neighbor,(6)Friend in Dar es Salaam,(7)Friend outside Dar es Salaam,(8)Someone from (NAME)'s home district,(9)Money lender,(10)Commercial Bank,(11)A saving and loan group,(12)Farmer group or cooperative,(13)MFI,(14)Self-help group or SACCO,(15)Fataki,(16)Building society,(17)Insurance company,(18)Employer,(19)Business partner,(20)Business associate,(21)Employee,(22)Grocer/local merchant/trader,(23)Village leader, politician or elder,(24)Church or religious leader,(25)NGO or charity,(26)Government/Government institution,(-96)Other (specify),(-99)Don't know |

| H9A. LOAN OUT DETAILS Q.2 | | *SPECIFY GENDER* |
|---|---|---|
| **HS9CQ4_gender** | **LoansOut** | (1)Male,(2)Female |
| Enable if :current.HS9CQ4 IN (2,3,4,5,6,7,8,18,19,20,21,22,23,24) | | |

| H9A. LOAN OUT DETAILS Q.3 | | *SPECIFY HOUSEHOLD MEMBER* |
|---|---|---|
| **HS9CQ4_hhmem** | **LoansOut** | |
| Enable if :current.HS9CQ4=1 | | |

| H9A. LOAN OUT DETAILS Q.4 | | *Where is the receiver of the loan?* |
|---|---|---|
| **HS9CQ5** | **LoansOut** | (1)In ward,(2)Not in ward, but in district,(3)Not in district, but in Dar,(4)Not in Dar, but in Tanzania,(5)Abroad |
| Enable if :current.HS9CQ4!=1 | | |

| H9A. LOAN OUT DETAILS Q.5 | | *What was the receiver's main purpose of taking the loan?* |
|---|---|---|
| **HS9CQ6** | **LoansOut** | (1)Land/property – agricultural,(2)Land/property – residential,(3)Land/property - business,(4)Agricultural inputs/equipments,(5)Business inputs/equipment,(6)Business – pay employees,(7)Housing repair or purchase,(8)Education / training,(9)Routine health expenditure,(10)Emergency health expenditure,(11)Ceremonies (weddings, funerals),(12)Vehicle purchase or repair,(13)Food,(14)Clothing,(15)Other expenditure,(16)To repay other loan,(17)Regular household support,(-96)Other (Specify),(-99)Don't know |

| H9A. LOAN OUT DETAILS Q.6 | | *What was the total amount requested?* |
|---|---|---|
| **HS9CQ7** | **LoansOut** | |

| H9A. LOAN OUT DETAILS Q.7 | | *What was the total amount lent?* |
|---|---|---|
| **HS9CQ8** | **LoansOut** | |
| [Go To [HS9CQ21] if:current.HS9CQ8 = 0] | | |

| H9A. LOAN OUT DETAILS Label | | ***When was the loan made?*** |
|---|---|---|

| H9A. LOAN OUT DETAILS Q.8 | | *Day* |
|---|---|---|
| **HS9CQ10_day** | **LoansOut** | (1)1,(2)2,(3)3,(4)4,(5)5,(6)6,(7)7,(8)8,(9)9,(10)10,(11)11,(12)12,(13)13,(14)14,(15)15,(16)16,(17)17,(18)18,(19)19,(20)20,(21)21,(22)22,(23)23,(24)24,(25)25,(26)26,(27)27,(28)28,(29)29,(30)30,(31)31,(-99)Don't Know |

| H9A. LOAN OUT DETAILS Q.9 | | *Month* |
|---|---|---|
| **HS9CQ10_month** | **LoansOut** | (1)January,(2)February,(3)March,(4)April,(5)May,(6)June,(7)July,(8)August,(9)September,(10)October,(11)November,(12)December,(-99)Don't Know |

| H9A. LOAN OUT DETAILS Q.10 | | *Year* |
|---|---|---|
| **HS9CQ10_year** | **LoansOut** | (2011)2011,(2012)2012 |

| H9A. LOAN OUT DETAILS Label | | > |
|---|---|---|

| H9A. LOAN OUT DETAILS Q.11 | | *How much was originally supposed to be repaid?* |
|---|---|---|
| **HS9CQ11** | **LoansOut** | *Originally = at the time the loan was made/agreed on.* |

| H9A. LOAN OUT DETAILS Label | | ***When was this loan originally supposed to be repaid?*** |
|---|---|---|

| H9A. LOAN OUT DETAILS Q.12 | | *Day* |
|---|---|---|
| **HS9CQ12_day** | **LoansOut** | (1)1,(2)2,(3)3,(4)4,(5)5,(6)6,(7)7,(8)8,(9)9,(10)10,(11)11,(12)12,(13)13,(14)14,(15)15,(16)16,(17)17,(18)18,(19)19,(20)20,(21)21,(22)22,(23)23,(24)24,(25)25,(26)26,(27)27,(28)28,(29)29,(30)30,(31)31,(-99)Don't Know |

| H9A. LOAN OUT DETAILS Q.13 | | *Month* |
|---|---|---|
| **HS9CQ12_month** | **LoansOut** | (1)January,(2)February,(3)March,(4)April,(5)May,(6)June,(7)July,(8)August,(9)September,(10)October,(11)November,(12)December,(-99)Don't Know |

| H9A. LOAN OUT DETAILS Q.14 | | *Year* |
|---|---|---|
| **HS9CQ12_year** | **LoansOut** | (2011)2011,(2012)2012 |

| H9A. LOAN OUT DETAILS Label | > |
|---|---|

| H9A. LOAN OUT DETAILS Q.15 | | *What was the interest rate on the loan? PERCENT:* *Monthly interest rate.* *Don't know=99* |
|---|---|---|
| **HS9CQ13** | **LoansOut** | |

| H9A. LOAN OUT DETAILS Q.16 | | *How was the loan disbursed?* *Note: Code goods bought on credit as in-kind.* |
|---|---|---|
| **HS9CQ14** | **LoansOut** | (1)Cash,(2)In-kind,(3)In-cash & in-kind |

| H9A. LOAN OUT DETAILS Q.17 | | *What kind of security or collateral was required for the loan?* |
|---|---|---|
| **HS9CQ15** | **LoansOut** | (1)No security or collateral required,(2)Land,(3)Livestock,(4)House or building,(5)Business asset,(6)Labor,(7)Guarantee from employer,(8)Guarantee from spouse/partner,(9)Guarantee from non-relatives,(10)Minimum balance,(-96)Other (Specify),(-99)Don't know |

| H9A. LOAN OUT DETAILS Q.18 | | *How frequently were loan payments required?* |
|---|---|---|
| **HS9CQ16** | **LoansOut** | (1)Daily,(2)Weekly,(3)Twice a month,(4)Monthly,(5)Quarterly,(6)Annually,(7)One payment,(8)Whenever lender asks |

| H9A. LOAN OUT DETAILS Q.19 | | *What part of the total loan was repaid by the original due date?* |
|---|---|---|
| **HS9CQ17** | **LoansOut** | (1)None,(2)Small part,(3)Large part,(4)Entire amount,(98)Due date still pending |

| H9A. LOAN OUT DETAILS Q.20 | | *How much still has to be paid back?* |
|---|---|---|
| **HS9CQ18** | **LoansOut** | |
| Enable if :current.HS9CQ17<>4 | | |

| H9A. LOAN OUT DETAILS Q.21 | | *Does anyone in your household or family other than you know about this loan?* (1)Yes,(2)No |
|---|---|---|
| **HS9CQ20** | **LoansOut** | |

| H9A. LOAN OUT DETAILS Q.22 | | *How much would the rest of your household or family think has been borrowed under this loan?* |
|---|---|---|
| **HS9CQ21** | **LoansOut** | |
| Enable if :current.HS9CQ20=1 | | |

END SCREEN  3.9.1.1:H9A. LOAN OUT DETAILS

END ROSTER 3.9.1:Household Lending

| H9. LENDING Q.2 | | Can you confirm that there were no other loans made? |
| **HS9C_confirm** | **Respondent** | (1)Yes,(2)No |

| [HIDDEN]H9. LENDING | | *Skip* |
| **hidden_lending** | **Respondent** | |

END SCREEN  3.9:H9. LENDING

**SCREEN 3.10:H10. GIFTS AND TRANSFERS - IN**

| H10. GIFTS AND TRANSFERS - IN Label | *Cases are gifts, remittances, and any kind of transfers received by household members. Also include prizes and awards. This section should also include any donations made to the respondent's business. Select household member name and ID of the household member who received the gift(s).* |

| H10. GIFTS AND TRANSFERS - IN Q.1 | | *In the past 12 months did anyone from outside the household spend any time assisting you or your household in the form of farm work, taking care of the sick, helping a business, or any other tasks without being compensated?* |
| **HS9DQ1** | **Respondent** | |
| [Go To [HS9DQ4] if:current.HS9DQ1 = 2] | | (1)Yes,(2)No |

| H10. GIFTS AND TRANSFERS - IN Q.2 | | *Who provided this assistance?* |
| **HS9DQ2** | **Respondent** | (2)Relative of spouse/partner,(3)Own relative,(4)Inheritance,(5)Neighbor,(6)Friend in Dar es Salaam,(7)Friend outside Dar es Salaam,(8)Someone from (NAME)'s home district,(9)Money lender,(10)Commercial Bank,(11)A saving and loan group,(12)Farmer group or cooperative,(13)MFI,(14)Self-help group or SACCO,(15)Fataki,(16)Building society,(17)Insurance company,(18)Employer,(19)Business partner,(20)Business associate,(21)Employee,(22)Grocer/local merchant/trader,(23)Village leader, politician or elder,(24)Church or religious leader,(25)NGO or charity,(26)Government/Government institution,(-96)Other (specify),(-99)Don't know |

| H10. GIFTS AND TRANSFERS - IN Q.3 | | *SPECIFY GENDER* |
| **HS9DQ2_gender** | **Respondent** | (1)Male,(2)Female |
| Enable if :current.HS9DQ2 IN (2,3,4,5,6,7,8,18,19,20,21,22,23,24) | | |

| H10. GIFTS AND TRANSFERS - IN Q.4 | | *What was the frequency of this assistance from this source?* |
| **HS9DQ3** | **Respondent** | (1)Daily,(2)Weekly,(3)Monthly,(4)Quarterly,(5)A few times,(6)Once |

| H10. GIFTS AND TRANSFERS - IN Q.5 | | *Did any individual or any institution outside of the household give someone in the household cash or in-kind gifts in the last 12 months?* |
| **HS9DQ4** | **Respondent** | |
| [Go To [hidden_giftsIn] if:current.HS9DQ4 = 2] | | (1)Yes,(2)No |

START ROSTER 3.10.1:GIFT

| GIFT Q.1 | | *Who received the gift or transfer?* |
| **HS9DQ6** | **HHGiftIn** | |

GIFT Q.2

**HS9DQ7**                    **HHGiftIn**

*Who gave the gift?*

(1)Household member,(2)Relative of spouse/partner,(3)Own relative,(4)Inheritance,(5)Neighbor,(6)Friend in Dar es Salaam,(7)Friend outside Dar es Salaam,(8)Someone from (NAME)'s home district,(9)Money lender,(10)Commercial Bank,(11)A saving and loan group,(12)Farmer group or cooperative,(13)MFI,(14)Self-help group or SACCO,(15)Fataki,(16)Building society,(17)Insurance company,(18)Employer,(19)Business partner,(20)Business associate,(21)Employee,(22)Grocer/local merchant/trader,(23)Village leader, politician or elder,(24)Church or religious leader,(25)NGO or charity,(26)Government/Government institution,(-96)Other (specify),(-99)Don't know

GIFT Q.3

**HS9DQ7_gender**              **HHGiftIn**

Enable if :current.HS9DQ7 IN (2,3,4,5,6,7,8,18,19,20,21,22,23,24)

*SPECIFY GENDER*

(1)Male,(2)Female

GIFT Q.4

**HS9DQ8**                    **HHGiftIn**

*Where is the source of the gift?*

(1)In ward,(2)Not in ward, but in district,(3)Not in district, but in Dar,(4)Not in Dar, but in Tanzania,(5)Abroad

**SCREEN 3.10.1.1:H10A. GIFT IN DETAILS**

H10A. GIFT IN DETAILS Q.1

**HS9DQ9**                    **HHGiftIn**

*Was the gift in cash or kind?*

(1)In-Kind,(2)Cash

H10A. GIFT IN DETAILS Q.2

**HS9DQ10**                   **HHGiftIn**

*What was the total value of the gift?*

H10A. GIFT IN DETAILS Q.3

**HS9DQ11**                   **HHGiftIn**

*What was the main purpose of the gift?*
*Purpose refers to the intention of the giver, not the ultimate use of the gift.*

(1)Land/property – agricultural,(2)Land/property – residential,(3)Land/property - business,(4)Agricultural inputs/equipments,(5)Business inputs/equipment,(6)Business – pay employees,(7)Housing repair or purchase,(8)Education / training,(9)Routine health expenditure,(10)Emergency health expenditure,(11)Ceremonies (weddings, funerals,(12)Vehicle purchase or repair,(13)Food,(14)Clothing,(15)Other expenditure,(16)To repay other loan,(17)Regular household support,(18)Award,(-96)Other (Specify),(-99)Don't know

H10A. GIFT IN DETAILS Q.4

**HS9DQ12**                   **HHGiftIn**

*Does anyone other than you know about this gift?*

(1)Yes,(2)No

END SCREEN  3.10.1.1:H10A. GIFT IN DETAILS

END ROSTER 3.10.1:GIFT

[HIDDEN]H10. GIFTS AND TRANSFERS - IN

**hidden_giftsIn**             **Respondent**

*skip*

END SCREEN  3.10:H10. GIFTS AND TRANSFERS - IN

**SCREEN 3.11:H11. GIFTS AND TRANSFERS - OUT**

| | |
|---|---|
| **H11. GIFTS AND TRANSFERS - OUT Label** | *Cases are gifts, remittances, and any kind of transfers sent out by household members. This section should also include any donations made by household members. Select name and ID of the household member who gave out the gift(s).* |

| | |
|---|---|
| **H11. GIFTS AND TRANSFERS - OUT Q.1**<br>**HS9EQ1**          **Respondent**<br>[Go To [HS9EQ4] if:current.HS9EQ1 = 2] | *In the past 12 months did anyone from the household spend any time assisting someone or some other household in the form of farm work, taking care of the sick, helping a business, or any other tasks without being compensated?*<br>(1)Yes,(2)No |

| | |
|---|---|
| **H11. GIFTS AND TRANSFERS - OUT Q.2**<br>**HS9EQ2**          **Respondent** | *Who provided this assistance?* |

| | |
|---|---|
| **H11. GIFTS AND TRANSFERS - OUT Q.3**<br>**HS9EQ3**          **Respondent** | *What was the frequency of this assistance?*<br>(1)Daily,(2)Weekly,(3)Monthly,(4)Quarterly,(5)A few times,(6)Once |

| | |
|---|---|
| **H11. GIFTS AND TRANSFERS - OUT Q.4**<br>**HS9EQ4**          **Respondent**<br>[Go To [hidden_giftsOut] if:current.HS9EQ4 = 2] | *Did anyone in the household give some individual or any institution outside of the household cash or in-kind gifts in the last 12 months?*<br>(1)Yes,(2)No |

**START ROSTER 3.11.1:GIFT ID**

| | |
|---|---|
| **GIFT ID Q.1**<br>**HS9EQ6**          **HHGiftOut** | *Who sent out the gift or transfer?* |

| | |
|---|---|
| **GIFT ID Q.2**<br>**HS9EQ7**          **HHGiftOut** | *Who received the gift?*<br>(2)Relative of spouse/partner,(3)Own relative,(4)Inheritance,(5)Neighbor,(6)Friend in Dar es Salaam,(7)Friend outside Dar es Salaam,(8)Someone from (NAME)'s home district,(9)Money lender,(10)Commercial Bank,(11)A saving and loan group,(12)Farmer group or cooperative,(13)MFI,(14)Self-help group or SACCO,(15)Fataki,(16)Building society,(17)Insurance company,(18)Employer,(19)Business partner,(20)Business associate,(21)Employee,(22)Grocer/local merchant/trader,(23)Village leader, politician or elder,(24)Church or religious leader,(25)NGO or charity,(26)Government/Government institution,(-96)Other (specify),(-99)Don't know |

| | |
|---|---|
| **GIFT ID Q.3**<br>**HS9EQ7_gender**          **HHGiftOut**<br>Enable if :current.HS9EQ7 IN (2,3,4,5,6,7,8,18,19,20,21,22,23,24) | *SPECIFY GENDER*<br>(1)Male,(2)Female |

| | |
|---|---|
| **GIFT ID Q.4**<br>**HS9EQ8**          **HHGiftOut** | *Where is the recipient of the gift?*<br>(1)In ward,(2)Not in ward, but in district,(3)Not in district, but in Dar,(4)Not in Dar, but in Tanzania,(5)Abroad |

**SCREEN 3.11.1.1:H11A. GIFT OUT DETAILS**

| | |
|---|---|
| **H11A. GIFT OUT DETAILS Q.1**<br>**HS9EQ9**          **HHGiftOut** | *Was the gift in cash or kind?*<br>(1)In-Kind,(2)Cash |

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| H11A. GIFT OUT DETAILS Q.2 | | *What was the total value of the gift?* |
| HS9EQ10 | HHGiftOut | |

| H11A. GIFT OUT DETAILS Q.3 | | *What was the main purpose of the gift?* |
| HS9EQ11 | HHGiftOut | *Purpose refers to the intention of the giver, not the ultimate use of the gift.* |
| | | (1)Land/property – agricultural,(2)Land/property – residential,(3)Land/property - business,(4)Agricultural inputs/equipments,(5)Business inputs/equipment,(6)Business – pay employees,(7)Housing repair or purchase,(8)Education / training,(9)Routine health expenditure,(10)Emergency health expenditure,(11)Ceremonies (weddings, funerals,(12)Vehicle purchase or repair,(13)Food,(14)Clothing,(15)Other expenditure,(16)To repay other loan,(17)Regular household support,(18)Award,(-96)Other (Specify),(-99)Don't know |

| H11A. GIFT OUT DETAILS Q.4 | | *Does anyone other than you know about this gift?* |
| HS9EQ12 | HHGiftOut | (1)Yes,(2)No |

**END SCREEN  3.11.1.1:H11A. GIFT OUT DETAILS**

**END ROSTER 3.11.1:GIFT ID**

| [HIDDEN]H11. GIFTS AND TRANSFERS - OUT | | *Skip* |
| hidden_giftsOut | Respondent | |

**END SCREEN  3.11:H11. GIFTS AND TRANSFERS - OUT**

**SCREEN 3.12:H12. HEALTH**

| H12. HEALTH Label | ***A. HEALTH OF HOUSEHOLD MEMBERS*** |

**START ROSTER 3.12.1:Health**

| Health Label | ***[HS2Q1] [HS2Q2]*** *([HS2Q5y])* |

| Health Q.1 | | *Did (name) visit a health provider for any reason in the last 30 days?* |
| HS10A_vstYN | HHMember | (1)Yes,(2)No |

| Health Q.2 | | *What was the primary reason?* |
| HS10A_reason | HHMember | (0)No visit,(1)Acute illnesses and injuries - 1st visit or follow-up,(2)non-acute illnesses and chronic illnesses – 1st visit or follow-up,(3)Immunization,(4)Check-up,(5)Prenatal/antenatal care visit,(6)Purchase medicines |
| Enable if :current.HS10A_vstYN=1 | | |

| Health Q.3 | | *SPECIFY CONDITION:* |
| HS10A_condtn | HHMember | |
| Enable if :current.HS10A_reason IN (1,2) | | |

| Health Q.4 | | *SPECIFY OTHER* |
| HS10A_condtn_other | HHMember | |
| Enable if :current.HS10A_condtn=-96 | | |

**SCREEN 3.12.1.1:H12A. HEALTH DETAILS**

| | |
|---|---|
| H12A. HEALTH DETAILS Q.1<br>**HS10AQ17**　　　　**HHMember** | *Please rate [HS2Q1] [HS2Q2]'s health?*<br>*Read options 1 to 5 aloud.*<br>(1)Very good,(2)Good,(3)Neither good, nor bad,(4)Bad,(5)Very bad |
| H12A. HEALTH DETAILS Q.2<br>**HS10AQ18**　　　　**HHMember** | *In the past 30 days, how many days was [HS2Q1] [HS2Q2] unable to fully work or to perform his/her normal activities because of illness or injury?* |

| | |
|---|---|
| H12A. HEALTH DETAILS Label | ***Now, I am going to ask you...*** |
| H12A. HEALTH DETAILS Q.3<br>**HS10AQ19**　　　　**HHMember** | *Can [HS2Q1] [HS2Q2] walk for 5 kilometers easily?*<br>(1)Yes,(2)No, slight difficulty,(3)No, great difficulty,(4)No, not at all |
| H12A. HEALTH DETAILS Q.4<br>**HS10AQ20**　　　　**HHMember** | *Can [HS2Q1] [HS2Q2] carry a 20L bucket for 20 meters easily?*<br>(1)Yes,(2)No, slight difficulty,(3)No, great difficulty,(4)No, not at all |
| H12A. HEALTH DETAILS Q.5<br>**HS10AQ21**　　　　**HHMember** | *Can [HS2Q1] [HS2Q2] perform digging in a garden easily?*<br>(1)Yes,(2)No, slight difficulty,(3)No, great difficulty,(4)No, not at all |
| H12A. HEALTH DETAILS Q.6<br>**HS10AQ22**　　　　**HHMember** | *Can [HS2Q1] [HS2Q2] run a short distance easily?*<br>(1)Yes,(2)No, slight difficulty,(3)No, great difficulty,(4)No, not at all |
| H12A. HEALTH DETAILS Q.7<br>**HS10AQ23**　　　　**HHMember** | *Can [HS2Q1] [HS2Q2] work a half-day easily?*<br>(1)Yes,(2)No, slight difficulty,(3)No, great difficulty,(4)No, not at all |
| H12A. HEALTH DETAILS Q.8<br>**HS10AQ24**　　　　**HHMember** | *Can [HS2Q1] [HS2Q2] stand up from a sitting position (chair) without help easily?*<br>(1)Yes,(2)No, slight difficulty,(3)No, great difficulty,(4)No, not at all |
| H12A. HEALTH DETAILS Q.9<br>**HS10AQ25**　　　　**HHMember** | *Can [HS2Q1] [HS2Q2] bow, squat and kneel easily?*<br>(1)Yes,(2)No, slight difficulty,(3)No, great difficulty,(4)No, not at all |
| H12A. HEALTH DETAILS Q.10<br>**HS10AQ26**　　　　**HHMember** | *Has [HS2Q1] [HS2Q2] ever been vaccinated?*<br>(1)Yes,(2)No,(-99)Don't Know |
| H12A. HEALTH DETAILS Q.11<br>**HS10AQ27**　　　　**HHMember**<br>Enable if :current.HS2Q5y>5 | *Does [HS2Q1] [HS2Q2] smoke?*<br>(1)Daily,(2)Occasionally,(3)Not at all,(-99)Don't know |
| H12A. HEALTH DETAILS Q.12<br>**HS10AQ28**　　　　**HHMember**<br>Enable if :current.HS2Q5y>5 | *Does [HS2Q1] [HS2Q2] drink alcohol?*<br>(1)Every day or nearly everyday,(2)Once or twice a week,(3)1-3 times a month,(4)Occasionally, but less than once a month,(5)Never,(-99)Don't know |

| H12A. HEALTH DETAILS Label | **_Now we will discuss shortly about health and birth to you and your spouse_** |
|---|---|

| H12A. HEALTH DETAILS Q.13<br>**HS10AQ29**  **HHMember**<br>Enable if :current.HS2Q5y>12 | _Is **[HS2Q1] [HS2Q2]** currently in a sexual relationship?_<br>(1)Yes,(2)No,(-99)Don't Know |
|---|---|

| H12A. HEALTH DETAILS Q.14<br>**HS10AQ30**  **HHMember** | _Has **[HS2Q1] [HS2Q2]** had an HIV/AIDS test in the last 12 months?_<br>(1)Yes,(2)No,(-99)Don't Know |
|---|---|

| H12A. HEALTH DETAILS Q.15<br>**HS10AQ32**  **HHMember**<br>Enable if :current.HS2Q3=2 | _Is **[HS2Q1] [HS2Q2]** pregnant now?_<br>(1)Yes,(2)No |
|---|---|

**END SCREEN  3.12.1.1:H12A. HEALTH DETAILS**

**END ROSTER 3.12.1:Health**

| H12. HEALTH Label | **_B. STRESS (FOR RESPONDENT ONLY)_** |
|---|---|

| H12. HEALTH Label | **_Over the last 2 weeks, how often have you been bothered by any of the following problems?_** |
|---|---|

| H12. HEALTH Q.1<br>**HS10BQ36**  **Respondent** | _Little interest or pleasure in doing things_<br>(0)Not at all,(1)Several days,(3)More than half of the days,(4)Nearly every day |
|---|---|

| H12. HEALTH Q.2<br>**HS10BQ37**  **Respondent** | _Feeling down, depressed or hopeless_<br>(0)Not at all,(1)Several days,(3)More than half of the days,(4)Nearly every day |
|---|---|

| H12. HEALTH Q.3<br>**HS10BQ38**  **Respondent** | _Trouble falling or staying asleep, or sleeping too much_<br>(0)Not at all,(1)Several days,(3)More than half of the days,(4)Nearly every day |
|---|---|

| H12. HEALTH Q.4<br>**HS10BQ39**  **Respondent** | _Feeling tired or having little energy_<br>(0)Not at all,(1)Several days,(3)More than half of the days,(4)Nearly every day |
|---|---|

| H12. HEALTH Q.5<br>**HS10BQ40**  **Respondent** | _Poor appetite or overeating_<br>(0)Not at all,(1)Several days,(3)More than half of the days,(4)Nearly every day |
|---|---|

| H12. HEALTH Q.6<br>**HS10BQ41**  **Respondent** | _Feeling bad about yourself — or that you are a failure or have let yourself or your family down._<br>(0)Not at all,(1)Several days,(3)More than half of the days,(4)Nearly every day |
|---|---|

| H12. HEALTH Q.7<br>**HS10BQ42**  **Respondent** | _Trouble concentrating on things, such as reading the newspaper or watching television_<br>(0)Not at all,(1)Several days,(3)More than half of the days,(4)Nearly every day |
|---|---|

| H12. HEALTH Q.8 **HS10BQ43**   Respondent | *Moving or speaking so slowly that other people could have noticed? Or the opposite — being so fidgety or restless that you have been moving around a lot more than usual* (0)Not at all,(1)Several days,(3)More than half of the days,(4)Nearly every day |
|---|---|
| H12. HEALTH Q.9 **HS10BQ44**   Respondent | *Thoughts that you would be better off dead or of hurting yourself in some way* (0)Not at all,(1)Several days,(3)More than half of the days,(4)Nearly every day |

**END SCREEN  3.12:H12. HEALTH**

**SCREEN 3.13:H13. MARITAL & FERTILITY HISTORY**

| H13. MARITAL & FERTILITY HISTORY Q.1 **HS10CQ2**   Respondent | *Are you currently married, living with a partner or have a regular boyfriend?* (1)Yes,(2)No |
|---|---|
| H13. MARITAL & FERTILITY HISTORY Q.2 **HS10CQ15**   Respondent Enable if :current.HS10CQ2=1 | *Does your spouse/partner/boyfriend know about your current enterprise?* (1)Yes,(2)No |
| H13. MARITAL & FERTILITY HISTORY Q.3 **HS10CQ16**   Respondent Enable if :current.HS10CQ2=1 | *Currently, out of every 10,000 shillings that you earn, how many shillings does your spouse/partner/boyfriend know about?* |
| H13. MARITAL & FERTILITY HISTORY Q.4 **HS10CQ17**   Respondent | *Currently, out of every 10,000 shillings that you earn, how many shillings go towards household expenses? Household expenses do not include personal goods or business expenses.* |
| H13. MARITAL & FERTILITY HISTORY Q.5 **HS10CQ18**   Respondent Enable if :current.HS10CQ2=1 | *In a typical month, out of every 10,000 shillings spent towards household expenses, how many shillings comes from your spouse/partner/boyfriend? Household expenses do not include personal goods or business expenses.* |
| H13. MARITAL & FERTILITY HISTORY Label | *When two people marry or live together, they usually have both good and bad experiences. I would like to ask you some questions about your current or most recent relationship and how your husband/partner treats/treated you. If anyone interrupts, I will change the topic of conversation. I would again like to assure you that your answers will be kept secret and that you do not have to answer any question that you don't want to. May I continue?* |

**SCREEN 3.13.1:H13A. DECISION MAKING**

| H13A. DECISION MAKING Label | *In a couple, who do you think should have the greater say in each of the following decisions?* |
|---|---|

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H13A. DECISION MAKING Q.1

**HS10CQ19_A**          **Respondent**

*Making large household purchases*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.2

**HS10CQ19_B**          **Respondent**

*Making daily household purchases*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.3

**HS10CQ19_C**          **Respondent**

*Personal (for the woman) purchases*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.4

**HS10CQ19_D**          **Respondent**

*Borrowing money*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.5

**HS10CQ19_E**          **Respondent**

*Lending money*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.6

**HS10CQ19_F**          **Respondent**

*Children's education*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.7

**HS10CQ19_G**          **Respondent**

*Health purchases, choice of health clinic*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.8

**HS10CQ19_H**          **Respondent**

*Wife's working place*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.9

**HS10CQ19_I**          **Respondent**

*When to visit family or friends*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.10

**HS10CQ19_J**          **Respondent**

*Wife's working hours*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.11

**HS10CQ19_K**          **Respondent**

*When to visit family or friends*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.12

**HS10CQ19_L**          **Respondent**

*Participation in groups*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.13

**HS10CQ19_M**          **Respondent**

*How to spend money earned from woman's own work*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Q.14

**HS10CQ19_N**          **Respondent**

*Having children*

(1)Husband,(2)Wife,(3)Both,(4)It depends,(-99)Don't Know

H13A. DECISION MAKING Label

*In your opinion, does a man have a good reason to hit his wife if:*

| H13A. DECISION MAKING Q.15 | | *She does not complete her housework to his satisfaction* |
|---|---|---|
| **HS10CQ20_A** | **Respondent** | (1)Yes,(2)No,(-99)Don't Know |

| H13A. DECISION MAKING Q.16 | | *She disobeys him* |
|---|---|---|
| **HS10CQ20_B** | **Respondent** | (1)Yes,(2)No,(-99)Don't Know |

| H13A. DECISION MAKING Q.17 | | *She refuses to have sexual relations with him* |
|---|---|---|
| **HS10CQ20_C** | **Respondent** | (1)Yes,(2)No,(-99)Don't Know |

| H13A. DECISION MAKING Q.18 | | *She asks him whether he has other girlfriends* |
|---|---|---|
| **HS10CQ20_D** | **Respondent** | (1)Yes,(2)No,(-99)Don't Know |

| H13A. DECISION MAKING Q.19 | | *He suspects that she is unfaithful* |
|---|---|---|
| **HS10CQ20_E** | **Respondent** | (1)Yes,(2)No,(-99)Don't Know |

| H13A. DECISION MAKING Q.20 | | *He finds out that she has been unfaithful* |
|---|---|---|
| **HS10CQ20_F** | **Respondent** | (1)Yes,(2)No,(-99)Don't Know |

| H13A. DECISION MAKING Label | ***I am now going to ask you about some situations that are true for many women. Thinking about your current/most recent spouse/partner, would you say it is generally true that he:*** |
|---|---|

| H13A. DECISION MAKING Q.21 | | *He tried to restrict you from meeting your friends* |
|---|---|---|
| **HS10CQ21_A**   **Respondent** | | (1)Yes,(2)No,(3)Never had spouse/partner |
| [Go To [HS10CQ22_A] if:current.HS10CQ21_A = 3] | | |

| H13A. DECISION MAKING Q.22 | | *He tried to restrict you from communicating with your family* |
|---|---|---|
| **HS10CQ21_B** | **Respondent** | (1)Yes,(2)No |

| H13A. DECISION MAKING Q.23 | | *Insisting on knowing your whereabouts at all times* |
|---|---|---|
| **HS10CQ21_C** | **Respondent** | (1)Yes,(2)No |

| H13A. DECISION MAKING Q.24 | | *He neglects you and does not treat you well* |
|---|---|---|
| **HS10CQ21_D** | **Respondent** | (1)Yes,(2)No |

| H13A. DECISION MAKING Q.25 | | *He becomes angry when you talk to another man* |
|---|---|---|
| **HS10CQ21_E** | **Respondent** | (1)Yes,(2)No |

| H13A. DECISION MAKING Q.26 | | *Many times he is suspicious of your are trustfulness* |
|---|---|---|
| **HS10CQ21_F** | **Respondent** | (1)Yes,(2)No |

| H13A. DECISION MAKING Q.27 | | *He expects you to ask for permission before seeking your health treatment* |
|---|---|---|
| **HS10CQ21_G** | **Respondent** | (1)Yes,(2)No |

END SCREEN 3.13.1:H13A. DECISION MAKING

**SCREEN 3.13.2:H13B. DOMESTIC VIOLENCE**

| H13B. DOMESTIC VIOLENCE Label | *I am now going to ask you about certain actions that a spouse/partner might take. Out of every 10 women, can you tell me how many do you think experience this at least once every 12 months.* |
|---|---|

| H13B. DOMESTIC VIOLENCE Q.1 | *Slapping or throwing something at his wife/partner that could hurt her?* |
| HS10CQ22_A   Respondent | |

| H13B. DOMESTIC VIOLENCE Q.2 | *Pushing or shoving his wife/partner?* |
| HS10CQ22_B   Respondent | |

| H13B. DOMESTIC VIOLENCE Q.3 | *Hitting his wife/partner with his fist or something else that could hurt her?* |
| HS10CQ22_C   Respondent | |

| H13B. DOMESTIC VIOLENCE Q.4 | *Kicking his wife/partner, dragging her, or beating her up?* |
| HS10CQ22_D   Respondent | |

| H13B. DOMESTIC VIOLENCE Q.5 | *Choking his wife/partner or burning her on purpose?* |
| HS10CQ22_E   Respondent | |

| H13B. DOMESTIC VIOLENCE Q.6 | *Threatening to use or actually used a gun, knife, or other weapon against his wife/partner?* |
| HS10CQ22_F   Respondent | |

| H13B. DOMESTIC VIOLENCE Label | *Many women experience these situations. Now if you don't mind, I am going to ask about your own case. Can you tell me about the frequency with which your spouse/partner might have taken these actions against you?* |
|---|---|

| H13B. DOMESTIC VIOLENCE Q.7 | *Slapping or throwing something at his wife/partner that could hurt her?* |
| HS10CQ23_A   Respondent | (1)Many times in the last 12 months,(2)Few times in the last 12 months,(3)Once in the last 12 months,(4)Frequently but not in the last 12 months,(5)Rarely but not in the last 12 months,(6)Once but not in the last 12 months,(7)Never |

| H13B. DOMESTIC VIOLENCE Q.8 | *Pushing or shoving his wife/partner?* |
| HS10CQ23_B   Respondent | (1)Many times in the last 12 months,(2)Few times in the last 12 months,(3)Once in the last 12 months,(4)Frequently but not in the last 12 months,(5)Rarely but not in the last 12 months,(6)Once but not in the last 12 months,(7)Never |

| H13B. DOMESTIC VIOLENCE Q.9 | *Hitting his wife/partner with his fist or something else that could hurt her?* |
| HS10CQ23_C   Respondent | (1)Many times in the last 12 months,(2)Few times in the last 12 months,(3)Once in the last 12 months,(4)Frequently but not in the last 12 months,(5)Rarely but not in the last 12 months,(6)Once but not in the last 12 months,(7)Never |

| H13B. DOMESTIC VIOLENCE Q.10 | *Kicking his wife/partner, dragging her, or beating her up?* |
| HS10CQ23_D   Respondent | (1)Many times in the last 12 months,(2)Few times in the last 12 months,(3)Once in the last 12 months,(4)Frequently but not in the last 12 months,(5)Rarely but not in the last 12 months,(6)Once but not in the last 12 months,(7)Never |

| H13B. DOMESTIC VIOLENCE Q.11 | *Choking his wife/partner or burning her on purpose?* |
|---|---|
| **HS10CQ23_E**　　　　**Respondent** | (1)Many times in the last 12 months,(2)Few times in the last 12 months,(3)Once in the last 12 months,(4)Frequently but not in the last 12 months,(5)Rarely but not in the last 12 months,(6)Once but not in the last 12 months,(7)Never |

| H13B. DOMESTIC VIOLENCE Q.12 | *Threatening to use or actually used a gun, knife, or other weapon against his wife/partner?* |
|---|---|
| **HS10CQ23_F**　　　　**Respondent** | (1)Many times in the last 12 months,(2)Few times in the last 12 months,(3)Once in the last 12 months,(4)Frequently but not in the last 12 months,(5)Rarely but not in the last 12 months,(6)Once but not in the last 12 months,(7)Never |

END SCREEN  3.13.2:H13B. DOMESTIC VIOLENCE

SCREEN 3.13.3:H13C. VIOLENCE DETAILS

| H13C. VIOLENCE DETAILS Label | *Whom have you told about the physical violence?*<br>*Code up to 5.* |
|---|---|
| H13C. VIOLENCE DETAILS Q.1<br>**HS10CQ24_1**　　　　**Respondent**<br>[Go To [HS10CQ24_15Other] if:current.HS10CQ24_1 = 'Y'] | *No one* |
| H13C. VIOLENCE DETAILS Q.2<br>**HS10CQ24_2**　　　　**Respondent** | *Friends* |
| H13C. VIOLENCE DETAILS Q.3<br>**HS10CQ24_3**　　　　**Respondent** | *Parents* |
| H13C. VIOLENCE DETAILS Q.4<br>**HS10CQ24_4**　　　　**Respondent** | *Brother or sister* |
| H13C. VIOLENCE DETAILS Q.5<br>**HS10CQ24_5**　　　　**Respondent** | *Uncle or aunt* |
| H13C. VIOLENCE DETAILS Q.6<br>**HS10CQ24_6**　　　　**Respondent** | *Spouse/partner's family* |
| H13C. VIOLENCE DETAILS Q.7<br>**HS10CQ24_7**　　　　**Respondent** | *Children* |
| H13C. VIOLENCE DETAILS Q.8<br>**HS10CQ24_8**　　　　**Respondent** | *Neighbors* |
| H13C. VIOLENCE DETAILS Q.9<br>**HS10CQ24_9**　　　　**Respondent** | *Police* |
| H13C. VIOLENCE DETAILS Q.10<br>**HS10CQ24_10**　　　　**Respondent** | *Doctor/health worker* |
| H13C. VIOLENCE DETAILS Q.11<br>**HS10CQ24_11**　　　　**Respondent** | *Priest* |

| H13C. VIOLENCE DETAILS Q.12 | Counsellor |
|---|---|
| **HS10CQ24_12**    **Respondent** | |

| H13C. VIOLENCE DETAILS Q.13 | NGO/Women's organization |
|---|---|
| **HS10CQ24_13**    **Respondent** | |

| H13C. VIOLENCE DETAILS Q.14 | Local leader |
|---|---|
| **HS10CQ24_14**    **Respondent** | |

| H13C. VIOLENCE DETAILS Q.15 | Other |
|---|---|
| **HS10CQ24_15**    **Respondent** | |

| H13C. VIOLENCE DETAILS Q.16 | Specify other |
|---|---|
| **HS10CQ24_15Other**    **Respondent** <br> Enable if :current.HS10CQ24_15='Y' | |

| H13C. VIOLENCE DETAILS Label | ***Did you ever go to the following for help?*** |
|---|---|

| H13C. VIOLENCE DETAILS Q.17 | Police |
|---|---|
| **HS10CQ25_A**    **Respondent** | (1)Yes,(2)No |

| H13C. VIOLENCE DETAILS Q.18 | Hospital or health centre |
|---|---|
| **HS10CQ25_B**    **Respondent** | (1)Yes,(2)No |

| H13C. VIOLENCE DETAILS Q.19 | Social services (includes counselling, support group or network) |
|---|---|
| **HS10CQ25_C**    **Respondent** | (1)Yes,(2)No |

| H13C. VIOLENCE DETAILS Q.20 | Legal advice centre |
|---|---|
| **HS10CQ25_D**    **Respondent** | (1)Yes,(2)No |

| H13C. VIOLENCE DETAILS Q.21 | Court |
|---|---|
| **HS10CQ25_E**    **Respondent** | (1)Yes,(2)No |

| H13C. VIOLENCE DETAILS Q.22 | Shelter |
|---|---|
| **HS10CQ25_F**    **Respondent** | (1)Yes,(2)No |

| H13C. VIOLENCE DETAILS Q.23 | Local leader |
|---|---|
| **HS10CQ25_G**    **Respondent** | (1)Yes,(2)No |

| H13C. VIOLENCE DETAILS Q.24 | Women's organization |
|---|---|
| **HS10CQ25_H**    **Respondent** | (1)Yes,(2)No |

| H13C. VIOLENCE DETAILS Q.25 | Friend |
|---|---|
| **HS10CQ25_I**    **Respondent** | (1)Yes,(2)No |

| H13C. VIOLENCE DETAILS Q.26 | Relative |
|---|---|
| **HS10CQ25_J**    **Respondent** | (1)Yes,(2)No |

| H13C. VIOLENCE DETAILS Q.27 | *Priest/religious leader* |
|---|---|
| **HS10CQ25_K**          **Respondent** | (1)Yes,(2)No |

| H13C. VIOLENCE DETAILS Q.28 | *Other* |
|---|---|
| **HS10CQ25_L**          **Respondent** | (1)Yes,(2)No |

| H13C. VIOLENCE DETAILS Q.29 | *Specify Other* |
|---|---|
| **HS10CQ25_L_Other**          **Respondent**<br>Enable if :current.HS10CQ25_L=1 | |

**END SCREEN  3.13.3:H13C. VIOLENCE DETAILS**

| H13. MARITAL & FERTILITY HISTORY Label | ***Now I would like to ask you about all of the births that you have had in your life.*** |
|---|---|

| H13. MARITAL & FERTILITY HISTORY Q.6 | *Are you currently doing something or using any method to avoid getting pregnant?* |
|---|---|
| **HS10CQ35**          **Respondent** | (1)Yes,(2)No,(3)Not sexually active |

| H13. MARITAL & FERTILITY HISTORY Q.7 | *What is the main method you are currently using?* |
|---|---|
| **HS10CQ36**          **Respondent**<br>Enable if :current.HS10CQ35=1 | (1)Female sterilization,(2)Male sterilization,(3)Pill,(4)IUD,(5)Injectables,(6)Implants,(7)Condom,(8)Female condom,(9)Diaphragm,(10)Foam/jelly,(11)Breastfeeding,(12)Periodic abstinence,(13)Withdrawal,(14)Calendar/mucus method,(15)Herbs,(-96)Other (Specify),(17)Not sure |

| H13. MARITAL & FERTILITY HISTORY Q.8 | *Does your current spouse/partner know that you are using a method of family planning?* |
|---|---|
| **HS10CQ37**          **Respondent**<br>Enable if :current.HS10CQ35=1 | (1)Yes,(2)No |

| H13. MARITAL & FERTILITY HISTORY Q.9 | *Have you ever used a condom with your current partner to prevent disease?* |
|---|---|
| **HS10CQ38**          **Respondent**<br>Enable if :current.HS10CQ35 in (1, 2) | (1)Yes,(2)No |

| H13. MARITAL & FERTILITY HISTORY Q.10 | *Have you ever asked your current spouse/partner to use a condom to prevent disease?* |
|---|---|
| **HS10CQ39**          **Respondent**<br>Enable if :current.HS10CQ35 in (1, 2) | (1)Yes,(2)No |

**END SCREEN  3.13:H13. MARITAL & FERTILITY HISTORY**

| H. HOUSEHOLD Label | ***DO NOT ASK!*** *The following questions are FOR THE INTERVIEWER ONLY.* |
|---|---|

| H. HOUSEHOLD Label | ***Who else was present during the interview?***<br>*Record up to 3. If spouse/domestic partner present, please include this in the 3.* |
|---|---|

| H. HOUSEHOLD Q.2 | *Nobody* |
|---|---|
| **HS11Q11_1**      **Respondent** | |
| Enable if :current.HS11Q11_2<>'Y' and current.HS11Q11_3<>'Y' and current.HS11Q11_4<>'Y' and current.HS11Q11_5<>'Y' and current.HS11Q11_6<>'Y' | |

| H. HOUSEHOLD Q.3 | *Spouse/domestic partner of owner* |
|---|---|
| **HS11Q11_2**      **Respondent** | |
| Enable if :current.HS11Q11_1<>'Y' | |

| H. HOUSEHOLD Q.4 | *Child less than 5* |
|---|---|
| **HS11Q11_3**      **Respondent** | |
| Enable if :current.HS11Q11_1<>'Y' | |

| H. HOUSEHOLD Q.5 | *Child over 5* |
|---|---|
| **HS11Q11_4**      **Respondent** | |
| Enable if :current.HS11Q11_1<>'Y' | |

| H. HOUSEHOLD Q.6 | *Another adult household member* |
|---|---|
| **HS11Q11_5**      **Respondent** | |
| Enable if :current.HS11Q11_1<>'Y' | |

| H. HOUSEHOLD Q.7 | *Adult from outside household e.g. customers* |
|---|---|
| **HS11Q11_6**      **Respondent** | |
| Enable if :current.HS11Q11_1<>'Y' | |

END SCREEN  3:H. HOUSEHOLD

**SCREEN 4:D. DIGIT SPAN**

| D. DIGIT SPAN Label | ***Show the digits for 10 seconds to the respondent, take a 10 second break, and then ask them to repeat.*** |
|---|---|

**SCREEN 4.1:Show 3 digits number**

| Show 3 digits number Label | *762* |
|---|---|

END SCREEN  4.1:Show 3 digits number

| D. DIGIT SPAN Q.1 | *Was the respondent able to recall the 3 digit number?* |
|---|---|
| **DQ3**      **Respondent** | (1)Yes,(2)No |

**SCREEN 4.2:Show 4 digits number**

| Show 4 digits number Label | *3544* |
|---|---|

END SCREEN  4.2:Show 4 digits number

| D. DIGIT SPAN Q.2 | | Was the respondent able to recall the 4 digit number? |
|---|---|---|
| **DQ4** | **Respondent** | (1)Yes,(2)No |
| Enable if :current.DQ3=1 | | |

**SCREEN 4.3:Show 5 digits number**

| Show 5 digits number Label | *47659* |
|---|---|

END SCREEN 4.3:Show 5 digits number

| D. DIGIT SPAN Q.3 | | Was the respondent able to recall the 5 digit number? |
|---|---|---|
| **DQ5** | **Respondent** | (1)Yes,(2)No |
| Enable if :current.DQ4=1 | | |

**SCREEN 4.4:Show 6 digits number**

| Show 6 digits number Label | *152409* |
|---|---|

END SCREEN 4.4:Show 6 digits number

| D. DIGIT SPAN Q.4 | | Was the respondent able to recall the 6 digit number? |
|---|---|---|
| **DQ6** | **Respondent** | (1)Yes,(2)No |
| Enable if :current.DQ5=1 | | |

**SCREEN 4.5:Show 7 digits number**

| Show 7 digits number Label | *8976252* |
|---|---|

END SCREEN 4.5:Show 7 digits number

| D. DIGIT SPAN Q.5 | | Was the respondent able to recall the 7 digit number? |
|---|---|---|
| **DQ7** | **Respondent** | (1)Yes,(2)No |
| Enable if :current.DQ6=1 | | |

**SCREEN 4.6:Show 8 digits number**

| Show 8 digits number Label | *85912123* |
|---|---|

END SCREEN 4.6:Show 8 digits number

| D. DIGIT SPAN Q.6 | | Was the respondent able to recall the 8 digit number? |
|---|---|---|
| **DQ8** | **Respondent** | (1)Yes,(2)No |
| Enable if :current.DQ7=1 | | |

**SCREEN 4.7:Show 9 digits number**

| | |
|---|---|
| Show 9 digits number Label | *513251238* |

END SCREEN  4.7:Show 9 digits number

D. DIGIT SPAN Q.7
**DQ9**                    **Respondent**
  Enable if :current.DQ8=1

*Was the respondent able to recall the 9 digit number?*
(1)Yes,(2)No

**SCREEN 4.8:Show 10 digits number**

| | |
|---|---|
| Show 10 digits number Label | *1469235123* |

END SCREEN  4.8:Show 10 digits number

D. DIGIT SPAN Q.8
**DQ10**                    **Respondent**
  Enable if :current.DQ9=1

*Was the respondent able to recall the 10 digit number?*
(1)Yes,(2)No

**SCREEN 4.9:Show 11 digits number**

| | |
|---|---|
| Show 11 digits number Label | *45870243568* |

END SCREEN  4.9:Show 11 digits number

D. DIGIT SPAN Q.9
**DQ11**                    **Respondent**
  Enable if :current.DQ10=1

*Was the respondent able to recall the 11 digit number?*
(1)Yes,(2)No

END SCREEN  4:D. DIGIT SPAN

**SCREEN 5:E. ENTERPRISE**

E. ENTERPRISE Label

*Throughout the entire questionnaire use the following response codes. For text and number questions write response code into question answer, for dropdown, radio button and tick box questions write into comment.*
*-96 Other Specify*
*-97 Refused/no answer*
*-98 N/A (Does not apply)*
*-99 Don't Know*

E. ENTERPRISE Q.1
**INTLOC_ent**                    **Respondent**

*INTERVIEW LOCATION - ENTERPRISE*
(1)Respondent home,(2)Respondent enterprise,(3)Centralised interview,(-96)Other (specify)

**SCREEN 5.1:E1. BASIC INFORMATION**

| | |
|---|---|
| E1. BASIC INFORMATION Label | *In which sector does this business operate?*<br>*Ask entrepreneur for spontaneous response, specify in text and code the most relevant category.* |

| | | |
|---|---|---|
| E1. BASIC INFORMATION Q.1<br>**ES2Q1_name**          **Respondent** | *SPECIFY* | |

| | |
|---|---|
| E1. BASIC INFORMATION Q.2<br>**ES2Q1**          **Respondent** | *SECTOR*<br><br>(1)Agriculture, Horticulture, and Animal Husbandry,(2)Manufacturing/processing,(3)Construction,(4)Trading / Sales,(5)Other Services,(6)Transport and storage,(7)Government and politics,(8)Organization,(-96)Other (specify) |

| | |
|---|---|
| E1. BASIC INFORMATION Q.3<br>**ES2Q1_detail**          **Respondent**<br> Enable if :current.ES2Q1!=-96 | *DETAIL* |

| | |
|---|---|
| E1. BASIC INFORMATION Label | > |

| | |
|---|---|
| E1. BASIC INFORMATION Q.4<br>**ES2Q2**          **Respondent** | *What type of business entity is this?*<br><br>(1)Entrepreneur is sole owner,(2)Entrepreneur has at least one partner,(3)Entrepreneur is part of a formal or informal cooperative,(4)Other type of ownership arrangement |

| | |
|---|---|
| E1. BASIC INFORMATION Q.5<br>**ES2Q4**          **Respondent** | *What year did this business first open?* |

| | |
|---|---|
| E1. BASIC INFORMATION Q.6<br>**ES2Q5**          **Respondent** | *When this business first started, where did most of the start-up capital for this business come from?*<br>*Note: This is asking when the business first started, which not necessarily when the entrepreneur began to run it.*<br><br>(1)Personal savings,(2)Spouse/domestic partner's savings,(3)Own inheritance,(4)Spouse/domestic partner's inheritance,(5)Pension,(7)Severence pay,(8)Sold assets,(9)Gift from own relative,(10)Gift from spouse/domestic partner's relative,(11)Gift from someone from home district,(12)Gift from other non-relative (individual),(13)Gift from government,(15)Gift from religious group/charity,(16)Gift from self-help group,(17)Gift from cooperative/business association,(18)Gift from supplier/retailer/local store,(19)Loan from bank/financial institution,(20)Loan from microlender,(21)Loan from moneylender,(22)Loan from spouse/domestic partner,(23)Loan from own relative(s),(24)Loan from spouse/domestic partner's relative(s),(25)Loan from someone from home district,(26)Loan from other non-relative (individual),(27)Loan from government/government agency,(28)Loan from NGO/International organization,(30)Loan from self-help group/ROSCA/UPATU/SACCO,(31)Loan from cooperative/business association,(32)Loan from supplier/retailer/local store,(-96)Other (Specify),(-99)Don't know |

| | |
|---|---|
| E1. BASIC INFORMATION Q.7<br>**ES2Q6**          **Respondent** | *Who owns the business now?*<br><br>(1)Self,(2)Spouse/domestic partner,(31)M - Own relative(s),(32)F - Own relative(s),(41)M - Spouse/domestic partner's relative(s),(42)F - Spouse/domestic partner's relative(s),(51)M - Non-relative(s),(52)F - Non-relative(s) |

E1. BASIC INFORMATION Q.8

**ES2Q9**          **Respondent**

*Who needs to approve of major decisions for the enterprise involving things such as the budget, large purchases, new suppliers, new hires, and pricing policies?*

(1)Entrepreneur can make them alone,(2)Needs to consult spouse/domestic partner,(3)Needs to consult other business partners,(4)Needs to consult both spouse/domestic partner and other business partners,(5)Spouse/domestic partner makes most decisions,(6)Other business partners make most decisions,(7)Spouse/domestic partner and other partners make most decisions

E1. BASIC INFORMATION Q.9

**ES2Q10_yyyy**          **Respondent**

*What year did you start operating this business?*
*If entrepreneur herself started the business, this response should be the same as the response in Q5.*

E1. BASIC INFORMATION Q.10

**ES2Q10_mm**          **Respondent**

*What month did you start operating this business?*

(1)January,(2)February,(3)March,(4)April,(5)May,(6)June,(7)July,(8)August,(9)September,(10)October,(11)November,(12)December,(-99)Don't Know

E1. BASIC INFORMATION Q.11

**ES2Q11**          **Respondent**

Enable if :current.ES2Q10_yyyy>2010 or (current.ES2Q10_yyyy=2010 and current.ES2Q10_mm>5)

*What was the primary reason you started/joined this business?*
*Do not read all options to respondent. Simply code the response she gives spontaneously.*

(1)Household needed additional money,(2)Lost previous job,(3)Previous business not successful,(4)Could not find job,(5)Saw a market opportunity,(6)I took a related training course,(7)Received subsidy to set up business,(8)Wanted to continue family business,(9)Wanted to benefit from my hobby,(10)Low capital requirements,(11)Previous experience as wage worker in this industry,(12)Previous experience as an apprentice in this industry,(13)Allows me to balance family and work life,(14)Wanted to be my own boss/have own business,(15)Post-retirement source of income,(16)Traditional line of business of clan,(-96)Other (Specify)

E1. BASIC INFORMATION Q.12

**ES2Q12**          **Respondent**

*Currently, how many hours per week do you spend on activities related to this business?*
*Please note that this question is not asking about opening hours of the business. It includes buying inputs, production, marketing, distribution, and selling.*

---

**START ROSTER 5.1.1:Other People Active in Business**

RosterContents :(1)Person 1,(2)Person 2,(3)Person 3

Other People Active in Business Q.1

**ES2Q13**          **BusinessPersons**

Enable if :current.BPID=1 or (current.BPID=2 and (select ES2Q13 from BusinessPersons where BPID=1)<>-98) or (current.BPID=3 and (select ES2Q13 from BusinessPersons where BPID=2)<>-98)

*Currently, other than you, who else from the following list spends time on activities related to this business?*

(1)Spouse/domestic partner,(21)M - Business associate,(22)F - Business associate,(31)M - Own child,(32)F - Own child,(41)M - Spouse/partner's relative,(42)F - Spouse/partner's relative,(51)M - Own relative,(52)F - Own relative,(61)M - Friend,(62)F - Friend,(71)M - Employee,(72)F - Employee,(-96)Other (Specify),(-98)No one else

Other People Active in Business Q.2

**ES2Q13_specify**          **BusinessPersons**

Enable if :current.ES2Q13=-96

*Specify Other*

Other People Active in Business Q.3

**ES2Q14**          **BusinessPersons**

Enable if :current.ES2Q13<>-98

*Approximately, how many hours per week do these other people spend on activities related to this business?*

END ROSTER 5.1.1:Other People Active in Business

| E1. BASIC INFORMATION Q.13 | | *How many months of the year in total do you operate this business?* |
|---|---|---|
| **ES2Q15** | **Respondent** | *Note that this question is asking about seasonality. If entrepreneur's business is operating 12 months out of the year, but she takes one week off each month, please record 12 months.* |

| E1. BASIC INFORMATION Q.14 | | *What form of transportation do you use to travel between your business and your residence?* |
|---|---|---|
| **ES2Q17** | **Respondent** | (1)By foot,(2)Bus/mini-bus,(3)Car,(4)Two-wheeler,(5)Bicycle/cart,(6)Bajaj/three-wheeler, (-98)Business and residence in same place |

| E1. BASIC INFORMATION Q.15 | | *How long (in minutes) does it typically take you to reach your business from your residence?* |
|---|---|---|
| **ES2Q16** | **Respondent** | *Code 0 if respondent's residence = main place of business.* |

| E1. BASIC INFORMATION Label | | ***Do you manage to do any other activities while you are operating your business?*** |
|---|---|---|
| | | *Select up to 3* |

| E1. BASIC INFORMATION Q.16 | | *Household chores* |
|---|---|---|
| **ES2Q20_1** | **Respondent** | |

| E1. BASIC INFORMATION Q.17 | | *Childcare* |
|---|---|---|
| **ES2Q20_2** | **Respondent** | |

| E1. BASIC INFORMATION Q.18 | | *Looking after sick/elderly* |
|---|---|---|
| **ES2Q20_3** | **Respondent** | |

| E1. BASIC INFORMATION Q.19 | | *Own other business* |
|---|---|---|
| **ES2Q20_4** | **Respondent** | |

| E1. BASIC INFORMATION Q.20 | | *Wage work* |
|---|---|---|
| **ES2Q20_5** | **Respondent** | |

| E1. BASIC INFORMATION Q.21 | | *Other 1 (Specify)* |
|---|---|---|
| **ES2Q20_6_1** | **Respondent** | |

| E1. BASIC INFORMATION Q.22 | | *Specify Other* |
|---|---|---|
| **ES2Q20_6_1other** | **Respondent** | |
| Enable if :current.ES2Q20_6_1='Y' | | |

| E1. BASIC INFORMATION Q.23 | | *Other 2 (Specify)* |
|---|---|---|
| **ES2Q20_6_2** | **Respondent** | |

| E1. BASIC INFORMATION Q.24 | | *Specify Other* |
|---|---|---|
| **ES2Q20_6_2other** | **Respondent** | |
| Enable if :current.ES2Q20_6_2='Y' | | |

| E1. BASIC INFORMATION Q.25 | | *Other 3 (Specify)* |
|---|---|---|
| **ES2Q20_6_3** | **Respondent** | |

| E1. BASIC INFORMATION Q.26 | | *Specify Other* |
|---|---|---|
| **ES2Q20_6_3other** | **Respondent** | |
| Enable if :current.ES2Q20_6_3='Y' | | |

| E1. BASIC INFORMATION Q.27 | | *No other activities* |
|---|---|---|
| **ES2Q20_7** | **Respondent** | |
| Enable if :current.ES2Q20_1<>'Y' and current.ES2Q20_2<>'Y' and current.ES2Q20_3<>'Y' and current.ES2Q20_4<>'Y' and current.ES2Q20_5<>'Y' and current.ES2Q20_6_1<>'Y' | | |

| E1. BASIC INFORMATION Label | > |
|---|---|

| E1. BASIC INFORMATION Q.28 | | *Who typically manages the business when you are sick or out of town?* |
|---|---|---|
| **ES2Q21** | **Respondent** | (1)Spouse/domestic partner,(21)M - Relative (non-business partner),(22)F - Relative (non-business partner),(31)M - Relative (business partner),(32)F - Relative (business partner),(41)M - Business partner (non-relative),(42)F - Business partner (non-relative),(51)M - Employee,(52) F - Employee,(61)M - Friend,(62)F - Friend,(71)M - Neighbor,(72)F - Neighbor,(-98)No one, business closes |

| E1. BASIC INFORMATION Q.29 | | *What would happen to this business if you could not work anymore?* |
|---|---|---|
| **ES2Q22** | **Respondent** | (1)It would close down,(2)My family would continue running the business or take it over,(3)The business would be sold,(4)My non-relative partners would continue on their own,(5)My manager/employee would run it for me,(6)Not sure/haven't thought about it,(-96)Other (Specify) |

| E1. BASIC INFORMATION Q.30 | | *When you are not operating this business, what is your primary income-earning activity?* |
|---|---|---|
| **ES2Q23** | **Respondent** | (1)None,(2)Another enterprise,(3)Wage employment,(4)Casual labor,(-96)Other (Specify) |

**SCREEN 5.1.2:Other Enterprise**

| Other Enterprise Label | *Sector:* |
|---|---|

| Other Enterprise Q.1 | | *In which sector does this other enterprise operate?* |
|---|---|---|
| **ES2_otherbusQ20** | **Respondent** | *Ask entrepreneur for spontaneous response and code as text* |

| Other Enterprise Q.2 | | *Select the most relevant category of sector* |
|---|---|---|
| **ES2_otherbusQ20_code1** | **Respondent** | (1)Agriculture, Horticulture, and Animal Husbandry,(2)Manufacturing/processing,(3)Construction,(4)Trading / Sales,(5)Other Services,(6)Transport and storage,(7)Government and politics,(8)Organization,(-96)Other |

| Other Enterprise Q.3 | | *Select sector detail* |
|---|---|---|
| **ES2_otherbusQ20_code2** | **Respondent** | |

| Other Enterprise Label | > |
|---|---|

| Other Enterprise Q.4 | | *What year did this other business first open?* |
|---|---|---|
| **ES2_otherbusQ21** | **Respondent** | |

| Other Enterprise Q.5 ES2_otherbusQ22 **Respondent** | *How many workers do you have in this other business that are not from your family?* |
|---|---|

| Other Enterprise Q.6 ES2_otherbusQ23 **Respondent** | *How many workers from your family work in this other business (paid or unpaid)?* |
|---|---|

| Other Enterprise Q.7 ES2Q24 **Respondent** | *Approximately how many hours do you devote to this other activity in a typical week?* |
|---|---|

| Other Enterprise Q.8 ES2Q25 **Respondent** | *Approximately how much revenue (sales) did you make from this other business in a typical month? TSH:* |
|---|---|

| Other Enterprise Q.9 ES2_otherbusQ26 **Respondent** | *Approximately how much profit did you make from this other business in a typical month? TSH:* |
|---|---|

**END SCREEN  5.1.2:Other Enterprise**

| E1. BASIC INFORMATION Q.31 ES2Q26 **Respondent** | *Approximately how much do you earn from your <u>main</u> business in a typical month?* |
|---|---|

| E1. BASIC INFORMATION Q.32 ES2Q28 **Respondent** Enable if :current.ES2Q10_yyyy>=2010 | *What were you doing before you started operating this business?* (1)Agriculture, Horticulture, and Animal Husbandry,(2)Manufacturing/processing,(3)Construction,(4)Trading / Sales,(5)Other Services,(6)Transport and storage,(7)Government and politics,(8)Organization,(97)Woman was studying,(98)Woman was not working and not studying,(-96)Other (specify) |
|---|---|

| E1. BASIC INFORMATION Q.33 ES2Q28_detail **Respondent** Enable if :current.ES2Q28 between 1 and 8 or current.ES2Q28=-96 | *ACTIVITY DETAIL* |
|---|---|

| E1. BASIC INFORMATION Label | *For how many years or months were you doing this activity before starting/operating this business?* |
|---|---|

| E1. BASIC INFORMATION Q.34 ES2Q29_yy **Respondent** Enable if :current.ES2Q28 between 1 and 8 or current.ES2Q28=-96 | *Years:* |
|---|---|

| E1. BASIC INFORMATION Q.35 ES2Q29_mm **Respondent** Enable if :current.ES2Q28 between 1 and 8 or current.ES2Q28=-96 | *Months* |
|---|---|

| E1. BASIC INFORMATION Label | > |
|---|---|

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| E1. BASIC INFORMATION Q.36 | *How did you receive your earnings in this previous activity?* |
|---|---|
| **ES2Q30**          **Respondent** | *In salary work, the woman gets a fixed amount per time interval (it does not matter how much work she does, how much she produces).In piece rate work, the woman is paid by the number of items she produces or the number of customers she serves.* |
| Enable if :current.ES2Q28 between 1 and 8 or current.ES2Q28=-96 | (1)Self-employed (paid self),(2)Wage-salary,(3)Wage-piece rate,(4)In-kind,(5)Mix of wage + in-kind,(-96)Other (Specify) |

| E1. BASIC INFORMATION Q.37 | *What was your typical monthly wage or personal income in this previous occupation? TSH:* |
|---|---|
| **ES2Q31**          **Respondent** | *This must be income that is earned, not expenses reimbursed.* |
| Enable if :current.ES2Q28 between 1 and 8 or current.ES2Q28=-96 | *Example: A volunteer who gets her transport reimbursed. The transport reimbursement does not enter here.* |

## END SCREEN 5.1:E1. BASIC INFORMATION

## SCREEN 5.2:E2. PRODUCTION AND CAPITAL

## SCREEN 5.2.1:E2A. LOCATION

| E2A. LOCATION Label | *Please record the following information for the respondent's primary enterprise if she has more than one. The primary enterprise is the enterprise on which she spends the most time.* |
|---|---|

| E2A. LOCATION Q.1 | *What is the main place for your production or service activities? If entrepreneur prepares products in one location and sells them in another, please record information for her place of production here and information on her vending premises later on (Sales Details).* |
|---|---|
| **ES3Q1**          **Respondent** | (1)Own residence,(2)Other residence,(3)Room in a building,(4)Factory/plant,(5)Stand alone shop,(7)Trading market/market stall,(8)Car/trunk/cart,(9)Farm/plot,(10)No fixed location,(-96)Other (Specify) |

| E2A. LOCATION Q.2 | *Do any household activities take place in this space?* |
|---|---|
| **ES3Q3**          **Respondent** | (1)Yes,(2)No |

| E2A. LOCATION Q.3 | *Do you own, rent or just use this space?* |
|---|---|
| **ES3Q4**          **Respondent** | (1)Own,(2)Rent,(3)Use (no rent) |

| E2A. LOCATION Q.4 | *In case someone asks, do you have any proof that shows that you own (or are the rightful tenant) of this place?* |
|---|---|
| **ES3Q5**          **Respondent** | (1)Title or deed,(2)Offer of the right of occupancy,(3)Letter or allocation from government,(4)Settlement permit,(5)Traditional right of occupancy,(6)Land sale agreement,(7)Inheritance letter,(8)Lease (for renters),(9)RITA,(10)Resident's license,(-96)Other title (Specify),(12)No documentation |

| E2A. LOCATION Q.5 | *How much do you have to pay in monthly rent to use this place for production?* |
|---|---|
| **ES3Q6**          **Respondent** | *Estimate value if part of rent is paid in-kind. Also include fees/informal payments if rent not officially paid. Code 0 if no rent and no fees are paid.* |
| Enable if :current.ES3Q4=2 | |

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| E2A. LOCATION Label | | *If you own this space (or the right to use it), how much would you get for it if you sold it today in its current condition?* <br> *If the space and land would have separate prices, please indicate these separately.* |
|---|---|---|

| E2A. LOCATION Q.6 <br> **ES3Q7_space**    **Respondent** <br> Enable if :current.ES3Q4=1 | | *SPACE: Tsh* |
|---|---|---|

| E2A. LOCATION Q.7 <br> **ES3Q7_land**    **Respondent** <br> Enable if :current.ES3Q4=1 | | *LAND: Tsh* |
|---|---|---|

| E2A. LOCATION Q.8 <br> **ES3Q7_total**    **Respondent** <br> Enable if :current.ES3Q4=1 | | *CONFIRM TOTAL: Tsh* |
|---|---|---|

| E2A. LOCATION Q.9 <br> **ES3Q8**    **Respondent** <br> [Go To [skip_location] if:current.ES3Q8 = 1] | | *Is this the first place that you started your business activities in, or have you had to move since starting the business?* <br> (1)First place,(2)Not the first place |
|---|---|---|

| E2A. LOCATION Label | | *When did you move to this location?* <br> *Indicate last move if moved more than once since the start of the business* |
|---|---|---|

| E2A. LOCATION Q.10 <br> **ES3_moved_year**    **Respondent** | | *Year:* |
|---|---|---|

| E2A. LOCATION Q.11 <br> **ES3_moved_month**    **Respondent** | | *Month:* <br> (1)January,(2)February,(3)March,(4)April,(5)May,(6)June,(7)July,(8)August,(9)September,(10)October,(11)November,(12)December,(-99)Don't Know |
|---|---|---|

| E2A. LOCATION Q.12 <br> **ES3Q9**    **Respondent** | | *Why did you change locations most recently?* <br> (1)Couldn't afford rent,(2)Wanted to move to a bigger place,(3)Premises destroyed by person/people,(4)Premises destroyed by fire,(5)Premises destroyed by natural causes,(6)Did not have license to operate business,(7)Needed to hide from debt collectors,(8)Family moved to new residence,(9)Moved out of my family to live with other relatives/friends/on my own,(10)Moved to a more suitable location, closer to markets/customers,(-96)Other (Specify) |
|---|---|---|

| [HIDDEN]E2A. LOCATION <br> **skip_location**    **Respondent** | | *skip location* |
|---|---|---|

**END SCREEN  5.2.1:E2A. LOCATION**

**SCREEN 5.2.2:E2B. PRODUCTS**

| E2B. PRODUCTS Q.1 <br> **ES3Q10**    **Respondent** | | *How many different products do you make/services do you provide?* <br> *Code -98 if entrepreneur only sells goods not made by her.* |
|---|---|---|

| E2B. PRODUCTS Label | | *What are your primary products or services?* <br> *List the three main products that the entrepreneur makes or services she provides.* |
|---|---|---|

| E2B. PRODUCTS Label | *What are your primary products or services?* |
|---|---|
| | *List the three main products that the entrepreneur makes or services she provides.* |

**START ROSTER 5.2.2.1:Products**

RosterContents :(1)Product A,(2)Product B,(3)Product C

| Products Q.1 | *Product/Service Category* |
|---|---|
| **ES3Q11_category**          **Products** | |
| [Go To [Skip_product] if:current.ES3Q11_category = -98] Enable if :current.ProductID in (1, 2) or (current.ProductID=3 and (select ES3Q11_category from Products where ProductID=2)<>-98) | |

| Products Q.2 | *Product/Service* |
|---|---|
| **ES3Q11_product**          **Products** | |
| Enable if :current.ES3Q11_category<>-96 and current.ES3Q11_category is not null | |

| Products Q.3 | *Specify Other* |
|---|---|
| **ES3Q11_specify**          **Products** | |
| Enable if :current.ES3Q11_category=-96 or current.ES3Q11_product=-96 | |

| Products Q.4 | *Product/service name* |
|---|---|
| **ES3Q11_name**          **Products** | |
| Enable if :current.ES3Q11_category is not null | |

**SCREEN 5.2.2.1.1:Product Details**

| Product Details Label | *Product: [current.ES3Q11_name]* |
|---|---|

| Product Details Q.1 | *How many of these products do you typically produce or services do you provide in a week?* |
|---|---|
| **ES3Q12_quantity**          **Products** | |

| Product Details Q.2 | *Unit* |
|---|---|
| **ES3Q12_unit**          **Products** | (1)Piece,(2)Procedure,(3)Plate (of food),(4)Grams,(5)Kilograms,(6)Milliliters,(7)Liters,(8)Meter,(-96)Other (specify) |

| Product Details Q.3 | *How many of each product do you have available to sell on a typical day?* |
|---|---|
| **ES3Q13_quantity**          **Products** | *How many times a day can you provide your services?* |
| | *Code 0 if product is only produced when ordered by a customer.* |

| Product Details Q.4 | *Unit* |
|---|---|
| **ES3Q13_unit**          **Products** | (1)Piece,(2)Procedure,(3)Plate (of food),(4)Grams,(5)Kilograms,(6)Milliliters,(7)Liters,(8)Meter,(-96)Other (specify) |

| Product Details Q.5 | *How many of your products typically remain unsold at the end of each week?* |
|---|---|
| **ES3Q14_quantity**          **Products** | *Code -98 for services* |

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| Product Details Q.6 | | *Unit* |
|---|---|---|
| **ES3Q14_unit** | **Products** | (1)Piece,(2)Procedure,(3)Plate (of food),(4)Grams,(5)Kilograms,(6)Milliliters,(7)Liters,(8)Meter,(-96)Other (specify) |
| Enable if :current.ES3Q14_quantity <>-98 | | |

| Product Details Q.7 | | *How many of your products typically become spoiled and cannot be sold later at the end of each week?* |
|---|---|---|
| **ES3Q15_quantity** | **Products** | *Note that these are the entrepreneur's products, not her inputs required to make her products.* |
| | | *Code -98 for services* |

| Product Details Q.8 | | *Unit* |
|---|---|---|
| **ES3Q15_unit** | **Products** | (1)Piece,(2)Procedure,(3)Plate (of food),(4)Grams,(5)Kilograms,(6)Milliliters,(7)Liters,(8)Meter,(-96)Other (specify) |
| Enable if :current.ES3Q15_quantity<>-98 | | |

| Product Details Q.9 | | *What do you do with the unsold products?* |
|---|---|---|
| **ES3Q17** | **Products** | (1)Store them to sell later,(2)Give them away,(3)Self-use,(4)Destroy them/they get spoiled,(-96)Other (Specify),(-98)Product never remains unsold or "product" is a service |
| Enable if :current.ES3Q15_quantity>0 and current.ES3Q15_quantity<>-98 | | |

| Product Details Q.10 | | *Did someone come and ask for your products this week and you didn't have enough to sell?* |
|---|---|---|
| **ES3_shortage** | **Products** | *Note that these are the entrepreneur's products, not her inputs required to make her products.* |
| | | *For services, this refers to capacity to provide service.* |
| | | (1)Yes,(2)No |

| Product Details Label | *Who is usually responsible for production activities or providing services?* |
|---|---|
| | *Select up to 3 in order of importance.* |

| Product Details Q.11 | | *Most important person* |
|---|---|---|
| **ES3Q18A1** | **Products** | (1)Self,(2)Spouse/domestic partner,(31)M - Relative (non-business partner),(32)F - Relative (non-business partner),(41)M - Relative (business partner),(42)F - Relative (business partner),(51)M - Business partner (non-relative),(52)F - Business partner (non-relative),(61)M - Employee,(62)F - Employee,(71)M - Friend,(72)F - Friend,(81)M - Neighbor,(82)F - Neighbor,(-96)Other (Specify),(-98)No other person |

| Product Details Q.12 | | *Second most important person* |
|---|---|---|
| **ES3Q18A2** | **Products** | (1)Self,(2)Spouse/domestic partner,(31)M - Relative (non-business partner),(32)F - Relative (non-business partner),(41)M - Relative (business partner),(42)F - Relative (business partner),(51)M - Business partner (non-relative),(52)F - Business partner (non-relative),(61)M - Employee,(62)F - Employee,(71)M - Friend,(72)F - Friend,(81)M - Neighbor,(82)F - Neighbor,(-96)Other (Specify),(-98)No other person |
| Enable if :current.ES3Q18A1<>-98 | | |

| Product Details Q.13 | | *Third most important person* |
|---|---|---|
| **ES3Q18A3** | **Products** | (1)Self,(2)Spouse/domestic partner,(31)M - Relative (non-business partner),(32)F - Relative (non-business partner),(41)M - Relative (business partner),(42)F - Relative (business partner),(51)M - Business partner (non-relative),(52)F - Business partner (non-relative),(61)M - Employee,(62)F - Employee,(71)M - Friend,(72)F - Friend,(81)M - Neighbor,(82)F - Neighbor,(-96)Other (Specify),(-98)No other person |
| Enable if :current.ES3Q18A2<>-98 | | |

END SCREEN  5.2.2.1.1:Product Details

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| | | |
|---|---|---|
| [HIDDEN]Products | | *Skip* |
| **Skip_product** | **Products** | |

END ROSTER 5.2.2.1:Products

| | | |
|---|---|---|
| E2B. PRODUCTS Q.2 | | *What is the current value of all completed products that you have either here or in storage somewhere else?* |
| **ES3Q16** | **Respondent** | |

END SCREEN  5.2.2:E2B. PRODUCTS

**SCREEN 5.2.3:E2C. INPUTS**

| | |
|---|---|
| E2C. INPUTS Label | ***What are the primary inputs/raw materials required to make your products or provide your services?*** <br> ***List the 3 main inputs required.*** |

START ROSTER 5.2.3.1:Inputs

RosterContents :(1)Input A,(2)Input B,(3)Input C

| | | |
|---|---|---|
| Inputs Q.1 | | *Select input* <br> *For retailers, select 'Other specify'* |
| **ES3Q19** | **Inputs** | |
| Enable if :current.inputID in (1, 2) or (current.inputID=3 and (select ES3Q19 from inputs where inputID=2)<>-98) | | |
| Inputs Q.2 | | *Specify Other* <br> *For retailers, repeat 3 main products sold as specified in Products Roster.* |
| **ES3Q19_specify** | **Inputs** | |
| Enable if :current.ES3Q19=-96 | | |

**SCREEN 5.2.3.1.1:Input Details**

| | |
|---|---|
| Input Details Label | ***Input: [select case when current.ES3Q19>0 then (select inputDesc from rInputs where inputID=current.ES3Q19) when current.ES3Q19=-96 then current.ES3Q19_specify else '-' end]*** |

| | | |
|---|---|---|
| Input Details Q.1 | | *How often do you typically purchase/find this input?* |
| **ES3Q20** | **Inputs** | (1)Daily,(2)Weekly,(3)Monthly,(4)Quarterly,(5)Yearly,(6)No pattern – when I need them,(7)No pattern – when I have enough money |
| Input Details Q.2 | | *Is this input available all throughout the year?* |
| **ES3Q21** | **Inputs** | (1)Yes,(2)No, for less than 3 months,(3)No, for more than 3 but less than 6 months,(4)No, for between 6 and 9 months,(5)No, supply is erratic with no seasonal pattern |
| Input Details Q.3 | | *When you purchase this input, how much of do you typically buy/find?* |
| **ES3Q22_quantity** | **Inputs** | |
| Input Details Q.4 | | *Unit* |
| **ES3Q22_unit** | **Inputs** | (1)Piece,(2)Procedure,(3)Plate (of food),(4)Grams,(5)Kilograms,(6)Milliliters,(7)Liters,(8)Meter,(-96)Other (specify) |

| Input Details Q.5 | | *How much do you pay for this input?* |
|---|---|---|
| **ES3Q23** | **Inputs** | |

| Input Details Q.6 | | *How do you typically pay for this input?* |
|---|---|---|
| **ES3Q24** | **Inputs** | (1)In cash, upon receipt or delivery,(2)In cash, from sales proceeds after receipt/delivery,(3)In kind, upon receipt or delivery,(4)In kind, after receipt/delivery,(5)Borrow money,(6)On credit,(7)Labor,(8)Don't pay,(-96)Other (Specify) |

| Input Details Q.7 | | *Do you pool together with other business women or other people to buy any input in bulk?* |
|---|---|---|
| **ES3Q25** | **Inputs** | (1)Yes,(2)No |

| Input Details Q.8 | | *Whom do you purchase most of your inputs from?* |
|---|---|---|
| **ES3Q26** | **Inputs** | (1)Retail shop,(2)Wholesale,(3)Individual business person,(4)Friend,(5)Relative,(6)Government,(7)NGO, charity,(8)Cooperative,(9)Don't purchase, just gather them myself,(-96)Other (Specify) |

| Input Details Q.9 | | *How far do you travel to purchase this input?* |
|---|---|---|
| **ES3Q27** | **Inputs** | (1)Within 1 km,(2)Greater than 1 km but within 5km,(3)5-10km,(4)More than 10km |

| Input Details Q.10 | | *How many different suppliers do you have for this input?* |
|---|---|---|
| **ES3Q28** | **Inputs** | |

| Input Details Q.11 | | *Do you have a contract with at least one supplier to purchase a certain number of input at a certain frequency (contract can be formal or just an informal commitment)?* |
|---|---|---|
| **ES3Q29** | **Inputs** | (1)Yes,(2)No |

| Input Details Q.12 | | *Is the person selling these products to you typically female?* |
|---|---|---|
| **ES3Q30** Enable if :current.ES3Q26<>9 | **Inputs** | (1)Yes, usually female,(2)No, usually male,(3)No, evenly split between male and female,(4)Different person every time |

**END SCREEN 5.2.3.1.1:Input Details**

**END ROSTER 5.2.3.1:Inputs**

| E2C. INPUTS Label | | ***Who is usually responsible for purchasing any inputs?*** ***Select up to 3 and in order of importance*** |
|---|---|---|

| E2C. INPUTS Q.1 | | *Most important person* |
|---|---|---|
| **ES3Q31A1** | **Respondent** | (1)Self,(2)Spouse/domestic partner,(31)M - Relative (non-business partner),(32)F - Relative (non-business partner),(41)M - Relative (business partner),(42)F - Relative (business partner),(51)M - Business partner (non-relative),(52)F - Business partner (non-relative),(61)M - Employee,(62)F - Employee,(71)M - Friend,(72)F - Friend,(81)M - Neighbor,(82)F - Neighbor,(-96)Other (Specify),(-98)No other person |

| E2C. INPUTS Q.2 | | *Second most important person* |
|---|---|---|
| **ES3Q31A2**   **Respondent**<br>Enable if :current.ES3Q31A1<>-98 | | (1)Self,(2)Spouse/domestic partner,(31)M - Relative (non-business partner),(32)F - Relative (non-business partner),(41)M - Relative (business partner),(42)F - Relative (business partner),(51)M - Business partner (non-relative),(52)F - Business partner (non-relative),(61)M - Employee,(62)F - Employee,(71)M - Friend,(72)F - Friend,(81)M - Neighbor,(82)F - Neighbor,(-96)Other (Specify),(-98)No other person |

| E2C. INPUTS Q.3 | | *Third most important person* |
|---|---|---|
| **ES3Q31A3**   **Respondent**<br>Enable if :current.ES3Q31A2<>-98 | | (1)Self,(2)Spouse/domestic partner,(31)M - Relative (non-business partner),(32)F - Relative (non-business partner),(41)M - Relative (business partner),(42)F - Relative (business partner),(51)M - Business partner (non-relative),(52)F - Business partner (non-relative),(61)M - Employee,(62)F - Employee,(71)M - Friend,(72)F - Friend,(81)M - Neighbor,(82)F - Neighbor,(-96)Other (Specify),(-98)No other person |

| E2C. INPUTS Q.4 | | *What is the current value of all inputs that you currently have either here or in storage somewhere else?* |
|---|---|---|
| **ES3Q33**   **Respondent** | | |

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**END SCREEN  5.2.3:E2C. INPUTS**

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**SCREEN 5.2.4:E2D. EQUIPMENT**

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| E2D. EQUIPMENT Label | *Now, I would like to ask you about your business equipment and other property and utilities that you use in your business activities.* |
|---|---|

**START ROSTER 5.2.4.1:Business Equipment**

RosterContents :(1)Lights/lamps,(2)Electricity,(3)Generator,(4)Mobile phone,(5)Landline,(6)Cash register,(7)Company car or mini-bus,(8)Two-wheeler,(9)Bicycle or cart,(10)Security system,(11)Lockable storage area,(12)Fan or AC,(13)Lock for production area,(14)Running water,(15)Toilet,(16)Computer,(17)Internet/email,(18)Copy machine,(19)Printer,(20)Table,(21)Chairs,(22)Refrigerator,(23)Weighing Scale

| Business Equipment Q.1 | | *Do you have access to it?* |
|---|---|---|
| **ES3Q34**   **BusinessEquipment** | | (1)Yes, own item or pay for regular service,(2)Yes, do not own item, but business has regular access to it,(3)Yes, do not own item, but business has sporadic access to it,(4)No, do not own and do not have access |

| Business Equipment Q.2 | | *If you had to replace this, how much would it cost you to purchase one in a similar condition? TSH:* |
|---|---|---|
| **ES3Q35**   **BusinessEquipment**<br>Enable if :current.ES3Q34<>4 and current.EquipmentID not in (2, 14) | | |

| Business Equipment Q.3 | | *Is this item also used by your household for non-business uses?* |
|---|---|---|
| **ES3Q36**   **BusinessEquipment**<br>Enable if :current.ES3Q34<>4 | | (1)Yes,(2)No |

**END ROSTER 5.2.4.1:Business Equipment**

| E2D. EQUIPMENT Q.1 | | *How many days of production in your business did you lose last month because of power outages?* |
|---|---|---|
| **ES3Q37**   **Respondent** | | |

| E2D. EQUIPMENT Label | *Do you use the mobile phone:* |
|---|---|

| E2D. EQUIPMENT Q.2 | *To stay in touch with customers?* |
|---|---|
| **ES3Q38**　　　　　　　**Respondent** | (1)Yes,(2)No |
| Enable if :(select ES3Q34 from BusinessEquipment where EquipmentID=4) in (1, 2, 3) | |

| E2D. EQUIPMENT Q.3 | *To find out about prices?* |
|---|---|
| **ES3Q39**　　　　　　　**Respondent** | (1)Yes,(2)No |
| Enable if :(select ES3Q34 from BusinessEquipment where EquipmentID=4) in (1, 2, 3) | |

| E2D. EQUIPMENT Q.4 | *To make payments (e.g. MPESA)?* |
|---|---|
| **ES3Q40**　　　　　　　**Respondent** | (1)Yes,(2)No |
| Enable if :(select ES3Q34 from BusinessEquipment where EquipmentID=4) in (1, 2, 3) | |

| E2D. EQUIPMENT Q.5 | *To connect with suppliers?* |
|---|---|
| **ES3Q41**　　　　　　　**Respondent** | (1)Yes,(2)No |
| Enable if :(select ES3Q34 from BusinessEquipment where EquipmentID=4) in (1, 2, 3) | |

**END SCREEN  5.2.4:E2D. EQUIPMENT**

**END SCREEN  5.2:E2. PRODUCTION AND CAPITAL**

**SCREEN 5.3:E3. LABOR**

| E3. LABOR Label | *Please record the following information for the respondent's primary enterprise if she has more than one.* |
|---|---|

| E3. LABOR Q.1 | *How many employees does this business currently have (full-time plus part-time plus temporary plus unpaid, including family members)?* |
|---|---|
| **ES4Q1**　　　　　　　**Respondent** | *Entrepreneur should not count herself or other owners, even if they work in the business. Part-time workers work less than 40 hours a week. Temporary workers are short-term employees with no guarantee of work beyond a certain time frame, including seasonal workers.* |
| [Go To [LabourSkip] if:current.ES4Q1 = 0] | |

| E3. LABOR Label | *How many paid and unpaid male employees do you have from your family?* |
|---|---|

| E3. LABOR Q.2 | *Paid:* |
|---|---|
| **ES4Q2_paid**　　　　　　　**Respondent** | |

| E3. LABOR Q.3 | *Unpaid* |
|---|---|
| **ES4Q2_unpaid**　　　　　　　**Respondent** | |

| E3. LABOR Q.4 | *How many of these are boys (below 15 years old)?* |
|---|---|
| **ES4Q2_boys**　　　　　　　**Respondent** | |
| Enable if :current.ES4Q2_paid>0 or current.ES4Q2_unpaid>0 | |

| E3. LABOR Label | | *How many paid and unpaid male employees do you have who are NOT from your family?* |
|---|---|---|
| E3. LABOR Q.5<br>**ES4Q3_paid** | **Respondent** | *Paid:* |
| E3. LABOR Q.6<br>**ES4Q3_unpaid** | **Respondent** | *Unpaid:* |
| E3. LABOR Q.7<br>**ES4Q4** | **Respondent** | *So, in total how many male workers do you have?*<br>*Make sure that this total = the sum of the 6 answers above (Q2 + Q3 + Q5 + Q6)* |

| E3. LABOR Label | | *How many paid and unpaid female employees do you have from your family?* |
|---|---|---|
| E3. LABOR Q.8<br>**ES4Q5_paid** | **Respondent** | *Paid:* |
| E3. LABOR Q.9<br>**ES4Q5_unpaid** | **Respondent** | *Unpaid:* |
| E3. LABOR Q.10<br>**ES4Q5_girls** | **Respondent** | *How many of these are girls (below 15 years old)?* |
| E3. LABOR Label | | *How many paid and unpaid female employees do you have who are NOT from your family?* |
| E3. LABOR Q.11<br>**ES4Q6_paid** | **Respondent** | *Paid:* |
| E3. LABOR Q.12<br>**ES4Q6_unpaid** | **Respondent** | *Unpaid:* |
| E3. LABOR Q.13<br>**ES4Q7** | **Respondent** | *So, in total how many female workers do you have?*<br>*Make sure that this total = the sum of the 4 answers above (Q8 + Q9 + Q11 + Q12).* |

| E3. LABOR Q.14<br>**ES4Q8** | **Respondent** | *Do you have a written employment contract for your employees? (Any of them)*<br>(1)Yes,(2)No |
|---|---|---|
| E3. LABOR Q.15<br>**ES4Q9** | **Respondent** | *How are your workers paid?*<br>(1)Salary,(2)Piece rate,(3)In-kind |
| E3. LABOR Q.16<br>**ES4_hours_nonFamily**   **Respondent**<br>Enable if :current.ES4Q3_paid>0 or current.ES4Q3_unpaid>0<br>or current.ES4Q6_paid>0 or current.ES4Q6_unpaid>0 | | *What are the average hours worked in a typical week for an employee?*<br>*Only refer to non-family members.* |

E3. LABOR Q.17

**ES4_hours_Family**          **Respondent**

Enable if :current.ES4Q2_paid>0 or current.ES4Q2_unpaid>0
or current.ES4Q5_paid>0 or current.ES4Q5_unpaid>0

*What are the average hours worked in a typical week for a family member employee? (even unpaid)*

E3. LABOR Q.18

**ES4Q14**                    **Respondent**

*How many employees (full time, part time, and temporary) has this business hired in the last 12 months?*

E3. LABOR Q.19

**ES4Q15**                    **Respondent**

*How many employees (full time, part time, and temporary) left this business in the last 12 months?*

E3. LABOR Q.20

**ES4Q17**                    **Respondent**

Enable if :current.ES4Q4>0

*What are the monthly wages for your male employees?*
*Estimate the value of any wages paid in kind.*

E3. LABOR Q.21

**ES4Q18**                    **Respondent**

Enable if :current.ES4Q7>0

*What are the monthly wages for your female employees?*
*Estimate the value of any wages paid in kind.*

E3. LABOR Q.22

**ES4_payFamilyWorkers**      **Respondent**

Enable if :current.ES4Q2_paid>0 or current.ES4Q5_paid>0

*Do you pay anything (including meals and transport) for family workers?*
(1)Yes,(2)No

E3. LABOR Q.23

**ES4_perMonth**              **Respondent**

Enable if :current.ES4_payFamilyWorkers=1

*How much per month?*

E3. LABOR Q.24

**ES4Q19**                    **Respondent**

Enable if :current.ES4Q3_paid>0

*How often do you typically pay your male employees? (this excludes family workers)*
(1)Daily,(2)Weekly,(3)Bi-weekly,(4)Monthly,(5)Quarterly,(6)Whenever funds available

E3. LABOR Q.25

**ES4Q21**                    **Respondent**

Enable if :current.ES4Q6_paid>0

*How often do you typically pay your female employees? (this excludes family workers)*
(1)Daily,(2)Weekly,(3)Bi-weekly,(4)Monthly,(5)Quarterly,(6)Whenever funds available

E3. LABOR Q.26

**ES4Q25**                    **Respondent**

Enable if :current.ES4Q4>0 or current.ES4Q7>0

*Approximately, how much do all of your employees together borrow from you (including salary advances) in a typical month?*
*Code 0 if employees do not borrow from entrepreneur or if she does not give any salary advances.*

[HIDDEN]E3. LABOR

**LabourSkip**                **Respondent**

*Skip*

END SCREEN  5.3:E3. LABOR

SCREEN 5.4:E4. CLIENTS

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| E4. CLIENTS Label | | *Please record the following information for the respondent's primary enterprise if she has more than one.* |
|---|---|---|

| E4. CLIENTS Q.1 **ES5Q1** | **Respondent** | *Approximately how many customers does this business have in a typical week?* |
|---|---|---|

| E4. CLIENTS Label | | ***Which group are your typical customers from?*** *List up to 3 in order of importance.* |
|---|---|---|

| E4. CLIENTS Q.2 **ES5Q2A1** | **Respondent** | *First:* (1)Private individuals,(2)Retailers,(3)Service companies (e.g. IT, caterers, restaurants, hairdressers),(5)Cooperatives,(6)Government,(7)NGOs,(9)Hotels,(10)Hospitals/health clinics,(11)Schools,(12)Exporters,(-96)Other (Specify),(-98)No others |
|---|---|---|
| E4. CLIENTS Q.3 **ES5Q2A2** | **Respondent** | *Second:* (1)Private individuals,(2)Retailers,(3)Service companies (e.g. IT, caterers, restaurants, hairdressers),(5)Cooperatives,(6)Government,(7)NGOs,(9)Hotels,(10)Hospitals/health clinics,(11)Schools,(12)Exporters,(-96)Other (Specify),(-98)No others |
| E4. CLIENTS Q.4 **ES5Q2A3** Enable if :current.ES5Q2A2<>-98 | **Respondent** | *Third:* (1)Private individuals,(2)Retailers,(3)Service companies (e.g. IT, caterers, restaurants, hairdressers),(5)Cooperatives,(6)Government,(7)NGOs,(9)Hotels,(10)Hospitals/health clinics,(11)Schools,(12)Exporters,(-96)Other (Specify),(-98)No others |

| E4. CLIENTS Label | | ***Do you get customers from the following sources?*** |
|---|---|---|

| E4. CLIENTS Q.5 **ES5Q4A** | **Respondent** | *Friends/neighbors:* |
|---|---|---|
| E4. CLIENTS Q.6 **ES5Q4B** | **Respondent** | *Walk-ins* |
| E4. CLIENTS Q.7 **ES5Q4C** | **Respondent** | *Referrals from existing customers* |
| E4. CLIENTS Q.8 **ES5Q4D** | **Respondent** | *Referrals from other individuals* |
| E4. CLIENTS Q.9 **ES5Q4E** | **Respondent** | *Door-to-door selling/Sales representative* |
| E4. CLIENTS Q.10 **ES5Q4F** | **Respondent** | *Trade shows/exhibitions* |
| E4. CLIENTS Q.11 **ES5Q4G** | **Respondent** | *Referral from NGO* |
| E4. CLIENTS Q.12 **ES5Q4H** | **Respondent** | *Referral from other business* |
| E4. CLIENTS Q.13 **ES5Q4I** | **Respondent** | *Referral from business association* |

| E4. CLIENTS Q.14 | | *Contracts (contracts longer than 3 months):* |
| **ES5Q4J** | **Respondent** | |

| E4. CLIENTS Q.15 | | *Other (Specify)* |
| **ES5Q4K** | **Respondent** | |

| E4. CLIENTS Q.16 | | *Specify other* |
| **ES5Q4_specify** | **Respondent** | |
| Enable if :current.ES5Q4K='Y' | | |

| E4. CLIENTS Label | | ***Please rank the top 3 sources.*** <br> *Importance should be determined by revenues, not necessarily number of customers.* |

| E4. CLIENTS Q.17 | | *First:* |
| **ES5Q5A1** | **Respondent** | |
| Enable if :current.ES5Q4A='Y' or current.ES5Q4B='Y' or current.ES5Q4C='Y' or current.ES5Q4D='Y' or current.ES5Q4E='Y' or current.ES5Q4F='Y' or current.ES5Q4G='Y' or current.ES5Q4H='Y' or current.ES5Q4I='Y' or current.ES5Q4J='Y' or current.ES5Q4K='Y' | | |

| E4. CLIENTS Q.18 | | *Second* |
| **ES5Q5A2** | **Respondent** | |
| Enable if :(select sum(( case when current.ES5Q4A='Y' then 1 else 0 end) + ( case when current.ES5Q4B='Y' then 1 else 0 end) + ( case when current.ES5Q4C='Y' then 1 else 0 end) + ( case when current.ES5Q4D='Y' then 1 else 0 end) + ( case when current.ES5Q4E='Y' then 1 else 0 end) + ( case when current.ES5Q4F='Y' then 1 else 0 end) + ( case when current.ES5Q4G='Y' then 1 else 0 end) + ( case when current.ES5Q4H='Y' then 1 else 0 end) + ( case when current.ES5Q4I='Y' then 1 else 0 end) + ( case when current.ES5Q4J='Y' then 1 else 0 end) + ( case when current.ES5Q4K='Y' then 1 else 0 end)))>1 | | |

| E4. CLIENTS Q.19 | | *Third* |
| **ES5Q5A3** | **Respondent** | |
| Enable if :(select sum(( case when current.ES5Q4A='Y' then 1 else 0 end) + ( case when current.ES5Q4B='Y' then 1 else 0 end) + ( case when current.ES5Q4C='Y' then 1 else 0 end) + ( case when current.ES5Q4D='Y' then 1 else 0 end) + ( case when current.ES5Q4E='Y' then 1 else 0 end) + ( case when current.ES5Q4F='Y' then 1 else 0 end) + ( case when current.ES5Q4G='Y' then 1 else 0 end) + ( case when current.ES5Q4H='Y' then 1 else 0 end) + ( case when current.ES5Q4I='Y' then 1 else 0 end) + ( case when current.ES5Q4J='Y' then 1 else 0 end) + ( case when current.ES5Q4K='Y' then 1 else 0 end)))>2 | | |

| E4. CLIENTS Q.20 | | *Is it the case that 3 or fewer customers account for ½ or more of your total revenues?* <br> *Revenues refer to the value of sales.* <br> (1)Yes,(2)No |
| **ES5Q6** | **Respondent** | |

| E4. CLIENTS Q.21 | | *In the past month, out of every 10 customers, how many were women?* |
| **ES5Q7** | **Respondent** | |

| E4. CLIENTS Q.22 | | |
|---|---|---|
| **ES5Q8** | **Respondent** | *In the past month, out of every 10 customers, how many did you know?*<br>*Respondent should have known customer before they made the purchase.* |

| E4. CLIENTS Q.23 | | |
|---|---|---|
| **ES5Q9** | **Respondent** | *In the past month, out of every 10 customers, how many have the same original home district as you?* |

| E4. CLIENTS Q.24 | | |
|---|---|---|
| **ES5Q10** | **Respondent** | *In the last month, how many new customers came to your business?* |

| E4. CLIENTS Q.25 | | |
|---|---|---|
| **ES5Q11** | **Respondent** | *What is the typical lag time between when customers place an order and when they pick up their purchased products?*<br>*Code in days. Code 0 if customers take home their purchases or receive their services on the same day they place the order.* |

| E4. CLIENTS Q.26 | | |
|---|---|---|
| **ES5Q12** | **Respondent** | *When do customers typically pay you for your goods/services? (i.e. Finish paying)*<br>(1)At least one day before delivery,(2)Upon delivery,(3)Within 2 weeks after delivery,(4)Within 1 month after delivery,(5)Within 3 months after delivery,(6)Over 3 months after delivery |

| E4. CLIENTS Q.27 | | |
|---|---|---|
| **ES5Q13** | **Respondent** | *In the past month, out of every 10 customers, how many people paid in kind rather than in cash?*<br>*Please note that this does not include any property/merchandise that the entrepreneur might confiscate after a late payment.* |

| E4. CLIENTS Q.28 | | |
|---|---|---|
| **ES5Q14** | **Respondent** | *What do you consider to be a late payment in your business?*<br>(1)Anything after time of sale,(2)One day,(3)One week,(4)One month,(5)Two months,(6)Three months,(7)More than 3 months but less than 6 months,(8)Six months or more |

| E4. CLIENTS Q.29 | | |
|---|---|---|
| **ES5Q15** | **Respondent** | *In the past month, out of every 10 customers, how many people paid 2 weeks or more after delivery?* |

| E4. CLIENTS Q.30 | | |
|---|---|---|
| **ES5Q16** | **Respondent** | *In the past 12 months, out of every 10 customers, how many people never paid?* |

| E4. CLIENTS Q.31 | | |
|---|---|---|
| **ES5_interest1** | **Respondent** | *How much more do you charge a typical customer who pays **one** month after delivery? in Percent* |

| E4. CLIENTS Q.32 | | |
|---|---|---|
| **ES5_interest2** | **Respondent** | *How much more do you charge a typical customer who pays **two** months after delivery? in Percent* |
| Enable if :current.ES5_interest1!=-98 OR current.ES5_interest1 IS NULL | | |

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| E4. CLIENTS Q.33 | | How much more do you charge a typical customer who pays **three** months after delivery? *in Percent* |
| --- | --- | --- |
| **ES5_interest3** | **Respondent** | |
| Enable if :current.ES5_interest1!=-98 OR current.ES5_interest1 IS NULL | | |

| E4. CLIENTS Q.34 | | How do you keep track of which customers owe you money? |
| --- | --- | --- |
| **ES5Q17** | **Respondent** | (1)Ledger book of all sales,(2)Ledger book of all unpaid sales,(3)Customer provides written agreement and entrepreneur retains copy,(4)Memory,(-96)Other (Specify) |

| E4. CLIENTS Q.35 | | How often do you ask your customers for a deposit when they place an order? |
| --- | --- | --- |
| **ES5_dpstordr** | **Respondent** | (1)Always,(2)Never,(3)With customers who are usually unreliable with payments,(4)With customers whom I don't know,(-98)N/A |

| E4. CLIENTS Q.36 | | How often do you ask your customers for a deposit when they cannot pay the full amount on delivery? |
| --- | --- | --- |
| **ES5_dpstdeliv** | **Respondent** | (1)Always,(2)Never,(3)With customers who are usually unreliable with payments,(4)With customers whom I don't know,(-98)N/A |

| E4. CLIENTS Q.37 | | Do you export your products for sale to the following locations? |
| --- | --- | --- |
| **ES5Q20** | **Respondent** | (1)Outside of the ward,(2)Outside of the district,(3)Outside of the city,(4)Outside of the region,(5)Outside of the country,(6)No,(-98)N/A |

| E4. CLIENTS Q.38 | | How many long-term contracts do you have with any clients (long term means more than 3 months)? |
| --- | --- | --- |
| **ES5Q21** | **Respondent** | *Code 0 if entrepreneur has no long term contracts. Contracts can be formal documents or informal commitment to supply a certain number of products/services within a certain time frame.* |

| E4. CLIENTS Label | | ***Who is usually responsible for dealing with clients (taking orders and/or making sales)?*** *Select 3 in order of importance.* |
| --- | --- | --- |

| E4. CLIENTS Q.39 | | *First:* |
| --- | --- | --- |
| **ES5Q22A1** | **Respondent** | (1)Self,(2)Spouse/domestic partner,(31)M - Relative (non-business partner),(32)F - Relative (non-business partner),(41)M - Relative (business partner),(42)F - Relative (business partner),(51)M - Business partner (non-relative),(52)F - Business partner (non-relative),(61)M - Employee,(62)F - Employee,(71)M - Friend,(72)F - Friend,(81)M - Neighbor,(82)F - Neighbor,(-96)Other (Specify),(-98)No other person |

| E4. CLIENTS Q.40 | | *Second:* |
| --- | --- | --- |
| **ES5Q22A2** | **Respondent** | (1)Self,(2)Spouse/domestic partner,(31)M - Relative (non-business partner),(32)F - Relative (non-business partner),(41)M - Relative (business partner),(42)F - Relative (business partner),(51)M - Business partner (non-relative),(52)F - Business partner (non-relative),(61)M - Employee,(62)F - Employee,(71)M - Friend,(72)F - Friend,(81)M - Neighbor,(82)F - Neighbor,(-96)Other (Specify),(-98)No other person |
| Enable if :current.ES5Q22A1<>-98 | | |

| E4. CLIENTS Q.41 | | *Third:* |
| --- | --- | --- |
| **ES5Q22A3** | **Respondent** | (1)Self,(2)Spouse/domestic partner,(31)M - Relative (non-business partner),(32)F - Relative (non-business partner),(41)M - Relative (business partner),(42)F - Relative (business partner),(51)M - Business partner (non-relative),(52)F - Business partner (non-relative),(61)M - Employee,(62)F - Employee,(71)M - Friend,(72)F - Friend,(81)M - Neighbor,(82)F - Neighbor,(-96)Other (Specify),(-98)No other person |
| Enable if :current.ES5Q22A1<>-98 and current.ES5Q22A2<>-98 | | |

END SCREEN 5.4:E4. CLIENTS

**SCREEN 5.5:E5. PRICES AND SALES**

E5. PRICES AND SALES Label

*Please record the following information for the respondent's primary enterprise if she has more than one.*

START ROSTER 5.5.1:Top products/services sold

RosterContents :(1)Product A,(2)Product B,(3)Product C

Top products/services sold Label

***[ES3Q11_name]***

**SCREEN 5.5.1.1:E5A. SALES DETAILS**

E5A. SALES DETAILS Q.1

**ES6Q2**          **Products**

*How do you sell your [ES3Q11_name]?*

(1)By piece,(2)By weight,(3)By procedure,(4)By pre-determined bundles,(-96)Other (specify)

E5A. SALES DETAILS Label

***How many do you sell/provide per week?***
*For example, if a woman sells jam in bottles of 150 ml and she sells 10 bottles per week, ml would be the unit, 150 would be the quantity per sale, and 10 would be the sales/week.*

E5A. SALES DETAILS Q.2

**ES6Q3_unit**          **Products**

*Unit*

(1)Piece,(2)Procedure,(3)Plate (of food),(4)Grams,(5)Kilograms,(6)Milliliters,(7)Liters,(8)Meter,(-96)Other (specify)

E5A. SALES DETAILS Q.3

**ES6Q3_quantity**          **Products**

*Quantity per sale*

E5A. SALES DETAILS Q.4

**ES6Q3_sales**          **Products**

*Number of sales per week*

E5A. SALES DETAILS Label

>

E5A. SALES DETAILS Q.5

**ES6Q4**          **Products**

*What is the typical price that you charge customers for each sale? Tsh*
*Price the amount contained in the "quantity per sale" in previous question.*

E5A. SALES DETAILS Q.6

**ES6Q5**          **Products**

*How much does it cost you to make/buy each product/service that you sell? Tsh*
*Cost the amount contained in the "quantity per sale" in previous question.*

END SCREEN 5.5.1.1:E5A. SALES DETAILS

END ROSTER 5.5.1:Top products/services sold

| E5. PRICES AND SALES Label | ***Do you give discounts for different customers?***<br>*Tick all that apply.*<br>*Can prompt entrepreneur.* |
|---|---|

| E5. PRICES AND SALES Q.1<br>**ES6Q7A1**　　　　**Respondent** | *Yes, I charge less for people I know* |
|---|---|

| E5. PRICES AND SALES Q.2<br>**ES6Q7A2**　　　　**Respondent** | *Yes, I charge less for people who are poor* |
|---|---|

| E5. PRICES AND SALES Q.3<br>**ES6Q7A3**　　　　**Respondent** | *Yes, I charge differently in different seasons* |
|---|---|

| E5. PRICES AND SALES Q.4<br>**ES6Q7A4**　　　　**Respondent** | *Yes, I charge differently depending on whether customer is paying in full* |
|---|---|

| E5. PRICES AND SALES Q.5<br>**ES6Q7A5**　　　　**Respondent** | *Yes, I charge less per product if customer buys in bulk (large quantities)* |
|---|---|

| E5. PRICES AND SALES Q.6<br>**ES6Q7A6**　　　　**Respondent**<br>Enable if :current.ES6Q7A1<>'Y' and current.ES6Q7A2<>'Y' and current.ES6Q7A3<>'Y' and current.ES6Q7A4<>'Y' and current.ES6Q7A5<>'Y' | *No* |
|---|---|

| E5. PRICES AND SALES Label | > |
|---|---|

| E5. PRICES AND SALES Q.7<br>**ES6Q8**　　　　**Respondent** | *Are prices set or do you bargain with your customers?*<br>(1)Yes, prices set,(2)No, bargaining allowed |
|---|---|

| E5. PRICES AND SALES Q.8<br>**ES6Q13**　　　　**Respondent** | *Do you record each sale that you make?*<br>*Ask politely to see records and record the following:*<br>(1)Yes, shows a ledger book,(2)Yes, shows disorganized/semi-organized personal notes,(3)Yes, doesn't show anything,(4)No |
|---|---|

| E5. PRICES AND SALES Q.9<br>**ES6Q14**　　　　**Respondent** | *Do you provide receipts to your customers?*<br>(1)Always,(2)For most customers,(3)For few customers,(4)Only when asked by customer,(5)No |
|---|---|

| E5. PRICES AND SALES Q.10<br>**ES6Q15**　　　　**Respondent** | *What is the main place you use for selling/vending?*<br>(1)Own residence,(2)Other residence,(3)For few customers,(4)Factory/plant,(5)Stand alone shop,(6)Trading market/market stall,(7)Street, sidewalk,(8)Street, in traffic,(9)Car/trunk/cart,(10)Farm/plot,(11)No fixed location,(12)Door-to-door selling,(-96)Other (Specify) |
|---|---|

| E5. PRICES AND SALES Q.11<br>**ES6Q16**　　　　**Respondent** | *Is this the same place as the place for production? (the previous answer was : [current.ES3Q1]*<br>(1)Yes,(2)No |
|---|---|

| E5. PRICES AND SALES Q.12<br>**ES6Q18**　　　　**Respondent** | *What best describes the structure of this place?*<br>(1)Bricks and mortar,(2)Mud,(3)Tin, plastic, cardboard sheeting,(4)Metal container,(5)Fixed permanent stall/table,(6)Temporary stall/table left behind at the end of every day,(7)Temporary stall/table that you pack away at the end of every day,(8)Car/truck,(-96)Other (Specify) |
|---|---|

| E5. PRICES AND SALES Q.13 | | *Do you sell from your home?* |
|---|---|---|
| **ES6Qhome** | **Respondent** | (1)Yes,(2)No |
| Enable if :current.ES6Q15<>1 | | |

| E5. PRICES AND SALES Q.14 | | *Since you started operating this business, how many times have you changed your location for selling?* |
|---|---|---|
| **ES6Q24** | **Respondent** | |

| E5. PRICES AND SALES Q.15 | | *In how many other locations do you sell your products or services?* |
|---|---|---|
| **ES6Q26** | **Respondent** | |

**END SCREEN  5.5:E5. PRICES AND SALES**

**SCREEN 5.6:E6. MARKETING**

| E6. MARKETING Label | *Please record the following information for the respondent's primary enterprise if she has more than one.* |
|---|---|

| E6. MARKETING Q.1 | | *Is there a display case in the selling/vending area?* |
|---|---|---|
| **ES7Q1** | **Respondent** | *If at place of business then this is for enumerator observation only. Select 'Yes' if entrepreneur has a table or shelves displaying products. If the interview is at the respondent's house or at a central location, then ask entrepreneur.* |
| | | (1)Yes,(2)No |

| E6. MARKETING Q.2 | | *Do the seasons determine where you sell your products/services?* |
|---|---|---|
| **ES7Q2** | **Respondent** | (1)Yes, I sell my goods/services in different parts of the city at different times,(2)Yes, I sell my goods in my native place when I return there,(3)No |

| E6. MARKETING Q.3 | | *Do you advertise or market your products?* |
|---|---|---|
| **ES7Q3** | **Respondent** | *Provide examples to respondent: newspapers, magazines, radio, women's groups, television, religious groups, bus stands, business directories, phone books, trade fairs, loud speaker on streets* |
| | | (1)Yes,(2)No |

| E6. MARKETING Q.4 | | *How many times have you advertised in last 12 months?* |
|---|---|---|
| **ES7Q4** | **Respondent** | *Code 0 if entrepreneur did not advertise in the last 12 months* |
| Enable if :current.ES7Q3=1 | | |

| E6. MARKETING Q.5 | | *What kind of advertising materials do you circulate?* |
|---|---|---|
| **ES7Q5** | **Respondent** | (1)Flyers,(2)Posters,(3)Business cards,(4)Brochures,(5)Personal marketers,(-96)Other (Specify) |
| Enable if :current.ES7Q3=1 | | |

| E6. MARKETING Q.6 | | *Do you have a brand name or logo?* |
|---|---|---|
| **ES7Q6** | **Respondent** | *Logo or brand name does not have to be legally registered.* |
| | | (1)Yes,(2)No |

| E6. MARKETING Q.7 **ES7Q7** | Respondent | *Does this name/logo always appear on any packaging or advertising materials or on signboards?* *Enumerator should politely ask to see an example.* (1)Yes  and can show it,(2)Yes but cannot show it,(3)No |
|---|---|---|
| E6. MARKETING Q.8 **ES7Q8** | Respondent | *What kind of packaging do you use to distribute your products?* (1)Standard bag,(2)Standard box/bottle/tube,(3)Newspaper wrapping,(4)Whatever is available,(5)None,(-98)Do not sell a product,(-96)Other (Specify) |
| E6. MARKETING Q.9 **ES7Q9** | Respondent | *Approximately, how many immediate competitors do you have in this market (that is, people offering identical or similar products or services whom your customers would go to)?* |
| E6. MARKETING Q.10 **ES7Q10** [Go To [ES7Q12A1] if:current.ES7Q10 = 0 and current.ES7Q9=0] | Respondent | *Approximately, how many competitors were there when you started your business?* |
| E6. MARKETING Label | | ***How do you currently differentiate your products or services from theirs?*** *List up to 3* |
| E6. MARKETING Q.11 **ES7Q11A** | Respondent | *Cost/price* |
| E6. MARKETING Q.12 **ES7Q11B** | Respondent | *Packaging* |
| E6. MARKETING Q.13 **ES7Q11C** | Respondent | *Stocking different brands* |
| E6. MARKETING Q.14 **ES7Q11D** | Respondent | *Credit policy* |
| E6. MARKETING Q.15 **ES7Q11E** | Respondent | *Offering more complementary services/products* |
| E6. MARKETING Q.16 **ES7Q11F** | Respondent | *Use of different inputs or equipment* |
| E6. MARKETING Q.17 **ES7Q11G** | Respondent | *Cleaner/neater premises* |
| E6. MARKETING Q.18 **ES7Q11H** | Respondent | *Location closer to customers* |
| E6. MARKETING Q.19 **ES7Q11I** | Respondent | *Friendliness of service/customer care* |
| E6. MARKETING Q.20 **ES7Q11J** | Respondent | *Don't differentiate* |
| E6. MARKETING Q.21 **ES7Q11K** | Respondent | *Other (Specify)* |

| E6. MARKETING Q.22 | *Other specify* |
|---|---|
| **ES7Q11_specify**          **Respondent** | |
| Enable if :current.ES7Q11K='Y' | |

| E6. MARKETING Label | ***Who is usually responsible for marketing (advertising, finding new customers)?*** |
|---|---|
| | *Code up to 3 and list in order of importance.* |

| E6. MARKETING Q.23 | *First* |
|---|---|
| **ES7Q12A1**              **Respondent** | |

| E6. MARKETING Q.24 | *Second* |
|---|---|
| **ES7Q12A2**              **Respondent** | |
| Enable if :current.ES7Q12A1<>-98 | |

| E6. MARKETING Q.25 | *Third* |
|---|---|
| **ES7Q12A3**              **Respondent** | |
| Enable if :current.ES7Q12A1<>-98 and current.ES7Q12A2<>-98 | |

| E6. MARKETING Q.26 | *Other specify* |
|---|---|
| **ES7Q12A_specify**          **Respondent** | |
| Enable if :current.ES7Q12A1=98 OR current.ES7Q12A2=98 OR current.ES7Q12A3=98 | |

**END SCREEN  5.6:E6. MARKETING**

**SCREEN 5.7:E7. FINANCE**

| E7. FINANCE Label | *Please record the following information for the respondent's primary enterprise if she has more than one. Let the respondent know that she can refer to her financial records. Please reiterate that this information is strictly confidential and will not be shared with the government, any private company, NGO, or any individual. Information from all surveyed entrepreneurs will be combined together and only averages within each geographic area and sector will be made available to MKUBWA. No one besides this survey firm will be able to match this information that you provide today with your name or any other personal identifier (such as your address), and therefore we will always keep this data safe and locked away.* |
|---|---|

| E7. FINANCE Label | ***Questions 1-9 are only for businesses that started in 2010 or later:*** |
|---|---|

| E7. FINANCE Q.1 | *Did you have to take out a loan to start/take-over this business?* |
|---|---|
| **ES8Q1**              **Respondent** | (1)Yes,(2)No |
| [Go To [ES8Q10] if:current.ES8Q1 = 2] | |
| Enable if :current.ES2Q4>=2010 | |

| E7. FINANCE Label | ***Where did you get the loan from?*** |
|---|---|
| | *List up to 3 sources in order of importance (size of loan).* |

| E7. FINANCE Q.2 | *First* |
|---|---|
| **ES8Q2A1**              **Respondent** | |
| Enable if :current.ES2Q4>=2010 | |

| E7. FINANCE Q.3 | *Second* |
|---|---|
| **ES8Q2A2**      **Respondent** | |
| Enable if :current.ES2Q4>=2010 | |

| E7. FINANCE Q.4 | *Third* |
|---|---|
| **ES8Q2A3**      **Respondent** | |
| Enable if :current.ES8Q2A2<>-98 and current.ES2Q4>=2010 | |

| E7. FINANCE Q.5 | *Other Specify* |
|---|---|
| **ES8Q2A_specify**      **Respondent** | |
| Enable if :current.ES8Q2A1=-96 or current.ES8Q2A2=-96 or current.ES8Q2A3=-96 | |

| E7. FINANCE Q.6 | *How much did you have to borrow?* |
|---|---|
| **ES8Q3**      **Respondent** | |
| Enable if :current.ES2Q4>=2010 | |

| E7. FINANCE Q.7 | *Originally, how much were you supposed to pay back?* |
|---|---|
| **ES8Q4**      **Respondent** | *Originally=at the time of the loan agreement.* |
| Enable if :current.ES2Q4>=2010 | |

| E7. FINANCE Q.8 | *Originally, how long was the term of the loan (how long were you given to pay this amount back)?* |
|---|---|
| **ES8Q5**      **Respondent** | *Code in months. Enumerator should code fraction of month if term less than one month. Example: two weeks would be coded as 00.5. One month would be coded as 01.0.* |
| Enable if :current.ES2Q4>=2010 | |

| E7. FINANCE Q.9 | *What frequency were you supposed to make the loan payments?* |
|---|---|
| **ES8Q6**      **Respondent** | (1)Daily,(2)Weekly,(3)Monthly,(4)Quarterly,(5)Twice a year,(6)Annually,(7)Lump sum, all at the end,(8)Whenever I could,(9)Whenever the lender asks |
| Enable if :current.ES2Q4>=2010 | |

| E7. FINANCE Q.10 | *How much have you paid back in total?* |
|---|---|
| **ES8Q7**      **Respondent** | |
| Enable if :current.ES2Q4>=2010 | |

| E7. FINANCE Q.11 | *How much do you still owe?* |
|---|---|
| **ES8Q8**      **Respondent** | |
| Enable if :current.ES2Q4>=2010 | |

| E7. FINANCE Q.12 | *In order to get the loan, what kind of collateral/guarantee did you have to put up as security?* |
|---|---|
| **ES8Q9**      **Respondent** | (1)Business assets,(2)House,(3)Household assets,(4)Land,(5)Livestock,(6)Labor,(-96)Other (Specify),(-98)No collateral needed |
| Enable if :current.ES2Q4>=2010 | |

| E7. FINANCE Q.13 | *Have you taken out any loans in the past 12 months <u>to maintain or expand your business operations</u>?* |
|---|---|
| **ES8Q10** | (1)Yes,(2)No |
| [Go To [ES8Q22] if:current.ES8Q10 = 2] | |

| E7. FINANCE Label | ***Where did you get the loan(s) from?*** |
|---|---|
| | *List up to 3 sources in order of importance (size of loan).* |

| E7. FINANCE Q.14 | | *First* |
| **ES8Q11A1** | **Respondent** | |

| E7. FINANCE Q.15 | | *Second* |
| **ES8Q11A2** | **Respondent** | |

| E7. FINANCE Q.16 | | *Third* |
| **ES8Q11A3** | **Respondent** | |
| Enable if :current.ES8Q11A2<>-98 | | |

| E7. FINANCE Q.17 | | *Specify Other* |
| **ES8Q11A_specify** | **Respondent** | |
| Enable if :current.ES8Q11A1=15 or current.ES8Q11A2=15 or current.ES8Q11A3=15 | | |

| E7. FINANCE Q.18 | | *How much did you have to borrow in the most recent loan?* |
| **ES8Q12** | **Respondent** | |

| E7. FINANCE Label | | ***When did you take the most recent loan?*** *Record month and year.* |

| E7. FINANCE Q.19 | | *Month* |
| **ES8Q13A1** | **Respondent** | (1)January,(2)February,(3)March,(4)April,(5)May,(6)June,(7)July,(8)August,(9)September,(10)October,(11)November,(12)December,(-99)Don't Know |

| E7. FINANCE Q.20 | | *Year* |
| **ES8Q13A2** | **Respondent** | |

| E7. FINANCE Q.21 | | *Originally, how much were you supposed to pay back?* |
| **ES8Q14** | **Respondent** | |

| E7. FINANCE Q.22 | | *Originally, how long was the term of the loan (how long were you given to pay this amount back)?* *Code in months. Enumerator should code fraction of month if term less than one month. Example: two weeks would be coded as 00.5. One month would be coded as 01.0.* |
| **ES8Q15** | **Respondent** | |

| E7. FINANCE Q.23 | | *What frequency were you supposed to make the loan payments?* |
| **ES8Q16** | **Respondent** | (1)Daily,(2)Weekly,(3)Monthly,(4)Quarterly,(5)Twice a year,(6)Annually,(7)Lump sum, all at the end,(8)Whenever I could,(9)Whenever the lender asks |

| E7. FINANCE Q.24 | | *How much have you paid back in total?* |
| **ES8Q17** | **Respondent** | |

| E7. FINANCE Q.25 | | *How much do you still owe?* |
| **ES8Q18** | **Respondent** | |

| E7. FINANCE Q.26 | | *What is/was the primary use of the borrowed funds for?* *Primary means where most of the funds went.* |
| **ES8Q19** | **Respondent** | (1)Construction,(2)Rent,(3)Purchase of inputs/raw materials,(4)License or permit fees,(5)Pay off past business debt,(6)Purchase of marketing materials or services,(7)Purchase of equipment,(8)Pay employees,(9)Buy property/land,(10)Household expenses,(-96)Other (Specify) |

| E7. FINANCE Q.27 | | *Sometimes women who get loans face pressure to spend the money on non-business purchases. Can you tell us if this has happened to you? Approximately, how much of this loan did you have to use towards non business-related expenses?* |
|---|---|---|
| **ES8Q20** | **Respondent** | *Express in shillings .* |

| E7. FINANCE Q.28 | | *In order to get the loan, what kind of collateral/guarantee did you have to put up as security?* |
|---|---|---|
| **ES8Q21** | **Respondent** | (1)Business assets,(2)House/building,(3)Household assets,(4)Land,(5)Livestock,(6)Labor,(7)Employer,(8)Relative,(9)Non-relative,(10)Cash,(-96)Other (Specify),(-98)No collateral needed |

| E7. FINANCE Q.29 | | *In the past 12 months, how many times have you applied for a loan for this business?* |
|---|---|---|
| **ES8Q22** | **Respondent** | |

| E7. FINANCE Q.30 | | *In the past 12 months, how many times have you obtained a loan?* |
|---|---|---|
| **ES8Q23** | **Respondent** | |

| E7. FINANCE Q.31 | | *Did anyone or institution give this business any gifts in the last year?* |
|---|---|---|
| **ES8Q26** | **Respondent** | *Gifts are anything, including cash, that has been given to the business without payment (or any services offered for free). Grants are an example, as are free inputs/raw materials.* |
| | | (1)Yes,(2)No |

| E7. FINANCE Label | | *Please estimate the total value of gifts in cash and gifts in kind for the last year.* |
|---|---|---|

| E7. FINANCE Q.32 | | *CASH: Tsh* |
|---|---|---|
| **ES8Q27_cash** | **Respondent** | |
| Enable if :current.ES8Q26=1 | | |

| E7. FINANCE Q.33 | | *KIND: Tsh* |
|---|---|---|
| **ES8Q27_kind** | **Respondent** | |
| Enable if :current.ES8Q26=1 | | |

| E7. FINANCE Q.34 | | *Did you buy raw materials, wholesale goods, or equipment for your business on credit in the last 12 months?* |
|---|---|---|
| **ES8Q30** | **Respondent** | (1)Yes, usually,(2)Yes but rarely,(3)No |

| E7. FINANCE Q.35 | | *If you have bought raw materials, wholesale goods, or equipment for your business on credit in the last 12 months, what payment periods did your suppliers typically allow?* |
|---|---|---|
| **ES8Q31** | **Respondent** | (1)One week or less,(2)Between 1 and 2 weeks,(3)Between 2 and 4 weeks,(4)Between 1 and 3 months,(5)More than 4 months |
| Enable if :current.ES8Q30 in (1, 2) | | |

| E7. FINANCE Q.36 | | *Do you have a line of credit from a financial institution?* |
|---|---|---|
| **ES8Q32** | **Respondent** | (1)Yes,(2)No |
| [Go To [ES8Q37] if:current.ES8Q32 = 2] | | |

| E7. FINANCE Q.37 | Does this business have access to a bank account? |
|---|---|
| **ES8Q33**          Respondent | *This means does the owner put money from the business into a bank account – it could be her personal bank account* |
| [Go To [ES8Q37] if:current.ES8Q33 = 2] | (1)Yes,(2)No |

| E7. FINANCE Q.38 | Which kind of account is it? |
|---|---|
| **ES8Q34**          Respondent | (1)Saving/transmission account,(2)Current or check account,(3)Overdraft,(4)ATM/debit card,(5)Mortgage loan,(6)Vehicle finance,(7)Cell phone banking,(8)Post-office,(9)Cooperative,(10)SACCO,(-96)Other (Specify) |

| E7. FINANCE Q.39 | How much savings do you have in this account currently? |
|---|---|
| **ES8Q35**          Respondent | *I would like to remind you that all of this information that you are sharing about your savings and finances will not be disclosed to anyone, including your relatives, friends, the tax authorities, or the MKUBWA program. It will be kept completely confidential. That means that no one will be able to associate the amount with your name.* |

| E7. FINANCE Q.40 | Is this account separate from your personal bank account? |
|---|---|
| **ES8Q36**          Respondent | (1)Yes,(2)No |

| E7. FINANCE Q.41 | Do you keep written records of your borrowing and lending activities and gifts coming in? |
|---|---|
| **ES8Q37**          Respondent | (1)Yes and can show,(2)Yes but cannot show,(3)No |

| E7. FINANCE Label | **Who is usually responsible for keeping track of financial obligations?** *Code up to 3 and list in order of importance.* |
|---|---|

| E7. FINANCE Q.42 | First |
|---|---|
| **ES8Q38A1**          Respondent | |

| E7. FINANCE Q.43 | Specify other |
|---|---|
| **ES8Q38A1_specify**          Respondent | |
| Enable if :current.ES8Q38A1=-96 | |

| E7. FINANCE Q.44 | Second |
|---|---|
| **ES8Q38A2**          Respondent | |
| Enable if :current.ES8Q38A1<>-98 | |

| E7. FINANCE Q.45 | Specify other |
|---|---|
| **ES8Q38A2_specify**          Respondent | |
| Enable if :current.ES8Q38A2=-96 | |

| E7. FINANCE Q.46 | Third |
|---|---|
| **ES8Q38A3**          Respondent | |
| Enable if :current.ES8Q38A1<>-98 and current.ES8Q38A2<>-98 | |

| E7. FINANCE Q.47 | Specify other |
|---|---|
| **ES8Q38A3_specify**          Respondent | |
| Enable if :current.ES8Q38A3=-96 | |

**END SCREEN  5.7:E7. FINANCE**

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**SCREEN 5.8:E8. PROFITS, REVENUES, AND EXPENDITURES**

| | |
|---|---|
| E8. PROFITS, REVENUES, AND EXPENDITURES Label | *Please record the following information for the respondent's primary enterprise if she has more than one. Let the respondent know that she can refer to any records. Please reiterate that this information is strictly confidential and will not be shared with the government, any private company, or NGO. Information from all surveyed entrepreneurs will be combined together and only averages within each geographic area and sector will be made public. No one besides this survey firm will be able to match this information that you provide today with your name or any other personal identifier (such as your address), and therefore we will always keep this data safe and locked away.* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.1<br>**ES9Q1**      **Respondent** | *Do you keep financial records or accounts for this business (record of expenditures)?*<br>(1)Yes and can show,(2)Yes but cannot show,(3)No |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.2<br>**ES9Q1_exp**      **Respondent**<br>Enable if :current.ES9Q1=1 | *Do you record expenditures?*<br>(1)Yes,(2)No |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.3<br>**ES9Q1_expFreq**      **Respondent**<br>Enable if :current.ES9Q1_exp=1 | *How often do you update your expenditure record?*<br>(1)For every transaction,(2)Daily,(3)Weekly,(4)Monthly,(5)Not regularly |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.4<br>**ES9Q1_sale**      **Respondent**<br>Enable if :current.ES9Q1=1 | *Do you record sales?*<br>(1)Yes,(2)No |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.5<br>**ES9Q1_saleFreq**      **Respondent**<br>Enable if :current.ES9Q1_sale=1 | *How often do you update your sales record?*<br>(1)For every transaction,(2)Daily,(3)Weekly,(4)Monthly,(5)Not regularly |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.6<br>**ES9Q2**      **Respondent** | *Do you have a written budget?*<br>(1)Yes and can show,(2)Yes but cannot show,(3)No |
| E8. PROFITS, REVENUES, AND EXPENDITURES Label | ***Who is usually responsible for keeping track of expenditures?***<br>*Code up to 3 and list in order of importance.* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.7<br>**ES9Q3A1**      **Respondent** | *First* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.8<br>**ES9Q3A1_specify**      **Respondent**<br>Enable if :current.ES9Q3A1=-96 | *Specify other* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.9<br>**ES9Q3A2**      **Respondent**<br>Enable if :current.ES9Q3A1<>-98 | *Second* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.10<br>**ES9Q3A2_specify**      **Respondent**<br>Enable if :current.ES9Q3A2=-96 | *Specify other* |

| | |
|---|---|
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.11<br>**ES9Q3A3**                    **Respondent**<br>Enable if :current.ES9Q3A1<>-98 and current.ES9Q3A2<>-98 | *Third* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.12<br>**ES9Q3A3_specify**              **Respondent**<br>Enable if :current.ES9Q3A3=-96 | *Specify other* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.13<br>**ES9Q4**                    **Respondent** | *What was the total income the business earned during the month of June after paying all expenses (expenses include the wages paid to employees and income paid to the entrepreneur only if the latter was paid as a regular salary). That is, what were the profits of your business during June?* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.14<br>**ES9Q5**                    **Respondent**<br>Enable if :current.ES2Q4<=2011 | *What was the total income the business earned in the last financial year (Jan 1 2011 – Dec 31, 2011) after paying all expenses (expenses include the wages paid to employees and income paid to the entrepreneur only if the latter was paid as a regular salary). That is, what were the profits of your business last year?* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.15<br>**ES9Q6**                    **Respondent** | *What was the total revenue in June of this year?* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.16<br>**ES9Q7**                    **Respondent** | *What is the revenue in a typical month?* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.17<br>**ES9Q8**                    **Respondent**<br>Enable if :current.ES2Q4<=2011 | *What was the total revenue in the last financial year (Jan 1 2011 – Dec 31, 2011)?*<br>*Turnover=revenues=sales.* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.18<br>**ES9Q9**                    **Respondent**<br>Enable if :current.ES2Q4<=2010 | *What was the total revenue in the previous financial year (Jan 1 2010 – Dec 31, 2010)?* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.19<br>**ES9_recrd**                    **Respondent** | *Did the respondent refer to any written records to answer the previous questions on income and revenue?*<br>(1)Yes,(2)No |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.20<br>**ES9_speed**                    **Respondent**<br>Enable if :current.ES9_recrd=2 | *How rapidly did the respondent answer the questions?*<br>(1)Immediately without probing,(2)After probing |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.21<br>**ES9Q10**                    **Respondent** | *Does revenue show a seasonal pattern?*<br>(0)No pattern,(1)Highest in January-March,(2)Highest in April –June,(3)Highest in July-September,(4)Highest in October-December |
| E8. PROFITS, REVENUES, AND EXPENDITURES<br>Label | ***What was the approximate amount spent on the following in the past month?*** |

| E8. PROFITS, REVENUES, AND EXPENDITURES Q.22 <br> **ES9Q11A**          **Respondent** | *Salaries and wages for employees Tsh* |
|---|---|
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.23 <br> **ES9Q11B**          **Respondent** | *Raw materials Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.24 <br> **ES9Q11C**          **Respondent** | *Whole sale products Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.25 <br> **ES9Q11D**          **Respondent** | *Maintaining inventories and storage Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.26 <br> **ES9Q11E**          **Respondent** | *Electricity Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.27 <br> **ES9Q11F**          **Respondent** | *Water Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.28 <br> **ES9Q11G**          **Respondent** | *Gas and fuel Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.29 <br> **ES9Q11H**          **Respondent** | *Interest paid Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.30 <br> **ES9Q11I**          **Respondent** | *Rent for machinery and equipment Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.31 <br> **ES9Q11J**          **Respondent** | *Rent for land and buildings Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.32 <br> **ES9Q11K**          **Respondent** | *Telephone or cellphone charges Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.33 <br> **ES9Q11L**          **Respondent** | *Taxes Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.34 <br> **ES9Q11M**          **Respondent** | *Maintenance and general repairs Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.35 <br> **ES9Q11N**          **Respondent** | *Traveling expenses Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.36 <br> **ES9Q11O**          **Respondent** | *Security costs Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.37 <br> **ES9Q11P**          **Respondent** | *Bribes/informal payments (Including informal "tax" payments) Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.38 <br> **ES9Q11Q**          **Respondent** | *All other expenses Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.39 <br> **ES9Q15**          **Respondent** | *Do your expenses show a seasonal pattern?* <br> (0)No pattern,(1)Highest in January-March,(2)Highest in April –June,(3)Highest in July-September,(4)Highest in October-December |
| E8. PROFITS, REVENUES, AND EXPENDITURES <br> Label | ***Did you pay yourself a regular fixed salary from your earnings in the past 12 months?*** |

| | |
|---|---|
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.40<br>**ES9Q16**            **Respondent** | *Did you pay yourself a regular fixed salary from your earnings in the past 12 months?*<br>(1)Yes,(2)No |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.41<br>**ES9Q16_Specify**            **Respondent**<br>Enable if :current.ES9Q16=1 | *Specify regular monthly wage paid to self* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.42<br>**ES9Q17**            **Respondent** | *Outside of any regular and fixed salary that you paid yourself, how much did you take from business revenues for use in non-business expenses in the last month?*<br>*Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.43<br>**ES9Q18**            **Respondent** | *Outside of any regular and fixed salary that you paid yourself, how much did you take from business revenues for use in non-business expenses in the last 12 months?*<br>*Tsh* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.44<br>**ES9Q18_new**            **Respondent** | *In the past month, did you take money from business revenues to give to your spouse/partner?*<br>(1)Yes,(2)No |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.45<br>**ES9Q19_new**            **Respondent**<br>Enable if :current.ES9Q18_new=1 | *How much money did you give to your spouse/partner?* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.46<br>**ES9Q20_new**            **Respondent**<br>Enable if :current.ES9Q18_new=1 | *Was this in relation to work your spouse/partner did in the enterprise?*<br>(1)Yes, entirely,(2)Yes, partially,(3)No |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.47<br>**ES9Q21_new**            **Respondent** | *In the past month, did you take money from business revenues to give to other family members? (Excluding your spouse/partner)*<br>(1)Yes,(2)No |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.48<br>**ES9Q22_new**            **Respondent**<br>Enable if :current.ES9Q21_new=1 | *How much money did you give to family members?* |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.49<br>**ES9Q23_new**            **Respondent**<br>Enable if :current.ES9Q21_new=1 | *Was this in relation to work those family members did in the enterprise?*<br>(1)Yes, entirely,(2)Yes, partially,(3)No |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.50<br>**ES9Q22**            **Respondent** | *Do any of your inputs or merchandise ever get stolen?*<br>(1)Yes,(2)No |
| E8. PROFITS, REVENUES, AND EXPENDITURES Q.51<br>**ES9Q23**            **Respondent**<br>Enable if :current.ES9Q22=1 | *In a typical month, what is the value of inputs and final products that get stolen?*<br>*Tsh* |

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START ROSTER 5.8.1:Variations

RosterContents :(1)Equipment,(2)Quality/size of production premises,(3)Quality/size
of place of business (where you sell from),(4)Quality (design, package, etc.)  of
current products,(5)Number of products,(6)Number of clients,(7)Number of markets
(market places, outlet, etc.),(8)Employees,(9)Marketing strategy (advertisement, etc.)

| Variations Q.1 | | Since June 2010 |
|---|---|---|
| **ES9_variation_june2010** | **Variations** | (1)Increase,(2)Decrease,(3)No variation |

| Variations Q.2 | | In the past 12 months |
|---|---|---|
| **ES9_variation_12months** | **Variations** | (1)Increase,(2)Decrease,(3)No variation |

 Enable if :current.ES9_variation_june2010 in (1, 2)

END ROSTER 5.8.1:Variations

END SCREEN  5.8:E8.  PROFITS, REVENUES,  AND EXPENDITURES

**SCREEN 5.9:E9. PERSONALITY QUESTIONS**

| E9. PERSONALITY QUESTIONS Q.1 | | I plan tasks carefully. |
|---|---|---|
| **PQ1** | **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.2 | | I make up my mind quickly. |
|---|---|---|
| **PQ2** | **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.3 | | I save regularly. |
|---|---|---|
| **PQ3** | **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.4 | | I look forward to returning to my work when I am away from work. |
|---|---|---|
| **PQ4** | **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.5 | | I can think of many times when I persisted with work when others quit. |
|---|---|---|
| **PQ5** | **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.6 | | I continue to work on hard projects even when others oppose me. |
|---|---|---|
| **PQ6** | **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.7 | | I like to juggle several activities at the same time. |
|---|---|---|
| **PQ7** | **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.8 | *I would rather complete an entire project every day than complete parts of several projects.* |
|---|---|
| **PQ8**                    **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.9 | *I believe it is best to complete one task before beginning another.* |
|---|---|
| **PQ9**                    **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.10 | *It is difficult to know who my real friends are.* |
|---|---|
| **PQ10**                    **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.11 | *I never try anything that I am not sure of.* |
|---|---|
| **PQ11**                    **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.12 | *A person can get rich by taking risks.* |
|---|---|
| **PQ12**                    **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.13 | *It is important for me to do whatever I'm doing as well as I can even if it isn't popular with people around me.* |
|---|---|
| **PQ13**                    **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.14 | *Part of my enjoyment in doing things is improving my past performance.* |
|---|---|
| **PQ14**                    **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.15 | *When a group I belong to plans an activity, I would rather direct it myself than just help out and have someone else organize it.* |
|---|---|
| **PQ15**                    **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.16 | *I try harder when I'm in competition with other people.* |
|---|---|
| **PQ16**                    **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.17 | *It is important to me to perform better than others on a task.* |
|---|---|
| **PQ17**                    **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.18 | *I enjoy planning things and deciding what other people should do.* |
|---|---|
| **PQ20**                    **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.19 | *I find satisfaction in having influence over others.* |
|---|---|
| **PQ21**                    **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.20 | *I like to have a lot of control over the events around me.* |
|---|---|
| **PQ22**      **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.21 | *The most important thing that happens in life involves work.* |
|---|---|
| **PQ23**      **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.22 | *My family and friends would say I am a very organized person.* |
|---|---|
| **PQ24**      **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.23 | *In uncertain times I usually expect the best.* |
|---|---|
| **PQ25**      **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.24 | *If something can go wrong for me, it will.* |
|---|---|
| **PQ26**      **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.25 | *I'm always optimistic about my future.* |
|---|---|
| **PQ27**      **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.26 | *I hardly ever expect things to go my way.* |
|---|---|
| **PQ28**      **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.27 | *I rarely count on good things happening to me.* |
|---|---|
| **PQ29**      **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

| E9. PERSONALITY QUESTIONS Q.28 | *Overall I expect more good things to happen.* |
|---|---|
| **PQ30**      **Respondent** | (1)agree strongly,(2)agree somewhat,(3)neither agree/disagree,(4)disagree somewhat,(5)disagree strongly |

END SCREEN  5.9:E9. PERSONALITY QUESTIONS

SCREEN 5.10:E10. CHALLENGES AND OPPORTUNITIES

| E10. CHALLENGES AND OPPORTUNITIES Label | *Please record the following information for the respondent's primary enterprise if she has more than one.* |
|---|---|

| E10. CHALLENGES AND OPPORTUNITIES Q.1 | *What would best describe this business in the next 12 months?* |
|---|---|
| **ES10Q2**      **Respondent** | (1)Growing,(2)Remaining the same,(3)Shrinking,(-99)Don't know |

| E10. CHALLENGES AND OPPORTUNITIES Q.2 | *Does this business have a written business plan?* |
|---|---|
| **ES10Q4**      **Respondent** | (1)Yes,(2)No |

| | |
|---|---|
| E10. CHALLENGES AND OPPORTUNITIES Q.3<br>**ES10Q7**  **Respondent** | *Would you trust a friend to deliver Tsh 500,000 of your own money to a relative in a nearby town?*<br>(1)Yes,(2)No |
| E10. CHALLENGES AND OPPORTUNITIES Q.4<br>**ES10Q8**  **Respondent** | *Would you trust an employee, work associate, or apprentice to deliver Tsh 500,000 of your own money to a relative in a nearby town?*<br>(1)Yes,(2)No |
| E10. CHALLENGES AND OPPORTUNITIES Q.5<br>**ES10Q9**  **Respondent** | *Would you trust your spouse/partner to deliver Tsh 500,000 of your own money to a relative in a nearby town?*<br>(1)Yes,(2)No |
| E10. CHALLENGES AND OPPORTUNITIES Q.6<br>**ES10Q10**  **Respondent** | *Would you trust a friend to open and close the enterprise on a day that you have to travel?*<br>(1)Yes,(2)No |
| E10. CHALLENGES AND OPPORTUNITIES Q.7<br>**ES10Q11**  **Respondent** | *Would you trust an employee, work associate, or apprentice to open and close the enterprise on a day that you have to travel?*<br>(1)Yes,(2)No |
| E10. CHALLENGES AND OPPORTUNITIES Q.8<br>**ES10Q12**  **Respondent** | *Would you trust your spouse to open and close the enterprise on a day that you have to travel?*<br>(1)Yes,(2)No |
| E10. CHALLENGES AND OPPORTUNITIES Label | ***Does this business pay the following?*** |
| E10. CHALLENGES AND OPPORTUNITIES Q.9<br>**ES10Q13A**  **Respondent** | *VAT*<br>(1)Yes,(2)No |
| E10. CHALLENGES AND OPPORTUNITIES Q.10<br>**ES10Q13B**  **Respondent** | *Corporate tax*<br>(1)Yes,(2)No |
| E10. CHALLENGES AND OPPORTUNITIES Q.11<br>**ES10Q13C**  **Respondent** | *Income tax*<br>(1)Yes,(2)No |
| E10. CHALLENGES AND OPPORTUNITIES Q.12<br>**ES10Q13D**  **Respondent** | *Stamp duty*<br>(1)Yes,(2)No |
| E10. CHALLENGES AND OPPORTUNITIES Q.13<br>**ES10Q13E**  **Respondent** | *Hotel levy*<br>(1)Yes,(2)No |
| E10. CHALLENGES AND OPPORTUNITIES Q.14<br>**ES10Q13F**  **Respondent** | *Excise duty*<br>(1)Yes,(2)No |
| E10. CHALLENGES AND OPPORTUNITIES Q.15<br>**ES10Q13G**  **Respondent** | *Skills and Development levy*<br>(1)Yes,(2)No |

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| E10. CHALLENGES AND OPPORTUNITIES Q.16 | *Property tax* |
|---|---|
| **ES10Q13H**          **Respondent** | (1)Yes,(2)No |

| E10. CHALLENGES AND OPPORTUNITIES Q.17 | *Fuel levy* |
|---|---|
| **ES10Q13I**          **Respondent** | (1)Yes,(2)No |

| E10. CHALLENGES AND OPPORTUNITIES Q.18 | *Others (Specify)* |
|---|---|
| **ES10Q13J**          **Respondent** | (1)Yes,(2)No |

| E10. CHALLENGES AND OPPORTUNITIES Q.19 | *Specify other* |
|---|---|
| **ES10Q13_specify**          **Respondent**<br>Enable if :current.ES10Q13J=1 | |

| E10. CHALLENGES AND OPPORTUNITIES Q.20 | *Does this business have a tax identification number (TIN)?* |
|---|---|
| **ES10Q14**          **Respondent** | (1)Yes,(2)No |

| E10. CHALLENGES AND OPPORTUNITIES Q.21 | *Have you registered the enterprise's name with BRELA?* |
|---|---|
| **ES10Q15**          **Respondent** | (1)Yes,(2)No |

| E10. CHALLENGES AND OPPORTUNITIES Q.22 | *Has this business ever been inspected by the tax authorities or municipal authorities?* |
|---|---|
| **ES10Q16**          **Respondent** | (1)Yes,(2)No |

| E10. CHALLENGES AND OPPORTUNITIES Q.23 | *How much tax does an enterprise pay if turnover is less than 3 million? Answer in percent:* |
|---|---|
| **ES10_taxthreshold**          **Respondent** | |

| E10. CHALLENGES AND OPPORTUNITIES Q.24 | *Is the amount of tax different based on whether an enterprise keeps records or not?* |
|---|---|
| **ES10_taxDifferent**          **Respondent** | (1)Yes,(2)No |

| E10. CHALLENGES AND OPPORTUNITIES Q.25 | *Does this business have a license from the municipal/district council?* |
|---|---|
| **ES10Q17**          **Respondent** | (1)Yes,(2)No, tried but was unsuccessful,(3)No, don't have time to register,(4)No, don't have money to register business,(5)No, registering is too complicated,(6)No, registering doesn't give me any benefits,(7)No, registering will make liable for tax payments,(8)No, registering doesn't apply to this business,(-96)No, Other (Specify) |

| E10. CHALLENGES AND OPPORTUNITIES Label | ***In which month and year did your business obtain the business license?*** |
|---|---|

| E10. CHALLENGES AND OPPORTUNITIES Q.26 | *Month* |
|---|---|
| **ES10Q18A**          **Respondent**<br>Enable if :current.ES10Q17=1 | (1)January,(2)February,(3)March,(4)April,(5)May,(6)June,(7)July,(8)August,(9)September,(10)October,(11)November,(12)December,(-99)Don't Know |

| E10. CHALLENGES AND OPPORTUNITIES Q.27 | *Year* |
|---|---|
| **ES10Q18B**          **Respondent**<br>Enable if :current.ES10Q17=1 | |

| E10. CHALLENGES AND OPPORTUNITIES Q.28 | *Do you keep your business license here on the premises in case an inspector or police officer comes by?* |
|---|---|
| **ES10Q19**      **Respondent** | (1)Yes,(2)No |
| Enable if :current.ES10Q17=1 | |

| E10. CHALLENGES AND OPPORTUNITIES Label | *We realize that both women with such documentation and those without often are asked to pay bribes for operating their businesses.* |
|---|---|

| E10. CHALLENGES AND OPPORTUNITIES Q.29 | *Out of every 10 women, how many do you think receive these kinds of requests at least once in 12 months?* |
|---|---|
| **ES10Q20**      **Respondent** | |

| E10. CHALLENGES AND OPPORTUNITIES Q.30 | *Have you been asked for a bribe in the past 12 months?* |
|---|---|
| **ES10Q21**      **Respondent** | (1)Yes,(2)No |

| E10. CHALLENGES AND OPPORTUNITIES Q.31 | *In the past 12 months, would you say that this has happened once, a few times, or many times?* |
|---|---|
| **ES10Q22**      **Respondent** | (1)Once,(2)Few times,(3)Many times |
| Enable if :current.ES10Q21=1 | |

| E10. CHALLENGES AND OPPORTUNITIES Q.32 | *Could you tell us approximately how much in bribes did you have to pay in the last 12 months to keep your business running smoothly?* |
|---|---|
| **ES10Q23**      **Respondent** | *Input value of any in-kind payments (including payment in merchandise). Code 0 if entrepreneur pays no bribes.* |
| Enable if :current.ES10Q21=1 | |

| E10. CHALLENGES AND OPPORTUNITIES Q.33 | *Before the past 12 months, would you say that this has happened once, a few times, or many times?* |
|---|---|
| **ES10Q24**      **Respondent** | (1)Once,(2)Few times,(3)Many times |
| Enable if :current.ES10Q21=1 | |

| E10. CHALLENGES AND OPPORTUNITIES Label | *Now I am going to ask you about other types of harassment that women like you may face when trying to run their businesses.* |
|---|---|

**START ROSTER 5.10.1:Harassment Types**

RosterContents :(1)Threats to shut down business,(2)Threats made to customers,(3)Shouting, scolding, making a nuisance in or near enterprise premises,(4)Vandalism of premises or merchandise,(5)Confiscation of property or merchandise,(6)Theft of property or merchandise,(7)Fondling or inappropriate touching,(8)Pushing or shoving,(9)Beating

| Harassment Types Q.1 | *Could you tell us if you have experienced this in the last 12 months?* |
|---|---|
| **ES10Q25**      **WomenHarassment** | (1)Yes,(2)No |

| Harassment Types Q.2 | *Could you tell us what best describes the identity of the person who did this?* |
|---|---|
| **ES10Q26A**      **WomenHarassment** | *First:* |
| Enable if :current.ES10Q25=1 | (1)Police, local authority figure,(2)Neighbor,(3)Someone entrepreneur owes money,(4)Relative of self,(5)Spouse/domestic partner,(6)Relative of self/domestic partner,(7)Business partner,(8)Customer,(9)Stranger,(-96)Other (Specify),(-98)No other |

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| | | |
|---|---|---|
| Harassment Types Q.3<br>**ES10Q26B**　　　**WomenHarassment**<br>Enable if :current.ES10Q25=1 | | *Second*<br>(1)Police, local authority figure,(2)Neighbor,(3)Someone entrepreneur owes money,(4)Relative of self,(5)Spouse/domestic partner,(6)Relative of self/domestic partner,(7)Business partner,(8)Customer,(9)Stranger,(-96)Other (Specify),(-98)No other |
| Harassment Types Q.4<br>**ES10Q26C**　　　**WomenHarassment**<br>Enable if :current.ES10Q25=1 and current.ES10Q26B<>-98 | | *Third*<br>(1)Police, local authority figure,(2)Neighbor,(3)Someone entrepreneur owes money,(4)Relative of self,(5)Spouse/domestic partner,(6)Relative of self/domestic partner,(7)Business partner,(8)Customer,(9)Stranger,(-96)Other (Specify),(-98)No other |

**END ROSTER 5.10.1:Harassment Types**

| | |
|---|---|
| E10. CHALLENGES AND OPPORTUNITIES Label | *We realize that female entrepreneurs are also at risk of being asked for sex in return for help with their business.* |
| E10. CHALLENGES AND OPPORTUNITIES Q.34<br>**ES10Q27**　　　**Respondent** | *Out of every 10 women, how many do you think receive these kinds of requests at least once in 12 months?* |
| E10. CHALLENGES AND OPPORTUNITIES Q.35<br>**ES10Q28**　　　**Respondent** | *Out of every 10 women asked, how many do you think agree to sex in these situations?* |
| E10. CHALLENGES AND OPPORTUNITIES Label | *Why do you suppose this happens?*<br>*Code up to 3. Do not read options aloud.* |
| E10. CHALLENGES AND OPPORTUNITIES Q.36<br>**ES10Q29A1**　　　**Respondent** | *Reason 1* |
| E10. CHALLENGES AND OPPORTUNITIES Q.37<br>**ES10Q29A2**　　　**Respondent** | *Reason 2* |
| E10. CHALLENGES AND OPPORTUNITIES Q.38<br>**ES10Q29A3**　　　**Respondent** | *Reason 3* |
| E10. CHALLENGES AND OPPORTUNITIES Q.39<br>**ES10Q29A_specify**　　　**Respondent**<br>Enable if :current.ES10Q29A1=7 or current.ES10Q29A2=7 orcurrent.ES10Q29A3=7 | *Specify Other* |
| E10. CHALLENGES AND OPPORTUNITIES Q.40<br>**ES10Q30**　　　**Respondent** | *Out of every 10 women, how many do you think offer sex - without being asked - in return for help with the business?* |
| E10. CHALLENGES AND OPPORTUNITIES Q.41<br>**ES10Q31**　　　**Respondent** | *Now, I am going to ask you a very personal question. Please note that I am not asking about your own behavior but rather about requests for sex coming from outside. In the past 12 months were you asked for sex to support your business by anyone who was not your spouse/partner? Enumerator should stress that this question is only about requests for sex, not if woman consented to go through with it.*<br>(1)Yes,(2)No |

| E10. CHALLENGES AND OPPORTUNITIES Q.42 | *Before the past 12 months, would you say that this has happened once, a few times, or many times?* |
|---|---|
| **ES10Q32**              **Respondent** | |
| Enable if :current.ES10Q31=1 | (1)Once,(2)Few times,(3)Many times |

| E10. CHALLENGES AND OPPORTUNITIES Q.43 | *Who was the person who asked?* |
|---|---|
| **ES10_personBribe**       **Respondent** | *If more than one person, ask for the one who asked most often.* |
| | (1)Supplier,(2)Customer,(3)Government official,(-96)Other (specify) |

END SCREEN  5.10:E10. CHALLENGES AND OPPORTUNITIES

SCREEN 5.11:E11. TRAINING AND SUPPORT

| E11. TRAINING AND SUPPORT Q.1 | *Did you complete any other business training, in addition to any formal education, in the past two years?* |
|---|---|
| **ES11Q2**               **Respondent** | |
| [Go To [ES11Q6A] if:current.ES11Q2 = 2] | (1)Yes,(2)No |

| E11. TRAINING AND SUPPORT Label | ***Who provided this training?*** |
|---|---|

| E11. TRAINING AND SUPPORT Q.2 | *First* |
|---|---|
| **ES11Q3A**              **Respondent** | (1)Taught myself,(2)Previous job/employer,(3)Spouse/partner,(4)Other family member,(5)Friend,(6)Business partner,(7)School,(8)Diploma,(9)Vocational training,(10)University,(11)Government agency,(12)Business association,(13)Private training institute,(14)Micro-lender,(15)Cooperative,(16)NGO,(17)Religious institution/charity,(18)Chamber of commerce,(19)Someone originally from my home district,(20)Mentor/advisor,(21)Radio/TV,(22)Newspaper,(23)Trade periodical,(24)MKUBWA,(-96)Other (Specify),(-98)Not applicable |

| E11. TRAINING AND SUPPORT Q.3 | *Second* |
|---|---|
| **ES11Q3B**              **Respondent** | (1)Taught myself,(2)Previous job/employer,(3)Spouse/partner,(4)Other family member,(5)Friend,(6)Business partner,(7)School,(8)Diploma,(9)Vocational training,(10)University,(11)Government agency,(12)Business association,(13)Private training institute,(14)Micro-lender,(15)Cooperative,(16)NGO,(17)Religious institution/charity,(18)Chamber of commerce,(19)Someone originally from my home district,(20)Mentor/advisor,(21)Radio/TV,(22)Newspaper,(23)Trade periodical,(24)MKUBWA,(-96)Other (Specify),(-98)Not applicable |

| E11. TRAINING AND SUPPORT Label | ***What type of skills did you learn? List the top 3 that benefited you*** |
|---|---|

| E11. TRAINING AND SUPPORT Q.4 | *First* |
|---|---|
| **ES11Q4A1**             **Respondent** | (1)Total business development package,(2)Accounting,(3)Sales,(4)Marketing,(5)Technical skills,(6)Management,(-96)Other (Specify) |

| E11. TRAINING AND SUPPORT Q.5 | *Second* |
|---|---|
| **ES11Q4A2**             **Respondent** | (1)Total business development package,(2)Accounting,(3)Sales,(4)Marketing,(5)Technical skills,(6)Management,(-96)Other (Specify) |

| E11. TRAINING AND SUPPORT Q.6 | *Third* |
|---|---|
| **ES11Q4A3**             **Respondent** | (1)Total business development package,(2)Accounting,(3)Sales,(4)Marketing,(5)Technical skills,(6)Management,(-96)Other (Specify) |

| E11. TRAINING AND SUPPORT Label | ***What was the total duration of training (years and months OR days).*** |
|---|---|
| | *Record sum of all training if respondent took more than one course.* |

| E11. TRAINING AND SUPPORT Label | ***What was the total duration of training (years and months OR days).*** *Record sum of all training if respondent took more than one course.* |
|---|---|
| E11. TRAINING AND SUPPORT Q.7<br>**ES11Q5_1**        **Respondent** | *Days* |
| E11. TRAINING AND SUPPORT Q.8<br>**ES11Q5_2**        **Respondent** | *Months* |
| E11. TRAINING AND SUPPORT Q.9<br>**ES11Q5_3**        **Respondent** | *Years* |
| E11. TRAINING AND SUPPORT Label | ***Please rate your current knowledge*** *(on a scale from 1 to 5) of the following:* |
| E11. TRAINING AND SUPPORT Q.10<br>**ES11Q6A**        **Respondent** | *Finding employees*<br>(1)Very poor,(2)Poor,(3)Neither poor, nor good,(4)Good,(5)Very good |
| E11. TRAINING AND SUPPORT Q.11<br>**ES11Q6B**        **Respondent** | *Managing employees*<br>(1)Very poor,(2)Poor,(3)Neither poor, nor good,(4)Good,(5)Very good |
| E11. TRAINING AND SUPPORT Q.12<br>**ES11Q6C**        **Respondent** | *Managing the budget, book-keeping*<br>(1)Very poor,(2)Poor,(3)Neither poor, nor good,(4)Good,(5)Very good |
| E11. TRAINING AND SUPPORT Q.13<br>**ES11Q6D**        **Respondent** | *Accessing credit and finance*<br>(1)Very poor,(2)Poor,(3)Neither poor, nor good,(4)Good,(5)Very good |
| E11. TRAINING AND SUPPORT Q.14<br>**ES11Q6E**        **Respondent** | *Labor laws and other regulations*<br>(1)Very poor,(2)Poor,(3)Neither poor, nor good,(4)Good,(5)Very good |
| E11. TRAINING AND SUPPORT Q.15<br>**ES11Q6F**        **Respondent** | *Registering the business and obtaining permits*<br>(1)Very poor,(2)Poor,(3)Neither poor, nor good,(4)Good,(5)Very good |
| E11. TRAINING AND SUPPORT Q.16<br>**ES11Q6G**        **Respondent** | *Taxes*<br>(1)Very poor,(2)Poor,(3)Neither poor, nor good,(4)Good,(5)Very good |
| E11. TRAINING AND SUPPORT Q.17<br>**ES11Q6H**        **Respondent** | *Pricing and sales*<br>(1)Very poor,(2)Poor,(3)Neither poor, nor good,(4)Good,(5)Very good |
| E11. TRAINING AND SUPPORT Q.18<br>**ES11Q6I**        **Respondent** | *Marketing and packaging*<br>(1)Very poor,(2)Poor,(3)Neither poor, nor good,(4)Good,(5)Very good |
| E11. TRAINING AND SUPPORT Q.19<br>**ES11Q6J**        **Respondent** | *Procurement*<br>(1)Very poor,(2)Poor,(3)Neither poor, nor good,(4)Good,(5)Very good |

| E11. TRAINING AND SUPPORT Q.20 | *Delivery or distribution of products/services* |
|---|---|
| **ES11Q6K**            **Respondent** | (1)Very poor,(2)Poor,(3)Neither poor, nor good,(4)Good,(5)Very good |

| E11. TRAINING AND SUPPORT Q.21 | *Keeping home and business separate* |
|---|---|
| **ES11Q6L**            **Respondent** | (1)Very poor,(2)Poor,(3)Neither poor, nor good,(4)Good,(5)Very good |

**START ROSTER 5.11.1:Support**

RosterContents :(1)Assistance registering company,(2)Business planning,(3)Referrals and advice on finance,(4)Assistance with long-term contracts or tenders,(5)Marketing assistance,(6)Access to technology,(7)Training and mentoring,(8)Export development,(9)Website development,(10)Complete business assessment,(11)Help establishing another branch,(12)Legal advice,(13)Market research,(14)Access to markets,(15)Access to transport,(16)Access to suppliers,(17)Access to sales space,(18)Advice on personnel management,(19)Networking forums

| Support Q.1 | *Has this business ever received this support?* |
|---|---|
| **ES11_supportYN**            **Support** | (1)Yes,(2)No |

| Support Q.2 | *Indicate type of institution* |
|---|---|
| **ES11_institution**            **Support**<br>Enable if :current.ES11_supportYN=1 | (1)Taught myself,(2)Previous job/employer,(3)Spouse/partner,(4)Other family member,(5)Friend,(6)Business partner,(7)School,(8)Diploma,(9)Vocational training,(10)University,(11)Government agency,(12)Business association,(13)Private training institute,(14)Micro-lender,(15)Cooperative,(16)NGO,(17)Religious institution/charity,(18)Chamber of commerce,(19)Someone originally from my home district,(20)Mentor/advisor,(21)Radio/TV,(22)Newspaper,(23)Trade periodical,(24)MKUBWA,(-96)Other (Specify),(-98)Not applicable |

**END ROSTER 5.11.1:Support**

| E11. TRAINING AND SUPPORT Q.22 | *Do you know anyone who has participated in the MKUBWA program? If so, how many?*<br>*If none, put 0* |
|---|---|
| **ES11_knowMkubwa**            **Respondent** | |

| E11. TRAINING AND SUPPORT Q.23 | *How many of these women do you work with?* |
|---|---|
| **ES11_workMkubwa**            **Respondent**<br>Enable if :current.ES11_knowMkubwa>0 | |

**END SCREEN  5.11:E11. TRAINING AND SUPPORT**

| E. ENTERPRISE Label | *Thank you so much for taking the time to answer our questions. We realize that some of them were quite difficult, but your responses will help us modify future business training programs so that they are helpful for women entrepreneurs like you. If you have any questions, please do not hesitate to contact us.* |
|---|---|
| E. ENTERPRISE Label | *DO NOT ASK! The following questions are FOR THE INTERVIEWER ONLY.* |
| E. ENTERPRISE Label | *Who else was present during the interview?*<br>*Record up to 3. If spouse/domestic partner present, please include this in the 3.* |

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| E. ENTERPRISE Q.2<br>**ES11Q11_1**              **Respondent**<br>Enable if :current.ES11Q11_2<>'Y' and<br>current.ES11Q11_3<>'Y' and current.ES11Q11_4<>'Y' and<br>current.ES11Q11_5<>'Y' and current.ES11Q11_6<>'Y' | *Nobody* |
|---|---|
| E. ENTERPRISE Q.3<br>**ES11Q11_2**              **Respondent**<br>Enable if :current.ES11Q11_1<>'Y' | *Spouse/domestic partner of owner* |
| E. ENTERPRISE Q.4<br>**ES11Q11_3**              **Respondent**<br>Enable if :current.ES11Q11_1<>'Y' | *Child less than 5* |
| E. ENTERPRISE Q.5<br>**ES11Q11_4**              **Respondent**<br>Enable if :current.ES11Q11_1<>'Y' | *Child over 5* |
| E. ENTERPRISE Q.6<br>**ES11Q11_5**              **Respondent**<br>Enable if :current.ES11Q11_1<>'Y' | *Another adult household member* |
| E. ENTERPRISE Q.7<br>**ES11Q11_6**              **Respondent**<br>Enable if :current.ES11Q11_1<>'Y' | *Adult from outside household e.g. customers* |
| E. ENTERPRISE Label | > |
| E. ENTERPRISE Q.8<br>**ES11Q12**              **Respondent** | *How would you describe your rapport with the respondent?*<br>(1)Very friendly,(2)Cordial, but not very friendly,(3)Completely neutral,(4)Not very comfortable,(5)Strained |

**END SCREEN  5:E. ENTERPRISE**

**SCREEN 6:F. END**

| F. END Q.1<br>**HS1Q12**              **Respondent** | *Completed interview? First:*<br>(1)Completed,(2)Partially completed,(3)Not available, revisit scheduled,(4)Not available, no revisit scheduled,(5)Refused to participate |
|---|---|
| F. END Q.2<br>**HS1Q14**              **Respondent**<br>Enable if :current.HS1Q13 is not null | *Completed interview? Second:*<br>(1)Completed,(2)Partially completed,(3)Not available, revisit scheduled,(4)Not available, no revisit scheduled,(5)Refused to participate |
| F. END Q.3<br>**HS1Q16**              **Respondent**<br>Enable if :current.HS1Q15  is not null | *Completed interview? Third:*<br>(1)Completed,(2)Partially completed,(3)Not available, revisit scheduled,(4)Not available, no revisit scheduled,(5)Refused to participate |
| F. END Q.4<br>**interviewer_comments**      **Respondent** | *Interviewer comments* |

| F. END Q.5 | | Survey end time |
|---|---|---|
| **endTime** | **Respondent** | |
| Enable if :current.HS1Q12 in (1,2) or current.HS1Q14 in (1,2) or current.HS1Q16 in (1,2) | | |

| F. END Label | | *Interviewer check:* |
|---|---|---|

| F. END Q.6 | | *Checking done by:* |
|---|---|---|
| **interviewerCheck** | **Respondent** | |

| F. END Q.7 | | *Interviewer checking time:* |
|---|---|---|
| **interviewerTime** | **Respondent** | |

| F. END Label | | *For supervisor and data processing only!* |
|---|---|---|

| F. END Q.8 | | *Supervisor* |
|---|---|---|
| **supervisor** | **Respondent** | |

| F. END Q.9 | | *Supervisor checking time* |
|---|---|---|
| **supervisorTime** | **Respondent** | |

| F. END Q.10 | | *Data processing* |
|---|---|---|
| **dataProcessing** | **Respondent** | |

| F. END Q.11 | | *Data processing checking time* |
|---|---|---|
| **dataProcessingTime** | **Respondent** | |

**END SCREEN 6:F. END**

## Validation rules

| NameChanged | *You have changed the person's name. Please ensure you are talking about the same person.* | current.HS2Q1_hidden!=current.HS2Q1 OR current.HS2Q2_hidden!=current.HS2Q2 |
|---|---|---|
| GenderChanged | *The gender of a baseline member has changed. Please double check that this is correct.* | current.HS2Q3_hidden!=current.HS2Q3 |

## Validation rules

| AgeDoB | *Age and DoB don't agree! Please correct!* | (SELECT CASE WHEN (current.HS2Q4m < MONTH(PARSEDATETIME((select HS1Q11 from Respondent), 'dd/MM/yyyy HH:mm:ss'))) THEN (YEAR(PARSEDATETIME((select HS1Q11 from Respondent), 'dd/MM/yyyy HH:mm:ss')) - current.HS2Q4y) ELSE (YEAR(PARSEDATETIME((select HS1Q11 from Respondent), 'dd/MM/yyyy HH:mm:ss')) - current.HS2Q4y - 1) END)<>current.HS2Q5y AND (SELECT MONTH(PARSEDATETIME((select HS1Q11 from Respondent), 'dd/MM/yyyy HH:mm:ss')))!=current.HS2Q4m and current.HS2Q4y!=-99 and current.HS2Q4y!=0 |
|---|---|---|
| AgeDoB2 | *Age and DoB don't agree! Please correct!* | (SELECT (YEAR(PARSEDATETIME((select HS1Q11 from Respondent), 'dd/MM/yyyy HH:mm:ss')) - current.HS2Q4y)) NOT BETWEEN current.HS2Q5y AND current.HS2Q5y+1 AND (SELECT MONTH(PARSEDATETIME((select HS1Q11 from Respondent), 'dd/MM/yyyy HH:mm:ss')))=current.HS2Q4m and current.HS2Q4y!=-99 and current. |

| | | HS2Q4y!=0 |
|---|---|---|
| AgeDoB3 | *The month of birth is the current month. Please double check age in COMPLETED years is correct.* | (SELECT (YEAR(PARSEDATETIME((select HS1Q11 from Respondent), 'dd/MM/yyyy HH:mm:ss')) - current.HS2Q4y)) BETWEEN current.HS2Q5y AND current.HS2Q5y+1 AND (SELECT MONTH(PARSEDATETIME((select HS1Q11 from Respondent), 'dd/MM/yyyy HH:mm:ss')))=current.HS2Q4m and current.HS2Q4y!=-99  and current.HS2Q4y!=0 |

**Validation rules**

| | | |
|---|---|---|
| TooLittleTime | *You have accounted for too little time* | (SELECT IFNULL(0.25*(MAX(HS5BQ1_end)-MIN(HS5BQ1_start)),0) FROM TimeUse)<12 AND current.TMEACTD=current.TMEACTD |
| TooMuchTime | *You have accounted for too much time!* | (SELECT IFNULL(0.25*(MAX(HS5BQ1_end)-MIN(HS5BQ1_start)),0) FROM TimeUse)>21 AND current.TMEACTD=current.TMEACTD |

**Validation rules**

| | | |
|---|---|---|
| WorkHoursOutside | *The hours worked outside the household cannot be larger than then hours spent outside.* | current.HS5BQ4>current.HS5BQ3 |

**Validation rules**

| | | |
|---|---|---|
| yearStarted | *Respondent cannot have started operating business before it first opened. Please correct.* | current.ES2Q10_yyyy<current.ES2Q4 |

**Validation rules**

| | | |
|---|---|---|
| selectOne | *Select each option only once.* | (current.ES5Q2A1=current.ES5Q2A2 and current.ES5Q2A1<>-96) or (current.ES5Q2A3=current.ES5Q2A2 and current.ES5Q2A3<>-96) or (current.ES5Q2A1=current.ES5Q2A3 and current.ES5Q2A1<>-96 ) |

**Validation rules**

| | | |
|---|---|---|
| respondentRelationshipCheck | *There should be one and only one household member selected as the respondent (code 12). Please correct!* | current.HS2Q7=current.HS2Q7 and (select count(*) from HHMember where HS2Q7=12)<>1 |
| HHheadCheck | *There should be ONE person selected as the household head. Please correct!* | current.HS2Q6=current.HS2Q6 and (select count(*) from HHMember where current.HS2Q6=1)<>1 |

**Validation rules**

| | | |
|---|---|---|
| BorrowingCheck | *If answer is 'Yes', there should be at least one row in the Borrowing roster.* | current.HS9BQ1=1 and (select count(*) from LoansIn)=0 |

**Validation rules**

| | | |
|---|---|---|
| LendingCheck | *If answer is 'Yes', there should be at least one row in the Lending roster.* | current.HS9CQ1=1 and (select count(*) from LoansOut)=0 |

**Validation rules**

| | | |
|---|---|---|
| GiftInCheck | *If answer is 'Yes', there should be at least one row in the Gifts-In* | current.HS9DQ4=1 and (select count(*) from HHGiftIn)=0 |

*roster.*

**Validation rules**

GiftOutCheck

*If answer is 'Yes', there should be at least one row in the Gifts-Out roster.*

current.HS9EQ4=1 and (select count(*) from HHGiftOut)=0