

# World Bank Enterprise Survey 2025

**World Bank Group (WBG)**

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## Identification

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### SURVEY ID NUMBER

MWI\_2025\_WBES\_v01\_M

### TITLE

World Bank Enterprise Survey 2025

### COUNTRY

Name	Country code
Malawi	MWI

### STUDY TYPE

Enterprise Survey [en/oth]

### SERIES INFORMATION

As part of its strategic goal of building a climate for investment, job creation, and sustainable growth, the World Bank has promoted improving business environments as a key strategy for development, which has led to a systematic effort in collecting enterprise data across countries. The Enterprise Surveys are an ongoing World Bank project in collecting both objective data based on firms' experiences and enterprises' perception of the environment in which they operate.

An Enterprise Survey is a firm-level survey of a representative sample of an economy's private sector. Firm-level surveys have been conducted since 1998 by different units within the World Bank. Since 2005-2006, most data collection efforts have been centralized within the Enterprise Analysis Unit. The Enterprise Surveys are conducted across all geographic regions and cover small, medium, and large companies. The surveys are administered to a representative sample of firms in the non-agricultural formal private economy. Data are used to create indicators that benchmark the quality of the business and investment climate across countries.

The World Bank Enterprise Surveys (WBES) collect both objective data based on firms' day-to-day experiences, and perceptions of enterprises regarding the business environment in which they operate.

### ABSTRACT

The World Bank Enterprise Survey (WBES) is a firm-level survey of a representative sample of an economy's private sector. The surveys cover a broad range of topics related to the business environment including access to finance, corruption, infrastructure, competition, and performance.

### KIND OF DATA

Sample survey data [ssd]

### UNIT OF ANALYSIS

The primary sampling unit of the study is the establishment. An establishment is a physical location where business is carried out and where industrial operations take place or services are provided. A firm may be composed of one or more establishments. For example, a brewery may have several bottling plants and several establishments for distribution. For the purposes of this survey an establishment must make its own financial decisions and have its own financial statements separate from those of the firm. An establishment must also have its own management and control over its payroll.

## Scope

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### NOTES

The 2025 Malawi World Bank Enterprise Survey covered the following topics:

- Firm/ establishment profile
- Infrastructure and services
- Sales and supplies
- Commercial disputes
- Management practices
- Degree of competition
- Innovation
- Land and permits

- Green economy
- Finance
- Business-Government relations
- Business environment
- Labor
- Performance

## Coverage

### GEOGRAPHIC COVERAGE

National

### UNIVERSE

All formal (i.e., registered) private sector establishments (with at least 1% private ownership) and with at least five employees. In terms of sectoral criteria, all manufacturing businesses (ISIC Rev 4. codes 10-33) are eligible; for services businesses, those corresponding to the ISIC Rev 4 codes 41-43, 45-47, 49-53, 55-56, 58, 61-62, 69-75, 79, and 95 are included in the Enterprise Surveys. Cooperatives and collectives are excluded from the Enterprise Surveys. All eligible establishments must be registered with the registration agency, the Department of Registrar General. The universe table is the total number of eligible establishments, and the table is partitioned by the stratification groups (industry classification, establishment size, and subnational region) in a country.

Note: The universe table can be found in Table 1 of "The Malawi 2025 World Bank Enterprise Survey Implementation Report".

## Producers and sponsors

### PRIMARY INVESTIGATORS

Name
World Bank Group (WBG)

### FUNDING AGENCY/SPONSOR

Name	Abbreviation
World Bank Group	WBG

## Sampling

### SAMPLING PROCEDURE

The WBES use stratified random sampling, where the population of establishments is first separated into non-overlapping groups, called strata, and then respondents are selected through simple random sampling from each stratum. The detailed methodology is provided in the Sampling Note

([https://www.enterprisesurveys.org/content/dam/enterprisesurveys/documents/methodology/Sampling\\_Note-Consolidated-2-16-22.pdf](https://www.enterprisesurveys.org/content/dam/enterprisesurveys/documents/methodology/Sampling_Note-Consolidated-2-16-22.pdf)). Stratified random sampling has several advantages over simple random sampling. In particular, it:

- produces unbiased estimates of the whole population or universe of inference, as well as at the levels of stratification
- ensures representativeness by including observations in all of those categories
- produces more precise estimates than simple random sampling for a given sample size or budget allocation, and
- may reduce implementation costs by splitting the population into convenient subdivisions.

The WBES typically use three levels of stratification: industry classification, establishment size, and subnational region (used in combination). Starting in 2022, the WBES bases the industry classification on ISIC Rev. 4 (with earlier surveys using ISIC Rev. 3.1). For regional coverage within a country, the WBES has national coverage.

Note: For detailed sampling methodology, refer to the Sampling Structure section in "The Malawi 2025 World Bank Enterprise Survey Implementation Report".

**RESPONSE RATE**

Overall survey response rate was 78.5%.

**WEIGHTING**

Since the WBES uses stratified random sampling, individual observations should be properly weighted when making inferences about the population, since unweighted estimates are biased unless sample sizes are proportional to the size of each stratum. For each WBES, special care is given to correctly compute sampling weights. Whenever the Universe is used to draw the sample (i.e., Sampling Frame is the same as the Universe) it is imperative to accurately adjust the universe within each stratum to account for the presence of ineligible establishments (e.g., the firm discontinued businesses, or is deemed ineligible due to its business activity or having fewer than five employees). Proper treatment of panel establishments is also crucial. Details about how the WBES sampling weights are calculated are given in the Sampling Note section of "The Malawi 2025 World Bank Enterprise Survey Implementation Report".

**Data collection****DATES OF DATA COLLECTION**

Start	End
2025-05	2025-09

**DATA COLLECTION NOTES**

The detailed information on the WBES methodology and data collection is provided in the Enterprise Surveys Manual and Guide (<https://www.enterprisesurveys.org/content/dam/enterprisesurveys/documents/methodology/Enterprise-Surveys-Manual-and-Guide.pdf>). The interviews for the Malawi 2025 WBES were conducted between May 2025 and August 2025. The interviews were conducted in English. For monetary variables, the currency was Malawian Kwacha (MWK).

The fieldwork for the Malawi 2025 WBES was implemented by Dalberg Research.

**questionnaires****QUESTIONNAIRES**

The standard WBES questionnaire covers several topics regarding the business environment and business performance. These topics include general firm characteristics, infrastructure, sales and supplies, trade, management practices, competition, innovation, capacity, land and permits, finance, business-government relations, exposure to bribery, labor, and performance. Information about the general structure of the questionnaire is available in the Enterprise Surveys Manual and Guide (<https://www.enterprisesurveys.org/content/dam/enterprisesurveys/documents/methodology/Enterprise-Surveys-Manual-and-Guide.pdf>).

**data\_processing****METHODOLOGY NOTES**

The WBES datafiles are organized in ways that reflect the corresponding questionnaire. The variables that are standard across countries have the first letter in their name correspond to the questionnaire section where the variable belongs in the questionnaire, i.e., a1 denotes section A. All variables are numeric with the exception of those variables with an "x" at the end of their names. The suffix "x" denotes that the variable is alpha-numeric. The Malawi-specific options used in variable b1, k342, and k392 are stored in variables named b1\_MWI, k342\_MWI, and k392\_MWI.

The WBES datafiles contain two establishment identifiers, idstd and id. The former is a global unique identifier of each establishment, while the latter is unique identifier within each survey. The variable idstd can be used to match the WBES establishment one-to-one across databases. The variables wweak, wmedian, and wstrong corresponding to sampling weights based on, respectively, weak, median, and strong assumptions about eligibility (see Section III.6 of "The Malawi 2025 World Bank Enterprise Survey Implementation Report"). The variable strata corresponds to the stratum of each observation.

Additionally, the WBES datafiles contain many standard variables. The variable d1a2\_v4 denotes the main activity of the establishment, as obtained during the WBES interview, coded in the four-digit ISIC Rev. 4. Users should note that this activity

may differ from the industry classification given in the Sampling Frame, a4a. Users are generally advised to use industry categories based on the realized information in d1a2\_v4. Additional sampling information is contained in variables a2 (region) and a6a (size). The variable panel identifies panel establishments, i.e., those that participated in the Malawi 2014 WBES. The combination of a4a, a2, a6a, and panel forms stratum of each establishment, which is contained in variable strata.

The last complete fiscal year for each establishment is contained in variables a20m (last month of last complete fiscal year) and a20y (last complete fiscal year).

Note that when an entry in the WBES database is empty, this means that the question was not asked to the corresponding respondent. This happens when the question is deemed inapplicable, due to skip patterns or other reasons. In cases when the question was posed, some entry is provided, including don't know, which is an example of item non-response.

## Access policy

### CONTACTS

Name	Affiliation	Email
Enterprise Analysis Unit	World Bank Group	enterprisesurveys@worldbank.org

### CITATION REQUIREMENTS

The World Bank Group. Malawi - World Bank Enterprise Survey (WBES) 2025, Ref. MWI\_2025\_WBES\_v01\_M. Dataset downloaded from <https://www.enterprisesurveys.org/en/data> on [date].

## Disclaimer and copyrights

### DISCLAIMER

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## Metadata production

### DDI DOCUMENT ID

DDI\_MWI\_2025\_WBES\_v01\_M\_WB

### PRODUCERS

Name	Abbreviation	Affiliation	Role
Development Data Group	DECDG	World Bank Group	Documentation of the survey

### DATE OF METADATA PRODUCTION

2025-12-11T05:00:00.000Z

### DDI DOCUMENT VERSION

Version 01 (December 2025)

**data\_dictionary**

<b>Data file</b>	<b>Cases</b>	<b>variables</b>
<b>Malawi-2025-full-data</b> Malawi 2025 World Bank Enterprise Survey full data	153	339



**Data file: Malawi-2025-full-data**

Malawi 2025 World Bank Enterprise Survey full data

Cases: 153

variables: 339

**variables**

ID	Name	Label	Question
V1	idstd	WEB STD FIRMID	
V2	id	Firm ID	
V3	a4a	Industry Sampling Sector	
V4	a6a	Sampling Size	
V5	a2	Sampling Region	
V6	a1c	Sample Frame Level	
V7	a0	Questionnaire	
V8	a3a	Region of The Establishment	
V9	a6c	Screener Size	
V10	a7	Establishment part of a multi-establishment Firm?	
V11	panel	Panel Code	
V12	a1a	Language of The Interview	
V13	a14d	Day	
V14	a14m	Month	
V15	a14y	Year	
V16	a14h	Hour	
V17	a14min	Minutes	
V18	a20y	Close Year of The Last Completed Fiscal Year	
V19	a20m	Close Month of The Last Completed Fiscal Year	
V20	a20d	Close Day of The Last Completed Fiscal Year	
V21	a1	Country Code	
V22	a12	Interviewer Number	
V23	a7a	Number of Establishments In The Firm	
V24	a7b	Is This Establishment The Headquarters Location?	
V25	a11	If Hq, Financial Statements Independent of The Rest of Establishment	
V26	a7c	Does This Headquarters Location Engage In Production or Sales At This Location?	
V27	a9	Establishment'S Financial Statements Prepared Separately From Hq Statements	
V28	b1	Legal Status of The Firm	
V29	b1_MWI	Legal Status of The Firm, Malawi	
V30	b1x	Other (Specify)	
V31	b3a	Is the largest owner also the top manager	
V32	b2a	% Owned By Private Domestic Individuals, Companies or organizations	
V33	b2b	% Owned By Private Foreign Individuals, Companies or organizations	
V34	b2c	% Owned By Government/State	
V35	b2d	% Owned By Other	
V36	b4	Amongst The Owners of The Firm, Are There Any Women?	
V37	b4a	% of The Firm Owned By Women	

ID	Name	Label	Question
V38	b5	Year Establishment Began Operations	
V39	b6	Number of Full-Time Employees of The Establishment When It Started Operations	
V40	b6b	In What Year Was This Establishment Formally Registered?	
V41	b7	How Many Years of Experience Working In This Sector Does The Top Manager Have?	
V42	b7a	Is The Top Manager a Woman?	
V43	b8	Does Establishment Have An Internationally-Recognized Quality Certification?	
V44	b8x	Specify The Internationally-Recognized Quality Certifications	
V45	c3	Application To Obtain An Electrical Connection Submitted Over The Last 2 Years	
V46	c4	How Many Days Did It Take For You To Receive An Electrical Connection Service?	
V47	c5	Informal Gift/Payment Expected or Requested For An Electrical Connection?	
V48	c31	Cost to obtain electrical connection	
V49	c6	Over Last FY, Did This Establishment Experience Power Outages?	
V50	c7	Number of Power Outages Experienced In A Typical Month In Last Fiscal Year	
V51	c8a	Average Duration of Power Outages: Hours	
V52	c8b	Average Duration of Power Outages: Minutes	
V53	c9a	In Last FY, Losses As % of Annual Sales Due To Power Outages	
V54	c9b	In Last FY, Value of Losses Due To Power Outages	
V55	c10	Generator Shared or Owned Over The Course of Last Fiscal Year?	
V56	c11	% Electricity From Generator Owned/Shared By The Establishment In Last FY	
V57	c43	Over FY, did establishment use on-site solar panels?	
V58	c44	Percentage of electricity from solar panels	
V59	c12	Application To Obtain A Water Connection Submitted Over The Last 2 Years	
V60	c13	How Many Days Did It Take For You To Obtain A Water Connection?	
V61	c14	When You Applied For A Water Connection, Was An Informal Gift/Payment Requested?	
V62	c33	Cost to obtain water connection	
V63	c45	Which best characterizes quality of piped water received from utility provider	
V64	c152	Did You Experience Insufficient Water Supply In Last FY?	
V65	c162	Frequency of Incidents of Water Shortages In A Typical Month In Last FY	
V66	c172	Average Length of Water Shortages In Last Fiscal Year	
V67	c22b	Establishment Has Its Own Website	
V68	c36	Application To Obtain Fixed Broadband Internet Connection Over The Last 2 Years	
V69	c37	How Many Days Did It Take For You To Obtain Internet Connection?	
V70	c39	Did You Experience Internet Disruptions In Last FY?	
V71	c42	How difficult to switch internet providers?	
V72	d1a1a	Establishment'S Main Product/Service Last FY	
V73	d1a3	Main Product/Service: Percent of Total Annual Sales	
V74	d2	In Last Fiscal Year, What Were This Establishment's Total Annual Sales?	
V75	d2x	Please Also Write Out The Number	
V76	n3	What were the establishment's sales 3 years ago?	
V77	n3x	Please Also Write Out The Number	
V78	f1	In Last FY, What Was The Capacity Utilization (%) of This Establishment?	
V79	d3a	% of Sales: National Sales	
V80	d3b	% of Sales: Indirect Exports	
V81	d3c	% of Sales: Direct Exports	

ID	Name	Label	Question
V82	d31x	Main destination of exports (country code)	
V83	d42	When goods exported directly, was any inspection, certification, or licensing do	
V84	d43a	Average duration to conduct inspections, certifications, and licensing: days	
V85	d43b	Average duration to conduct inspections, certifications, and licensing: hours	
V86	d4a	In Last FY, Avg. Num. of Days For Exported Goods To Clear Customs?	
V87	d4b	If less than a day, total hours for exported goods to clear customs	
V88	d342	Costs to Comply with all Export Requirements (% of value of goods exported)	
V89	d352	Any online orders that didn't require custom duties in destination	
V90	d8	In What Year Did This Establishment First Export Directly or Indirectly?	
V91	d12a	% of Material Inputs And Supplies of Domestic origin In Last Fiscal Year	
V92	d12b	% of Material Inputs And Supplies of Foreign origin In Last Fiscal Year	
V93	d13	Were Any of These Material Inputs And Supplies Imported Directly?	
V94	d38x	Main origin of imports (country code)	
V95	d44	Inspection, certification or licensing prior to point of entry	
V96	d45a	Average duration to clear customs: Days	
V97	d45b	Average duration to clear customs: Hours	
V98	d14a	Avg. Num. of Days For Imported Goods To Clear Customs In Last Fiscal Year	
V99	d14b	If less than a day, total hours for imported goods to clear customs	
V100	d412	Costs to Comply with all Import Requirements (% of value of goods imported)	
V101	o1	In the last three years, establishment had any commercial dispute?	
V102	o2	Use of courts, arbitration etc. to (or attempt to ) resolve commercial dispute?	
V103	o3a2	Reliable mechanism to resolve commercial disputes: Arbitration?	
V104	o3b2	Reliable mechanism to resolve commercial disputes:Mediation?	
V105	j31	In resolving commercial disputes, courts are independent and impartial	
V106	r1	What Happened When Problem In The Production Process/Services Provision Arose?	
V107	r2	Did This Establishment Monitor Any Production/Service Performance Indicators?	
V108	r3	How Many Production/Service Provision Performance Indicators Were Monitored?	
V109	r4	Did This Establishment Have Production/Service Provision Targets?	
V110	r5	What Best Describes The Time Frame of Production/Service Provision Targets?	
V111	r6	How Easy To Achieve Its Production/Service Provision Targets?	
V112	r7	Who Was Aware of The Production/Service Provision Targets At This Establishment?	
V113	r8	Were There Performance Bonuses Based On Production/Service Provision Targets?	
V114	r9	What Were Managers' Performance Bonuses Usually Based On?	
V115	r10	What Was The Primary Way Non-Managers Were Promoted?	
V116	r11	When Was An Under-Performing Non-Manager Reassigned or Dismissed?	
V117	e1	In Last FY, Main Market For Establishment'S Main Product	
V118	e2b	Competitors For The Main Product/Service In The Main Market	
V119	e312	Which Best Descibes Establishment's Main Market	
V120	e32	Change in competition in the last year?	
V121	e33	Establishment can increase prices more than competitors without losing customers	
V122	e6	Do You Use Technology Licensed From A Foreign-Owned Company?	
V123	e11	Does This Establishment Compete Against Unregistered or Informal Firms?	
V124	h1	New Products/Services Introduced Over Last 3 Yrs	

ID	Name	Label	Question
V125	h2	New Products/Services Also New For Thr Establishment'S Main Market	
V126	h32x	Describe In Detail The Main New or Significantly Improved Product or Service	
V127	h5	During Last 3 Yrs, Establishment Introduced New/Significantly Improved Process	
V128	h62x	Describe Main New/Significantly Improved Process This Establishment Introduced	
V129	h8	During Last Fiscal Year, Establishment Spent On R&D (Excl Market Research)?	
V130	h9	How Much Spent On R&D, Either In-House or External?	
V131	d1a6a	Total number of hotel rooms in the last FY	
V132	d1a6b	Total areas of rooms in the last FY	
V133	d1a6c	Specify units	
V134	d1a6cx	Other (Specify)	
V135	g5a	What Is The Total Selling Area In This Establishment?	
V136	g5b	The Area Is Measured In:	
V137	g5bx	Specify Other Units (If Not Included Above) The Area Is Measured In	
V138	g2	Applic. To Obtain A Construction-Related Permit Submitted Over The Last 2 Years	
V139	g3	How Many Days Did It Take For You To Obtain A Construction-Related Permit?	
V140	g4	Informal Gift/Payment Expected or Requested For A Construction-Related Permit	
V141	g34	Land disputes and the sale of property: Deeds, Title certificates etc recognized	
V142	ge3	Experience damage of physical assets due to extreme weather events?	
V143	ge3a	Monetary damage of physical assets?	
V144	ge7	Over the last 3 years, establishment monitor its CO2 emissions?	
V145	ge8d	Over last 3 years, establishment adopt energy management measures?	
V146	k3a	% of Working Capital Financed From Internal Funds/Retained Earnings	
V147	k3i	% of Working Capital Financed From Ownersâ€™ Contributions or Issued New Equity	
V148	k3j	% of Working Capital Financed From Bonds	
V149	k3bc	% of Working Capital Borrowed From Banks	
V150	k3e	% of Working Capital Borrowed From Non-Bank Financial Institutions	
V151	k3f	% of Working Capital Purchased On Credit/Advances From Suppliers /Customers	
V152	k3dgh	% of Working Capital Financed By Friends, Relatives, Informal Money Lenders, Oth	
V153	k4	Did This Establishment Purchase Any Fixed Assets In Last FY?	
V154	n5a	Total Annual Expenditure For Purchases of Equipment In Last FY	
V155	n5b	Total Annual Expenditure For Purchases of Land And Buildings In Last FY	
V156	k5a	Last FY, % Fixed Assets Funded By: Internal Funds/Retained Earnings	
V157	k5a1	Fixed Assets - Value Internal Funds or Retained Earnings	
V158	k5i	Last FY, % Fixed Assets Funded By: Ownersâ€™ Contributions or Issued New Equity	
V159	k5i1	Fixed Assets - Value Ownersâ€™ Contribution or Issued New Equity Shares	
V160	k5j	Last FY, % Fixed Assets Funded By: Bonds	
V161	k5j1	Fixed Assets - Value Bonds	
V162	k5bc	Last FY, % Fixed Assets Funded By: Bank Borrowing	
V163	k5bc1	Fixed Assets - Value Borrowed From Banks	
V164	k5e	Last FY, % Fixed Assets Funded By: Non-Bank Financial Institutions	
V165	k5e1	Fixed Assets - Value Borrowed From Non-Bank Financial Institutions	
V166	k5f	Last FY, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers	

ID	Name	Label	Question
V167	k5f1	Fixed Assets - Value Purchases On Credit From Suppliers, Advances From Customers	
V168	k5dgh	Last FY, % Fixed Assets Funded By: Friends\Relatives\Informal Money Lenders\Othe	
V169	k5dgh1	Fixed Assets - Value Friends\Relatives\Informal Money Lenders\Other	
V170	k6	Does This Establishment Have A Checking And\or Saving Account?	
V171	k82b	Establishment Has A Line of Credit from a Financial Institution?	
V172	k82a	Establishment Has A Loan From A Financial Institution?	
V173	k9	Type of Financial Institution That Granted The Line of Credit or Loan	
V174	k10	Year When The Most Recent Loan/Line of Credit Approved	
V175	k11	For The Most Recent Loan, What Was The Value At The Time of Approval?	
V176	k13	Financing Required For The Most Recent Line of Credit or Loan	
V177	k14a	Type of Collateral Required For The Most Recent Loan? Land, Buildings	
V178	k14b	Type of Collateral Required For The Most Recent Loan? Equipment	
V179	k14c	Type of Collateral Required For The Most Recent Loan? Accounts	
V180	k14d	Type of Collateral Required For The Most Recent Loan? Personal Assets	
V181	k14e	Type of Collateral Required For The Most Recent Loan? Other	
V182	k15a	Value of Collateral Required For The Most Recent Credit/Loan	
V183	k15d	Outstanding Personal Loans Used To Finance Establishment'S Business Activities?	
V184	k162a	In Last FY, Did Establishment Apply For Loans from Financial Institution?	
V185	k162b	In Last FY, Did Establishment Apply For Line of Credit from Financial Institutio	
V186	k17	Main Reason For Not Applying For New Loans or New Lines of Credit	
V187	k20a1	What Was The Outcome of That Most Recent Application For Loan/Line of Credit?	
V188	k32	Days to receive a decision about most recent loan application	
V189	k21	Financial Statements Checked & Certified By External Auditor In Last FY?	
V190	k33	Percentage of payments received using e-payments	
V191	k342	Main type of e-payment accepted	
V192	k342_MWI	Main type of e-payment accepted, Malawi	
V193	k342x	Other (Specify)	
V194	k35	Avg. days to receive main type of e-payment	
V195	k36	Cost per transaction (% of transaction) to receive main type of e-payment	
V196	k38	Percentage of payments made using e-payments	
V197	k392	Main type of e-payment used to make payments	
V198	k392_MWI	Main type of e-payment used to make payments, Malawi	
V199	k392x	Other (Specify)	
V200	k40	Cost per transaction (% of transaction) to make main type of e-payment	
V201	j2	What % of Senior Management Time Was Spent In Dealing With Govt Regulations?	
V202	j3	Over The Last 12 Months, Was This Establishment Inspected By Tax officials?	
V203	j4	Frequency of Inspections/Requirement For Meeting By Tax officials	
V204	j5	In Any of These Inspections Was A Gift/Informal Payment Requested ?	
V205	j32	Did any of these visits or meetings consist of a tax audit?	
V206	j33	Weeks until final audit report was received	
V207	j35	Total Hours to Prepare, File and Pay Taxes	
V208	j36	In last FY, did establishment file taxes electronically	
V209	j37	In last FY, did establishment pay taxes electronically	

ID	Name	Label	Question
V210	j38	In the last 3 yrs., establishment has applied for a VAT refund	
V211	j39	Weeks to receive VAT refund	
V212	j40	Main reason for not applying for a VAT tax refund	
V213	j6a	Government Contract Secured (or Attempted) In The Last 12 Months?	
V214	j41	Degree of difficulty to comply with govt contract tender requirements	
V215	j42	Establishment has held a govt contract in last 3 yrs?	
V216	j43	Typical number of days to receive payment under govt contract	
V217	j7a	Percent of Total Annual Sales Paid In Informal Payments	
V218	j7b	Total Annual Informal Payment	
V219	j10	Application To Obtain An Import License Submitted Over The Last 2 Years?	
V220	j11	How Many Days Did It Take To Obtain Your Import License?	
V221	j12	When You Applied For An Import License, Was An Informal Gift/Payment Requested?	
V222	j13	Application To Obtain An Operating License Submitted Over Last 2 Years?	
V223	j14	How Many Days Did It Take To Obtain Your Operating License?	
V224	j15	When You Applied For Operating License Was An Informal Gift/Payment Requested?	
V225	k30	How Much of An Obstacle: Access To Finance	
V226	g30a	How Much of An Obstacle: Access To Land?	
V227	j30c	How Much of An Obstacle: Business Licensing And Permits	
V228	j30f	How Much of An Obstacle: Corruption	
V229	h30	How Much of An Obstacle: Courts	
V230	i30	How Much of An Obstacle: Crime, Theft And Disorder?	
V231	d30b	How Much of An Obstacle: Customs And Trade Regulations?	
V232	c30a	How Much of An Obstacle: Electricity To Operations of This Establishment?	
V233	l30b	How Much of An Obstacle: Inadequately Educated Workforce?	
V234	l30a	How Much of An Obstacle: Labor Regulations?	
V235	j30e	How Much of An Obstacle: Political Instability	
V236	e30	How Much of An Obstacle: Practices of Competitors In Informal Sector?	
V237	j30b	How Much of An Obstacle: Tax Administrations	
V238	j30a	How Much of An Obstacle: Tax Rates	
V239	d30a	How Much of An Obstacle: Transport?	
V240	k30_finance_pos	M30: rotation position 1	
V241	g30_land_pos	M30: rotation position 2	
V242	j30_permit_pos	M30: rotation position 3	
V243	j30_corruption_pos	M30: rotation position 4	
V244	j30_courts_pos	M30: rotation position 5	
V245	j30_crime_pos	M30: rotation position 6	
V246	d30_trade_pos	M30: rotation position 7	
V247	c30_electricity_pos	M30: rotation position 8	
V248	l30_workforce_pos	M30: rotation position 9	
V249	l30_labor_pos	M30: rotation position 10	
V250	j30_instability_pos	M30: rotation position 11	
V251	e30_informal_pos	M30: rotation position 12	
V252	j30_taxadmin_pos	M30: rotation position 13	
V253	j30_taxrate_pos	M30: rotation position 14	

ID	Name	Label	Question
V254	d30_transport_pos	M30: rotation position 15	
V255	m1a	Biggest Obstacle Affecting The Operation of This Establishment	
V256	m1a_finance_pos	m1a: Position of Access to Finance	
V257	m1a_land_pos	m1a: Position of Access to land	
V258	m1a_permit_pos	m1a: Position of Business licensing and permits	
V259	m1a_corruption_pos	m1a: Position of corruption	
V260	m1a_courts_pos	m1a: Position of Courts	
V261	m1a_crime_pos	m1a: Position of Crime, theft and disorder	
V262	m1a_trade_pos	m1a: Position of Customs and trade regulations	
V263	m1a_electricity_pos	m1a: Position of Electricity	
V264	m1a_workforce_pos	m1a: Position of Inadequately educated workforce	
V265	m1a_labor_pos	m1a: Position of Labor regulations	
V266	m1a_instability_pos	m1a: Position of Political instability	
V267	m1a_informal_pos	m1a: Position of Practices of competitors in the informal sector	
V268	m1a_taxadmin_pos	m1a: Position of Tax administration	
V269	m1a_taxrate_pos	m1a: Position of Tax rates	
V270	m1a_transport_pos	m1a: Position of Transport	
V271	l1	Num. Permanent, Full-Time Employees At End of Last Fiscal Year	
V272	l2	Num. Permanent, Full-Time Employees At End of 3 Fiscal Years Ago	
V273	l9b	% of Full Time Workers Completed High School End of Last FY	
V274	l9b1	Number of Full Time Workers Completed High School	
V275	l3a	Num. Full-Time Employees At End of Last FY: Production Workers	
V276	l3b	Num. Full-Time Employees At End of Last FY: Non-Production Workers	
V277	l5a	Num. Full-Time Employees At End of Last FY: Women Production Workers	
V278	l5b	Num. Full-Time Employees At End of Last FY: Women Non-Production Workers	
V279	l5	Num. Full-Time Employees At End of Last FY: Women	
V280	l4a1	Num. of Permanent, Full-Time Skilled Production Workers, Last FY	
V281	l4a2	Num. of Permanent, Full-Time Semi-skilled Production Workers, Last FY	
V282	l4b	Num. of Permanent, Full-Time Low-skilled Production Workers, Last FY	
V283	l10	Formal Training Programs For Permanent, Full-Time Employees In Last FY	
V284	l11a1	Training Programs Amount: Production Full-Time Permanent Employees Trained	
V285	l11a	% Permanent Full-Time Production Employees Received Formal Training In Last FY	
V286	l11b1	Training Programs Amount:Non-Production Full-Time Permanent Employees Trained	
V287	l11b	% Permanent Fulltime Nonproduction Employees Received Formal Training In Last FY	
V288	l12a1	Training Programs Amount: Full-Time Permanent Women Employees Trained	
V289	l12a	% Permanent Full-Time Women Employees Received Formal Training In Last FY	
V290	l34	In the last 3 yrs., establishment has dismissed any permanent, full-time workers	
V291	l35	Typical number of weeks to dismiss full-time permanent worker	
V292	l36	Typical number of weeks paid in severance	
V293	l1a	Num. Part-time Employees At End of Last Fiscal Year	
V294	l6	Num. Full-Time Temporary Employees At End of Last FY	
V295	l6a	Women Temporary, Full-Time Workers Employed Throughout Last FY	
V296	l8	Avg. Length of Employment of All Full-Time Temporary Employees In Last FY	

ID	Name	Label	Question
V297	l37	In the last 3 yrs., establishment has been involved in any labor dispute	
V298	l38a	Time to Resolve a labor Dispute:Months	
V299	l38b	Time to Resolve a labor Dispute:Days	
V300	l40	In last FY, was establishment visited by health and safety inspectors	
V301	l41	Was a report issued for health and safety inspection	
V302	l30d	How Much of An Obstacle: The regulation of dismissing workers?	
V303	l30c	How Much of An Obstacle: The cost of hiring new workers?	
V304	c32	Electricity consumption in a typical month (kWh)	
V305	c32b	Cost of monthly electricity consumption	
V306	c34	Water consumption in a typical month	
V307	c34b	Unit measure of answer to c34	
V308	c34bx	Other (Specify)	
V309	c34c	Cost of monthly water consumption	
V310	n2a	Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year	
V311	n2a2	Social security payments and employment-based taxes	
V312	n2e	Cost of Raw Materials And Intermediate Goods Used In Prod. In Last Fiscal Year	
V313	n2i	Total Annual Cost of Finished Goods/Materials Bought To Resell In Last FY	
V314	n7a	Cost For Establishment To Re-Purchase All of Its Machinery	
V315	n11	Effective income-based tax rate	
V316	a15d	Day	
V317	a15m	Month	
V318	a15y	Year	
V319	a15h	Hour	
V320	a15min	Minutes	
V321	a16	Perception of The Questions Regarding Opinions And Perceptions	
V322	a17	Responses To The Questions About Figures Are	
V323	a18	This Questionnaire Was Completed In:	
V324	a19h	If Option 2 or 3 In A.18, Estimate Duration of The Whole Interview: Hours	
V325	a19m	If Option 2 or 3 In A.18, Estimate Duration of The Whole Interview: Minutes	
V326	a13	Supervisor Number	
V327	a1d	Mode of Collection	
V328	a3b	official Capital City?	
V329	a3c	Main Business City?	
V330	a3	Size of Locality	
V331	d1a2_v4	Main Product/Service ISIC (Rev. 4) Code	
V332	stratificationregioncode	stratification region code	
V333	stratificationsizecode	stratification size code	
V334	stratificationsectorcode	stratification sector code	
V335	stratificationpanelcode	panel code	
V336	wstrict	Weight according to strict eligibility	
V337	wmedian	Weight according to median eligibility	
V338	wweak	Weight according to weak eligibility	
V339	strata	see notes	

total: 339



**IDSTD: WEB STD FIRMID****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 1596782.0 Maximum: 1596934.0  
 Type: Continuous Width: 12 Range: - Format: Numeric

**A7: Establishment part of a multi-establishment Firm?****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 8 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**ID: Firm ID****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 33.0 Maximum: 5980.0  
 Type: Continuous Width: 8 Range: - Format: Numeric

**A4A: Industry Sampling Sector****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 13 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**A6A: Sampling Size****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 3.0  
 Type: Discrete    Width: 8    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	

**A2: Sampling Region****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 2.0  
 Type: Discrete    Width: 19    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**A1C: Sample Frame Level****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 2.0    Maximum: 2.0  
 Type: Discrete    Width: 13    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-------	----------

2

**A0: Questionnaire****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 1.0 Maximum: 3.0  
 Type: Discrete Width: 15 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	

**A3A: Region of The Establishment****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 19 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**A6C: Screener Size****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 5.0 Maximum: 540.0  
 Type: Discrete Width: 8 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
5	
6	
7	
8	
9	
10	
12	
13	
14	
15	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
28	
30	
31	
32	
35	
36	
40	
43	
44	
45	
46	
50	
57	
60	
75	
81	
100	
101	

102	
103	
104	
105	
108	
109	
110	
111	
112	
113	
114	
115	
116	
118	
119	
121	
135	
136	
138	
150	
156	
170	
200	
205	
210	
218	
240	
300	
380	
500	
540	

## PANEL: Panel Code

Data file: Malawi-2025-full-data

### Overview

Valid: 153    Minimum: 0.0    Maximum: 1.0  
 Type: Discrete    Width: 8    Range: -    Format: Numeric

## Questions and instructions

---

### CATEGORIES

Value	Category
1	

### A1A: Language of The Interview

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 1.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

## Questions and instructions

---

### CATEGORIES

Value	Category
1	

### A14D: Day

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 31.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

## Questions and instructions

---

### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
10	
11	
12	

13	
14	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
28	
30	
31	

## A14M: Month

Data file: Malawi-2025-full-data

### Overview

Valid: 153    Minimum: 5.0    Maximum: 8.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
5	
6	
7	
8	

## A14Y: Year

Data file: Malawi-2025-full-data

### Overview

Valid: 153    Minimum: 2025.0    Maximum: 2025.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

## Questions and instructions

---

### CATEGORIES

Value	Category
2025	

### A14H: Hour

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 8.0 Maximum: 20.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

## Questions and instructions

---

### CATEGORIES

Value	Category
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
19	
20	

### A14MIN: Minutes

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 0.0 Maximum: 59.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

## Questions and instructions

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### CATEGORIES

<b>Value</b>	<b>Category</b>
1	
2	
3	
4	
5	
7	
8	
9	
10	
11	
12	
13	
15	
16	
17	
18	
19	
21	
22	
23	
24	
25	
27	
28	
29	
30	
31	
32	
33	
34	
35	
36	
37	
38	
39	
40	
41	

42	
43	
44	
45	
46	
47	
48	
49	
50	
51	
52	
53	
54	
55	
56	
57	
58	
59	

## A20Y: Close Year of The Last Completed Fiscal Year

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 2024.0 Maximum: 2025.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
2024	
2025	

## A20M: Close Month of The Last Completed Fiscal Year

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 1.0 Maximum: 12.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	
4	
6	
10	
12	

## A20D: Close Day of The Last Completed Fiscal Year

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 28.0 Maximum: 31.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
28	
30	
31	

## A1: Country Code

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 29.0 Maximum: 29.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
29	

**A12: Interviewer Number****Data file: Malawi-2025-full-data****Overview**

Valid: 153

Type: Continuous    Width: 9    Range: -    Format: character

**A7A: Number of Establishments In The Firm****Data file: Malawi-2025-full-data****Overview**

Valid: 38    Minimum: 2.0    Maximum: 4.0

Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
2	
3	
4	

**A7B: Is This Establishment The Headquarters Location?****Data file: Malawi-2025-full-data****Overview**

Valid: 38    Minimum: 1.0    Maximum: 1.0

Type: Discrete    Width: 8    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	

**A11: If Hq, Financial Statements Independent of The Rest of Establishment****Data file: Malawi-2025-full-data**

**Overview**

Valid: 38 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 8 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**A7C: Does This Headquarters Location Engage In Production or Sales At This Location?**

Data file: Malawi-2025-full-data

**Overview**

Valid: 38 Minimum: 1.0 Maximum: 1.0  
 Type: Discrete Width: 8 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	

**A9: Establishment'S Financial Statements Prepared Separately From Hq Statements**

Data file: Malawi-2025-full-data

**Overview**

Valid:  
 Type: Discrete Width: 8 Range: - Format: Numeric

**B1: Legal Status of The Firm**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 5.0  
 Type: Discrete Width: 70 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
5	

## B1\_MWI: Legal Status of The Firm, Malawi

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 1.0 Maximum: 5.0  
 Type: Discrete Width: 33 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
5	

## B1X: Other (Specify)

Data file: Malawi-2025-full-data

### Overview

Valid: 153  
 Type: Continuous Width: 9 Range: - Format: character

## B3A: Is the largest owner also the top manager

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: -9.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

## CATEGORIES

Value	Category
-9	
1	
2	

## B2A: % Owned By Private Domestic Individuals, Companies or organizations

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 0.0 Maximum: 100.0  
 Type: Discrete Width: 34 Range: - Format: Numeric

### Questions and instructions

## CATEGORIES

Value	Category
10	
20	
30	
40	
50	
57	
60	
70	
80	
90	
100	

## B2B: % Owned By Private Foreign Individuals, Companies or organizations

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 0.0 Maximum: 100.0  
 Type: Discrete Width: 29 Range: - Format: Numeric

### Questions and instructions

## CATEGORIES

Value	Category
-------	----------

10	
20	
30	
40	
50	
80	
90	
100	

## B2C: % Owned By Government/State

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 0.0 Maximum: 43.0  
 Type: Discrete Width: 31 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
43	

## B2D: % Owned By Other

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 0.0 Maximum: 60.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
10	
20	
30	
60	

**B4: Amongst The Owners of The Firm, Are There Any Women?****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: -9.0    Maximum: 2.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	

**B4A: % of The Firm Owned By Women****Data file: Malawi-2025-full-data****Overview**

Valid: 30    Minimum: -9.0    Maximum: 100.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
5	
6	
10	
13	
20	
25	
30	
33	
40	
60	
100	

**B5: Year Establishment Began Operations****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 1932.0 Maximum: 2022.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1932	
1936	
1954	
1956	
1958	
1970	
1983	
1985	
1986	
1991	
1993	
1994	
1995	
1997	
1999	
2000	
2001	
2002	
2003	
2004	
2005	
2006	
2007	
2008	
2009	
2010	
2011	
2012	
2013	
2014	

2015	
2016	
2017	
2018	
2019	
2020	
2021	
2022	

## B6: Number of Full-Time Employees of The Establishment When It Started Operations

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: -9.0 Maximum: 500.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-9	
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
17	
18	
20	

21	
23	
25	
26	
30	
32	
36	
39	
40	
42	
43	
44	
46	
48	
50	
54	
56	
58	
60	
70	
80	
84	
91	
92	
100	
102	
105	
106	
125	
138	
150	
156	
200	
210	
300	
500	

**B6B: In What Year Was This Establishment Formally Registered?****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: -9.0 Maximum: 2023.0

Type: Discrete Width: 31 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1932	
1936	
1960	
1966	
1980	
1982	
1985	
1986	
1990	
1993	
1995	
1998	
1999	
2000	
2001	
2002	
2004	
2005	
2006	
2007	
2008	
2009	
2010	
2011	
2012	
2013	
2014	
2015	
2016	

2017	
2018	
2019	
2020	
2021	
2022	
2023	

## B7: How Many Years of Experience Working In This Sector Does The Top Manager Have?

Data file: Malawi-2025-full-data

### Overview

Valid: 153    Minimum: -9.0    Maximum: 50.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-9	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	

21	
22	
25	
26	
27	
29	
30	
32	
33	
35	
40	
42	
45	
50	

### B7A: Is The Top Manager a Woman?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -9.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-9	
1	
2	

### B8: Does Establishment Have An Internationally-Recognized Quality Certification?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -9.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-9	
1	
2	

### B8X: Specify The Internationally-Recognized Quality Certifications

Data file: Malawi-2025-full-data

#### Overview

Valid: 153

Type: Continuous Width: 10 Range: - Format: character

### C3: Application To Obtain An Electrical Connection Submitted Over The Last 2 Years

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0

Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

### C4: How Many Days Did It Take For You To Receive An Electrical Connection Service?

Data file: Malawi-2025-full-data

#### Overview

Valid: 26 Minimum: 5.0 Maximum: 90.0

Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
5	
7	
14	

15	
20	
21	
25	
30	
40	
60	
90	

### C5: Informal Gift/Payment Expected or Requested For An Electrical Connection?

Data file: Malawi-2025-full-data

#### Overview

Valid: 26 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

### C31: Cost to obtain electrical connection

Data file: Malawi-2025-full-data

#### Overview

Valid: 26 Minimum: 90000.0 Maximum: 900000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
90000	
93000	
95000	
120000	
150000	
160000	

200000	
300000	
400000	
450000	
500000	
700000	
800000	
900000	

### C6: Over Last FY, Did This Establishment Experience Power Outages?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

### C7: Number of Power Outages Experienced In A Typical Month In Last Fiscal Year

Data file: Malawi-2025-full-data

#### Overview

Valid: 129 Minimum: -9.0 Maximum: 32.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-9	
2	
3	
4	
5	
6	

7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
20	
25	
26	
30	
32	

### C8A: Average Duration of Power Outages: Hours

Data file: Malawi-2025-full-data

#### Overview

Valid: 128 Minimum: 0.0 Maximum: 8.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
8	

### C8B: Average Duration of Power Outages: Minutes

Data file: Malawi-2025-full-data

**Overview**

Valid: 128 Minimum: 0.0 Maximum: 59.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
5	
10	
13	
15	
16	
20	
25	
30	
40	
45	
47	
50	
54	
59	

**C9A: In Last FY, Losses As % of Annual Sales Due To Power Outages**

Data file: Malawi-2025-full-data

**Overview**

Valid: 89 Minimum: -9.0 Maximum: 20.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	
3	

5	
6	
7	
8	
10	
15	
20	

## C9B: In Last FY, Value of Losses Due To Power Outages

Data file: Malawi-2025-full-data

### Overview

Valid: 40 Minimum: 50000.0 Maximum: 30000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
50000	
100000	
120000	
150000	
200000	
250000	
300000	
500000	
550000	
600000	
800000	
900000	
2000000	
3500000	
5000000	
6000000	
9000000	
10000000	
12000000	
15000000	

20000000	
30000000	

### C10: Generator Shared or Owned Over The Course of Last Fiscal Year?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

### C11: % Electricity From Generator Owned/Shared By The Establishment In Last FY

Data file: Malawi-2025-full-data

#### Overview

Valid: 77 Minimum: -9.0 Maximum: 50.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-9	
1	
2	
3	
5	
6	
8	
10	
12	
15	
20	
30	

40	
50	

### C43: Over FY, did establishment use on-site solar panels?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

### C44: Percentage of electricity from solar panels

Data file: Malawi-2025-full-data

#### Overview

Valid: 26 Minimum: 1.0 Maximum: 30.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	
5	
10	
20	
25	
30	

### C12: Application To Obtain A Water Connection Submitted Over The Last 2 Years

Data file: Malawi-2025-full-data

## Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	

## C13: How Many Days Did It Take For You To Obtain A Water Connection?

Data file: Malawi-2025-full-data

### Overview

Valid: 26 Minimum: 7.0 Maximum: 90.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
7	
10	
12	
14	
20	
21	
30	
90	

## C14: When You Applied For A Water Connection, Was An Informal Gift/Payment Requested?

Data file: Malawi-2025-full-data

### Overview

Valid: 26 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	

### C33: Cost to obtain water connection

Data file: Malawi-2025-full-data

#### Overview

Valid: 26 Minimum: 90000.0 Maximum: 8000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
90000	
95000	
100000	
120000	
200000	
250000	
450000	
500000	
600000	
700000	
800000	
1000000	
2000000	
8000000	

### C45: Which best characterizes quality of piped water received from utility provider

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -7.0 Maximum: 3.0  
 Type: Discrete Width: 63 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-7	
-6	
1	
2	
3	

## C152: Did You Experience Insufficient Water Supply In Last FY?

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	

## C162: Frequency of Incidents of Water Shortages In A Typical Month In Last FY

Data file: Malawi-2025-full-data

### Overview

Valid: 88 Minimum: 1.0 Maximum: 20.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	

9	
10	
11	
12	
13	
15	
20	

## C172: Average Length of Water Shortages In Last Fiscal Year

Data file: Malawi-2025-full-data

### Overview

Valid: 88 Minimum: 1.0 Maximum: 10.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
8	
10	

## C22B: Establishment Has Its Own Website

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	

2

**C36: Application To Obtain Fixed Broadband Internet Connection Over The Last 2 Years****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 2.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**C37: How Many Days Did It Take For You To Obtain Internet Connection?****Data file: Malawi-2025-full-data****Overview**

Valid: 40    Minimum: 2.0    Maximum: 45.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
2	
3	
5	
7	
10	
12	
14	
20	
21	
30	
45	

**C39: Did You Experience Internet Disruptions In Last FY?****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: -7.0    Maximum: 2.0  
 Type: Discrete    Width: 54    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-7	
1	
2	

**C42: How difficult to switch internet providers?****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: -9.0    Maximum: 4.0  
 Type: Discrete    Width: 45    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
-7	
1	
2	
3	
4	

**D1A1A: Establishment'S Main Product/Service Last FY****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 62.0  
 Type: Discrete    Width: 55    Range: -    Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	
4	
11	
51	
52	
61	
62	

### D1A3: Main Product/Service: Percent of Total Annual Sales

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 26.0 Maximum: 100.0

Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
26	
45	
50	
55	
60	
70	
71	
75	
78	
80	
85	
89	
90	
95	

98	
99	
100	

## D2: In Last Fiscal Year, What Were This Establishment's Total Annual Sales?

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 10000000.0 Maximum: 80000000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
10000000	
14200000	
15000000	
19000000	
19500000	
20800000	
24000000	
25000000	
26000000	
30000000	
34560000	
35000000	
37000000	
40000000	
43200000	
45000000	
50000000	
65000000	
70000000	
90000000	
100000000	
107520000	
108000000	
111078966	

124000000	
140000000	
150000000	
200000000	
220000000	
234000000	
250000000	
300000000	
312000000	
320000000	
336000000	
358000000	
380000000	
390000000	
400000000	
408000000	
420000000	
434000000	
437433348	
450000000	
490000000	
500000000	
550000000	
600000000	
611000000	
670000000	
700000000	
701000000	
720000000	
760000000	
800000000	
846000000	
850000000	
880000000	
900000000	
939759305	
950000000	
980000000	
990000000	

1000000000	
1300000000	
1500000000	
1680000000	
1800000000	
2000000000	
2200000000	
2250000000	
3000000000	
3410742000	
4000000000	
5000000000	
6000000000	
7500000000	
8000000000	
10000000000	
18000000000	
20000000000	
22000000000	
25000000000	
40000000000	
45000000000	
50000000000	
60000000000	
80000000000	
100000000000	
125000000000	
150000000000	
168000000000	
500000000000	
600000000000	
700000000000	
800000000000	

### **D2X: Please Also Write Out The Number**

**Data file: Malawi-2025-full-data**

#### **Overview**

Valid: 153

Type: Continuous Width: 94 Range: - Format: character

### N3: What were the establishment's sales 3 years ago?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -9.0 Maximum: 20000000000.0  
 Type: Discrete Width: 48 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-9	
6000000	
7000000	
9000000	
13000000	
14000000	
15000000	
17280000	
18000000	
19000000	
20000000	
22000000	
23000000	
23904000	
25000000	
30000000	
35000000	
40000000	
50000000	
55000000	
60000000	
65000000	
68000000	
70000000	
75000000	
84000000	
90000000	

95078000	
100000000	
150000000	
165000000	
170000000	
187000000	
200000000	
210000000	
216000000	
230000000	
247150195	
250000000	
256000000	
280000000	
289000000	
295000000	
300000000	
350000000	
360000000	
380000000	
395000000	
410000000	
420000000	
450000000	
451000000	
460000000	
490000000	
500000000	
510000000	
530000000	
600000000	
650000000	
700000000	
710000000	
725000000	
750000000	
756692443	
960000000	
980000000	

1100000000	
1200000000	
1300000000	
1500000000	
1550000000	
1700000000	
1900000000	
2000000000	
2500000000	
2545697030	
3000000000	
3500000000	
4500000000	
5000000000	
5300000000	
6000000000	
7000000000	
8000000000	
10000000000	
12000000000	
20000000000	
22000000000	
40000000000	
42000000000	
50000000000	
58000000000	
80000000000	
97000000000	
100000000000	
200000000000	

### **N3X: Please Also Write Out The Number**

**Data file: Malawi-2025-full-data**

#### **Overview**

Valid: 153

Type: Continuous    Width: 88    Range: -    Format: character

**F1: In Last FY, What Was The Capacity Utilization (%) of This Establishment?****Data file: Malawi-2025-full-data****Overview**

Valid: 65 Minimum: -9.0 Maximum: 100.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
30	
40	
50	
60	
65	
70	
75	
80	
85	
90	
97	
100	

**D3A: % of Sales: National Sales****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 0.0 Maximum: 100.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
30	
50	
60	
65	
70	

80	
100	

### D3B: % of Sales: Indirect Exports

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 0.0 Maximum: 50.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
10	
20	
30	
40	
50	

### D3C: % of Sales: Direct Exports

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 0.0 Maximum: 60.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
10	
15	
20	
30	
40	
50	
60	

**D31X: Main destination of exports (country code)****Data file: Malawi-2025-full-data****Overview**

Valid: 153

Type: Continuous    Width: 24    Range: -    Format: character

**D42: When goods exported directly, was any inspection, certification, or licensing do****Data file: Malawi-2025-full-data****Overview**

Valid: 26    Minimum: 1.0    Maximum: 2.0

Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**D43A: Average duration to conduct inspections, certifications, and licensing: days****Data file: Malawi-2025-full-data****Overview**

Valid: 25    Minimum: 0.0    Maximum: 4.0

Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	

**D43B: Average duration to conduct inspections, certifications, and licensing: hours****Data file: Malawi-2025-full-data****Overview**

Valid: 25 Minimum: -9.0 Maximum: 15.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	
3	
6	
12	
15	

**D4A: In Last FY, Avg. Num. of Days For Exported Goods To Clear Customs?****Data file: Malawi-2025-full-data****Overview**

Valid: 26 Minimum: 0.0 Maximum: 13.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
12	
13	

**D4B: If less than a day, total hours for exported goods to clear customs****Data file: Malawi-2025-full-data**

**Overview**

Valid: 26 Minimum: -9.0 Maximum: 14.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	
3	
5	
6	
9	
10	
14	

**D342: Costs to Comply with all Export Requirements (% of value of goods exported)**

Data file: Malawi-2025-full-data

**Overview**

Valid: 26 Minimum: -9.0 Maximum: 20.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
10	
15	
20	

**D352: Any online orders that didn't require custom duties in destination**

Data file: Malawi-2025-full-data

**Overview**

Valid: 27 Minimum: -9.0 Maximum: 2.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	

**D8: In What Year Did This Establishment First Export Directly or Indirectly?**

Data file: Malawi-2025-full-data

**Overview**

Valid: 36 Minimum: -9.0 Maximum: 2024.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1985	
1986	
1990	
1995	
1999	
2000	
2001	
2003	
2006	
2007	
2010	
2012	
2013	
2014	
2015	
2016	
2018	
2019	

2020	
2024	

### D412: Costs to Comply with all Import Requirements (% of value of goods imported)

Data file: Malawi-2025-full-data

#### Overview

Valid: 44 Minimum: -9.0 Maximum: 5.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-9	
1	
2	
3	
4	
5	

### D12A: % of Material Inputs And Supplies of Domestic origin In Last Fiscal Year

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 0.0 Maximum: 100.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
2	
10	
20	
30	
40	
50	
58	
60	

70	
75	
80	
90	
100	

## D12B: % of Material Inputs And Supplies of Foreign origin In Last Fiscal Year

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 0.0 Maximum: 100.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
10	
20	
25	
30	
40	
42	
50	
60	
70	
80	
90	
98	
100	

## D13: Were Any of These Material Inputs And Supplies Imported Directly?

Data file: Malawi-2025-full-data

### Overview

Valid: 77 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	

### D38X: Main origin of imports (country code)

Data file: Malawi-2025-full-data

#### Overview

Valid: 153

Type: Continuous Width: 28 Range: - Format: character

### D44: Inspection, certification or licensing prior to point of entry

Data file: Malawi-2025-full-data

#### Overview

Valid: 44 Minimum: 1.0 Maximum: 2.0

Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	

### D45A: Average duration to clear customs: Days

Data file: Malawi-2025-full-data

#### Overview

Valid: 39 Minimum: 0.0 Maximum: 5.0

Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	

2	
3	
4	
5	

### D45B: Average duration to clear customs: Hours

Data file: Malawi-2025-full-data

#### Overview

Valid: 39 Minimum: 0.0 Maximum: 23.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	
5	
6	
7	
12	
16	
23	

### D14A: Avg. Num. of Days For Imported Goods To Clear Customs In Last Fiscal Year

Data file: Malawi-2025-full-data

#### Overview

Valid: 44 Minimum: 0.0 Maximum: 14.0  
 Type: Discrete Width: 28 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

3	
4	
6	
10	
12	
14	

### D14B: If less than a day, total hours for imported goods to clear customs

Data file: Malawi-2025-full-data

#### Overview

Valid: 44 Minimum: -9.0 Maximum: 23.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-9	
1	
2	
3	
5	
7	
10	
12	
14	
23	

### O1: In the last three years, establishment had any commercial dispute?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-------	----------

1	
2	

## 02: Use of courts, arbitration etc. to (or attempt to ) resolve commercial dispute?

Data file: Malawi-2025-full-data

### Overview

Valid: 43 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	

## 03A2: Reliable mechanism to resolve commercial disputes: Arbitration?

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: -9.0 Maximum: 4.0  
 Type: Discrete Width: 28 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-9	
1	
2	
3	
4	

## 03B2: Reliable mechanism to resolve commercial disputes:Mediation?

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: -9.0 Maximum: 4.0  
 Type: Discrete Width: 28 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-9	
1	
2	
3	
4	

## J31: In resolving commercial disputes, courts are independent and impartial

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: -9.0 Maximum: 4.0  
 Type: Discrete Width: 28 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-9	
-7	
1	
2	
3	
4	

## R1: What Happened When Problem In The Production Process/Services Provision Arose?

Data file: Malawi-2025-full-data

### Overview

Valid: 97 Minimum: 1.0 Maximum: 3.0  
 Type: Discrete Width: 156 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	

2	
3	

## R2: Did This Establishment Monitor Any Production/Service Performance Indicators?

Data file: Malawi-2025-full-data

### Overview

Valid: 97 Minimum: 1.0 Maximum: 2.0  
Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	

## R3: How Many Production/Service Provision Performance Indicators Were Monitored?

Data file: Malawi-2025-full-data

### Overview

Valid: 67 Minimum: 1.0 Maximum: 3.0  
Type: Discrete Width: 44 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	

## R4: Did This Establishment Have Production/Service Provision Targets?

Data file: Malawi-2025-full-data

### Overview

Valid: 97 Minimum: 1.0 Maximum: 2.0  
Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	

## R5: What Best Describes The Time Frame of Production/Service Provision Targets?

Data file: Malawi-2025-full-data

### Overview

Valid: 69 Minimum: 1.0 Maximum: 3.0  
 Type: Discrete Width: 68 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	

## R6: How Easy To Achieve Its Production/Service Provision Targets?

Data file: Malawi-2025-full-data

### Overview

Valid: 69 Minimum: 1.0 Maximum: 6.0  
 Type: Discrete Width: 50 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	

**R7: Who Was Aware of The Production/Service Provision Targets At This Establishment?****Data file: Malawi-2025-full-data****Overview**

Valid: 69 Minimum: 1.0 Maximum: 4.0  
 Type: Discrete Width: 41 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	

**R8: Were There Performance Bonuses Based On Production/Service Provision Targets?****Data file: Malawi-2025-full-data****Overview**

Valid: 97 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**R9: What Were Managers' Performance Bonuses Usually Based On?****Data file: Malawi-2025-full-data****Overview**

Valid: 59 Minimum: 1.0 Maximum: 3.0  
 Type: Discrete Width: 34 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	

### R10: What Was The Primary Way Non-Managers Were Promoted?

Data file: Malawi-2025-full-data

#### Overview

Valid: 97 Minimum: 1.0 Maximum: 4.0  
 Type: Discrete Width: 128 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	
4	

### R11: When Was An Under-Performing Non-Manager Reassigned or Dismissed?

Data file: Malawi-2025-full-data

#### Overview

Valid: 97 Minimum: -7.0 Maximum: 3.0  
 Type: Discrete Width: 60 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-7	
1	
2	
3	

### E1: In Last FY, Main Market For Establishment'S Main Product

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 3.0  
 Type: Discrete Width: 37 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	

**E2B: Competitors For The Main Product/Service In The Main Market**

Data file: Malawi-2025-full-data

**Overview**

Valid: 146 Minimum: -9.0 Maximum: 48.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
-4	
2	
3	
5	
6	
7	
8	
10	
12	
14	
15	
18	
20	
25	
28	
30	

35	
38	
45	
48	

### E312: Which Best Describes Establishment's Main Market

Data file: Malawi-2025-full-data

#### Overview

Valid: 146 Minimum: 1.0 Maximum: 3.0  
Type: Discrete Width: 38 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	

### E32: Change in competition in the last year?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 3.0  
Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	

### E33: Establishment can increase prices more than competitors without losing customers

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -7.0 Maximum: 2.0

Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-7	
-6	
1	
2	

## E6: Do You Use Technology Licensed From A Foreign-Owned Company?

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: -9.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-9	
1	
2	

## E11: Does This Establishment Compete Against Unregistered or Informal Firms?

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: -9.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-9	
1	
2	

**H1: New Products/Services Introduced Over Last 3 Yrs****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: -9.0    Maximum: 2.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	

**H2: New Products/Services Also New For Thr Establishment'S Main Market****Data file: Malawi-2025-full-data****Overview**

Valid: 70    Minimum: 1.0    Maximum: 2.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**H32X: Describe In Detail The Main New or Significantly Improved Product or Service****Data file: Malawi-2025-full-data****Overview**

Valid: 153  
 Type: Continuous    Width: 244    Range: -    Format: character

**H5: During Last 3 Yrs, Establishment Introduced New/Significantly Improved Process****Data file: Malawi-2025-full-data**

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**H62X: Describe Main New/Significantly Improved Process This Establishment Introduced**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153  
 Type: Continuous Width: 244 Range: - Format: character

**H8: During Last Fiscal Year, Establishment Spent On R&D (Excl Market Research)?**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**H9: How Much Spent On R&D, Either In-House or External?**

Data file: Malawi-2025-full-data

**Overview**

Valid: 22 Minimum: -9.0 Maximum: 30000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1790000	
1900000	
2500000	
3000000	
5000000	
8000000	
10000000	
11000000	
13000000	
14000000	
20000000	
30000000	

**D1A6A: Total number of hotel rooms in the last FY**

Data file: Malawi-2025-full-data

**Overview**

Valid: 11 Minimum: 11.0 Maximum: 23.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
11	
14	
15	
16	
18	
20	
23	

**D1A6B: Total areas of rooms in the last FY**

Data file: Malawi-2025-full-data

**Overview**

Valid: 11 Minimum: -9.0 Maximum: 2000.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
280	
345	
360	
400	
750	
1615	
1728	
2000	

**D1A6C: Specify units**

Data file: Malawi-2025-full-data

**Overview**

Valid: 9 Minimum: 1.0 Maximum: 3.0

Type: Discrete Width: 15 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
3	

**D1A6CX: Other (Specify)**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153

Type: Continuous Width: 9 Range: - Format: character

**G5A: What Is The Total Selling Area In This Establishment?**

Data file: Malawi-2025-full-data

**Overview**

Valid: 30 Minimum: -9.0 Maximum: 1860.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
20	
35	
40	
45	
60	
70	
72	
100	
120	
125	
135	
160	
210	
225	
300	
450	
1860	

**G5B: The Area Is Measured In:**

Data file: Malawi-2025-full-data

**Overview**

Valid: 21 Minimum: 2.0 Maximum: 3.0  
 Type: Discrete Width: 13 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
2	
3	

**G5BX: Specify Other Units (If Not Included Above) The Area Is Measured In**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153

Type: Continuous Width: 9 Range: - Format: character

**G2: Applic. To Obtain A Construction-Related Permit Submitted Over The Last 2 Years**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**G3: How Many Days Did It Take For You To Obtain A Construction-Related Permit?**

Data file: Malawi-2025-full-data

**Overview**

Valid: 32 Minimum: -6.0 Maximum: 30.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-6	
5	
7	
8	
10	
14	
20	
21	

22	
30	

#### **G4: Informal Gift/Payment Expected or Requested For A Construction-Related Permit**

**Data file: Malawi-2025-full-data**

##### **Overview**

Valid: 32 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

##### **Questions and instructions**

###### CATEGORIES

Value	Category
1	
2	

#### **G34: Land disputes and the sale of property: Deeds, Title certificates etc recognized**

**Data file: Malawi-2025-full-data**

##### **Overview**

Valid: 153 Minimum: -9.0 Maximum: 4.0  
 Type: Discrete Width: 28 Range: - Format: Numeric

##### **Questions and instructions**

###### CATEGORIES

Value	Category
-9	
1	
2	
3	
4	

#### **GE3: Experience damage of physical assets due to extreme weather events?**

**Data file: Malawi-2025-full-data**

##### **Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	

### GE3A: Monetary damage of physical assets?

Data file: Malawi-2025-full-data

#### Overview

Valid: 29 Minimum: -9.0 Maximum: 440000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-9	
200000	
850000	
1000000	
1500000	
2000000	
3000000	
4000000	
5000000	
10000000	
13000000	
25000000	
40000000	
43000000	
50000000	
150000000	
200000000	
440000000	

**GE7: Over the last 3 years, establishment monitor its CO2 emissions?****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 2.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**GE8D: Over last 3 years, establishment adopt energy management measures?****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: -9.0    Maximum: 2.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	

**K3A: % of Working Capital Financed From Internal Funds/Retained Earnings****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 0.0    Maximum: 100.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
10	

20	
30	
50	
55	
60	
65	
70	
75	
80	
85	
90	
95	
100	

### **K3I: % of Working Capital Financed From Owners' Contributions or Issued New Equity**

Data file: Malawi-2025-full-data

#### **Overview**

Valid: 153 Minimum: 0.0 Maximum: 100.0

Type: Discrete Width: 24 Range: - Format: Numeric

#### **Questions and instructions**

#### CATEGORIES

<b>Value</b>	<b>Category</b>
5	
10	
15	
20	
25	
28	
30	
35	
40	
50	
60	
70	
80	
100	

**K3J: % of Working Capital Financed From Bonds****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 0.0    Maximum: 60.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
10	
20	
30	
40	
60	

**K3BC: % of Working Capital Borrowed From Banks****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 0.0    Maximum: 50.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
10	
15	
20	
22	
25	
30	
40	
50	

**K3E: % of Working Capital Borrowed From Non-Bank Financial Institutions****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 0.0    Maximum: 30.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
5	
10	
15	
20	
30	

**K3F: % of Working Capital Purchased On Credit/Advances From Suppliers /Customers****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 0.0    Maximum: 60.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
3	
5	
10	
20	
30	
50	
60	

**K3DGH: % of Working Capital Financed By Friends, Relatives, Informal Money Lenders, Oth****Data file: Malawi-2025-full-data**

**Overview**

Valid: 153 Minimum: 0.0 Maximum: 50.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
7	
10	
20	
30	
40	
50	

**K4: Did This Establishment Purchase Any Fixed Assets In Last FY?**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**N5A: Total Annual Expenditure For Purchases of Equipment In Last FY**

Data file: Malawi-2025-full-data

**Overview**

Valid: 66 Minimum: 1000000.0 Maximum: 1800000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-------	----------

1000000	
1500000	
2000000	
2300000	
3000000	
4000000	
5000000	
5800000	
8000000	
10000000	
14000000	
15000000	
30000000	
35000000	
39000000	
40000000	
50000000	
56000000	
60000000	
75000000	
85000000	
100000000	
120000000	
140000000	
150000000	
196000000	
250000000	
300000000	
400000000	
1200000000	
1500000000	
1800000000	

### **N5B: Total Annual Expenditure For Purchases of Land And Buildings In Last FY**

**Data file: Malawi-2025-full-data**

#### **Overview**

Valid: 66 Minimum: -9.0 Maximum: 500000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-9	
800000	
1000000	
1500000	
2000000	
3000000	
4000000	
5000000	
6000000	
8000000	
9000000	
10000000	
13000000	
15000000	
20000000	
25000000	
35000000	
50000000	
70000000	
100000000	
200000000	
300000000	
350000000	
500000000	

### K5A: Last FY, % Fixed Assets Funded By: Internal Funds/Retained Earnings

Data file: Malawi-2025-full-data

#### Overview

Valid: 61 Minimum: 0.0 Maximum: 100.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
20	
30	
40	
50	
60	
65	
70	
80	
85	
100	

### K5A1: Fixed Assets - Value Internal Funds or Retained Earnings

Data file: Malawi-2025-full-data

#### Overview

Valid: 5 Minimum: 15000000.0 Maximum: 87000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

#### CATEGORIES

Value	Category
15000000	
18000000	
55000000	
65000000	
87000000	

### K5I: Last FY, % Fixed Assets Funded By: Owners' Contributions or Issued New Equity

Data file: Malawi-2025-full-data

#### Overview

Valid: 61 Minimum: 0.0 Maximum: 100.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

#### CATEGORIES

Value	Category
-------	----------

10	
15	
20	
30	
35	
40	
50	
60	
80	
100	

### K5I1: Fixed Assets - Value Owners' Contribution or Issued New Equity Shares

Data file: Malawi-2025-full-data

#### Overview

Valid: 5 Minimum: 0.0 Maximum: 5000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
3000000	
5000000	

### K5J: Last FY, % Fixed Assets Funded By: Bonds

Data file: Malawi-2025-full-data

#### Overview

Valid: 61 Minimum: 0.0 Maximum: 20.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
5	
20	

**K5J1: Fixed Assets - Value Bonds****Data file: Malawi-2025-full-data****Overview**

Valid: 5 Minimum: 0.0 Maximum: 0.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category

**K5BC: Last FY, % Fixed Assets Funded By: Bank Borrowing****Data file: Malawi-2025-full-data****Overview**

Valid: 61 Minimum: 0.0 Maximum: 70.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
10	
15	
20	
30	
40	
50	
70	

**K5BC1: Fixed Assets - Value Borrowed From Banks****Data file: Malawi-2025-full-data****Overview**

Valid: 5 Minimum: 0.0 Maximum: 35000000.0

Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
4000000	
25000000	
35000000	

### K5E: Last FY, % Fixed Assets Funded By: Non-Bank Financial Institutions

Data file: Malawi-2025-full-data

#### Overview

Valid: 61 Minimum: 0.0 Maximum: 50.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
10	
15	
20	
30	
50	

### K5E1: Fixed Assets - Value Borrowed From Non-Bank Financial Institutions

Data file: Malawi-2025-full-data

#### Overview

Valid: 5 Minimum: 0.0 Maximum: 0.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category

**K5F: Last FY, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers****Data file: Malawi-2025-full-data****Overview**

Valid: 61 Minimum: 0.0 Maximum: 50.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
5	
20	
40	
50	

**K5F1: Fixed Assets - Value Purchases On Credit From Suppliers, Advances From Customers****Data file: Malawi-2025-full-data****Overview**

Valid: 5 Minimum: 0.0 Maximum: 30000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
30000000	

**K5DGH: Last FY, % Fixed Assets Funded By: Friends\Relatives\Informal Money Lenders\Othe****Data file: Malawi-2025-full-data****Overview**

Valid: 61 Minimum: 0.0 Maximum: 40.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category

10	
20	
40	

### K5DGH1: Fixed Assets - Value Friends\Relatives\Informal Money Lenders\Other

Data file: Malawi-2025-full-data

#### Overview

Valid: 5 Minimum: 0.0 Maximum: 0.0

Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category

### K6: Does This Establishment Have A Checking And/or Saving Account?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0

Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

### K82B: Establishment Has A Line of Credit from a Financial Institution?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -9.0 Maximum: 2.0

Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-9	
1	
2	

### K82A: Establishment Has A Loan From A Financial Institution?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

### K9: Type of Financial Institution That Granted The Line of Credit or Loan

Data file: Malawi-2025-full-data

#### Overview

Valid: 44 Minimum: 1.0 Maximum: 3.0  
 Type: Discrete Width: 38 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	

### K10: Year When The Most Recent Loan/Line of Credit Approved

Data file: Malawi-2025-full-data

#### Overview

Valid: 44 Minimum: -9.0 Maximum: 2025.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-9	
2020	
2022	
2023	
2024	
2025	

### K11: For The Most Recent Loan, What Was The Value At The Time of Approval?

Data file: Malawi-2025-full-data

#### Overview

Valid: 44 Minimum: -9.0 Maximum: 5000000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-9	
-8	
3000000	
6000000	
10000000	
13000000	
20000000	
25000000	
30000000	
35000000	
50000000	
70000000	
90000000	
100000000	
110000000	
150000000	
200000000	

210000000	
240000000	
250000000	
300000000	
5000000000	

### K13: Financing Required For The Most Recent Line of Credit or Loan

Data file: Malawi-2025-full-data

#### Overview

Valid: 44 Minimum: 1.0 Maximum: 2.0  
Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

### K14A: Type of Collateral Required For The Most Recent Loan? Land, Buildings

Data file: Malawi-2025-full-data

#### Overview

Valid: 35 Minimum: 1.0 Maximum: 2.0  
Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

### K14B: Type of Collateral Required For The Most Recent Loan? Equipment

Data file: Malawi-2025-full-data

#### Overview

Valid: 35 Minimum: 1.0 Maximum: 2.0  
Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	

## K14C: Type of Collateral Required For The Most Recent Loan? Accounts

Data file: Malawi-2025-full-data

### Overview

Valid: 35 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	

## K14D: Type of Collateral Required For The Most Recent Loan? Personal Assets

Data file: Malawi-2025-full-data

### Overview

Valid: 35 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	

## K14E: Type of Collateral Required For The Most Recent Loan? Other

Data file: Malawi-2025-full-data

### Overview

Valid: 35 Minimum: 1.0 Maximum: 2.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**K15A: Value of Collateral Required For The Most Recent Credit/Loan**

Data file: Malawi-2025-full-data

**Overview**

Valid: 35 Minimum: -9.0 Maximum: 300000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1000000	
3000000	
4000000	
6500000	
7500000	
12000000	
13000000	
15000000	
35000000	
45000000	
80000000	
120000000	
150000000	
170000000	
200000000	
275000000	
300000000	

**K15D: Outstanding Personal Loans Used To Finance Establishment'S Business Activities?****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 2.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**K162A: In Last FY, Did Establishment Apply For Loans from Financial Institution?****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 2.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**K162B: In Last FY, Did Establishment Apply For Line of Credit from Financial Institutio****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 2.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**K17: Main Reason For Not Applying For New Loans or New Lines of Credit**

Data file: Malawi-2025-full-data

**Overview**

Valid: 105    Minimum: 1.0    Maximum: 7.0  
 Type: Discrete    Width: 57    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	

**K20A1: What Was The Outcome of That Most Recent Application For Loan/Line of Credit?**

Data file: Malawi-2025-full-data

**Overview**

Valid: 48    Minimum: -6.0    Maximum: 4.0  
 Type: Discrete    Width: 32    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-6	
1	
2	
4	

**K32: Days to receive a decision about most recent loan application**

Data file: Malawi-2025-full-data

**Overview**

Valid: 31 Minimum: 7.0 Maximum: 60.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
7	
10	
14	
20	
21	
30	
60	

**K21: Financial Statements Checked & Certified By External Auditor In Last FY?**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**K33: Percentage of payments received using e-payments**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: -9.0 Maximum: 95.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
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-9	
2	
3	
5	
10	
15	
20	
25	
30	
35	
40	
45	
50	
52	
60	
70	
75	
80	
85	
90	
95	

### K342: Main type of e-payment accepted

Data file: Malawi-2025-full-data

#### Overview

Valid: 152    Minimum: 1.0    Maximum: 4.0  
 Type: Discrete    Width: 59    Range: -    Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
3	
4	

**K342\_MWI: Main type of e-payment accepted, Malawi****Data file: Malawi-2025-full-data****Overview**

Valid: 152    Minimum: 1.0    Maximum: 5.0  
 Type: Discrete    Width: 59    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
3	
5	

**K342X: Other (Specify)****Data file: Malawi-2025-full-data****Overview**

Valid: 153  
 Type: Continuous    Width: 51    Range: -    Format: character

**K35: Avg. days to receive main type of e-payment****Data file: Malawi-2025-full-data****Overview**

Valid: 152    Minimum: -9.0    Maximum: 5.0  
 Type: Discrete    Width: 35    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	
3	
5	

**K36: Cost per transaction (% of transaction) to receive main type of e-payment****Data file: Malawi-2025-full-data****Overview**

Valid: 152    Minimum: -9.0    Maximum: 15.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
-6	
-5	
1	
2	
3	
5	
10	
15	

**K38: Percentage of payments made using e-payments****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: -9.0    Maximum: 90.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	
3	
5	
10	
15	
20	
28	

30	
35	
40	
45	
47	
50	
55	
60	
65	
70	
80	
85	
90	

### K392: Main type of e-payment used to make payments

Data file: Malawi-2025-full-data

#### Overview

Valid: 151 Minimum: 1.0 Maximum: 4.0  
 Type: Discrete Width: 60 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
3	
4	

### K392\_MWI: Main type of e-payment used to make payments, Malawi

Data file: Malawi-2025-full-data

#### Overview

Valid: 151 Minimum: 1.0 Maximum: 5.0  
 Type: Discrete Width: 59 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
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1	
3	
5	

### K392X: Other (Specify)

Data file: Malawi-2025-full-data

#### Overview

Valid: 153

Type: Continuous Width: 51 Range: - Format: character

### K40: Cost per transaction (% of transaction) to make main type of e-payment

Data file: Malawi-2025-full-data

#### Overview

Valid: 151 Minimum: -9.0 Maximum: 15.0

Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-9	
-6	
-5	
1	
2	
3	
5	
7	
10	
12	
15	

### J2: What % of Senior Management Time Was Spent In Dealing With Govt Regulations?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -9.0 Maximum: 100.0

Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-9	
1	
2	
3	
5	
7	
8	
10	
15	
20	
24	
25	
28	
30	
36	
40	
48	
50	
60	
62	
70	
72	
74	
75	
80	
90	
100	

### J3: Over The Last 12 Months, Was This Establishment Inspected By Tax officials?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 1.0    Maximum: 2.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	

## J4: Frequency of Inspections/Requirement For Meeting By Tax officials

Data file: Malawi-2025-full-data

### Overview

Valid: 88 Minimum: 1.0 Maximum: 8.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
8	

## J5: In Any of These Inspections Was A Gift/Informal Payment Requested ?

Data file: Malawi-2025-full-data

### Overview

Valid: 88 Minimum: -8.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-8	
1	
2	

**J32: Did any of these visits or meetings consist of a tax audit?****Data file: Malawi-2025-full-data****Overview**

Valid: 88 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**J33: Weeks until final audit report was received****Data file: Malawi-2025-full-data****Overview**

Valid: 40 Minimum: -6.0 Maximum: 14.0  
 Type: Discrete Width: 38 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-6	
2	
3	
4	
5	
6	
10	
14	

**J35: Total Hours to Prepare, File and Pay Taxes****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: -9.0 Maximum: 440.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

<b>Value</b>	<b>Category</b>
-9	
1	
2	
3	
6	
7	
8	
9	
10	
12	
14	
18	
24	
30	
32	
34	
36	
40	
42	
45	
48	
50	
56	
60	
70	
72	
74	
78	
79	
80	
90	
94	
100	
120	
126	

144	
146	
150	
158	
160	
168	
190	
200	
210	
260	
288	
300	
360	
432	
440	

### J36: In last FY, did establishment file taxes electronically

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 3.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	

### J37: In last FY, did establishment pay taxes electronically

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 3.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	

## J38: In the last 3 yrs., establishment has applied for a VAT refund

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: -6.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-6	
1	
2	

## J39: Weeks to receive VAT refund

Data file: Malawi-2025-full-data

### Overview

Valid: 40 Minimum: -9.0 Maximum: 15.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-9	
-5	
2	
3	
4	
7	

15

**J40: Main reason for not applying for a VAT tax refund****Data file: Malawi-2025-full-data****Overview**

Valid: 104 Minimum: -7.0 Maximum: 4.0  
 Type: Discrete Width: 50 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-7	
1	
2	
3	
4	

**J6A: Government Contract Secured (or Attempted) In The Last 12 Months?****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**J41: Degree of difficulty to comply with govt contract tender requirements****Data file: Malawi-2025-full-data****Overview**

Valid: 39 Minimum: 1.0 Maximum: 4.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	
4	

## J42: Establishment has held a govt contract in last 3 yrs?

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	

## J43: Typical number of days to receive payment under govt contract

Data file: Malawi-2025-full-data

### Overview

Valid: 35 Minimum: -9.0 Maximum: 90.0  
 Type: Discrete Width: 32 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-9	
-6	
14	
21	
30	
40	

45	
60	
90	

## J7A: Percent of Total Annual Sales Paid In Informal Payments

Data file: Malawi-2025-full-data

### Overview

Valid: 145 Minimum: -9.0 Maximum: 100.0  
 Type: Discrete Width: 29 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-9	
-8	
1	
5	
10	
20	
25	
30	
45	
50	
60	
70	
100	

## J7B: Total Annual Informal Payment

Data file: Malawi-2025-full-data

### Overview

Valid: 8 Minimum: 100.0 Maximum: 300000.0  
 Type: Discrete Width: 29 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
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100	
50000	
300000	

## J10: Application To Obtain An Import License Submitted Over The Last 2 Years?

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	

## J11: How Many Days Did It Take To Obtain Your Import License?

Data file: Malawi-2025-full-data

### Overview

Valid: 32 Minimum: -6.0 Maximum: 30.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-6	
2	
3	
7	
14	
20	
21	
28	
30	

**J12: When You Applied For An Import License, Was An Informal Gift/Payment Requested?****Data file: Malawi-2025-full-data****Overview**

Valid: 32 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**J13: Application To Obtain An Operating License Submitted Over Last 2 Years?****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**J14: How Many Days Did It Take To Obtain Your Operating License?****Data file: Malawi-2025-full-data****Overview**

Valid: 50 Minimum: -6.0 Maximum: 30.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-6	
1	
7	

10	
14	
15	
20	
21	
30	

### J15: When You Applied For Operating License Was An Informal Gift/Payment Requested?

Data file: Malawi-2025-full-data

#### Overview

Valid: 50 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

### K30: How Much of An Obstacle: Access To Finance

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -9.0 Maximum: 4.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-9	
1	
2	
3	
4	

**G30A: How Much of An Obstacle: Access To Land?****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: -9.0    Maximum: 4.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	
3	
4	

**J30C: How Much of An Obstacle: Business Licensing And Permits****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 0.0    Maximum: 4.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	

**J30F: How Much of An Obstacle: Corruption****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 0.0    Maximum: 4.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

## Questions and instructions

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### CATEGORIES

Value	Category
1	
2	
3	
4	

### H30: How Much of An Obstacle: Courts

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 0.0    Maximum: 4.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

## Questions and instructions

---

### CATEGORIES

Value	Category
1	
2	
3	
4	

### I30: How Much of An Obstacle: Crime, Theft And Disorder?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 0.0    Maximum: 4.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

## Questions and instructions

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### CATEGORIES

Value	Category
1	
2	
3	

4	
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### D30B: How Much of An Obstacle: Customs And Trade Regulations?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 0.0 Maximum: 4.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	
4	

### C30A: How Much of An Obstacle: Electricity To Operations of This Establishment?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 0.0 Maximum: 4.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	
4	

### L30B: How Much of An Obstacle: Inadequately Educated Workforce?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 0.0 Maximum: 4.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	

**L30A: How Much of An Obstacle: Labor Regulations?**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: -9.0 Maximum: 4.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	
3	
4	

**J30E: How Much of An Obstacle: Political Instability**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 0.0 Maximum: 4.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category

1	
2	
3	
4	

### E30: How Much of An Obstacle: Practices of Competitors In Informal Sector?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 0.0 Maximum: 4.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	
4	

### J30B: How Much of An Obstacle: Tax Administrations

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -9.0 Maximum: 4.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-9	
1	
2	
3	
4	

**J30A: How Much of An Obstacle: Tax Rates****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 0.0    Maximum: 4.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	

**D30A: How Much of An Obstacle: Transport?****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 0.0    Maximum: 4.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	

**K30\_FINANCE\_POS: M30: rotation position 1****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	

### G30\_LAND\_POS: M30: rotation position 2

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	

9	
10	
11	
12	
13	
14	
15	

### J30\_PERMIT\_POS: M30: rotation position 3

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	

### J30\_CORRUPTION\_POS: M30: rotation position 4

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 15.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	

**J30\_COURTS\_POS: M30: rotation position 5**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 15.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
5	

6	
7	
8	
9	
10	
11	
12	
13	
14	
15	

### J30\_CRIME\_POS: M30: rotation position 6

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

#### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	

**D30\_TRADE\_POS: M30: rotation position 7****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	

**C30\_ELECTRICITY\_POS: M30: rotation position 8****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	

4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	

### L30\_WORKFORCE\_POS: M30: rotation position 9

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

#### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	

**L30\_LABOR\_POS: M30: rotation position 10**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	

**J30\_INSTABILITY\_POS: M30: rotation position 11**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	

2	
3	
4	
5	
6	
7	
8	
9	
10	
12	
13	
14	
15	

### E30\_INFORMAL\_POS: M30: rotation position 12

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
13	
14	
15	

**J30\_TAXADMIN\_POS: M30: rotation position 13****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
14	
15	

**J30\_TAXRATE\_POS: M30: rotation position 14****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	

7	
8	
9	
10	
15	

### D30\_TRANSPORT\_POS: M30: rotation position 15

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 10.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	
4	
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7	
8	
9	
10	

### M1A: Biggest Obstacle Affecting The Operation of This Establishment

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 15.0  
 Type: Discrete Width: 47 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	

3	
4	
6	
7	
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10	
11	
12	
13	
14	
15	

### **M1A\_FINANCE\_POS: m1a: Position of Access to Finance**

Data file: Malawi-2025-full-data

#### **Overview**

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

#### **Questions and instructions**

##### CATEGORIES

<b>Value</b>	<b>Category</b>
1	
2	
3	
4	
5	
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8	
9	
10	
11	
12	
13	
14	
15	

**M1A\_LAND\_POS: m1a: Position of Access to land****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
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8	
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11	
12	
13	
14	
15	

**M1A\_PERMIT\_POS: m1a: Position of Business licensing and permits****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	

4	
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10	
11	
12	
13	
14	
15	

### M1A\_CORRUPTION\_POS: m1a: Position of corruption

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

#### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
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7	
8	
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11	
12	
13	
14	
15	

**M1A\_COURTS\_POS: m1a: Position of Courts**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 15.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
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11	
12	
13	
14	
15	

**M1A\_CRIME\_POS: m1a: Position of Crime, theft and disorder**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 15.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	

2	
3	
4	
5	
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7	
8	
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10	
11	
12	
13	
14	
15	

### M1A\_TRADE\_POS: m1a: Position of Customs and trade regulations

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

#### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
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6	
7	
8	
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10	
11	
12	
13	

14	
15	

## M1A\_ELECTRICITY\_POS: m1a: Position of Electricity

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 1.0 Maximum: 15.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	

## M1A\_WORKFORCE\_POS: m1a: Position of Inadequately educated workforce

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 1.0 Maximum: 15.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	

## M1A\_LABOR\_POS: m1a: Position of Labor regulations

Data file: Malawi-2025-full-data

### Overview

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	

12	
13	
14	
15	

### M1A\_INSTABILITY\_POS: m1a: Position of Political instability

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
12	
13	
14	
15	

### M1A\_INFORMAL\_POS: m1a: Position of Practices of competitors in the informal sector

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
13	
14	
15	

### M1A\_TAXADMIN\_POS: m1a: Position of Tax administration

Data file: Malawi-2025-full-data

#### Overview

Valid: 153    Minimum: 1.0    Maximum: 15.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	

14	
15	

### M1A\_TAXRATE\_POS: m1a: Position of Tax rates

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 15.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
15	

### M1A\_TRANSPORT\_POS: m1a: Position of Transport

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 10.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	

4	
5	
6	
7	
8	
9	
10	

## L1: Num. Permanent, Full-Time Employees At End of Last Fiscal Year

Data file: Malawi-2025-full-data

### Overview

Valid: 153    Minimum: 5.0    Maximum: 700.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
5	
6	
7	
8	
9	
10	
12	
13	
14	
15	
17	
18	
20	
21	
22	
23	
24	
25	
26	
28	

30	
32	
33	
36	
40	
42	
43	
44	
45	
46	
50	
51	
55	
57	
60	
63	
75	
81	
100	
102	
103	
104	
105	
108	
109	
110	
111	
112	
113	
114	
115	
116	
118	
121	
125	
135	
136	
138	
154	

156	
167	
170	
205	
210	
240	
300	
380	
500	
700	

## L2: Num. Permanent, Full-Time Employees At End of 3 Fiscal Years Ago

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: -9.0 Maximum: 850.0

Type: Discrete Width: 33 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-9	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
18	

20	
21	
25	
29	
30	
34	
35	
40	
43	
45	
50	
55	
60	
62	
65	
68	
70	
72	
79	
80	
81	
85	
87	
89	
90	
95	
96	
98	
100	
102	
104	
106	
108	
109	
110	
123	
126	
130	
135	

140	
150	
167	
180	
181	
195	
250	
300	
320	
350	
450	
850	

## L9B: % of Full Time Workers Completed High School End of Last FY

Data file: Malawi-2025-full-data

### Overview

Valid: 134    Minimum: 0.0    Maximum: 100.0  
 Type: Discrete    Width: 51    Range: -    Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
10	
15	
18	
30	
40	
42	
50	
60	
65	
70	
75	
80	
85	
90	
91	

92	
95	
96	
97	
98	
100	

### L9B1: Number of Full Time Workers Completed High School

Data file: Malawi-2025-full-data

#### Overview

Valid: 19 Minimum: 4.0 Maximum: 15.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
4	
5	
6	
7	
8	
9	
14	
15	

### L3A: Num. Full-Time Employees At End of Last FY: Production Workers

Data file: Malawi-2025-full-data

#### Overview

Valid: 65 Minimum: 2.0 Maximum: 450.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
2	
3	

4	
5	
6	
7	
9	
10	
12	
13	
15	
17	
18	
19	
20	
21	
24	
25	
27	
30	
32	
40	
44	
45	
50	
55	
57	
60	
70	
75	
78	
80	
110	
118	
185	
200	
280	
300	
400	
450	

**L3B: Num. Full-Time Employees At End of Last FY: Non-Production Workers**

Data file: Malawi-2025-full-data

**Overview**

Valid: 65 Minimum: 1.0 Maximum: 200.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
8	
10	
11	
12	
13	
15	
16	
19	
20	
25	
28	
30	
32	
34	
35	
39	
40	
46	
50	
52	
55	
58	

60	
77	
81	
100	
200	

### L5A: Num. Full-Time Employees At End of Last FY: Women Production Workers

Data file: Malawi-2025-full-data

#### Overview

Valid: 65 Minimum: 0.0 Maximum: 150.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
10	
11	
12	
13	
15	
20	
23	
30	
35	
40	
45	
60	
100	
120	

150

**L5B: Num. Full-Time Employees At End of Last FY: Women Non-Production Workers****Data file: Malawi-2025-full-data****Overview**

Valid: 65 Minimum: 0.0 Maximum: 100.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
10	
15	
16	
17	
20	
25	
30	
38	
40	
100	

**L5: Num. Full-Time Employees At End of Last FY: Women****Data file: Malawi-2025-full-data****Overview**

Valid: 88 Minimum: 0.0 Maximum: 280.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
11	
12	
14	
15	
18	
20	
21	
25	
26	
28	
30	
32	
35	
36	
42	
45	
50	
60	
135	
280	

**L4A1: Num. of Permanent, Full-Time Skilled Production Workers, Last FY**

Data file: Malawi-2025-full-data

## Overview

Valid: 153    Minimum: -9.0    Maximum: 350.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
-9	
1	
2	
3	
4	
5	
6	
7	
8	
10	
12	
13	
14	
15	
18	
20	
23	
24	
25	
30	
40	
43	
45	
50	
60	
70	
78	
80	
90	
95	
98	

100	
104	
112	
113	
120	
150	
240	
300	
350	

## L4A2: Num. of Permanent, Full-Time Semi-skilled Production Workers, Last FY

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: -9.0 Maximum: 240.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-9	
1	
2	
3	
4	
5	
6	
7	
8	
10	
12	
13	
15	
20	
22	
25	
30	
31	

32	
34	
35	
40	
41	
49	
50	
52	
54	
58	
70	
80	
88	
100	
150	
179	
240	

### L4B: Num. of Permanent, Full-Time Low-skilled Production Workers, Last FY

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -9.0 Maximum: 110.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

#### CATEGORIES

Value	Category
-9	
1	
2	
3	
4	
5	
6	
7	
8	
9	

10	
15	
16	
18	
20	
21	
22	
24	
25	
26	
30	
33	
34	
35	
40	
41	
45	
50	
110	

## L10: Formal Training Programs For Permanent, Full-Time Employees In Last FY

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	

## L11A1: Training Programs Amount: Production Full-Time Permanent Employees Trained

Data file: Malawi-2025-full-data

### Overview

Valid: 34 Minimum: 0.0 Maximum: 300.0  
 Type: Discrete Width: 55 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
4	
5	
6	
10	
12	
15	
20	
25	
30	
32	
40	
45	
50	
55	
60	
70	
200	
300	

### L11A: % Permanent Full-Time Production Employees Received Formal Training In Last FY

Data file: Malawi-2025-full-data

#### Overview

Valid:

Type: Discrete Width: 24 Range: - Format: Numeric

### L11B1: Training Programs Amount:Non-Production Full-Time Permanent Employees Trained

Data file: Malawi-2025-full-data

#### Overview

Valid: 34 Minimum: 0.0 Maximum: 200.0

Type: Discrete Width: 51 Range: - Format: Numeric

## Questions and instructions

## CATEGORIES

Value	Category
1	
2	
3	
5	
6	
10	
12	
15	
20	
30	
32	
39	
50	
51	
52	
58	
200	

### L11B: % Permanent Fulltime Nonproduction Employees Received Formal Training In Last FY

Data file: Malawi-2025-full-data

#### Overview

Valid:

Type: Discrete    Width: 24    Range: -    Format: Numeric

### L12A1: Training Programs Amount: Full-Time Permanent Women Employees Trained

Data file: Malawi-2025-full-data

#### Overview

Valid: 52    Minimum: -9.0    Maximum: 250.0

Type: Discrete    Width: 51    Range: -    Format: Numeric

#### Questions and instructions

## CATEGORIES

Value	Category
-9	

1	
2	
3	
4	
5	
6	
9	
10	
11	
12	
14	
15	
19	
22	
25	
30	
32	
40	
42	
45	
50	
150	
250	

### L12A: % Permanent Full-Time Women Employees Received Formal Training In Last FY

Data file: Malawi-2025-full-data

#### Overview

Valid: 24 Minimum: 0.0 Maximum: 0.0  
 Type: Discrete Width: 26 Range: - Format: Numeric

#### Questions and instructions

#### CATEGORIES

Value	Category

### L34: In the last 3 yrs., establishment has dismissed any permanent, full-time workers

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**L35: Typical number of weeks to dismiss full-time permanent worker**

Data file: Malawi-2025-full-data

**Overview**

Valid: 46 Minimum: 0.0 Maximum: 6.0  
 Type: Discrete Width: 25 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
6	

**L36: Typical number of weeks paid in severance**

Data file: Malawi-2025-full-data

**Overview**

Valid: 46 Minimum: -9.0 Maximum: 30.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	

1	
2	
3	
4	
8	
12	
30	

## L1A: Num. Part-time Employees At End of Last Fiscal Year

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: -9.0 Maximum: 50.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-9	
1	
2	
3	
4	
5	
6	
7	
10	
11	
12	
15	
20	
22	
23	
25	
27	
30	
45	
50	

**L6: Num. Full-Time Temporary Employees At End of Last FY****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: -9.0    Maximum: 350.0  
 Type: Discrete    Width: 42    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	
5	
6	
9	
10	
23	
25	
30	
50	
140	
150	
180	
200	
350	

**L6A: Women Temporary, Full-Time Workers Employed Throughout Last FY****Data file: Malawi-2025-full-data****Overview**

Valid: 33    Minimum: 0.0    Maximum: 80.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category

1	
2	
3	
4	
5	
8	
10	
15	
16	
17	
20	
25	
70	
80	

### L8: Avg. Length of Employment of All Full-Time Temporary Employees In Last FY

Data file: Malawi-2025-full-data

#### Overview

Valid: 33 Minimum: 1.0 Maximum: 7.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	

### L37: In the last 3 yrs., establishment has been involved in any labor dispute

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -9.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

---

### CATEGORIES

Value	Category
-9	
1	
2	

### L38A: Time to Resolve a labor Dispute:Months

Data file: Malawi-2025-full-data

#### Overview

Valid: 33 Minimum: -7.0 Maximum: 12.0  
 Type: Discrete Width: 28 Range: - Format: Numeric

## Questions and instructions

---

### CATEGORIES

Value	Category
-7	
2	
3	
4	
5	
6	
12	

### L38B: Time to Resolve a labor Dispute:Days

Data file: Malawi-2025-full-data

#### Overview

Valid: 8 Minimum: 14.0 Maximum: 21.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

## Questions and instructions

---

### CATEGORIES

Value	Category
14	
15	

21

**L40: In last FY, was establishment visited by health and safety inspectors****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: -9.0 Maximum: 2.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1	
2	

**L41: Was a report issued for health and safety inspection****Data file: Malawi-2025-full-data****Overview**

Valid: 52 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 32 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**L30D: How Much of An Obstacle: The regulation of dismissing workers?****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 0.0 Maximum: 4.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	

### L30C: How Much of An Obstacle: The cost of hiring new workers?

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 0.0 Maximum: 4.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	
3	
4	

### C32: Electricity consumption in a typical month (kWh)

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -7.0 Maximum: 10000.0  
 Type: Discrete Width: 42 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-7	
54	
80	
100	
108	
120	

135	
162	
173	
176	
189	
190	
200	
216	
240	
270	
273	
280	
300	
320	
324	
350	
400	
405	
427	
428	
450	
480	
541	
600	
638	
676	
710	
800	
811	
820	
850	
862	
900	
910	
920	
946	
960	
1000	
1081	

1120	
1200	
1216	
1300	
1351	
1400	
1500	
1600	
1800	
1836	
1892	
2000	
2100	
2150	
2160	
2300	
2550	
3000	
3123	
3150	
3200	
3243	
3500	
4000	
4054	
4500	
4850	
5000	
5400	
5600	
5883	
6120	
7000	
7500	
8000	
8108	
9100	
9600	
10000	

## C32B: Cost of monthly electricity consumption

Data file: Malawi-2025-full-data

### Overview

Valid: 152 Minimum: -9.0 Maximum: 7800000.0  
 Type: Discrete Width: 42 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-9	
10000	
15000	
20000	
30000	
32500	
35000	
37500	
40000	
50000	
51000	
60000	
70000	
80000	
88750	
96000	
100000	
101000	
106000	
113750	
115000	
120000	
147000	
150000	
160000	
162500	
175000	
184000	

187500	
200000	
250000	
300000	
350000	
375000	
390000	
400000	
450000	
500000	
530000	
600000	
625000	
665000	
680000	
700000	
750000	
800000	
1000000	
1100000	
1200000	
1500000	
1600000	
1777770	
1800000	
2000000	
2100000	
2200000	
2250000	
3000000	
3076923	
3100000	
3120000	
4649577	
6000000	
7800000	

**C34: Water consumption in a typical month****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: -9.0 Maximum: 800000.0

Type: Discrete Width: 37 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
25	
28	
31	
33	
37	
42	
44	
46	
49	
66	
75	
83	
104	
125	
133	
140	
167	
190	
200	
208	
240	
250	
325	
354	
400	
417	
570	
800	

833	
1200	
1250	
1400	
1458	
1500	
25000	
26000	
26200	
26500	
26600	
28000	
28600	
29000	
30000	
31000	
32000	
33000	
33600	
34000	
34375	
35000	
35400	
36000	
37500	
40000	
46875	
50000	
55000	
56000	
56250	
60000	
64000	
75000	
80000	
100000	
112000	
120000	
160000	

260000	
500000	
600000	
800000	

### C34B: Unit measure of answer to c34

Data file: Malawi-2025-full-data

#### Overview

Valid: 139 Minimum: 1.0 Maximum: 5.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
5	

### C34BX: Other (Specify)

Data file: Malawi-2025-full-data

#### Overview

Valid: 153  
 Type: Continuous Width: 9 Range: - Format: character

### C34C: Cost of monthly water consumption

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: -9.0 Maximum: 3500000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
-9	
30000	
30051	

48000	
50000	
60000	
62400	
62880	
63600	
63840	
67200	
68640	
72000	
74400	
75000	
76800	
79200	
80640	
82500	
85000	
88800	
90000	
100000	
105000	
110000	
112500	
120000	
135000	
140000	
150000	
160000	
170000	
179000	
180000	
187500	
195000	
200000	
210000	
217500	
219520	
225000	
232500	

240000	
247500	
250000	
255000	
262000	
280000	
290000	
290008	
300000	
320000	
340000	
375000	
400000	
412500	
450000	
480000	
490000	
500000	
500080	
600000	
650000	
700000	
750000	
780000	
800000	
850000	
1000000	
1200000	
1300000	
1400000	
1500000	
2000000	
2400000	
2500000	
2800000	
3000000	
3500000	

**N2A: Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: -9.0 Maximum: 10000000000.0

Type: Discrete Width: 24 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
1800000	
3380030	
4000000	
4200000	
5000000	
6900000	
7000000	
7200000	
8000000	
8480000	
8700000	
9200000	
9380000	
9560000	
9800000	
10000000	
10800000	
11000000	
11140000	
12000000	
12500000	
12541400	
13200000	
15000000	
15600000	
15681897	
17000000	
18000000	
19110000	

19300000	
19900000	
22000000	
22060000	
24540000	
25000000	
28000000	
30000000	
33457000	
37200000	
40000000	
45000000	
48000000	
50000000	
51800000	
52100000	
58000000	
58920000	
59160000	
60370000	
68000000	
75000000	
80000000	
95000000	
98000000	
99008800	
99558000	
100000000	
110000000	
113900000	
120000000	
144000000	
150000000	
160000000	
165000000	
167000000	
176442000	
181000000	
190000000	

200000000	
210000000	
215000000	
221200000	
230000000	
236920000	
250000000	
291280000	
300000000	
332000000	
350000000	
400000000	
450000000	
470100000	
480000000	
500000000	
600000000	
650000000	
750000000	
800000000	
850000000	
900000000	
1000000000	
1200000000	
2000000000	
4000000000	
4387800000	
5000000000	
6000000000	
7800000000	
8000000000	
10000000000	
15000000000	
20000000000	
45000000000	
60045000000	
100000000000	

**N2A2: Social security payments and employment-based taxes****Data file: Malawi-2025-full-data****Overview**

Valid: 149    Minimum: -9.0    Maximum: 8000000000.0  
 Type: Discrete    Width: 24    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
-9	
100000	
200000	
300000	
500000	
600000	
780000	
790000	
800000	
842189	
900000	
1000000	
1100000	
1160000	
1380000	
1400000	
1500000	
1700000	
1800000	
2000000	
2320000	
2500000	
3000000	
3400000	
3700000	
4000000	
4300000	
5000000	
5401000	
6000000	

6500000	
6895000	
7000000	
7200000	
8300000	
8500000	
9000000	
9800000	
10000000	
10800000	
11000000	
12200000	
15000000	
15644000	
15650000	
16000000	
16500000	
18000000	
19000000	
20000000	
21000000	
24000000	
28000000	
30000000	
31000000	
32000000	
34000000	
35000000	
36000000	
40700000	
44240000	
48000000	
55000000	
75000000	
80000000	
82000000	
100000000	
170000000	
190000000	

630000000	
1000000000	
1497550000	
2000000000	
8000000000	

## N2E: Cost of Raw Materials And Intermediate Goods Used In Prod. In Last Fiscal Year

Data file: Malawi-2025-full-data

### Overview

Valid: 65 Minimum: -9.0 Maximum: 50000000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-9	
3000000	
3500000	
4000000	
4334000	
6000000	
8000000	
10000000	
12000000	
15000000	
20000000	
25600350	
27805299	
30000000	
37440000	
40000000	
60000000	
86079660	
100000000	
108000000	
120000000	
154875600	

200000000	
300000000	
550000000	
750000000	
800000000	
1500000000	
5000000000	
6200000000	
10000000000	
12000000000	
20000000000	
30000000000	
50000000000	

## N2I: Total Annual Cost of Finished Goods/Materials Bought To Resell In Last FY

Data file: Malawi-2025-full-data

### Overview

Valid: 30 Minimum: -9.0 Maximum: 2000000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-9	
3000000	
4200000	
5000000	
7000000	
11000000	
12000000	
12800000	
13000000	
14400000	
20000000	
25000000	
27000000	
30000000	

80000000	
100000000	
150000000	
700000000	
750000000	
800000000	
906721738	
1000000000	
2000000000	

## N7A: Cost For Establishment To Re-Purchase All of Its Machinery

Data file: Malawi-2025-full-data

### Overview

Valid: 65 Minimum: -9.0 Maximum: 200000000000.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-9	
450000	
1000000	
2000000	
5000000	
8000000	
9000000	
10000000	
11000000	
15000000	
18500000	
20000000	
30000000	
40000000	
50000000	
70000000	
75000000	
90000000	

118887992	
190000000	
196000000	
200000000	
250000000	
280000000	
300000000	
350000000	
500000000	
600000000	
800000000	
1000000000	
1200000000	
1987766982	
2000000000	
2500000000	
3000000000	
20000000000	
25000000000	
80000000000	
200000000000	

## N11: Effective income-based tax rate

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: -9.0 Maximum: 60.0  
 Type: Discrete Width: 24 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
-9	
-8	
1	
2	
3	
4	

5	
10	
15	
20	
25	
30	
35	
40	
45	
50	
52	
55	
58	
60	

## A15D: Day

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 1.0 Maximum: 30.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
10	
11	
12	
13	
14	
16	

17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
28	
30	

### A15M: Month

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 6.0 Maximum: 8.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
6	
7	
8	

### A15Y: Year

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 2025.0 Maximum: 2025.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
2025	

**A15H: Hour****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 8.0    Maximum: 20.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	

**A15MIN: Minutes****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 0.0    Maximum: 59.0  
 Type: Discrete    Width: 10    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	

4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
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58	
59	

## A16: Perception of The Questions Regarding Opinions And Perceptions

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 1.0 Maximum: 3.0  
 Type: Discrete Width: 17 Range: - Format: Numeric

### Questions and instructions

#### CATEGORIES

Value	Category
1	
2	
3	

## A17: Responses To The Questions About Figures Areâ€¦

Data file: Malawi-2025-full-data

### Overview

Valid: 153 Minimum: 1.0 Maximum: 4.0  
 Type: Discrete Width: 60 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	
4	

### A18: This Questionnaire Was Completed In:

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 3.0  
 Type: Discrete Width: 65 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	

### A19H: If Option 2 or 3 In A.18, Estimate Duration of The Whole Interview: Hours

Data file: Malawi-2025-full-data

#### Overview

Valid: 18 Minimum: 1.0 Maximum: 3.0  
 Type: Discrete Width: 8 Range: - Format: Numeric

## Questions and instructions

### CATEGORIES

Value	Category
1	
2	
3	

**A19M: If Option 2 or 3 In A.18, Estimate Duration of The Whole Interview: Minutes****Data file: Malawi-2025-full-data****Overview**

Valid: 18    Minimum: 0.0    Maximum: 48.0  
 Type: Discrete    Width: 8    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
5	
10	
11	
15	
20	
21	
30	
40	
42	
48	

**A13: Supervisor Number****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 3.0  
 Type: Discrete    Width: 14    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	

**A1D: Mode of Collection****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 1.0  
 Type: Discrete    Width: 74    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	

**A3B: official Capital City?****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 2.0  
 Type: Discrete    Width: 8    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**A3C: Main Business City?****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1.0    Maximum: 2.0  
 Type: Discrete    Width: 8    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**A3: Size of Locality****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 2.0    Maximum: 3.0  
 Type: Discrete    Width: 35    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
2	
3	

**D1A2\_V4: Main Product/Service ISIC (Rev. 4) Code****Data file: Malawi-2025-full-data****Overview**

Valid: 153    Minimum: 1010.0    Maximum: 9511.0  
 Type: Discrete    Width: 8    Range: -    Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1010	
1040	
1050	
1061	
1062	
1071	
1079	
1104	
1200	
1392	
1410	
1430	
1610	
1629	
1811	
1812	

1920	
2012	
2021	
2022	
2211	
2220	
2394	
2395	
2420	
2511	
2593	
2732	
2814	
2920	
3100	
3250	
3290	
4100	
4210	
4290	
4311	
4329	
4520	
4530	
4630	
4649	
4653	
4659	
4661	
4663	
4669	
4719	
4721	
4722	
4730	
4741	
4752	
4753	
4759	

4761	
4771	
4772	
4923	
5012	
5510	
5610	
6201	
6202	
7020	
7420	
9511	

### STRATIFICATIONREGIONCODE: stratification region code

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 19 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

### STRATIFICATIONSIZECODE: stratification size code

Data file: Malawi-2025-full-data

#### Overview

Valid: 153 Minimum: 1.0 Maximum: 3.0  
 Type: Discrete Width: 19 Range: - Format: Numeric

#### Questions and instructions

##### CATEGORIES

Value	Category
1	
2	

3

**STRATIFICATIONSECTORCODE: stratification sector code****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 1.0 Maximum: 2.0  
 Type: Discrete Width: 13 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	

**STRATIFICATIONPANELCODE: panel code****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 0.0 Maximum: 1.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	

**WSTRICT: Weight according to strict eligibility****Data file: Malawi-2025-full-data****Overview**

Valid: 153 Minimum: 1.0 Maximum: 62.56825256347656  
 Type: Continuous Width: 9 Range: - Format: Numeric

**WMEDIAN: Weight according to median eligibility****Data file: Malawi-2025-full-data**

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 84.3228759765625  
 Type: Continuous Width: 9 Range: - Format: Numeric

**WWEAK: Weight according to weak eligibility**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 228.02394104003906  
 Type: Continuous Width: 9 Range: - Format: Numeric

**STRATA: see notes**

Data file: Malawi-2025-full-data

**Overview**

Valid: 153 Minimum: 1.0 Maximum: 24.0  
 Type: Discrete Width: 10 Range: - Format: Numeric

**Questions and instructions**

## CATEGORIES

Value	Category
1	
2	
3	
4	
5	
6	
7	
8	
9	
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# study\_resources

## questionnaires

### Malawi World Bank Enterprise Survey 2025, Questionnaire

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title Malawi World Bank Enterprise Survey 2025, Questionnaire  
authors The World Bank Group  
country Malawi  
language English  
filename ES\_B-READY\_2025\_Questionnaire.pdf

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## technical\_documents

### The Malawi 2025 World Bank Enterprise Survey Implementation Report

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title The Malawi 2025 World Bank Enterprise Survey Implementation Report  
authors The World Bank Group  
country Malawi  
language English  
filename Malawi\_2025\_ES\_Implementation\_Report.pdf

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